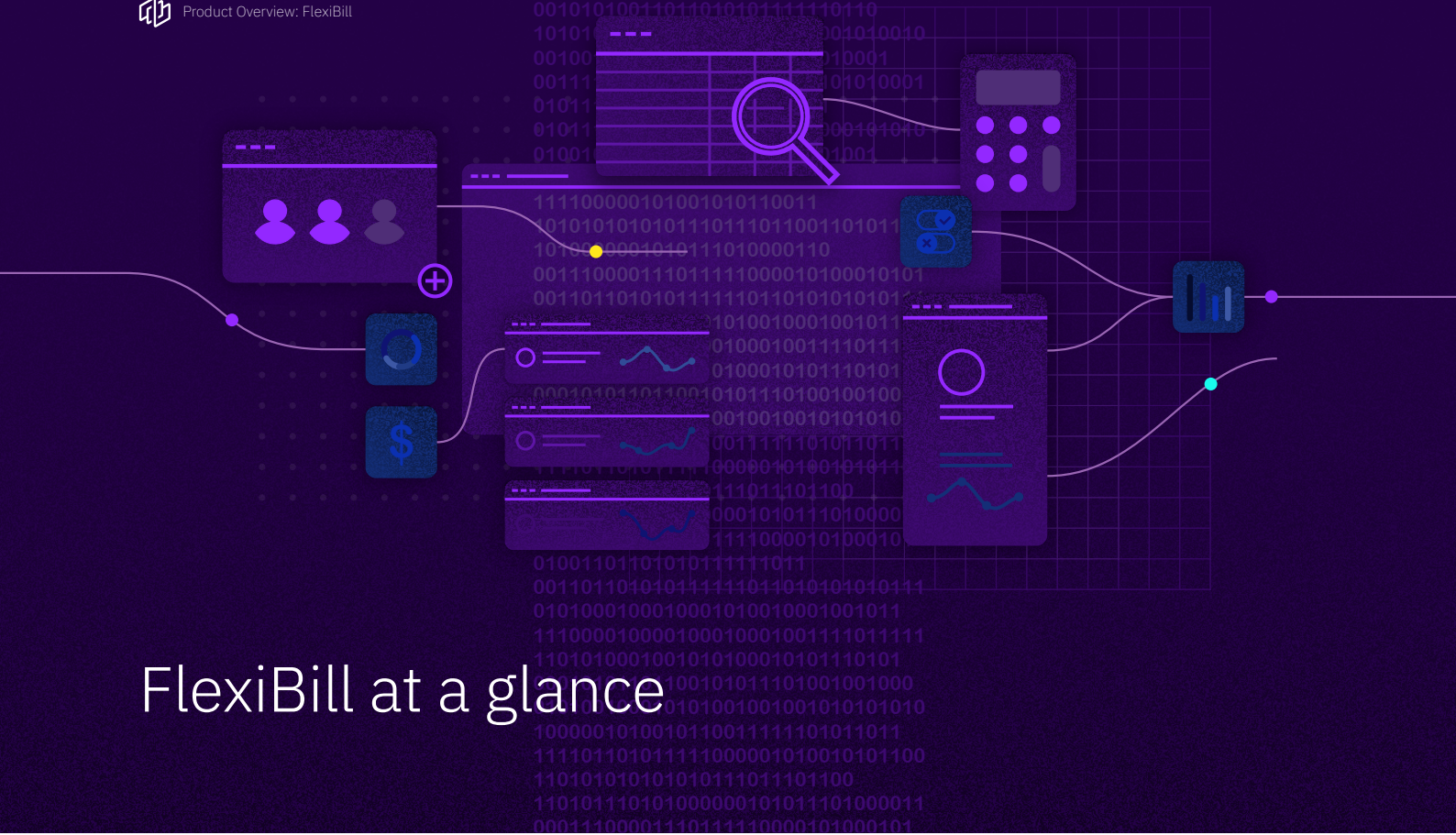




Product Overview

FlexiBill



FlexiBill at a glance

The way we bill energy customers is changing. With increased competition and innovative new ways of generating electricity, retailers need the most sophisticated pricing tools available globally. From a growing appetite for distributed energy products such as EV, solar and VPP, through to more efficient commercial and industrial tooling to reduce costs, we're building products that set energy retailers up to lead the energy transition.

Flexibill exists to give organisations a competitive edge, by responding faster and more dynamically to your customers changing needs. It transforms the complexities of our industry into simple, digestible, actionable information resulting in more accurate billing and less waste.

