

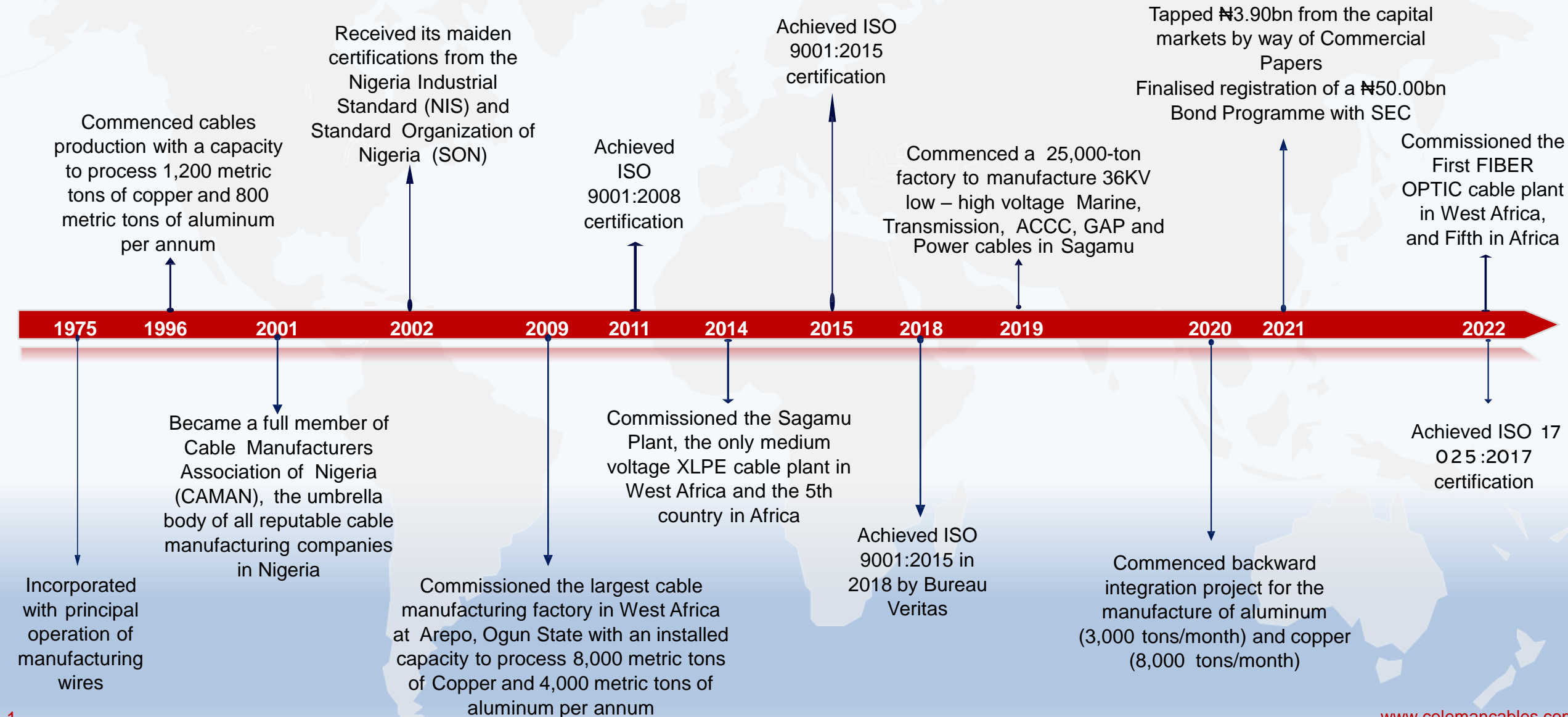


# **Coleman Technical Industries Limited**

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The largest cable manufacturer in Sub-Saharan Africa

# Company Background, Overview and key achievements



# Notable Facts

**1** Largest Cable Manufacturer in Sub-Saharan Africa



Strong Management Team with **over 150 years** combined experience



Over 600 staff



**Over 45 years** leadership in the industry

**N250 Billion** worth in **plants, machinery and assets**



550 Tons/Shift Installed capacity



World-class Factories in Ogun state



We Manufacture cables to IEC Standard

**100%** Indigenously owned company



Over 30 products with 563 SKUs which are NIS and SON certified

Accorded a long and Short-Term issuer rating of **BBB+<sub>[NG]</sub>** and **A3<sub>[NG]</sub>** respectively by GCR

