


kyndryl

# Kyndryl SAP Services


Applications, Data & AI Practice




# Kyndryls SAP Expertise At A Glance




**7** Organisational SAP Certifications




**1000+** SAP Clients




**215k+** databases managed




**850+** SAP Systems Migrated in 2021




**End to End** Services SAP & Non-SAP – Cloud and On Premise




**Hundreds** of certified SAP S/4HANA Consultants worldwide



**33k+** Middleware Instances Managed



**4000+** SAP Specialists

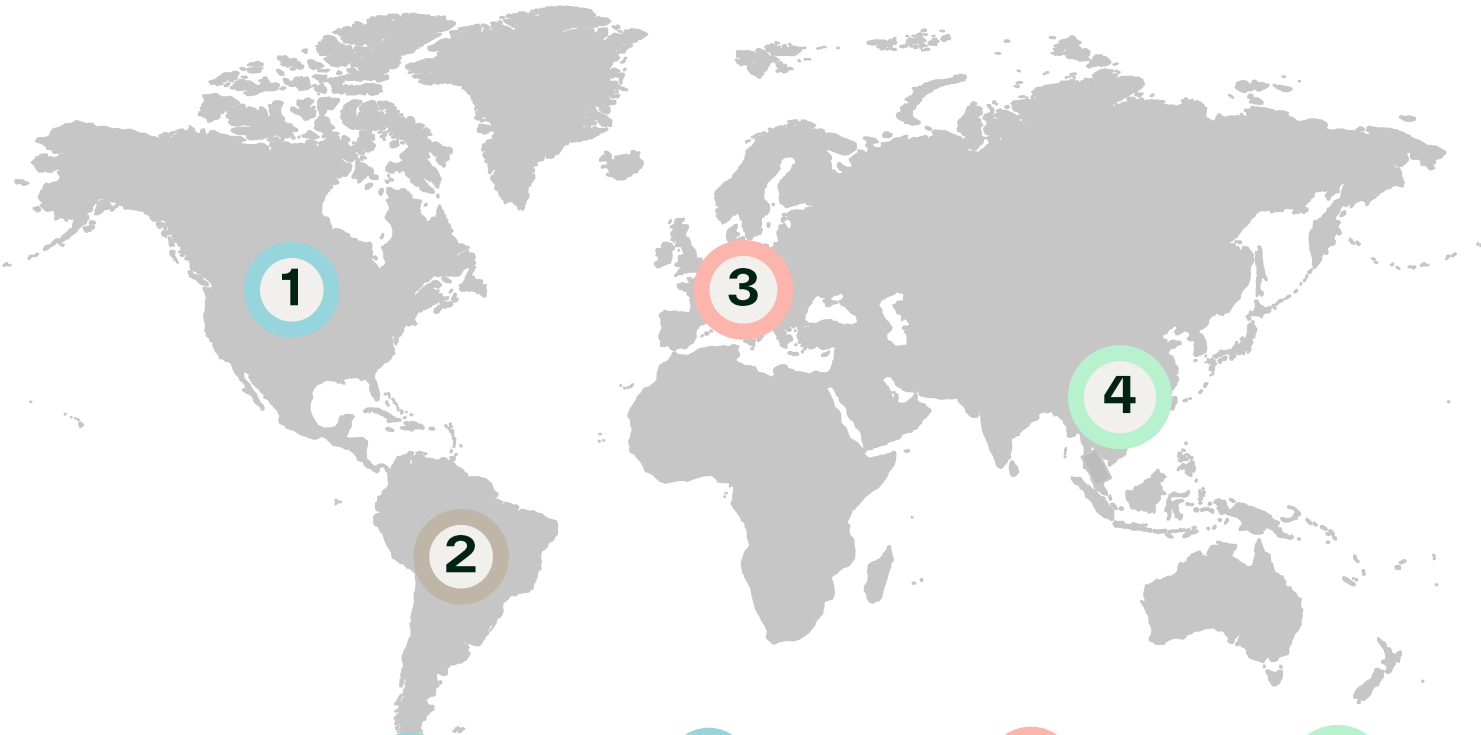


**300+** Production SAP Customers on Public Cloud



**RISE with SAP  
Services Delivery  
Partner**

## Global Capability Presence to Deliver & Manage Complex SAP environments



**1**

- 2831 SAP VM
- 2310 Oracle VM
- 197 Power on Cloud VM
- 39 BAPS Dedicated Instances
- 555 BAPS Shared VM
- 57 AWS VM
- 64 OCI VM
- 165 Vyatta Instances
- 170 vSRX Instances

