

**hotpack<sup>®</sup>**

**Sustainable Food Packaging Solutions  
for a better tomorrow**



# Introduction



## Vision

**To be recognized as the premier global brand in the packaging industry by 2030.**

Established in 1995, Hotpack has been a leader in providing solutions for Food Packaging. We have been pioneering the efforts to manufacture and distribute packaging products for a variety of industries that include Consumer Packaged Goods, Retail, Hospitality, Healthcare, Pharma, and Construction.

In a span of 28 years, we have become the largest manufacturer in the region for diversified products that include paper, aluminum, and plastic. The operations include 14 manufacturing plants having more than 3.5 Million Sqft. of manufacturing area with state-of-the-art equipment and logistics & warehousing support. Currently, we also produce other food packaging products in eco-friendly and biodegradable categories.

We are present in more than 29 locations that include the Middle East, UK, North America, and most African countries. We strive to deliver value by offering the highest quality at affordable pricing. Our strength is our relationship management which has enabled long customer retention. All our plants are having relevant international quality certifications and are having experienced personnel to maintain Good Manufacturing Practices.



# Facts



**15**

MANUFACTURING UNITS



**28**

BRANCHES



**48**

SALES CENTERS



**3500+**

PRODUCTS



**25000+**

CUSTOMERS



**3500+**

EMPLOYEES



**35**

NATIONALITIES



**300+**

FLEET

ARABIA |  
MOROCCO |  
AUSTRALIA |

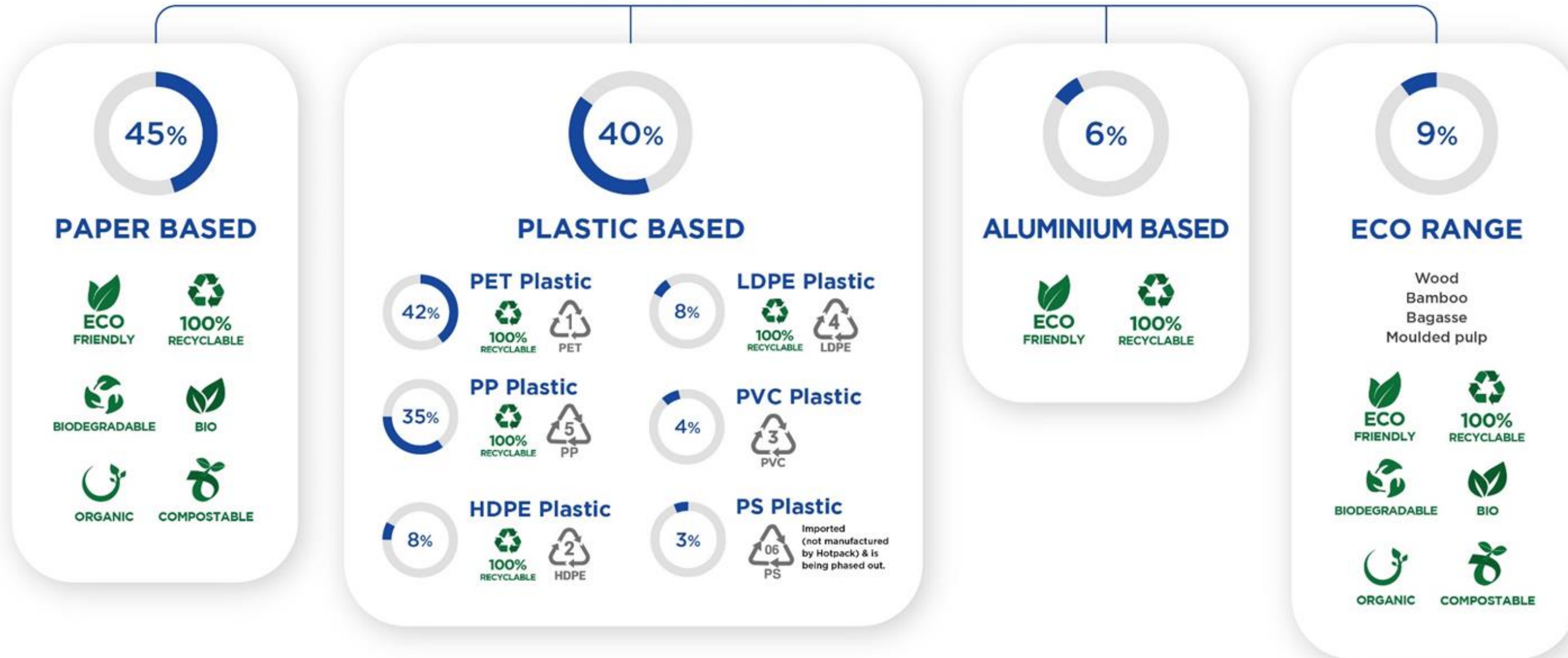
# Certifications

At Hotpack, we understand the importance of packaging certifications and accreditations for both the safety and quality of our products, as well as our commitment to sustainability and environmental responsibility. That's why we have taken the time and effort to obtain a range of packaging certifications and accreditations. These certifications and accreditations are not only essential for building customer trust and confidence in our products, but they also help us to stand out in a competitive market and open up new opportunities for growth.



# Creating an Impact

## 4000+ PRODUCTS



**Summary: Hotpack Eco Profile - 97% of our product range is either environmentally friendly, recyclable or both.**

Only 2.8% of our product range are deemed neither recyclable or environmentally friendly. Polystyrene (PS) and Polyvinyl Chloride are imported only for specific customers and is not manufactured by Hotpack. Our mission is to provide suitable alternative Eco packaging products to allow complete removal of all PVC & PS products.