## Vision Statement

**“To continually improve the effectiveness and efficiency of our product performance and thus be the cable manufacturer of choice in the Industry”**

## Quality Statement

**“Committed to manufacturing quality electrical & telecommunications wires and cables that meet and exceed our customers’ expectations consistent with relevant stakeholders requirements”**

## Mission Statement

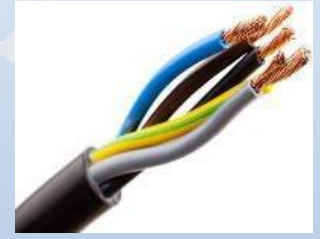
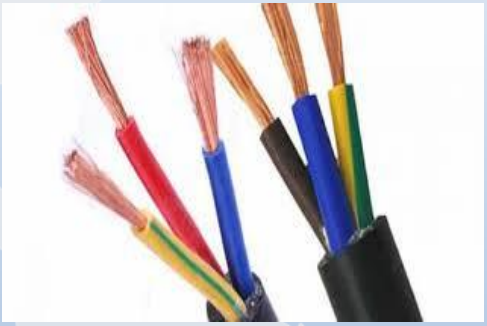
**“To manufacture products that meet national and international standards in quality performance, reliability, and safety within well-defined timelines and at very competitive prices”**

# Product Varieties | House wiring cables

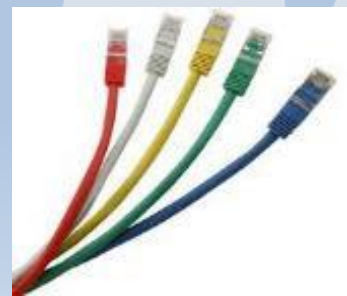
Wiring cables



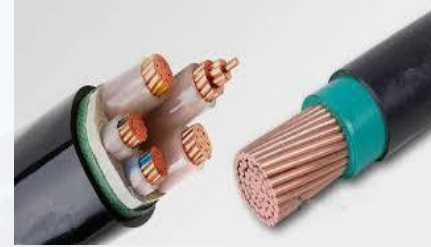
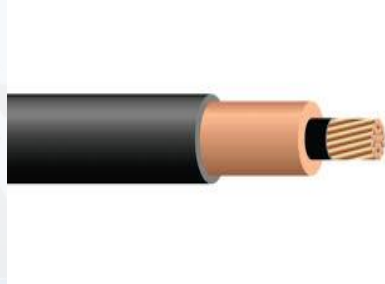
Flexible/DC Cables



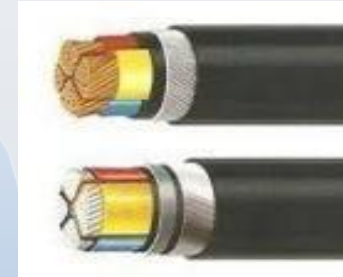
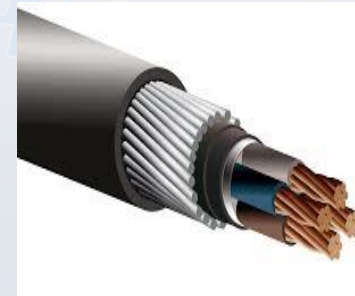
Coaxial and Network cables



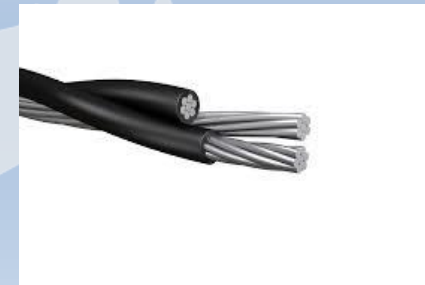
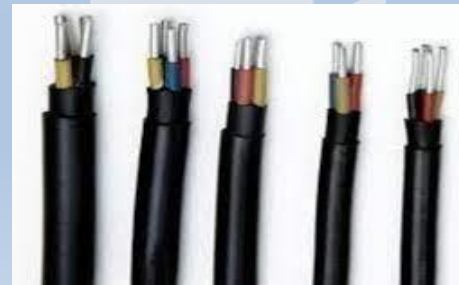
## Medium & High Voltage Cables