**2**

- 281 SAP VM
- 8 Vyatta Instances
- 24 vSRX Instances

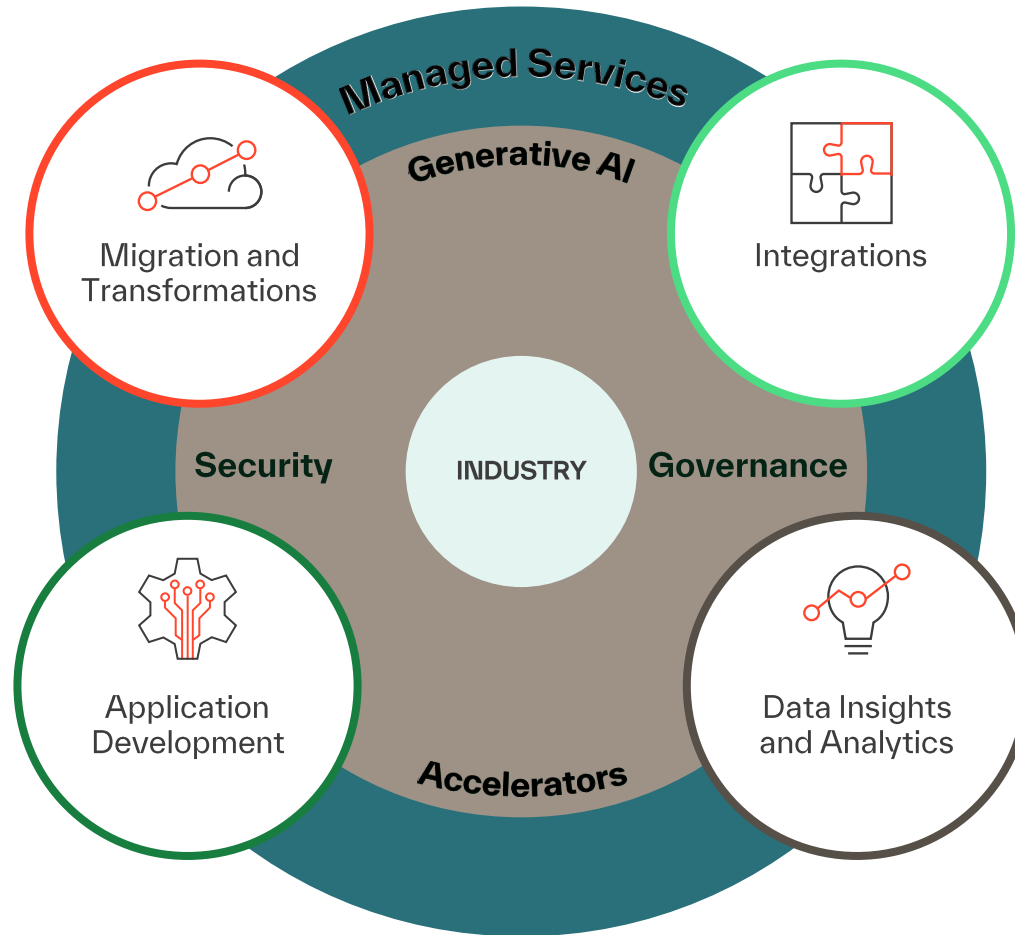
**3**

- 1421 SAP VM
- 136 Oracle VM
- 7 Power on Cloud VM
- 152 Vyatta Instances
- 137 vSRX Instances

