



Local content in Senegal: State of play and perspectives

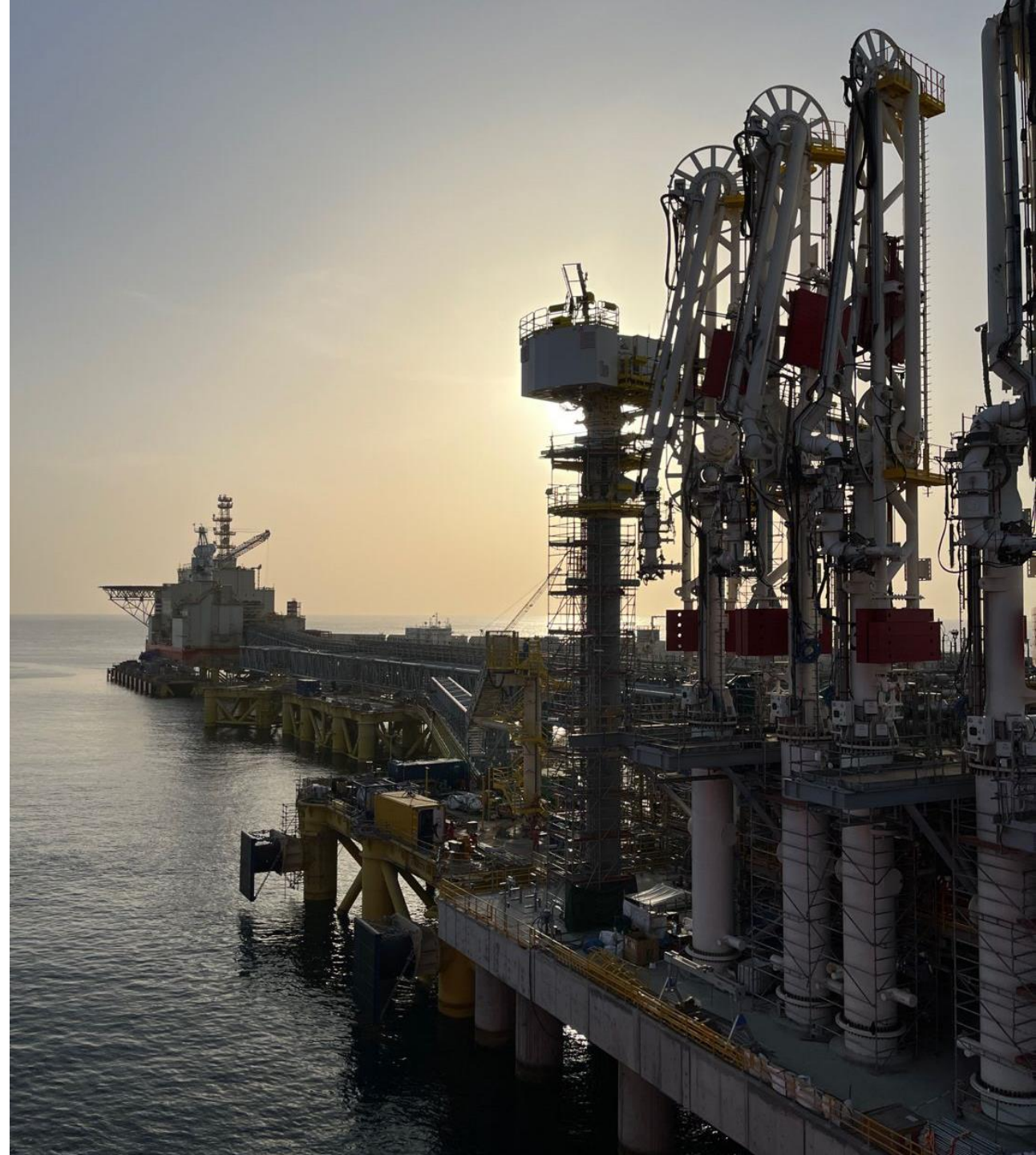
Create National champions through local content !