## XLPE Armoured & Non-Armoured cables



## Aluminium Service Cables

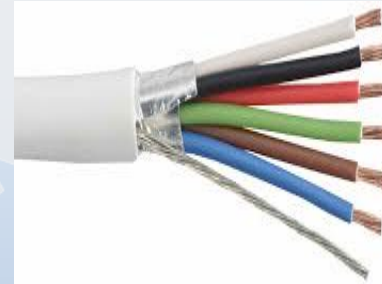
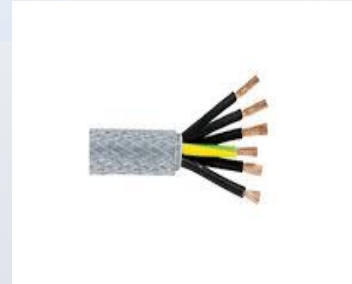
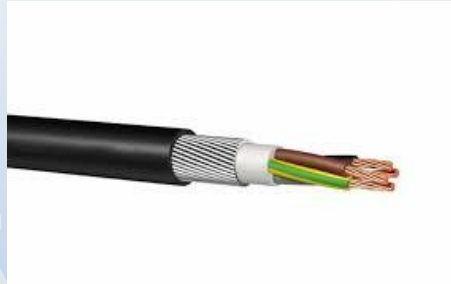


# Product Varieties | Special Cables

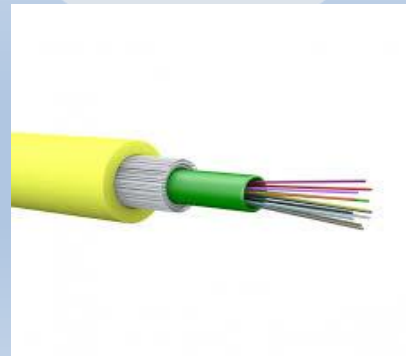
**GAP, AAAC, ACCC, ACSR  
Cables**



**Control cables**



**Fiber-Optic cables**

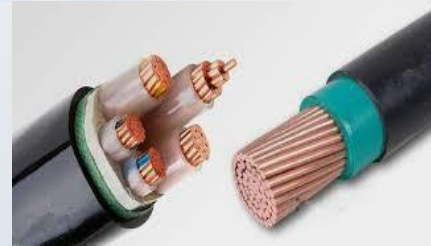
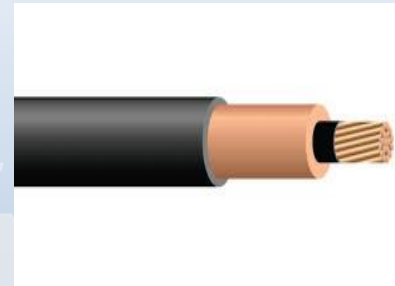


# Innovative Solution for the Oil & Gas Industry

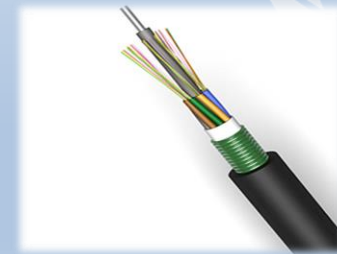
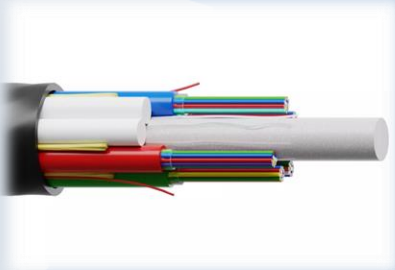
**Instrumentation Cable: 2 to 40 Pairs  
Armoured & Unarmoured,  
Water-Blocked, Fire & Flame  
Resistant**