Using Flexibill, organisations can:

- ▶ Quickly and easily introduce changes in pricing and tariffs
- ▶ Generate opportunities for new revenue by being able to create products for any type of connection
- ▶ Rapidly and accurately generate bills even for large and complex customers
- ▶ Optimise your operational processes

through automation and workflow efficiencies, reducing cost to serve

- ▶ Enable the calculations for EVs, PV and VPP solutions for your customers
- ▶ Integrate widely with other parts of their business using our suite of Flexibill APIs
- ▶ Make forecasts of consumption/generation in order to plan business activities for the future
- ▶ Mimic all of this functionality as part of your quoting processes streamlining your acquisition process

Flexibill powers faster digital transformation by enabling organisations to free themselves from traditional software deployments, and move to contemporary, scalable, cloud deployments.

PROBLEMS THAT WE SOLVE

Simplifying and standardise pricing

With complex data comes hard to manage contracts and plans, increasing operational load and costs. Flexibill ingests complex pricing information and simplifies it for operators and clients, standardising the process and removing error.



Demystifying and making data accessible

Data is king and without access to your most complex customers data sets, it's impossible to make informed decisions. Remove the guesswork and use Flexibill to look at clear, accessible data.



Lighten the load on your system

Large, cumbersome batch system processes put strain on infrastructure and slow processes for your team. Our live platform means bills are worked through systematically as they are charged, spreading the load from a single point.



Proactive issue resolution

Our processes are worked through methodically, with a gated system removing errors along the way. This enables teams to be proactive and take control of the billing process, flagging issues before they become a problem.



Bringing new tariffs to life easily and quickly

Speed to market is critical for energy retailers and at the core of this is the ability to enable new tariffs and plans lightning fast.



Reduced risk and operational impact

Flexibill gives you the ability to add new modules and products without affecting your core code base or operational processes. Stood up alongside your current system with a sophisticated testing platform to reduce risk.



Increased lifetime value

We know energy companies struggle when they're not able to respond to changing customer and industry demands because of legacy systems. Flexibill means you can constantly work to delight customers as well as continuing to attract new customer segments and geographies.



Enable Smart technology

Any type of connection can be used in Flexibill's calculations meaning you can enable EV, Solar and VPP solutions quickly and efficiently in conjunction with your existing technology.



Customisation

Variations on global tariffs are common in many markets and as such Flexibill enables you to quickly create variants of existing products that are bespoke to your clients even down at the connection point level.



FEATURES OF FLEXIBILL

Serve all complex tariffs and meter types

Distinguish margin from cost and charge

- ▶ Many companies are currently looking at the total cost, rather than cost + margin. On Flux, operators can see exactly what they're making off an individual customer at any time, splitting out the cost and margin. When you switch to Flexibill you can see exactly where you're making loss/profit.

Relate multiple connections to customers

- ▶ Larger, multi site customers are easily served with our multi connection system, streamlining billing for the operator and customer.

Single update to charges

- ▶ No yearly, manual price changes to upload but a single update across your entire system.

Inbound and outbound Charges

- ▶ Easily create plans with import/export charges to facilitate simple and clear products for your customers

Automatic allocation of pass through network charges

- ▶ Utilising connection specific attributes, our system automatically finds and assigns the right pass through charges

Qualifiers

- ▶ Adjust rates based on time of day, day of week, months in a year, working / non working calendar to achieve better flexibility in mapping complex pricing scenarios
- ▶ No need for code changes to apply new pricing approach

Decoupled rating and billing

- ▶ No need to run a batched billing job when wanting to check the numbers
- ▶ Draft invoice is created as soon as telemetry data is available
- ▶ Full traceability of rating runs and pricing configuration changes

Deployment Speed

- ▶ Flux's suite of APIs and our expert implementations practices allow you to go to market at an unparalleled speed

BENEFITS FOR YOUR BUSINESS

Ease of change

As things change and get bigger a client can just update the algorithm rather than replacing old systems. Replaced customisation for configurability which means you get a future proofed product, ready to flex as you need.

Scalability

AWS scaling up is low cost and simple. Reduced operational overheads and less complexity with Support direct from Flux.

Speed

Faster price plan deployment allows you to test new prices and propositions in safe test environments. Better understand how to reach customers in your target segment and maximise revenue.

Reducing errors and debt

More accurate reconciliation. Reduce billing exceptions using automated data validation. Bill's presentation is meaningful and straightforward. Making it more simple for the customer and linking back to the operator.