**4**

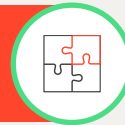
- 1019 SAP VM
- 50 Oracle VM
- 228 Power on Cloud VM
- A16 WS VM
- 24 OCI VM
- 115 Vyatta Instances
- 44 vSRX Instances

## Let Kyndryl accelerate your modernization to SAP S/4HANA on public, private or hybrid cloud



### Migrations and Transformations

Orchestration of business models and technology enhancements to support enterprise digital transformations that deliver value to our customers



### Integrations

Platform, application, and data integration services designed to enhance interactions within our customers' technology landscapes



### Application Development

Capabilities to reimagine complex application landscapes with speed and agility, continuously innovate, and extend legacy and non-legacy platforms and processes to support mission-critical business requirements



### Data Insights and Analytics

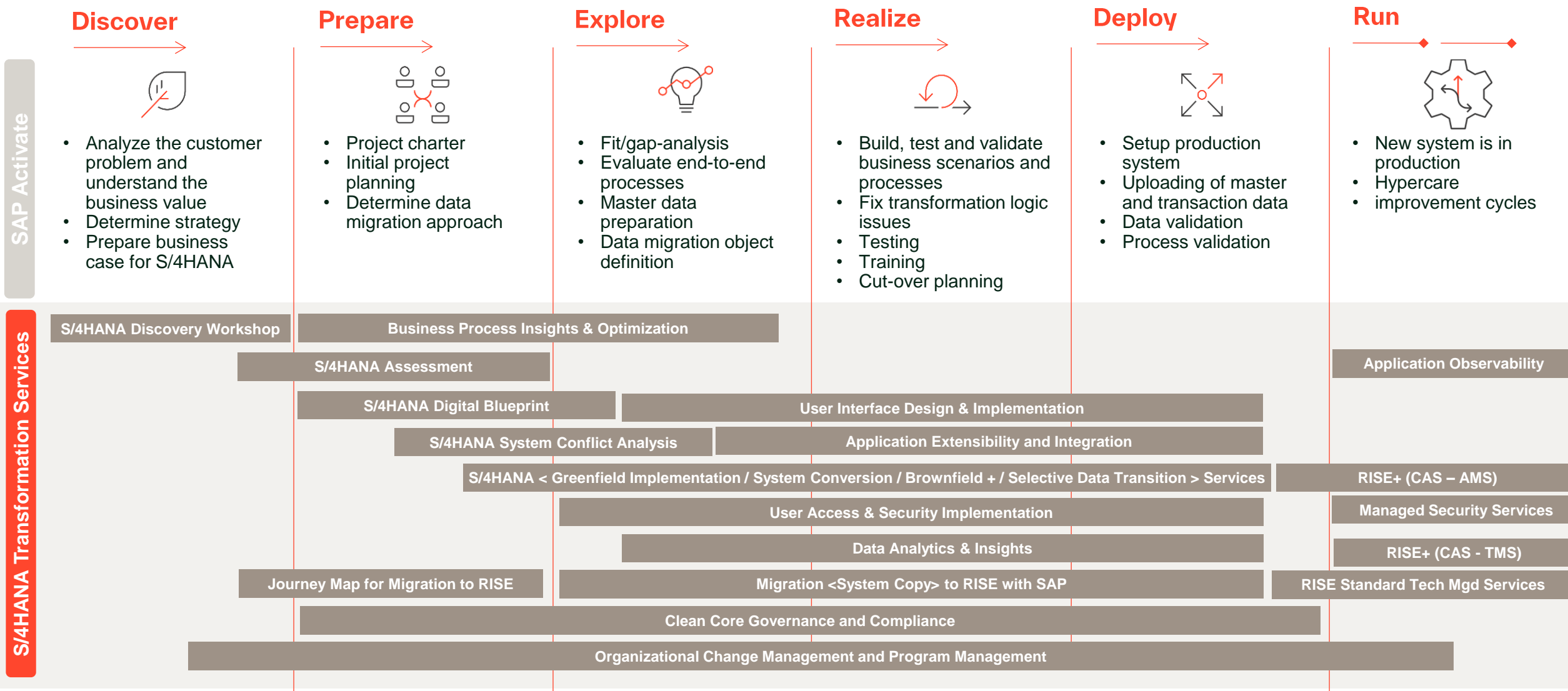
Help our customers gain strategic insights and drive market advantages through a combination of data relevance, context and clarity