## Awareness & Education

**Bringing your packaging  
in Recycling LOOP**

**Our team will guide the  
best choice for the future**

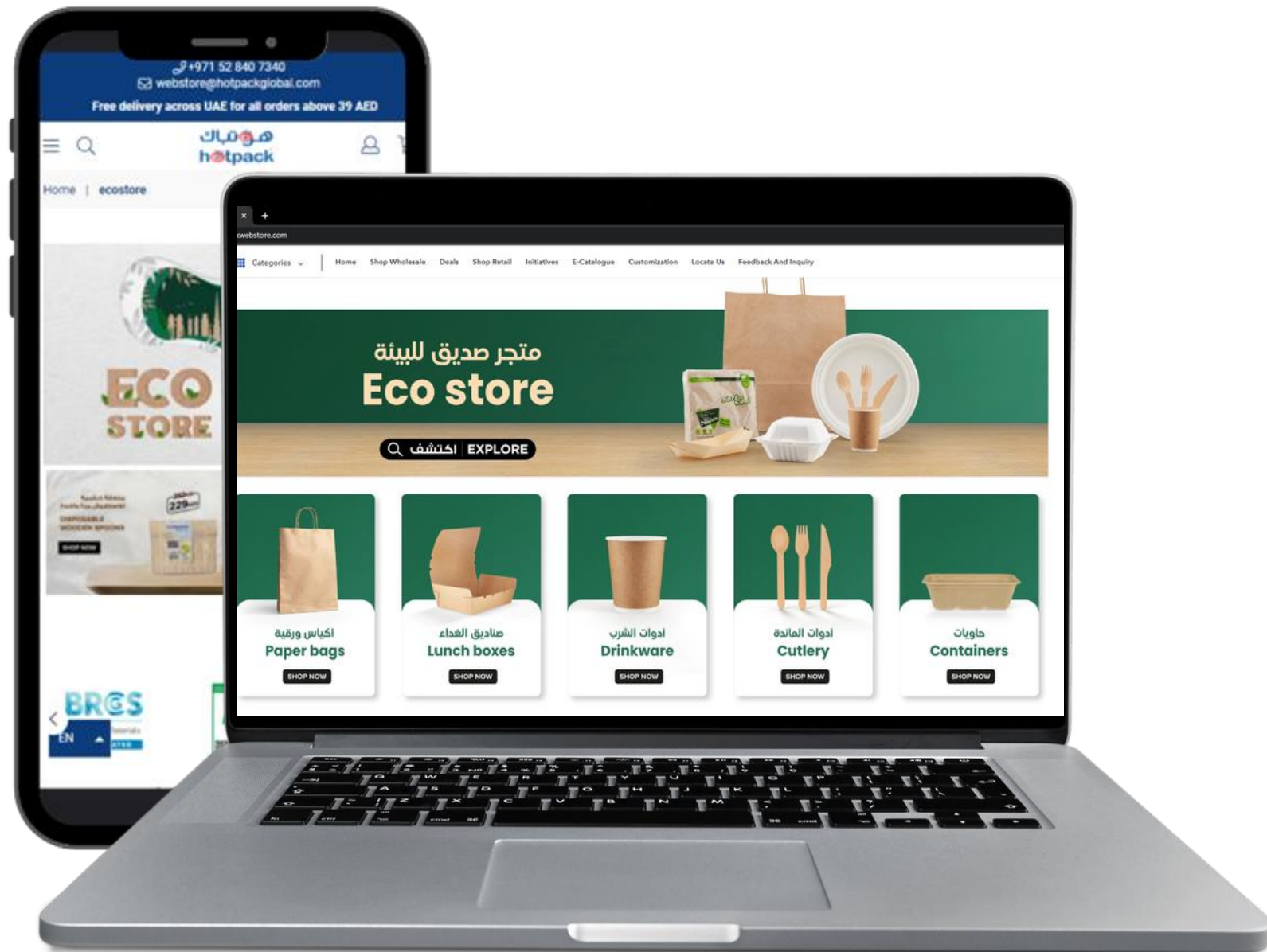


# Incentivized Pricing

We offer competitive pricing on eco-friendly products to encourage sustainable purchasing decisions. Not only does this benefit customers with cost-effective options, but it also helps to reduce waste. We also use sustainable packaging and implement eco-friendly practices in our production processes. By promoting sustainability in all aspects of our business, we hope to inspire others to do the same.



hotpack®

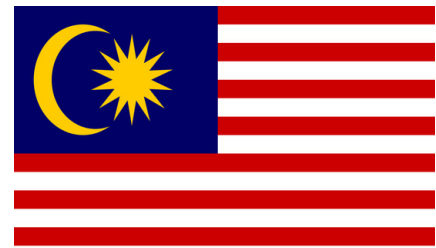


# Eco Store

Eco Store is a product of the time we live in and we at Hotpack Global are committed to producing and marketing products that promote the environment and sustainability. Coinciding the launch with World Environment Day on June 5 and in the context of its theme Ecosystem Restoration helps us amplify our corporate philosophy of pursuing business that takes into account community sensitivity, health, and sustainability.

‘Eco Store’ would provide customers a wide range of packaging products made of 'green' recyclable material in full compliance with the best environment-friendly procedures and practices.





# Hotpack Malaysia

Planned to invest **AED 350 million in Malaysia** over the next **10 years to construct 10 biodegradable packaging plants** in partnership with Free The Seed Sdn Bhd, a Malaysian manufacturer of biodegradable products from rice straw, facilitated by Malaysian Bioeconomy Development Corporation.

The plant is anticipated to produce **70 million units** of fast-moving consumer goods (FMCG) packaging products per year.

"Packaging from Food Processing Waste"



# Other Developments



## Fleet Management

- > Increasing Efficiency
- > Organize & Manage Fuel Consumption
- > Optimizing route using Softwares



## Energy Consumption

- > Investing in world-class facilities that drive energy savings
- > Solar impact assessment underway for new & existing sites



## Manufacturing Process

- > Minimal waste factories
- > Investments in high-class machinery that generates less wastage optimization productivity



# Our Viewpoint on Plastic



## Keep it simple – Mono Material Packaging for easy recycling

In most industrialized countries, there are already existing established circular economies.

Materials like paper, cardboard, and glass are recycled successfully for decades.

The key question is, why plastics are that different?

The rather simple answer: there are tailor-made plastic products, which usually cannot be reprocessed together.