**Medium & High  
Voltage Cables 6KV-  
30KV Armoured &  
Unarmoured, Water  
blocking, Fire & flame  
resistant etc.**



**Fiber-Optic cables**



**Duct fibre  
Optic Cable**

**Aerial Fibre  
Optic Cable**

**Single armored  
Fibre Optic Cable**

**Double armored  
Fibre Optic Cable**



# Innovative Solution for the Oil & Gas Industry

**Marine/EPR CABLE  
LOW/HIGH VOLTAGE**



**GAP & AAAC Cables  
Transmission Cable**



# Competitive Landscape - Africa

Company	Coleman Cables and Wires Limited	CBI Limited	Walro Flex Limited	South Ocean Electrical Wire Company	Aberdare Cables	Alcorn Marepha	Nexans Morocco	Elsewed y Electric Compan y	Africab Group
Country	Nigeria	South Africa	South Africa	South Africa	South Africa	South Africa	Morocco	Egypt	Tanzania
<u>Product Range</u>									
Wiring Cables	✓		✓		✓	✓	✓	✓	✓
All Copper Conductors	✓			✓			✓	✓	
Armoured & Unarmoured	✓	✓	✓	✓	✓		✓	✓	✓
CAT 5 & 6 LAN Cables	✓			✓		✓	✓	✓	
High Voltage Cables	✓		✓	✓	✓	✓		✓	
PVC and XLPE	✓							✓	