### Managed Services

Application monitoring and support to proactively manage technology platforms, identify any issues, and provide 24-hour support for uninterrupted operations

# Kyndryl's SAP S/4HANA transformation services

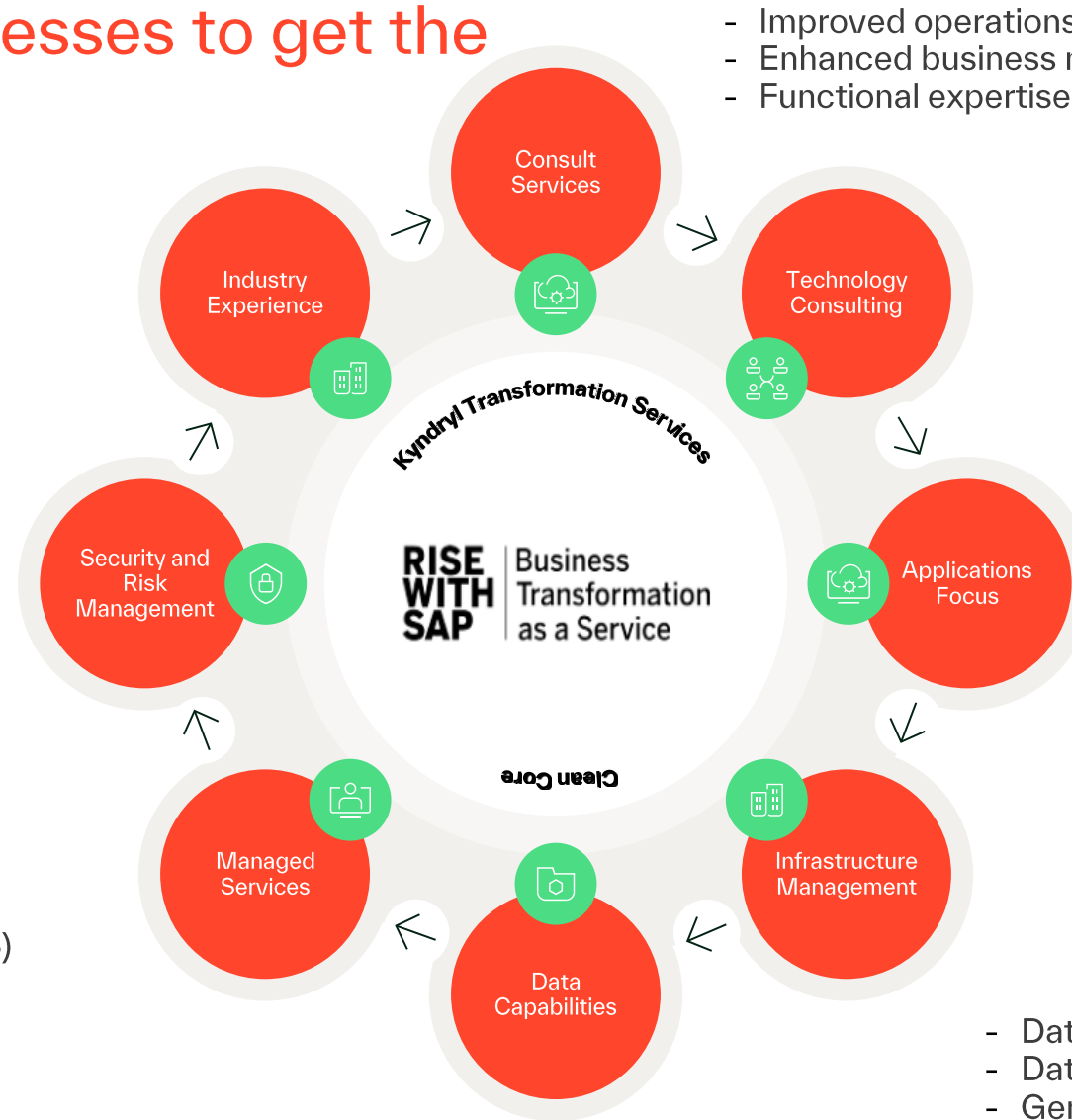


# Kyndryl can help you simplify systems, applications and processes to get the most from S/4HANA

- Deep industry experience
- 15+ strategic industries coverage model
- Local presence/global delivery
- Supply chain resilience
- Sustainability