HOTPACK - PROUD WINNER OF THE FIRST EVER DUBAI SMART INDUSTRY AWARD 2020 INTRODUCED BY DUBAI QUALITY AWARD

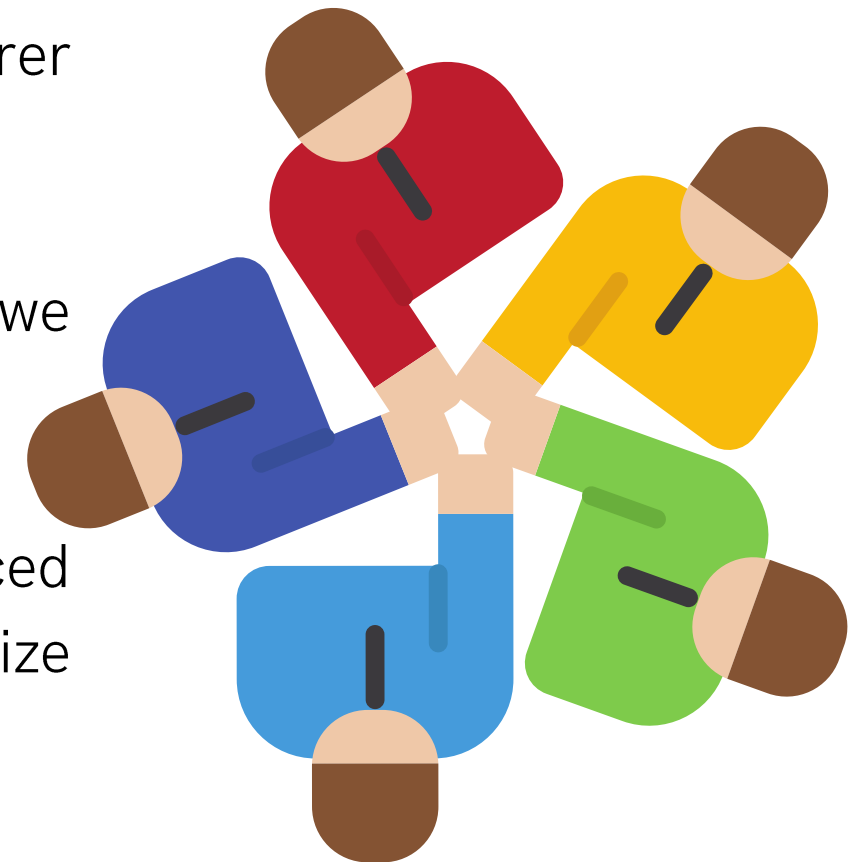


**P.B.Abdul Jebbar**, Managing Director of Hotpack Global, receiving **Dubai Smart Industry Award 2020** from **Eng.Saed Al Awadi**, CEO of Dubai Exports in the presence of **Ms.Aysha Abdulla Alfalasi**, Manager Dubai Export Development Corporation, Group Executive Director **P.B. Zainudeen**, Group Technical Director **P B Anwar** & Global Business Development Director **Dr. Mike Cheetham**

