



///iMOTION
Australia

**CAPABILITY
STATEMENT**



WE ARE ONE MOTION – MOTION AUSTRALIA

For the past 100 years, customers have been visiting over 114 of our locations across Australia. These workshops, branches and service centres are a fixture in the Australian industrial landscape, whether as BSC, CBC, Hardy Spicer, SiL, SpecFast, AIP, CRAM or any of the other businesses owned by Motion Asia Pacific. Now, all these brands are integrated as part of Motion Australia.

Motion Australia combines its network of individual businesses into a single business. This transformation supports Motion Australia's true growth potential, cementing its reputation as an industry leader, and providing even better services to customers.

The opportunity to join forces, collaborating as One Motion, maximises Motion Australia's ability to assist its customers and directly benefits customers across Australia, by providing access to the entire Motion Australia product suite.

Motion Australia will continue to deliver a world-class customer-first approach to everything we do. This has firmly established our businesses as the leader in the market, providing excellence and expertise in industrial products, solutions and services.

Our engineering and design capabilities are second-to-none. With our state-of-the-art in-house workshops, we offer end-to-end design, production, and remediation capabilities, which are unmatched across Australia.

We are invested in our people, systems, and processes; and are proud to keep our customers in motion, every day of the year.

QUICK FACTS

- Over 1,200 employees
- More than 110 branches, workshops, and service centres
- Four business groups
- Seven distribution centres
- Unrivalled footprint expanding across Australia.



“Motion Australia paves the way for market growth through product and service expansion.

We are focused on supporting our frontline teams, ensuring they have the tools to service our customers and succeed. This will enable us to deliver customers what they need, when they need it.”

Ross Wotherspoon
COO



OUR PURPOSE

To keep our customers’ plant, machinery and equipment operating safely, efficiently, and sustainably.

OUR VALUES

Safety	We always focus on safe work practices.
People	We embrace diversity and help our people grow.
Integrity	We are ethical and can be trusted.
Service	We deliver a responsive, efficient, local, and can-do service.
Community	We care for our environment and work collaboratively with our customers, suppliers, and communities.

OUR HISTORY

In 1921, a humble family-owned bearing business was founded with a passion to consistently provide outstanding service and exceed customer expectations.

Since its beginnings, a comprehensive group of industry-focused companies have joined this bearing and power transmission business and together are delivering exceptional customer value across Australia, New Zealand, Indonesia, and Singapore.

Today, Motion Asia Pacific (Motion), is the entity that underpins the collective capability of these businesses and is the largest distributor of bearings, power transmission, hose and fittings, fluid power and industrial products across Asia Pacific.

As a wholly owned subsidiary of Genuine Parts Company (NYSE: GPC), Motion Asia Pacific has unparalleled access to 600,000 unique parts from over 2,300 suppliers around the world. This unmatched coverage means customers have access to a huge range of world-class parts, products and services across the region.



OUR CUSTOMERS

Motion Australia is the leading distributor of bearings, power transmission, hose and fittings, fluid power, industrial products and engineering services. We work with all industrial and trade sectors to keep them in motion. Our customers operate in a variety of industries including:

- Agriculture
- Construction and infrastructure
- Equipment and machinery
- Food, beverage and packing
- Forestry and timber
- Mining
- Energy, oil and gas
- Pulp and paper
- Steel production
- Quarrying, aggregates and earthmoving
- Transport – rail, auto and trucking
- Manufacturing



OUR PRODUCTS

Our customers have access to over 600,000 critical parts, empowering industry across Australia in all industrial and trade sectors. Our product offerings include:

- Bearings
- Belts
- Drives and motors
- Driveshafts
- Engineering services
- Fasteners
- Fluid power
- Hose and fittings
- Lifting and safety equipment
- Maintenance products
- Power transmission
- Sealing, gasketing and packing
- Tools – hand and power
- Industrial consumables
- Lubricants and adhesives

OUR SERVICES

Motion Australia offer automated inventory management solutions, a comprehensive program that increases efficiencies and savings from inventory and assets by leveraging technology, experience, processes, and professional resources.

Our dedicated team of specialists help customers save time and money by providing accurate storeroom inventories, streamlined data entry, process efficiencies, and operational savings. The four components of inventory management solutions are vending, radio frequency identification, repair and warranty, and vendor managed inventory.



SUSTAINABILITY

Motion Australia recognise that it is our responsibility to incorporate sustainability into our actions and practices and deliver sustainable solutions to our customers. We continue to source and stock technically advanced products that meet or exceed all relevant environmental legislation across our product range from world-leading manufacturers. Along with our energy-saving initiatives and ideas, we are committed to actively working with our customers to deliver energy saving, water saving and environmental solutions to help our planet.

Sustainability Solutions



Motion Australia is committed to reducing our carbon footprint and are actively looking at energy saving initiatives. We have invested over \$135,000 to install a solar power plant on the rooftop of our head office in Sydney. This plant generates 140MWh per annum and has reduced our carbon emissions by 115 tonnes per annum. Additionally, we are working through a program to replace inefficient technology lighting systems in all our branches with energy-efficient LEDs to further reduce our emissions and contribute to a better and more sustainable future.

