



ABS ASIA

4-5 September 2024

POST-EVENT REPORT























🛚 Invisso 🛞





AUDIENCE STATISTICS

<mark>||</mark> Invisso





450+





18

IMPACTFUL SESSIONS **500+**

REGISTRATIONS



70+

SPEAKERS





WHAT IS YOUR FAVOURITE THING ABOUT ABS ASIA?

We Asked... You Said

Strong attendance and strong interest from non Asian investors for the Asian Market. Definitely the best Conference since we started in APAC!

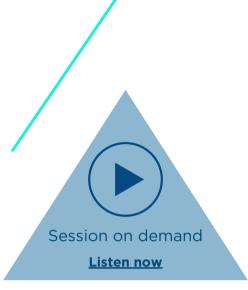
Fabrice Guesde, Head of Credit Markets and Global Structured Credit & Solutions, Natixis Corporate & Investment Banking The place and conference to be for all professionals involving in structured credit in APAC offering opportunities for connecting with peers, partners and business counterparts.

> Eugene Kim, Co-Head Securitisation Asia Pacific, Société Générale

AGENDA HIGHLIGHTS

Key Topic Coverage

- **ABS Markets Across APAC:** The asset-backed securities outlook in established regions such as China, India and Australia.
- Overview of the Global CLO Landscape
- Unlocking Potential in APAC's Emerging Markets: Developments in securitization within developing regions and viable investment opportunities.
- Understanding Significant Risk Transfer (SRT): Comprehensive overview of SRT mechanisms and their implications for the region.
- Strategies for Cross-Border Capital Flow: Presentation of effective methods to improve cross-border capital movement and investment.
- Securitization for Infrastructure Development: Outlook on investment demand, capital mobilization through securitization, associated benefits and risks, successful case studies, and essential policy and regulatory enablers.
- Latest developments in ESG and Enabling Technologies
- Global Perspectives on Growth Dynamics: The similarities and differences in growth drivers and challenges across various regions.



Invisso

Available to registered delegates via Swapcard. Please go to "agenda" and click on the session you would like to replay.





Private Credit Connect Asia

The first-ever Private Credit Connect Asia highlighted the impressive growth in private credit, fueled by the demand for alternative financing and higher yields. This summit brought together industry leaders, decision-makers, and experts focused on networking and education as private credit becomes increasingly important in our financial landscape.

Continuing our successful Private Credit Connect World Series at ABS East and Global ABS, this event continued the conversation on this rapidly expanding market. Attendees engaged in valuable discussions and shared insights, setting the stage for future collaboration and innovation in private credit.

For 2025, we aim to support the growth of the private credit sector in Asia by fostering local and international collaboration and addressing unique challenges and specific market needs.

Key Topics Covered

- **Private Credit: Why Asia? Why Now?** This explored the unique factors driving the growth of private credit in Asia and discussed why the region presents significant opportunities at this particular moment.
- **Direct Lending in Asia:** A deep dive into the direct lending landscape in Asia, highlighting its development, key players, and how it is reshaping financing options across the region.
- Find the Gap, Fund the Gap. The Mid-Market Opportunity Set: This discussion focused on identifying funding gaps in the mid-market sector and examined how private credit can serve as a crucial solution to bridge those gaps.
- Growing Frontiers: Private Credit and Asset-Backed Lending in Asia: A forward-looking session on the expanding frontiers of private credit and asset-backed lending in Asia, emphasizing the emerging opportunities and challenges in this space.







+ Follow

II Invisso

ADM Capital was proud to participate in Invisso's ABS Asia event, where our Managing Director Sabita Prakash and Partner Alexander Shalk shared insights on our approach to Asia's dynamic credit market.

Y Key Highlights:

On the panel "Private Credit: Why Asia? Why Now?", Sabita highlighted the region's immense potential, emphasising that Asia accounts for 1/3 of global GDP and presents tremendous opportunities for investors like ADM Capital who have the experience and relationships to unlock value.

Due to limited banking relationships, SMEs in the region struggle to access capital. This challenge is expected to grow as specialisation in specific sectors increases, driven by technological advancements and sustainability trends. Additionally, more companies are looking to invest internationally and need customised structured financing solutions.

Meanwhile, Alex focused on the ever-present and increasing importance of sustainability on another panel, sharing his observations about the industry players aligning key disclosures with metrics outlined in the Task Force on Climate-Related Financial Disclosures (TCFD) and the Taskforce on Nature-Related Financial Disclosures (TNFD), showcasing ADM Capital's commitment through its recent TCFD & TNFD report released earlier this month.

