

DIGITAL HEALTH CHECK



BARKERS DIGITAL HEALTH CHECK

Our digital health check is designed to help clients determine whether their approach to leveraging technology across their sourcing and supply chain is match-fit.

Organisations should aspire to leverage best in class technology within their source-to-pay environments and achieve:



1) A technology driven approach to the purchase to pay cycle, that leverages technology and systemisation.



2) An accurate source of financial, management and performance information.



3) An auditable record of all matters concerning both supply chain risk and performance.



4) Consistency between your ERP and applicable spend / contract management tools.

WHAT DOES A BARKERS DIGITAL HEALTH CHECK LOOK LIKE?

Our approach will be formed of interviews; artifact and document review; and, a review of your incumbent systems, ways of working and integrations landscape.

This will culminate in a set of Requirement Themes; these themes present summary findings that should shape requirements gathering and future market engagement.

Overlaid on these Requirement Themes, Barkers will present what it considers to be appropriate best-in-class providers whom can address the challenges faced in the current technology operating environment.

WHY SHOULD YOU PERFORM A BARKERS DIGITAL HEALTH CHECK?

Technology is a key enabler for organisational effectiveness and it touches all areas of an organisation. Our health check considers our 'seven principles of platform success'.

The principles are there to steer and shape the determination of how effective a P2P/S2C provision is today, and, how it should be procured in future.

WHAT'S INVOLVED IN A BARKERS DIGITAL HEALTH CHECK?

Overall, the engagement will encompass four steps:

Step 1 - Data Gathering

- Desktop review of selected policy, playbooks or business operating manuals concerning procurement, supplier management and invoicing procedures.
- Desktop review and discussion of your business success metrics to assess whether the target performance of the platform is in alignment with the actual.

Step 2 – Stakeholder Experience

- Through interview and dialogue, we would advocate seeking the views, opinions and experiences of your user community – this includes your platform administrators, key power-user groups, functional requestors and suppliers.
- Assess instances of poor adoption and value leakage.
- Assess the current state of your supplier enablement and engagement programmes, and the appropriateness of your buying channels.



Step 3 – Pain Point / Heat Map Review

- Setting out our findings at overall User Case and User Group/Key Business Process level, alongside specific pain point analysis that takes account of business impact/friction, and priority to resolve.

Step 4 – Presentation of Design Themes and Market Leaders

- A structured set of technology design themes, to inform your route to market, and who we recommend as the best in class providers.





WHY CHOOSE BARKERS

Knowledgeable Team

At Barkers, put simply, we have the most talented team of procurement, digital and commercial practitioners, all of whom are professionally qualified to the highest level.

Our team combines Technology Analysts, Project Management, Functional Design, and Technical Deployment skills, delivering accelerated client outcomes. The investment in our capability enables us to provide a consistent and repeatable best practice methodology that ensures client success and outcomes.

Experience

Our team all come from a background of assessing and delivering complex technical project delivery, with hands on experience of leading and developing complex procurement, commercial and P2P environments.

Our advice is based on years of hard-earned practical experience so you can be confident that the strategies and methodologies we recommend will hit your budget, timescales and objectives.

Award Winning Lasting Change

At Barkers we make a difference to our clients every day through the successful delivery of our consultancy services that inspire lasting change.

We are honored to have received the following awards which recognise the positive impact we have on our client businesses, the people within them and the planet.





VANQUIS BANK CASE STUDY



Vanquis Banking Group (VBG) embarked on a company wide transformation programme, which would see the centralisation and digitisation of its (P2P) supplier and expense management processes and systems.

Business Challenge

The client faced three distinct challenges:

1. Limited resource capacity within their existing Procurement and technical functions.
2. Limited experience and capability within the Finance and Technology teams.
3. Assurance that the technology deployment would represent the best and most pragmatic approach to controlling and managing expenditure.

Our Solution

To achieve our client's objectives, we provided senior procurement and technical practitioners, supplementing the in-house ERP/P2P platform architects. The Barkers team were well versed in delivering and managing complex system changes within a multi-faceted business that had heavy levels of Regulatory scrutiny.

The Barkers methodology, which incorporates key enablers such as supplier enablement and change management, alongside robust project management skills, was structured to ensure that all areas of the project were progressed and implemented in a controlled and measured way.

Results

- **Cost Savings:** Group-wide procurement approach reduces spending, secures better deals, and enhances supplier value proposition.
- **Visibility and Control:** Real-time insight into spending improves expense monitoring and management. Invoices now 99% PO backed; up from 25%.
- **Integration:** Seamless integration with ERP and user controls streamlines procurement-to-payment workflow.
- **Streamlined Procurement:** Automated tasks, reduced paperwork, and faster approvals streamline procurement process. Automated invoicing rose from 0% in May 2022 to 60% in March 2023.
- **Compliance and Risk Management:** Robust monitoring ensures policy and regulatory compliance, with tools for risk assessment and mitigation.
- **Scalability:** A scalable platform which will accommodate the needs of the Group as it continues its growth journey.

HEAR FROM OUR CLIENTS

“The Barkers appointment has been a tremendous success; the teams' technical ability, flexibility, guidance and pragmatism has been first class. It is a true example of client and partner collaboration”

Head of Procurement and Supplier Management, Finance Client

“Barkers have adapted their delivery to match the needs of their customer whilst ensuring what they deliver is still up to the highest standards. It has been a pleasure and a breath of fresh air to deal with a smaller consultancy firm whose employees ensure they get to understand their customers' needs.”

Senior Project Manager, Finance Client

TAKE YOUR FREE BARKERS DIGITAL HEALTH CHECK

Speak to our Digital Delivery
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