

## Arcoda: Helping the utility sector to overcome the challenges of digital transformation since 2007

Today's consumer centric Utility market calls for Electricity, Gas, & Water Utility companies to deliver new heights of operational excellence against the backdrop of ageing infrastructures and tighter budgets. The good news is that Arcoda have helped their customers deliver positive and lasting results via our innovative mobile field-based collaboration suite. Now utility companies can lead the change with highly versatile mobile software designed to support utility processes, user workflow, and accelerate digitalisation. When combined with solid and lasting partnerships, Arcoda can help your organisation transform the Utility sector using tomorrow's technology, today.





## For technology that really transforms by using field operators as active participants in the company's digital transformation journey

An organisation's digital transformation journey can be extremely complex, time consuming and costly, especially when considering only the inputs of office-based teams. At Arcoda, we have helped our customers **simplify, accelerate, and drive lower cost digitalisation** with our mobile suite.

With software that is innovative, intuitive and feature rich, on-site technicians can increase their impact and play a significant role in helping to achieve operational excellence.





## Making a positive difference to Utility sector distributors and the environmental services market

Arcoda provides geo-informatic solutions dedicated to increasing the impact of field operations through better management and collaboration between remote and back-office teams. Our mobile software is specially designed to support Utility processes and any type of network infrastructure. Example areas include gas, electricity, water distribution as well as, public lighting, district heating, and telecommunications.

We understand the critical role that that our customers play in helping to deliver energy safely and reliably to the general population. This is why we

are able to support them with innovative and highly intuitive mobile software solutions that are **specially designed to support user workflow and utility processes**.

With Arcoda, we give our customers **the right tools to stay productive**, even when there is no internet connection. So whether in the open air or within enclosed spaces, you'll always have the confidence to painlessly maintain dependable, robust and responsive network infrastructures.





## Our commitment to a more safe, profitable, and sustainable transport future

Our customers fully recognise the importance of maximising transportation to help enable business success. That's why they have chosen to partner with Arcoda and use our suite of powerful, intuitive and highly versatile vehicle tracking tools.

Our extensive experience within the vehicle/asset tracking space gives our customers **the right tools to realise lower costs**, decreased emissions, and improved response to changing markets.

Now our customers can access professional vehicle tracking capabilities to stay ahead of the competition and help unlock new revenue streams.

Example functionalities include powerful optimisation algorithms, digital tachograph management, remote engine start-up/blocking, and historical analysis of consumption. Also, protect your fleet assets and improve staff safety with responsive data-to-driver management that uses personal badges to better control vehicle access.

When combined with accurate satellite geolocation, our **modular software** is perfect for street cleansing, waste collection, snow removal, logistics, lone working, emergency services, and much more.





## Supporting our customers with multinational backing

Our customers have partnered with Arcoda because we offer a compelling value proposition that is also backed by **the strength and reputation of a multinational supplier to the utility sector**. Arcoda are part of a much bigger group of companies who are dedicated to building a brighter future with technology and solutions for a digital and sustainable world. The following highlights the role of two key players within this multinational:

### Terranova Software

Is focused on innovations for utilities to transform the Gas, Electricity, and Water sector across smart metering, smart grid and smart workforce. Today Terranova has a global presence and continues to deliver world-class solutions and customer value with solid and lasting partnerships.

### Pietro Fiorentini

Since 1940, Pietro Fiorentini has focused on supplying a diverse range of innovative products and services to help the gas, oil, and hydrogen sectors achieve operational excellence. Their success story has also been driven by an unparalleled aftersales programme that sets them apart from the competition. Today Pietro Fiorentini are now leading the charge into Net Zero with new Hydrogen station deployments and future domestic hydrogen meter rollouts. Also, they continue to provide trusted advice from over 80 office locations globally to help their customers contribute towards a more prosperous, stronger and greener economy.



## Continuous and practical innovation culture aimed at transforming the Utility sector one idea at a time

Arcoda is committed to continuous software innovation to help our customers overcome the challenges of today and uncertainties of tomorrow. Our innovation is driven by **in-house R&D experts**, invaluable learning from multiple customer engagements, and regulatory obligations. Consequently, our customers now access the latest technical advancements. For example, **immersive three dimensional environments, enhanced collaborative**

**working, digital twin, and artificial intelligence.** Added to this we have extensively rolled out our **augmented reality field-based information management system** that keeps our customers productive even when working offline.





## For World-Class know-how that advances your digital transformation journey

Our customers choose Arcoda because we speak their language, **understand their challenges, and aren't afraid to walk that extra mile with them.** We believe that successful transformation is driven by practical technology applications underpinned by excellent customer service and transparent working partnerships.

Our team of experts are part of a vibrant working environment that continually pushes back the boundaries to bring our customers **positive and lasting results.**



## **Productive Collaborations and lasting partnerships**

Over the years Arcoda have built strong and productive relationships with leading global technology players and respected academic institutes. Example of three key ongoing collaborations as follows:

### **Samsung**

Our solid partnership with this leading multinational electronics giant has enabled us to take full advantage of specific computer libraries. This means that our developers can now bring our customers highly versatile and robust software solutions that feature unparalleled security as standard.

### **Siemens**

Arcoda have been actively collaborating with Siemens for a number of years. This strong partnership has seen us work together to offer our specialist support to exciting projects.

### **University of Trento**

We understand the invaluable contribution of academic institutions and their role in furthering technological advancements. Therefore, Arcoda have teamed up with the well-respected specialist Multimedia Signal Processing and Understanding Lab based at the University of Trento.

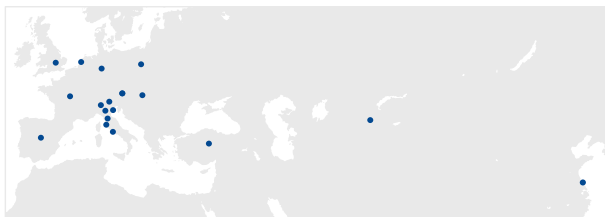


## Arcoda is part of the Terranova family

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### Our office locations

United Kingdom	Italy
Austria	Netherlands
China	Poland
France	Spain
Germany	Turkey
Hungary	Uzbekistan



**8**

Number of countries worldwide, from Europe to Latin America, in which utilities use Arcoda products for their daily field-based activities



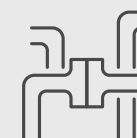
**27 000+**

trusted worldwide  
by operators 24/7/365



**75 000 000+**

electricity, gas & water  
consumers served



**8 500+**

km of water networks  
managed



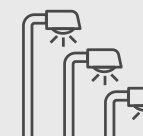
**19 000+**

km of gas grids  
managed



**2 500 000+**

km of electricity grids  
managed



**700 000+**

street lighting  
assets managed