#APAC #PrivateCredit #Sustainability #ESGIntegration



I Invisso



+ Follow

....



1

Anson Suen • 2nd CEO & Co-founder at FundPark • We're hiring 2w • Edited • (5)

Just wrapped up an insightful discussion with Tracy, Jefferey, Rockey and Jay at ABS Asia 2024!

Technology is changing so many industries, be it through AI or Web3. Asset Backed Securities (ABS) for one have had a great hand in helping FundPark grow, and I was delighted to go into detail about our journey at the Role of Fintech in Securitization panel last week.

Hope our insights can help our industry friends understand more about the role of Fintech in asset origination! Huge thanks to **Invisso** organizing this amazing event and connecting all of us!

#ABSAsia #InvissoEvents #PrivateCreditConnect #FinTech #FundPark #Innovation #Growth #ABSASIA2024



+ Follow

It's already been 1 week since the GLAS and WATIGA teams caught up in Hong Kong for the Invisso 2024 ABS Asia Conference.

The teams were delighted to connect with so many of our colleagues, clients and partners from around the world, with GLAS and Watiga representatives travelling from our London, Sydney, Brisbane and Singapore offices to showcase our joint expertise.

If you missed us at the conference, or just want to learn more about our services, reach out to a member of our team below.

Deion Fox Jason Mistry Adrian Hunter Katie Lacey Mathew O'Donohue Matt Richards Fiona Kwok Iwan Hartono Kieran Ram Chandra Dianna Goodwin

#weareGLAS











MA Financial Group MA 17,926 followers 3w . 3

+ Follow ...

Our Head of Credit Investments and Lending Frank Danieli was part of an insightful panel discussion at Invisso's ABS Asia conference held last week in Hong Kong.

Moderated by James Pedley 裴湛思 of Olea, the panel also including Will Farrant from Ares Management Corporation, Eugene Kim, CFA from Societe Generale, Sabita Prakash from ADM Capital and Simon Chan from BlackRock discussed the evolution of private credit in markets including Australia, the US and Europe and how the asset class compares more broadly in Asia.

They explained key differences in Asia including its diverse and active banking market, and the fact the region has not had the same degree of consolidation or structural or prudential standards pressure to streamline lending activity compared to other countries. The panel also discussed Asia as a region with favourable demographics and economic growth and with opportunities for non-banks and banks to partner and provide financing to companies and borrowers.







+ Follow



Natixis Corporate & Investment Banking 291,911 followers 2w • 🕥

Natixis Corporate & Investment Banking was delighted to sponsor the 2024 ABS Asia Conference yet again, an annual gathering of the Asia Pacific structured credit and securitization community and a key event in our calendar.

This year, our speakers participated in three panel discussions: Fabrice Guesde on the outlook for the ABS and RMBS market in Australia, Oscar Austin on ABS and sustainable finance, and Jaycie Yeung, CFA, FRM on securitization as a tool for Asia-Pacific infrastructure development.

It was great to connect with our securitization network and explore Asia's structured credit market.

#Invisso #ABSAsia #Securitization #RMBS

MUFG 451,124 followers 1w • (\$ + Follow

The performance and asset quality of securitisation transactions are expected to remain sound across the Asia Pacific, according to MUFG executives at the recent ABS Asia 2024 conference in Hong Kong, an annual gathering for global structured finance professionals.

Notwithstanding market events from the Global Financial Crisis to the COVID-19 pandemic, securitisation markets in APAC have remained resilient, with overall transactions continuing to demonstrate fairly stable asset performance.

The conference hosted more than 450 investors, issuers, and industry professionals. In the opening panel discussion, Taemoon Chung, MUFG's Head of Securitisation & Fund Finance, APAC, shared his outlook on regional market performance trends and challenges as well as the growing interest of using securitisation as a funding tool in emerging economies across the region.

This was followed by further insights from Tony Chen, MUFG China's Head of China Debt Capital Markets, elaborating on the Mainland Chinese market, while John Stormon, MUFG's Head of Securitisation, Australia & New Zealand and Deputy Head of Fund Finance, APAC, moderated a discussion on securitisation's role in infrastructure development. Representatives from financing platforms **Clifford Capital** Holdings and **The Hong Kong Mortgage Corporation Limited** also spoke on their recent project finance/infrastructure loan backed securities (ILBS) transactions.