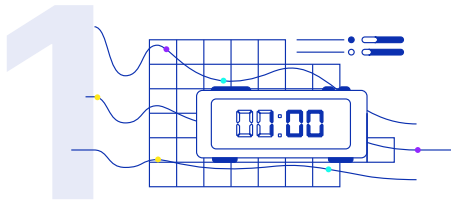
Safer deployment

Flexibill derisks the deployment of pricing plans. Our sophisticated test environment allows for pre-production exploration and innovation without risk to the live application.

Accessible data

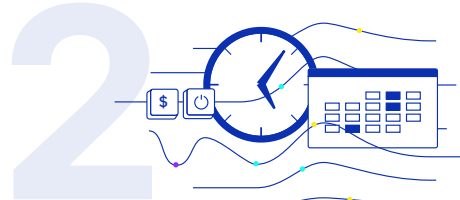
Modern data architecture allows for a client to easily get access to live data streams ensure consistency and readily digestible formatting.

HOW MIGHT THIS LOOK FOR YOU?



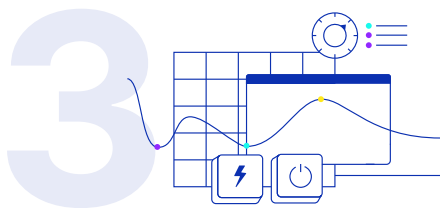
Unique price offerings

One interval based volume charge with the rate set to 0 for one hour per-day.



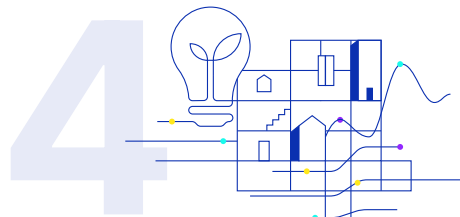
Time of day, day of week

One interval based volume charge with the rate varying based on time of day, day of week.



Wholesale priced product

One interval based volume charge with 100% from spot. Second interval based volume charge to cover network costs.



Commercial and Industrial

Serving new, complex customer types and high loads.



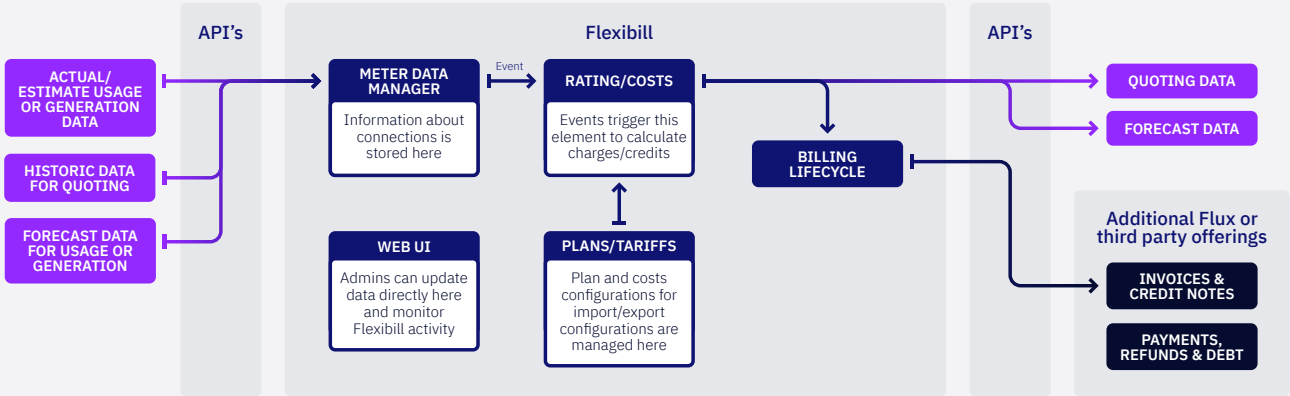
New product offerings

Commercial battery, solar, EV charges, virtual power plants etc.



Demand response

Build offerings that allow for better demand response and load smoothing.



HOW FLEXIBILL WORKS

We've built a product that can upon receipt of data and configured events, check connections against price plans and apply relevant charges, usage and generation to calculate a billable amount. The ability to change price plans at either a system or connection level provides flexibility to rapidly provide new offerings or scenarios to your customers. Whilst easily applying the right charges at the right time to the right connections.

WHATS NEXT?

Getting started is easy because of our modern architecture and systems. FlexiBill is built using AWS, so it's rapid to deploy and stand up an instance in parallel to your current system. Cloud computing means lower costs, so you pay for what you use and only when you use it. We've removed in house operational overheads and all upgrades happen behind feature flags, so there's no risk for your operational systems. It's a no brainer!

[Get in touch](#) today for a Proof of Concept.