## Client Base Overview



# Arepo Factories (Arepo 1,2 and 3)

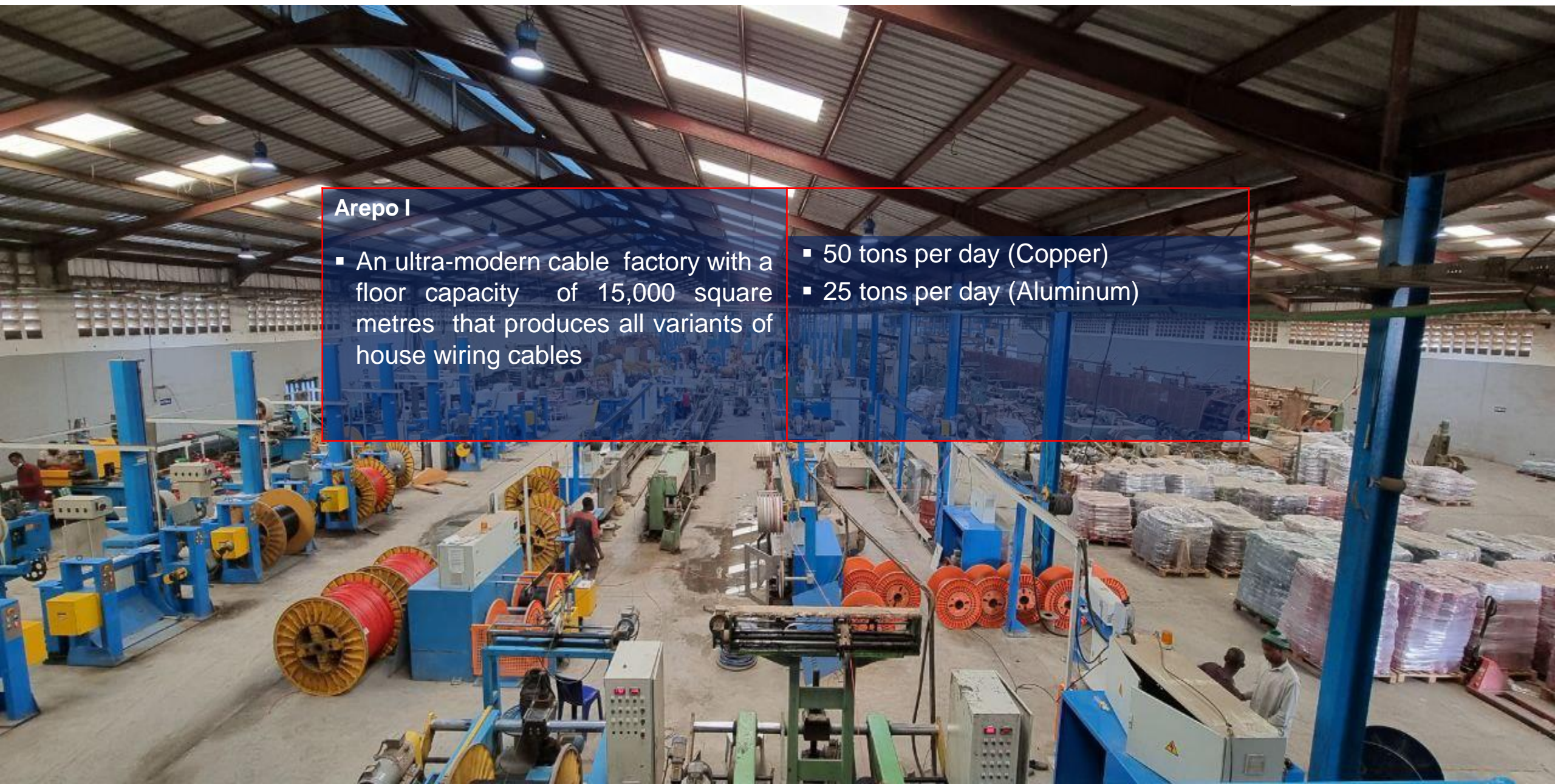


**Arepo Plant**

# House wiring Cables Production (Arepo 1)

## Arepo I

- An ultra-modern cable factory with a floor capacity of 15,000 square metres that produces all variants of house wiring cables
- 50 tons per day (Copper)
- 25 tons per day (Aluminum)



# House wiring Cables Production (Arepo 2)



## Arepo 2

- An ultra-modern cable factory with a floor capacity of 12,000 square metres that produces all variants of house wiring cables



- 50 tons per day (Copper)
- 25 tons per day (Aluminum)



# Fiber Optic Cable manufacturing (Arepo 3)

## Arepo 3

- An ultra-modern FIBER-OPTIC cable manufacturing factory with a floor capacity of 10,000 square metres that produces all variants of optic fiber cables.
- Produces 2,000.00 Fiber Kilometer per annum.
- Product ranges from 2 core fiber to 288 fiber
- Water blocking, steel reinforcement etc