- Infrastructure framework
- Cyber resiliency
- Cyber security
- Digital channel management

- Traditional services to cover customer operations
- Technical managed services
- Application Management Services (AMS)
- Day 2 operations support



- Improved operations and efficiency
- Enhanced business model- definition and adoption
- Functional expertise mapped to technology enablement

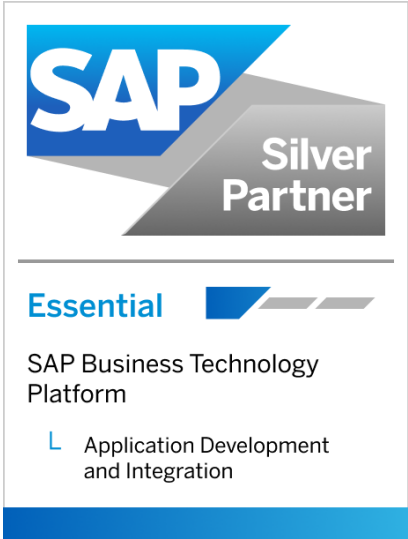
- Mapping business to technology capabilities and roadmap
- Accelerate digital transformation
- Mapping of people, process, data and technology

- SAP functional experience- application and process expertise
- Functional focus from discover to run
- Integration management

- Hybrid landscapes and disparate technology management
- Enterprise and solution architecture design

- Data migration strategies and execution
- Data hygiene
- Generative AI capabilities

# Kyndryl credentials and industry recognition



**SAP® Certified**  
in **Global** SAP HANA® Operations

**SAP® Certified**  
in **Global** Hosting Operations

kyndryl



ISG Provider Lens™

2024 Quadrant

SAP Ecosystem

RISE with SAP Implementation Partners

Leader, Global

Download the report

## Key strengths

**Comprehensive program for RISE with SAP** to assist enterprises in adopting, modernizing and migrating to SAP S/4HANA

**Value-added services for cloud journeys**, including cloud management for SAP and non-SAP applications and landscape consolidation

**Partnership with SAP** to help enterprises achieve technology-driven transformational change for their complex SAP landscape

ISG Provider Lens™

2024 Quadrant

SAP Ecosystem

Managed Cloud Services for SAP ERP

Leader, U.S.

Download the report

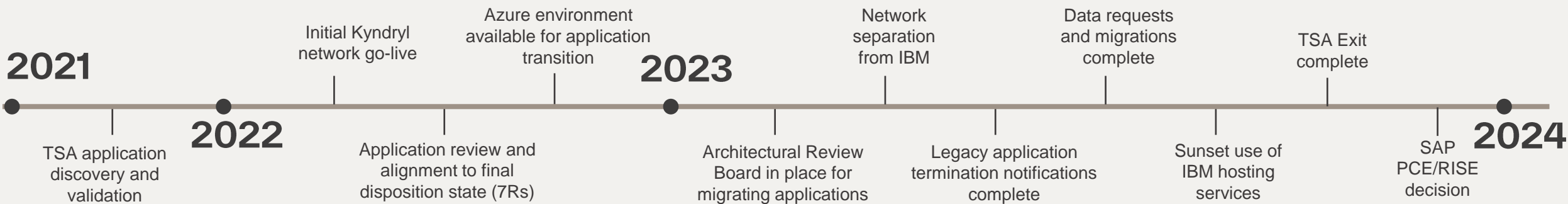
## Key strengths

**Composable offerings** that provide agility and flexibility and allow enterprises to compose best-of-breed vendor solutions