# Hotpack as a packaging partner



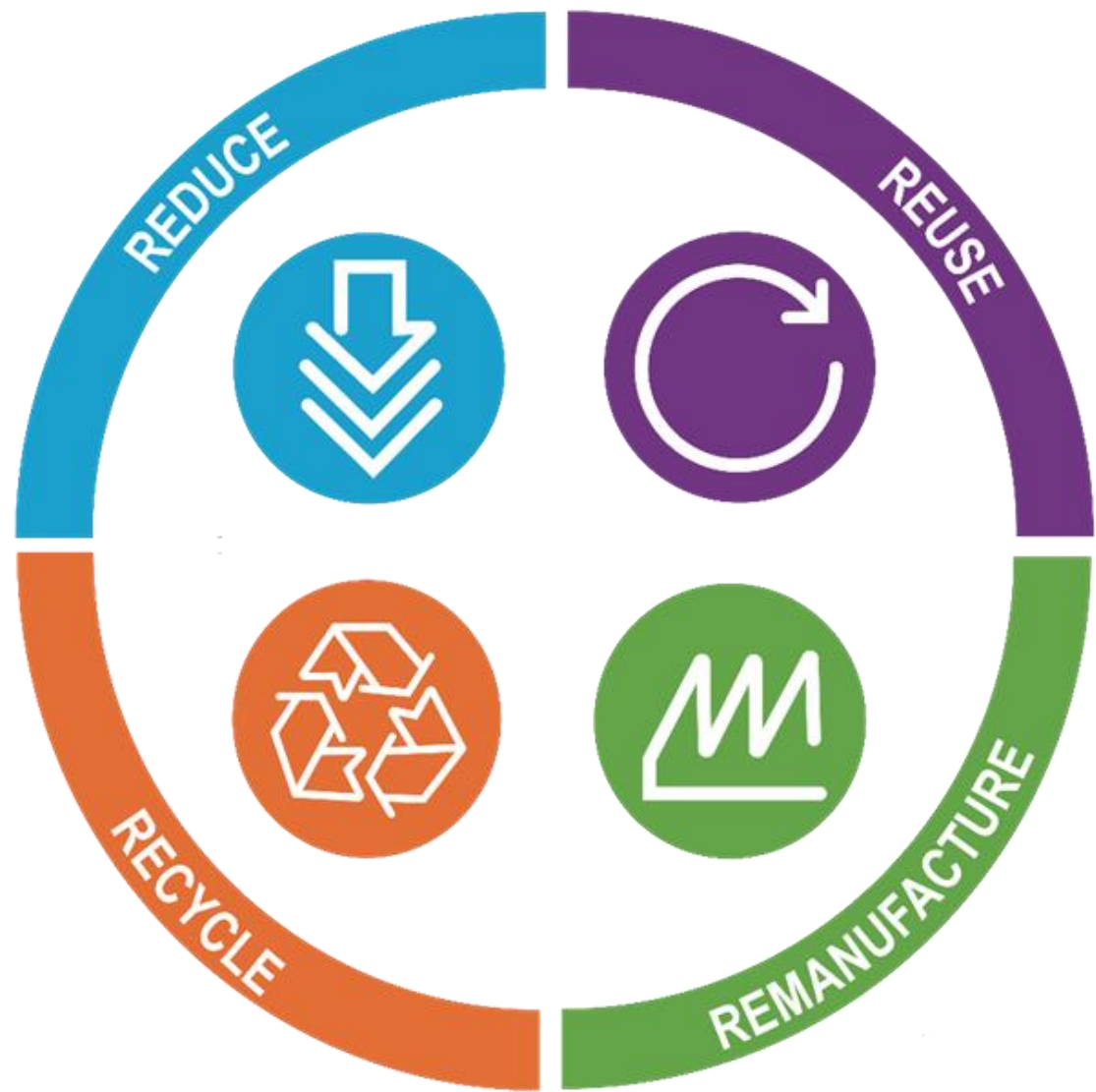
- Dedicated stock allocation: Partnering with Hotpack offers dedicated stock allocation ensuring a consistent and reliable source of packaging materials, and business can run smoothly and efficiently.
- Price benefits: Our strong purchasing power and supply chain management enable us to offer competitive pricing and cost-saving opportunities to our clients. We are the only manufacturer equipped with 14 divisions covering the entire umbrella of food packaging products
- Geographical coverage: With a global presence and wide distribution network of 28 branches, we can help our clients expand their market reach and facilitate international trade.
- Manufacturing capacities: Experienced over 27+ years in the packaging sector, our advanced manufacturing capabilities allow us to offer a wide range of packaging options and customize packaging to meet the specific needs of our clients.
- Quality control: QC is a top priority for us, and we have strict measures in place to ensure that our clients receive consistent, high-quality packaging materials.



# Hotpack as a packaging partner

- Regulatory compliance: We have expertise in regulatory compliance and can help our clients navigate complex regulations to ensure that their packaging meets all necessary standards.
- Sustainability: We are committed to sustainability and can help you reduce your environmental impact and align with your business values.
- Innovation: We are dedicated to continuous improvement and innovation can bring new ideas and solutions to the table, helping your business stay ahead of the curve.
- Customization: We offer customization options to help our clients create packaging that is unique to their brand and meets the specific needs of their products.
- Partnership: We value collaboration and long-term relationships and strive to build strong, mutually beneficial partnerships with our clients.





**hotpack**<sup>®</sup>  
Celebrate Your Food

**Soft<sup>n</sup>  
Cool**<sup>®</sup>

**THANK YOU**

Responsible manufacturer of packaging products