

Rental Value Proposition

Why Rent An Automation System?

Automation & Robot Rentals is pleased to announce we are pioneering the option of rental automation systems within the Australian Robotics Industry.

Renting robotic & automation systems offers a few key benefits over purchasing: It reduces the risk associated with allocating large amounts of capital expenditure and allows for such funds to be allocated to other strategic growth endeavours whilst leveraging the Australian Business Taxation infrastructure to maximise tax efficiency and deduct all rental system expenses. Renting furthermore gives the flexibility to trial automation, without having the hassle of maintenance fees or risk associated with investing in automation systems.

Benefits for Your Operations

Tax Deductions

Optimise tax efficiency by deducting the entire sum of rent accrued over the year from your expenses.

Risk Free

Renting shifts the risk and responsibility of equipment maintenance and repairs to the rental provider.

Flexibility

Adjust production capacity seamlessly to changing demand requirements without long-term capital investment.

Zero Hassle

Plug and play automation with technical support and a proven track record of performance.

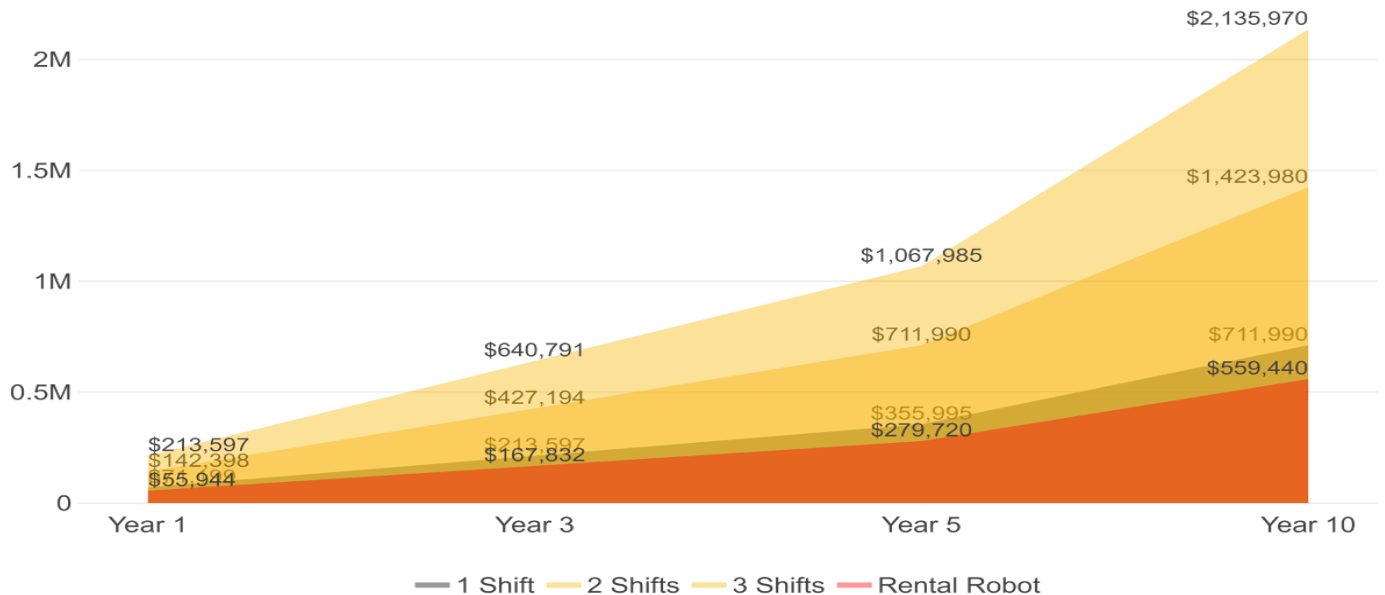
No CAPEX

Automate without debt. Retain valuable capital expenditure to allocate to other strategic growth investments.

A Safer Alternative

Replace unskilled injury prone tasks with robots that produce safely 24/7 and won't cost your company in workcover.

Cost Analysis: Robots v Human Labour



Assumptions:

- The average labourer's salary is \$74,576 inclusive of on-costs.
- An Employee only works 1680 hours out of the 2080 hours they are paid for.
- Of that 1680 hours, humans are not 100% productive the entire time.
- Robots can produce 24/7 at almost 100% capacity.
- Our system start at \$79,920 p.a, of which, renting is 100% tax deductible.
- After claiming tax back this system only costs \$55,944 p.a

This means our systems are competitive with labour on a single shift, if you run multiple shifts the benefit of renting a system becomes exponentially beneficial.

Other Considerations:

- Manual Handling is the #1 cause of serious Workcover claims in Australia. The average serious back claim costs \$37,966.
- 7 weeks on average is the average duration of work missed for such claims, which costs companies an estimated \$130,000 for each claim.