# Fiber Optic Cable manufacturing

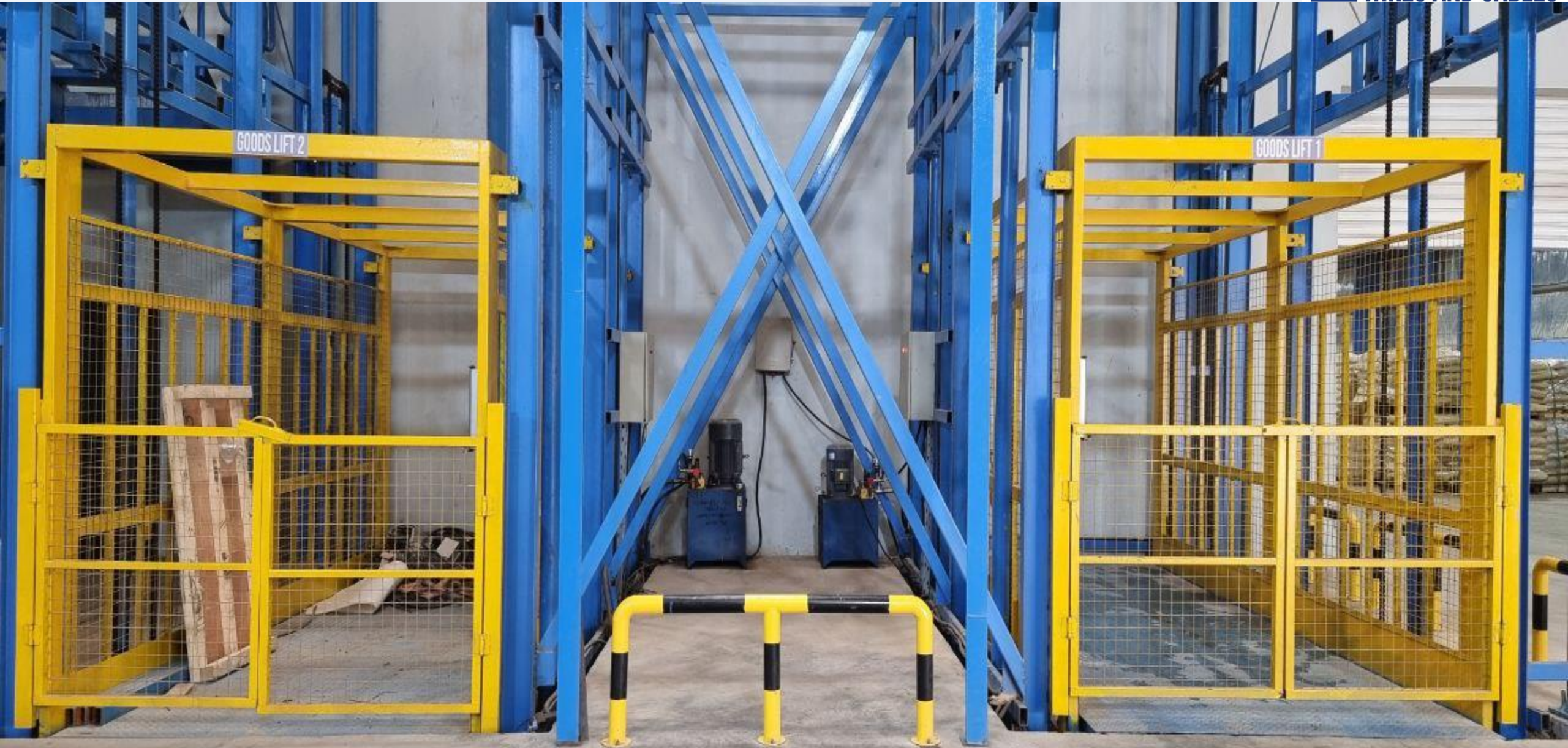




# Fiber Optic Cable manufacturing (Quality Control)



# Fiber Optic Cable manufacturing (15 Tones Cargo lift X2 )

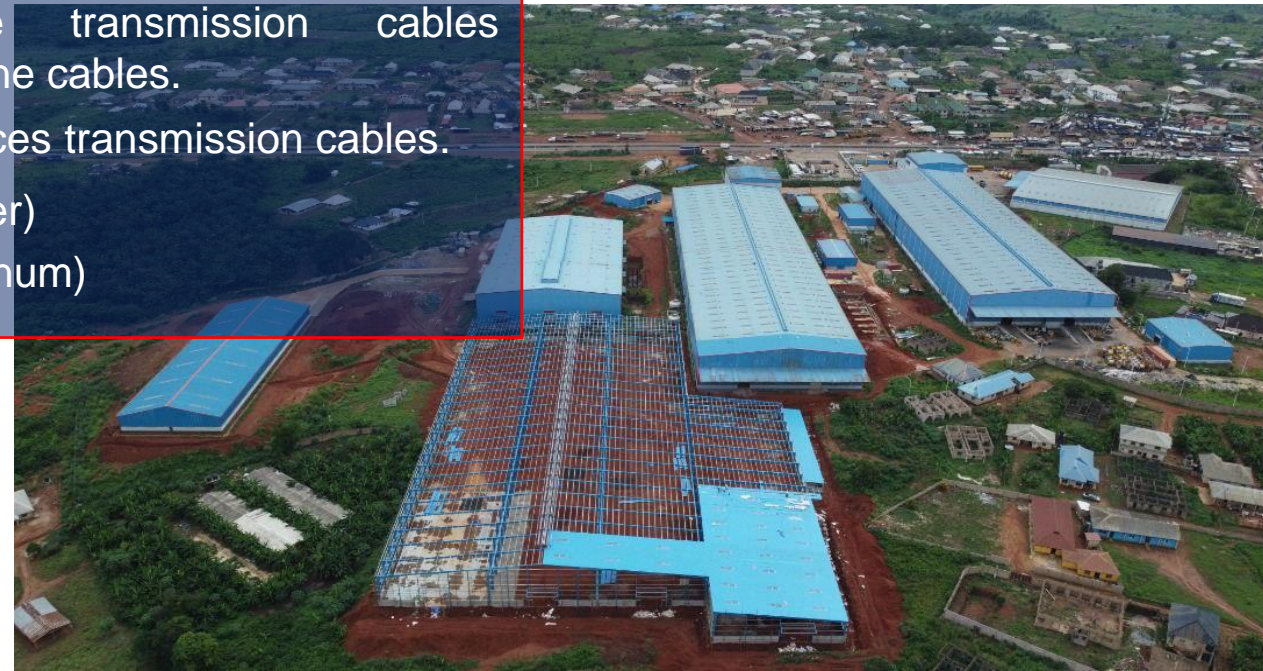
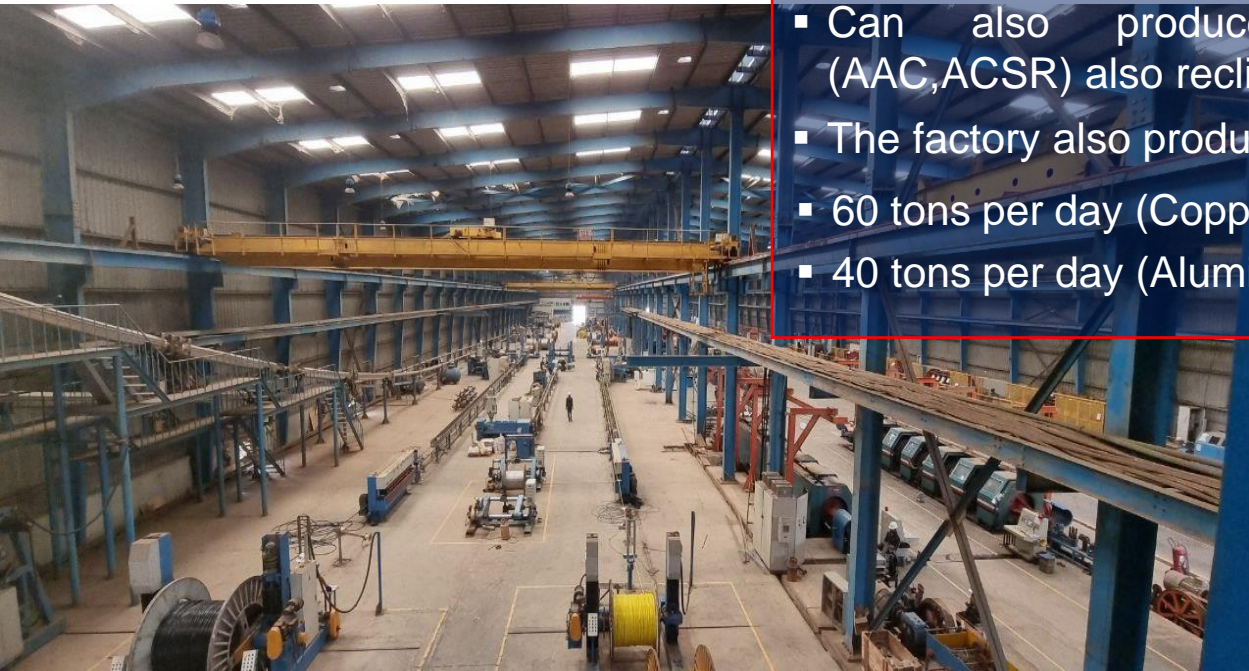