**Strong partnerships** with AWS, Azure and Google Cloud, offering innovations for data analytics, workload migration and security

**Automated service platform** that provides full cloud service flow – from incident resolution and provisioning to ongoing management

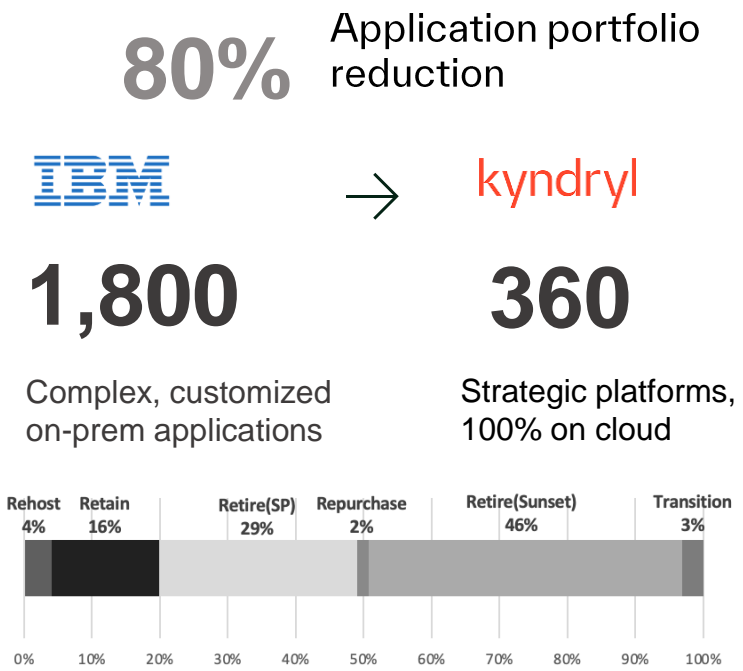
# Kyndryl CIO transition and transformation journey



## Architectural principles

- Data Centric** - An enterprise platform approach to data and visualization over siloed data marts
- Platform First** - Strategic business platforms over single point solutions
- Cloud Based** - SaaS and hyperscaler-based cloud services over custom or on-premise solutions
- Automation Led** - Infrastructure-as-code over manual provisioning and configuration
- Zero Trust** - Fine-grained authorization over trusted network boundaries

## Application simplification



## Delivering outcomes

- Reduced operational IT cost by **40%**
- Accelerated savings through rapid disposition
- Exploited platform value proposition
- Established tiered governance model
- Expanded Kyndryl offerings and delivery

## Lessons learned

- **CIO appointed as decision maker** for enterprise tool choices
- **Architectural Review Board** to standardize approval process for application design
- **Technical standards** and best practices centrally documented
- **Automated** deployment of infrastructure



# Case study: SAP migration to Amazon Web Services (AWS)

**Schneider Electric** is an international energy company operating in more than a hundred countries across the Americas, Europe and Asia.

“I believe we made a good choice to select Kyndryl as a partner for our migration to AWS. We know the team that we are working with, and we trust them to orchestrate all the activities involved. They’ve been extremely flexible.”

*Xavier Deprat  
Head of Global SAP  
Infrastructure Operations  
Schneider Electric*

## Business challenge

Schneider Electric wanted to increase its resiliency by migrating SAP operations to AWS. The company also wanted to improve run costs, eliminate technical debt, and reduce its carbon footprint.

## Solution

As part of a larger cloud-first strategy, Schneider integrated sales, provisioning, supply chain and finance operations into a common suite of centralized SAP business applications and moved it to AWS. Kyndryl designed the hosting infrastructure and managed the migration. Kyndryl currently manages the IT stack up to the SAP application layer.

## Results

Kyndryl delivered uninterrupted business operations during Schneider’s SAP migration to AWS, delivering on a **99.999% uptime SLA**.

- 8 of 12 SAP landscapes already migrated to AWS with no interruption to business operations
- 40 acquired companies integrated into centralized SAP operations to support continuous business growth
- 48 hours or less for each migration, confining risk of disruption to weekends only
- Post-migration, Kyndryl now manages the SAP landscape on AWS