#MUFGAPAC Invisso #ABSAsia







99

Invisso



+ Follow

....



Soon Huat Tng • 2nd Managing Director, Regional Head of Value Chain Finance, Asia ... 3w • Edited • 🕲

Rabobank's Value Chain Finance global product suite stands out as one of the most comprehensive among solutioning and working capital providers. It encompasses Securitisation, Inventory Ownership Finance, Bespoke Supply Chain and Receivables Finance, and Secured Asset-backed Lending. We are committed to supporting our clients across the entire value chain. Within the Asia Pacific region, we strive to meet the unique financing requirements of our clients through our product propositions, particularly in the Food and Agriculture space.

Kicked off September with a bang at ABS Asia 2024 in Hong Kong (looming threat of a typhoon notwithstanding). It was fantastic to meet new faces, reconnect with a familiar one (from university yesteryear!), and spend quality time bonding with colleagues.

Rabobank Rabobank Asia Invisso #ABSAsia2024 #StructuredFinance #Banking4Food

ME & REGISTRATION

WNATIKIS

MUFG BEP



Jungil Chun • 2nd Tor Investment Management 3w • 🕲 + Follow

Thank you, Vanamali Mateti! It was a fantastic experience to share the stage with you and the other insightful panelists. I believe that both supply and demand factors will contribute to the continued growth of the Asian mid-market private credit sector. I hope my comments at the panel provided valuable takeaways for all conference participants.

A special thank you to Invisso for organizing such an exceptional event! Looking forward to the next one!



Vanamali Mateti • 2nd

Offshore Capital Raise | Private Debt | Investment Banking | Laissez-faire 3w • 🕲

Honoured to have been a part of the panel on the burgeoning Asian mid-market private credit opportunity at Invisso's #ABSAsia conference held in Hong Kong. It was a deep and enlightening discussion with the best of the voices ...more





AUDIENCE INSIGHTS AND **PREDICTIONS**

×-

Which of these have had the biggest impact (whether positive or negative) on your ABS business in last 18 months?

🛚 Invisso 💿

APSA 亚太结构融资公

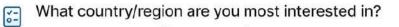
High/rising interest rates + inflation	
	68%
Expectation of imminent falling interest rates	
	15%
Hostile geopolitical climate / military conflict	
	9%
ESG	
•	0%
Managing balance sheets	
•	2%
New laws/regulations	
•	2%
Monkey Pox	
	4%

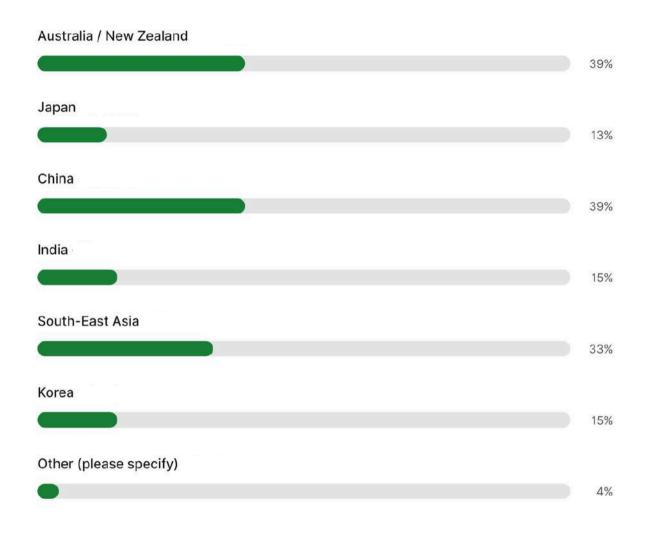
What Asset Classes are you mainly interested in?

Autos	
-	13%
RMBS	
	13%
CMBS	
•	4%
Structured Credit (CLO, CDO, CBO)	
	35%
Consumer Loans	
	17%
Trade receivables	
	9%
Other	
-	9%

AUDIENCE INSIGHTS AND PREDICTIONS







Will you continue/do you plan to deploy more capital into CLOs in the next 12 months?



The Economic Outlook

¥-

It does not matter who wins the election. 47% Relations will be better under a Harris administration than a Trump administration. 42% Relations will be better under a Trump administration than a Harris administration. 11% Have you invested in CLOs issued in Asia? V-0-Yes 26% No, but I have invested in CLOs issued in other regions outside Asia 37% No, I have not invested in CLOs at all 37%

II Invisso



PARTNER SPONSORS





























The Ch

dill



















🛚 Invisso 🙆

