# Sagamu Factories (Sagamu 1,2,3,4 and 5)



**Sagamu Plant**

# Medium and High Voltage production(Sagamu 1)



- Medium and high voltage production factory with capacity to produce HLPR PPT armoured and non armoured cables.
- Both copper and alluminium conductors.
- Can also produce transmission cables (AAC,ACSR) also recline cables.
- The factory also produces transmission cables.
- 60 tons per day (Copper)
- 40 tons per day (Aluminum)

# Medium and High Voltage production(Sagamu 2)



- Medium and high voltage production factory with capacity to produce HLPR PPT armoured and non armoured cables.
- Both copper and aluminium conductors.
- Can also produce transmission cables (AAC,ACSR) also recline cables.
- Also produces GAP cables and high voltage cables with rubber insulation
- The factory also produces transmission cables.
- 60 tons per day (Copper)
- 40 tons per day (Aluminum)

# Copper and Aluminium smelting Factory (Sagamu 3)



- Sagamu 3 will be used for backward integration
- 8,000.00 tons of copper
- 4,000.00 tons of Alluminum.



# Metering cable Factory (Sagamu 4)



- Sagamu 4
- To produce 10mm-35mm recline cables
- Low and high voltage cables with alluminum conductors (armoured and non armoured).
- Can produce instrumentation cables



# FIBER OPTIC CABLE Factory (Sagamu 5)



## Sagamu 5

- An ultra-modern FIBER-OPTIC cable manufacturing factory with a floor capacity of 40,000 square metres that produces all variants of optic Fiber Cables.
- Produces 8,000.00 Fiber Cable Kilometer per annum.
- Product ranges from 2 core Fiber to 508 Fiber Cables
- Water blocking, steel reinforcement etc





# Coleman Technical Industries Limited



## Head Office and Factory

KM 34, Lagos – Ibadan Expressway Arepo,  
Ogun State.

**Sagamu office and Factory:** Km 2,  
Sagamu-Benin Expressway, Sagamu,  
Ogun state.

**Abuja office:** Plot 226, Apo extension by  
Dankoji junction, Apo, FCT, Abuja

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