



Your Trusted and Reliable
Global Trade Partner



WHO WE ARE

Founded in 2000, Alpha Trading Partners PLC (ATP) has been committed to providing superior Ethiopian agricultural products and services. Our export division offers an extensive range of top quality oil seeds, pulses, spices and green coffee beans of Ethiopian origin. Our premium quality products and our impeccable service have established us amongst industry leaders in agricultural exports. Originating from farmer producers and elevators in the heartland of Ethiopian agriculture, our products are trans-loaded into containers for shipment around the world.

The company's operations extend across procurement, processing, warehousing, transport, and containerized export. We are a full-service supplier with a flexible logistical network capable of fulfilling orders of any size and specification.

The company is also engaged in the import of machineries for processing, cleaning and packaging agricultural produces. Leveraging our extensive international business network, we also participate in tenders floated by the Ethiopian Government, and supply in bulk, various products such as fertilizers, (UREA 46N, DAP, compound fertilizers etc...), wheat, and white cane sugar.

ADVANCED TECHNOLOGY

ATP offers agricultural products cleaned, sorted, processed and packed with state-of-the-art technology. Our plant's high capacity machineries include high technology pre-cleaners, super fine cleaners, distoners, gravity separators, color sorters, x-ray sorters, packing equipment and more.

The rigorous process we employ ensures product outputs adhere to the highest cleaning standards by removing all foreign particles. This provides our customers with the finest agricultural products available in the market today.



TRANSPORT AND PACKAGING

Trucks with 5-40tons capacity are used to transport raw materials to central markets as well as to the ECX warehouses and to our processing plants. Our processed products are packaged either in polypropylene bags (PP) bags or fiber jute bags as per clients' requirements. We pack 25kg, 30kg, 40kg, 50kg, 60kg or 1ton Jumbo bags according to our customers' requirements.



32-40tons capacity trucks are used to transport finished products from the processing plants to port, and will be containerized/stuffed at the port terminal and will be ready for shipment.



Transit time:
- 3 days from Addis Ababa to Port of Djibouti
- 2 ½ days from Adama (Nazareth) to Port Sudan
- 7days from Humera area to Port Sudan

PROCESSING PLANT

ATP's processing plant was carefully designed and constructed according to the international food safety standard to provide excellent services that satisfy the needs and requirements of our international clients.

The plant is equipped with a state-of-the-art monitoring and surveillance system that enables the management and plant managers to control and monitor operations 24/7, and from anywhere in the world. The plant is also equipped with a digital high standard weight bridge.

OUR PRODUCTS

Pulses



Light Speckled Beans
Red Speckled Beans
Green Mung Beans
Red Kidney Beans
White Pea Beans
Kabuli Chick Peas
Desi Chick Peas
Faba Beans
Pinto Beans
Soya Beans
Vetch Seeds

Oil Seeds



Whitish Sesame Seeds
Redish Sesame Seeds
Niger Seeds
Sufflower Seeds
Ground Nut Seeds
Lin Seeds
Rape Seeds

Spices



Black Cumin Seeds
Coriander Seeds
Turmeric
Dry Ginger

Coffee



Coffee Arabica

MARKETS SERVED

ATP is one of the leading exporters of Ethiopian agricultural products. We export our products to:

- USA
- UK
- EU (Italy, Germany, the Netherlands, Sweden, Norway, Turkey, etc..)
- Middle East (Saudi, Jordan, Kuwait, UAE, etc..)
- Far East (Japan, China, Korea, Indonesia, Vietnam, etc....)
- Northern African Countries (Morocco, Tunisia and Egypt)



PROFESSIONAL ASSOCIATIONS

- The Ethiopian, Addis Ababa Chamber of Commerce
- Ethiopian Coffee Exporters Association (ECEA)
- Ethiopian Pulses, Oil-Seeds, and Spices Processors Exporters Association (EPOSPEA)
- African Fine Coffees Association (AFCA)
- National Exchange Actors Association (NEAA)
- Ethiopia Commodity Exchange (ECX)
- International Pulse Trade and Industries Confederation (CICILS-IPTIC)
- Specialty Coffee Association of Japan (SCAJ)
- Specialty Coffee Association of America (SCAA)

CONTACT US

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