

## How we can help you

Zembl energy procurement 2024



## Who is Zembl?

Zembl is at the forefront of the energy space, working with Australia's top energy retailers.

We specialise in energy procurement and managing large commercial industrial energy accounts.

We provide expert guidance and know the data and detail of navigating the complex energy market.



Meriton Properties engaged Zembl to review their energy portfolio with a view to lock in a future agreement in New South Wales and Queensland. Based on today's prices for the same market, Zembl helped Meriton save an estimated \$3M in energy costs.





By conducting an audit and switching them over to the correct meter type, Stonecutters Ridge Golf Club saved \$75k during their 3 yr contract period. With the savings, they invested back into the business by refreshing their fleet of motorised cars.





By talking to his Zembl Energy Consultant, Dominic of family gelato & dessert manufacturer, Aurora Foods saved thousands on their business' electricity costs (and locked in the saving for 5 years to come!)



## Why choose Zembl?



## No obligation

Our tender service is free and you are under no obligation to take the offer we present to you



## Leading Aussie suppliers

We work with leading Aussie suppliers so you can be sure we are finding you the most competitive deal



### Trusted industry experts

We've been around for the better part of 15 years, in that time we've been trusted by over 45,000 Aussie businesses





# With Zembl, you get it all



**Energy Procurement** We leverage our market intelligence and industry relationships to negotiate on your behalf, ensuring you receive the best possible prices and terms.



**Account Management** Our dedicated account managers work closely with you to ensure they understand your exact and evolving needs, providing consultative support and customized solutions.



**Invoice Validation** Our invoice validation service provides a thorough review of your energy bills, identifying any errors or discrepancies and rectifying them on your behalf.



**Network Tarrif Analysis** We examine your current energy network charges, identify potential savings and recommend the most cost-effective tariff for your business.



**Portal to Track** Our Portal gives you data at your fingertips. Export from an extensive range of reports that will support your short and long term strategic plans in reducing your energy costs, consumption and sustainability goals.



Sustainability Goals Whether through carbon off-setting, renewable energy sources, or tailored sustainability solutions, your account manager will help you understand and compare your options to reduce your environmental impact.



## Zembls' energy procurement process

Step 01.

#### Consult

Tell us your priorities.

Brief us on your business, including its complexities and objectives so our solution can be tailored to what your business needs.

Strictly confidential

Step 02.



### Go

Give us the green light.

Signing our Letter of Authority (LOA) will only give us permission to go to tender on your business' behalf.

We respect your privacy

Step 03.



#### **Find**

Our experts go to market.

We use our market experience to find the best-fit energy solution for your business based on its priorities and goals.

Obligation-free service

Step 04.



#### Review

We present our recommendations.

In person, virtually or emailed through for your convenience – we'll work with your preferences.

Step 05.



#### Secure

Sign and secure your energy solution

Once you're happy, we'll act on your behalf with your chosen supplier to set your contract in motion.

Step 06.

## Support

We'll stay accountable, for your entire contract

A dedicated Zembl Team will provide day-to-day support throughout your contract, monitoring bills and looking for ways to optimise your tariff.



## Let's get started

We look forward to supporting your business energy procurement.

If you'd like us to begin the tender process, please give us a call or email on the details below and we'll arrange to have a Letter of Authority (LOA) sent to you.

Yours sincerely,

**Zembl Energy Consultants** 

**E:** hello@zembl.com.au **P:** 1300 957 721





# Thank You