We are working with each of our businesses to reduce landfill waste. We are currently recycling 20% of all generated waste and are working towards recycling 40% of all the waste we create.

At Motion Australia, we care for our environment and will continue to take active measures to improve the sustainability of all our operations.



ENGINEERING

Our specialist team of engineers are committed to maintaining, improving, and extending the service life of operational equipment. We employ over 60 expert engineers, all with extensive practical experience across the industrial environment. They work together with customers to deliver enhanced productivity and ultimately maximise plant up-time.

Accreditations

CRAM's management systems are certified to ISO 9001 Quality Management Systems, AS/NZS 4801 Occupational Health and Safety Management Systems and accreditation to AS/NZS ISO/IEC 17020 general criteria for the operation of various types of bodies performing inspections.

The aim is to provide a comprehensive set of concepts and tools for the leadership and operation of a continuously improving organisation with a major focus on customer needs and the expectations of all stakeholders.

Certification to ISO 9001 & AS/NZS 4801

- Accreditation to ISO/IEC 17020
- Compliance to ISO 14001 Environmental Management
- Zero Harm to the environment

NATA Accreditation

WebsterBSC testing facilitates for lifting and safety are NATA accredited providing on and off-site testing of lifting equipment, wire rope & chain sling assemblies with certification.





Mechanical & Hydraulic Engineering

Our engineering specialists have extensive practical experience and provide specialist technical advice and installation, as well as an after-hours service, across the Australia.

Motion Australia has engineering teams that operate in highly specialised fields of fluid power, electro-hydraulic engineering & design, undercarriages and specialised maintenance and engineering services.

We are a full service provider to facilitate maintenance, refurbishment, repairs and overhauls throughout the entire life cycle of industry equipment and machinery.

Motion Australia's engineering specialists operate under a quality management system to ensure compliance to the ISO9001:2015 standard, which is externally audited by SAI Global (QEC4475).

Our engineering team has sign-off capability through the Engineers Australia Certification process, Certification Authority through the Reliability Institute of Australia, Design sign-off through Engineers Australia, and Vibration Analysis Certification through the Vibration Institute (USA).



Workshop & Site Services

- Engineering design of mechanical and fluid power systems including development of hydraulic schematics.
- Comprehensive fluid power systems analysis including troubleshooting of fluid power systems and investigation of mechanical failure.
- 2D and 3D Drafting services including Finite Element Analysis.
- Design and programming of HMI and PLC integrated fluid power systems.
- Project management including on-site installation and commissioning.
- Reverse-engineering of obsolete mechanical items for best performance.
- Australian Standards and Mining Design Guideline audits.
- Development of training packages and training courses.
- Hydraulic System Design
- Oil Lubrication System Design
- Closed Loop Motion Control
- Hydraulic System Energy Audits
- FEA Structural Analysis
- Expert Witness Services
- Strength checks for mining equipment
- Hydrostatic Bearing Lubrication Systems
- Water Hydraulic Systems
- Hydraulic Pipework Design
- Service & Repair Undercarriage Components
- Repairs and refurbishments of all types of hydraulically driven underground mining equipment
- Diesel Engine temperature sensing



Fluid Power Services

Motion Australia specialises in a wide range of hydraulic, pneumatic and lubrication products and services.

- Hydraulic repairs
- Pipe fabrication
- Hose manufacture
- Lubrication
- Mobile Hose Vans
- Pipework Flushing and Installation
- Supply and service hydraulic accumulators
- Design, manufacture, supply and install hydraulic cylinders

Mobile Hose Service

Motion Australia operate a fleet of service vehicles to support on-site repairs and service at customer sites, from hose and fittings repairs to major overhauls.



Optimising Plant Up-Time & Performance

Our condition-based assessment program combines site surveys, component assessment and baseline testing. Our world-leading Symphony Azima AI data management technology and extensive hands-on experience from our in-house engineering specialists, extends the scope of conventional asset management programs.

Our condition-based assessments include:

- Condition monitoring
- Engineering audits
- Fail mode effect analysis
- Load simulation and finite element analysis
- Predictive maintenance
- Return part analysis
- Site surveys

Specialised Maintenance Services

Motion Australia provides customers with a single point of contact for a wide range of engineering and maintenance services. This ensures consistently high levels of safety, quality and responsiveness.

Our principal activities include the provision of highly trained trade personnel in the following disciplines:

Mechanical	Fitters, machinists, plant mechanics and pipe fitters.
Fabrication	Boilermakers and fabricators, site and workshop based.
Welding	Specialist welders procedure qualified in TIG, MIG and Stick.
Lubrication	Specialising in scheduled maintenance, installation and repairs of lubrication systems.
Rigging	The team specialises in general day to day maintenance, plant repairs, shutdowns and project work and is reinforced by comprehensive workshop facilities and a 24/7 availability.



Anytime.Anywhere.
Always Here.™



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