PLAN

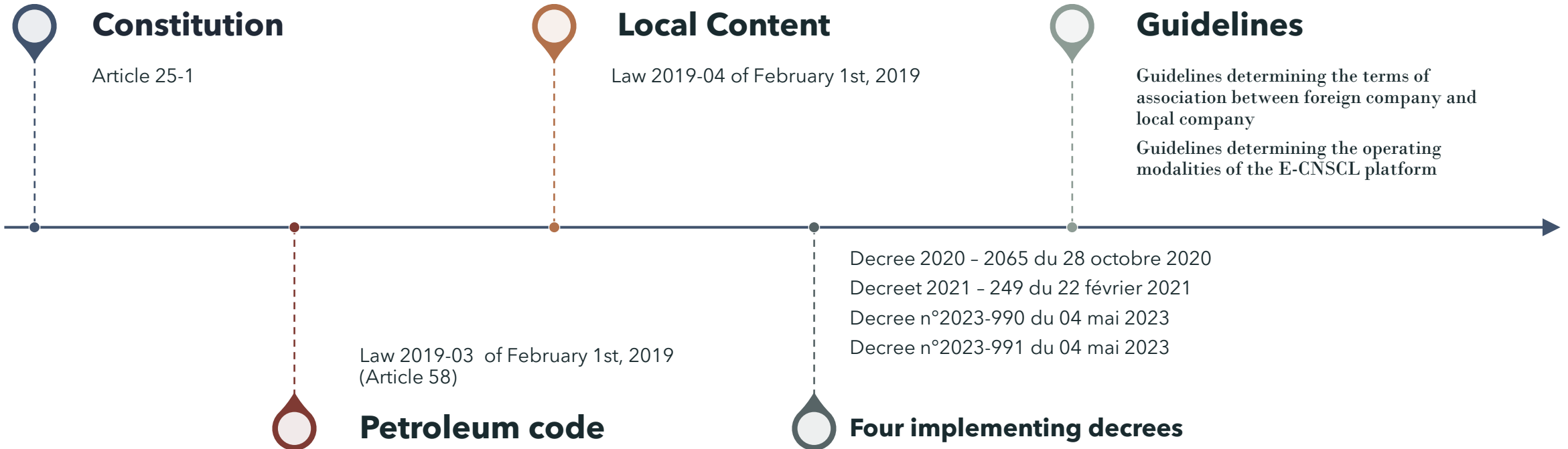
I- Local Content : remind of the legal and institutional framework

II - ST-CNSCL : Instruments for local content development

III- Perspectives



Legal framework





LOCAL CONTENT : Law 2019-04 of february 1st, 2019

LOCAL CONTENT IN THE HYDROCARBONS SECTOR REFERS TO ALL THE INITIATIVES TAKEN TO PROMOTE THE USE OF NATIONAL GOODS AND SERVICES AS WELL AS THE DEVELOPMENT OF WORKFORCE PARTICIPATION, TECHNOLOGY AND DOMESTIC CAPITALS THROUGHOUT THE OIL AND GAS INDUSTRY VALUE CHAIN.

Classification of oil and gas activities

Decree 2020 – 2065 of October 28th, 2020 sets the terms for the participation of Senegalese investors in Senegalese companies involved in oil and gas activities and classifies these upstream oil and gas activities in the exclusive, mixed and non-exclusive regimes.

Exclusive: Activity of supplying goods and services that the national private sector is able to carry out immediately in compliance with the standards of the oil industry.

Mixed: Activity linked directly or indirectly to oil and gas operations requiring a significant level of technological maturity and specialized expertise, which the national private sector could carry out immediately in partnership with a foreign company.

Non-exclusive: Activity related directly or indirectly to oil and gas operations that the national private sector is not able to carry out immediately in compliance with the norms of oil industry standards.

The exclusivity authorization concerns activities for which the State of Senegal, with the aim of reducing the quantity of imported goods and services, reserves the right to grant authorizations for exclusive services, subject to a guarantee of quality of service and price controls.

B - Institutional framework:

CNSCL : Steering Committee

- Coordinate the implementation of the **local content strategy document**
- Define the modalities of **execution of the strategic orientations** of the State of Senegal in terms of local content
- Ensure, among other things, **compliance with all the measures** to which companies operating directly or indirectly in the hydrocarbon sector are subject.



Technical Secretary: Operational entity

- **Implementation of the local content strategy** developed by the CNSCL
- **Ensure the application of regulatory rules related to Local content** in transparency and in the best interests of Senegalese companies
- **Enable a better participation of Senegalese companies** across the entire oil and gas value chain.

Focus : Create local champions through strong local content policy !



More than 4 500 jobs created at the end of 2022

More than 450 Billions XOF value of contract for local companies (2021 & 2022)



Technology transfert :
Construction of Gaz Cages, Bollard, Gooseneck, etc. by a local company



Rise of local champions : SSB, Lame, Gaiende Marine, Wise Lab, Gorée Offshore, etc.



Technical and financial instruments



E-CNSCL PLATFORM

Unique and compulsory place for publication of all calls for tenders and opportunities relating to hydrocarbon activities



LOCAL CONTENT DEVELOPMENT SUPPORT FUND

Provide sustainable support to strengthen the technical and financial capacities of local companies and human resources



ONE STOP SHOP

Framework of collaboration and exchange between different institutions for the support of local companies



NATIONAL OBSERVATORY OF LOCAL CONTENT

Collect and compile all the data and statistics about local content

Perspectives



Development of a local industrial tissue adapted to the requirements of Oil & Gas

Institutionalization of a support system for local companies through the FADCL and the One-Stop-Shop for capacity building of local suppliers and service provide

Maximizing local content in the supply of goods and services throughout the oil value chain

Encouraging foreign companies to set up in the country, to partner with local companies and to ensure technology transfer

Development of the processing industry



Thank you

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