



Your Trusted and Reliable  
Global Trade Partner



# Coffee Arabica

## Yirgacheffe Coffee

Considered the finest of all coffees grown in the Horn of Africa, the most prevalent taste characteristic is lemon, which gives a distinct tart bite combined with a rich, floral finish. The Yirgacheffe region lies as an island in the middle of Sidamo and set apart for the exceptional citrus and floral flavours found in its washed coffees.

## Djimmah Coffee

Coffee is said to have gotten its name from the Ethiopian region of Kaffa, where this coffee is produced. Like other coffees from this region the beans produce a rather heavy bodied cup with wine-like aftertaste. Often used in blends, it commands a premium over other African unwashed Arabicas due to its clean cup and good flavour.

## Harrar Coffee

One of the world's most prized coffees, Harrar has a medium to light acidity, full body with typical mocha flavor and a winey aftertaste. Of the two varieties, Short Berry and Long Berry, the latter is considered the most desirable. All Harrar is dry processed and the beans are slightly yellowish green. Famed the world over for its distinctive blueberry mocha flavour, Harrar coffee fetches some of the highest prices for unwashed coffee in the world market.

## Teppi/Bebeka Coffee

Used in blends, this coffee contributes to a good balanced cup and enhances the wild characteristic of Ethiopian coffees.

## Sidamo Coffee

Popular among the specialty trade, the beans are processed by either dry or wet methods. The beans produce flavor notes with a spicy character and round, balanced acidity in the cup. With altitudes of up to 2,200 meters, Sidamo produces fine washed and exceptional unwashed coffees.

## Limu Coffee

Characterized by its winey aftertaste, this washed coffee delivers a vibrant, balanced cup with sharp acidity and a classic balanced taste. Regarded as secondary to Sidamo and Yirgacheffe, Limu washed coffee still has a distinctive winey flavour. The Limu bean is flatter than the other washed coffees.

## Gembi/Lekempti Coffee

Typically used in blends, this coffee is characterized by a fruity flavor and bright acidity. Beans are processed by both the dry and wet methods. In the west of the country, this area produces a full and fruity coffee, used by many to bring added character to blends.

## Illubabor Coffee

Pungent in flavor, this coffee is used in blends, resulting in a balanced, full bodied, hearty flavor.

## ADVANCED TECHNOLOGY

ATP offers agricultural products cleaned, sorted, processed and packed with state-of-the-art technology. Our plant's high capacity machineries include high technology pre-cleaners, super fine cleaners, distoners, gravity separators, color sorters, x-ray sorters, packing equipment and more.

The rigorous process we employ ensures product outputs adhere to the highest cleaning standards by removing all foreign particles. This provides our customers with the finest agricultural products available in the market today.



## WHO WE ARE

Founded in 2000, Alpha Trading Partners PLC (ATP) has been committed to providing superior Ethiopian agricultural products and services. Our export division offers an extensive range of top quality oil seeds, pulses, spices and green coffee beans of Ethiopian origin. Our premium quality products and our impeccable service, have established us amongst industry leaders in agricultural exports. Originating from farmer producers and elevators in the heartland of Ethiopian agriculture, our products are trans-loaded into containers for shipment around the world.

The company's operations extend across procurement, processing, warehousing, transport, and containerized export. We are a full-service supplier with a flexible, logistical network capable of fulfilling orders of any size and specification.

The company is also engaged in the import of machineries for processing, cleaning and packaging agricultural produces. Leveraging our extensive international business network, we also participate in tenders floated by the Ethiopian Government, and supply in bulk, various products such as fertilizers, (UREA 46N, DAP, compound fertilizers etc...), wheat, and white cane sugar.

## TRANSPORT AND PACKAGING

Trucks with 5-40tons capacity are used to transport raw materials to central markets as well as to the ECX warehouses and to our processing plants. Our processed products are packaged either in polypropylene bags (PP) bags or fiber jute bags as per clients' requirements. We pack 25kg, 30kg, 40kg, 50kg, 60kg or 1ton Jumbo bags according to our customers' requirements.



32-40tons capacity trucks are used to transport finished products from the processing plants to port, and will be containerized/stuffed at the port terminal and will be ready for shipment.

Transit time:  
- 3 days from Addis Ababa to Port of Djibouti  
- 2 ½ days from Adama (Nazareth) to Port Sudan  
- 7 days from Humera area to Port Sudan

## PROFESSIONAL ASSOCIATIONS

- The Ethiopian, Addis Ababa Chamber of Commerce
- Ethiopian Coffee Exporters Association (ECEA)
- Ethiopian Pulses, Oil-Seeds, and Spices Processors Exporters Association (EPOSPEA)
- African Fine Coffees Association (AFCA)
- National Exchange Actors Association (NEAA)
- Ethiopia Commodity Exchange (ECX)
- International Pulse Trade and Industries Confederation (CICILS-IPTIC)
- Specialty Coffee Association of Japan (SCAJ)
- Specialty Coffee Association of America (SCAA)

## MARKETS SERVED

ATP is one of the leading exporters of Ethiopian agricultural products. We export our products to:

- USA
- UK
- EU (Italy, Germany, the Netherlands, Sweden, Norway, Turkey etc..)
- Middle east (Saudi, Jordan, Kuwait, UAE, etc..)
- Far East (Japan, China, Korea, Indonesia, Vietnam etc...)
- Northern African Countries (Morocco, Tunisia and Egypt)



## PROCESSING PLANT

ATP's processing plant was carefully designed and constructed according to the International food safety standard to provide excellent services that satisfy the needs and requirements of our international clients.

The plant is equipped with a state-of-the-art monitoring and surveillance system that enables the management and plant managers to control and monitor operations, 24/7 and from anywhere in the world. The plant is also equipped with a digital high standard weight bridge.