

ENDORSED BY



Ministry of
Industries, Mines and Energy,
Republic of Namibia

4th
Edition



Namibia

Oil and Gas Conference
and Exhibition

18 - 20 August 2026 | Mercure Hotel, Windhoek, Namibia

**From Decision to Dividend:
Making Namibia's Oil Work
for Namibians**

www.namibiaoilandgasconf.com

#NamibiaOGC26

Digital Infrastructure for Namibia's Oil & Gas Future

Enabling Connected, Secure and Intelligent Operations

make the connection

mtc



#NamibiaOGC26



MEET THE SPEAKER



Mr. Elton Katangolo

MTC General Manager: Sales, Enterprise & CRM

A seasoned telecommunications executive and General Manager: Sales and Enterprise at MTC Namibia, leading enterprise growth, digital transformation, and commercial strategy, with over 15 years driving revenue growth, operational excellence, and scalable digital solutions across competitive markets.

Enterprise & Commercial Leadership

Provides executive oversight of enterprise growth, key accounts, and commercial performance, shaping MTC's sales and enterprise strategy and delivering integrated connectivity and technology solutions for international and cross-border operations.

Growth & Expansion

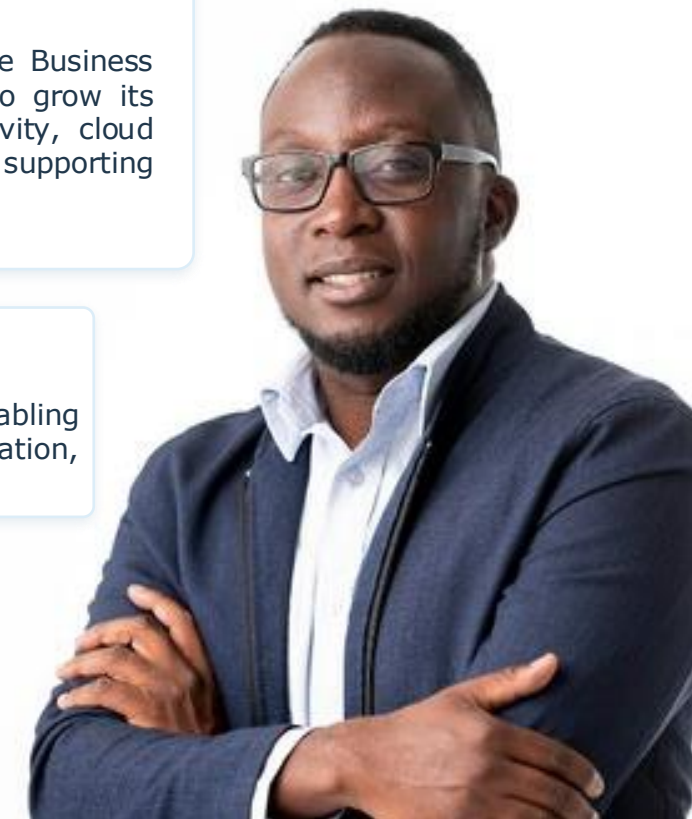
Under his leadership, MTC Enterprise Business and Regional Expansion continues to grow its portfolio through advanced connectivity, cloud services, and Data Centre solutions supporting local and regional integration.

Oil & Gas Sector Engagement

Actively engaged in Namibia's oil and gas sector, positioning MTC as a trusted technology partner enabling resilient communications, multinational service provisioning, and digital platforms for exploration, production, and real-time data-driven operations.

Qualifications

- Masters in International Business
- MBA
- Executive management training
- Recognized for driving innovation, strengthening partnerships, and enabling sustainable industrial growth.



THE PLATFORM ALREADY IN THE GROUND



MTC's National Digital Platform

98.1%

population voice coverage

86.5%

4G LTE population coverage

2.3m

active subscribers nationwide

5G

live since 2025
3500 MHz band

BEYOND THE MOBILE NETWORK



Fibre connectivity



Enterprise cloud



Data centre services



Cybersecurity



Digital financial services



6 ISO certifications; incl. ISO 27001:2022

2006
3G

2012
4G LTE

2016
4.5G trials

2025
5G + eSIM

NEXT
Industrial IoT & digital oilfields

MTC's Financial Success

N\$1.95bn

H1 FY26 revenue (up from N\$1.82bn)

N\$1.44bn

FY2025 profit, up 32.3%

N\$4.82bn

total group assets

N\$722m

record dividend paid
Top public enterprise by profit

BEYOND THE NUMBERS



Huawei Partnership



Subsea (WACS) resilience



DSP transition



Cloud & DC growth



Digital financial growth



6 ISO certifications; incl. ISO 27001:2022

FY2024
N\$1.09bn

H1 FY25
N\$1.82bn

FY2025
N\$1.44bn (+32%)

H1 FY26
N\$1.95bn

NEXT
Oil & Gas growth

THE MOMENT WE ARE IN

Namibia's Energy Opportunity



Historic offshore discoveries

Venus, Graff, Jonker and Lesedi have placed the Orange Basin on the global deepwater map.



Global investment is flowing in

Operators, contractors and financiers are mobilising; the development phase begins in 2027.



New entrants and suppliers arriving

Supply bases, logistics corridors and service companies are scaling up at Walvis Bay and Lüderitz.



11bn

barrels of oil in place
discovered to date

2027

field development phase
commences

#2

Venus : 2nd largest global
deepwater find since 2015

2x

potential GDP uplift within a
decade of first oil

The Orange Basin Today: Multi-Operator Momentum



TotalEnergies



Targeting Venus FID by Q4 2026; 150,000 bpd FPSO planned.



Galp



Mopane discovery, one of the basin's standout finds; in appraisal.



Shell



2026 PEL 39 campaign; Merlin-1X light oil find, June 2026.



Chevron



Nabba-1X exploration well, PEL 90, targeted late 2026.



BP



60% interest & operatorship of PEL97/99/100, Walvis Basin.



First oil: 2029



A multi-year infrastructure build, not a next-quarter opportunity.

Why it matters: The Orange Basin drives the majority of Africa's 40% share of the world's high-impact exploration wells in 2026 (Rystad Energy) a multi-operator story, not a single-company one.

WHY THIS MATTERS TO EVERY OPERATOR, OMC & NAMIBIA



The Digital Backbone Behind Every Barrel



Connectivity



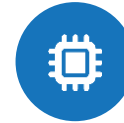
Data



Cloud



Cybersecurity



IoT



AI



Automation

Every modern oil and gas operation runs on this stack: real-time monitoring, safety systems, remote asset management, predictive maintenance, digital supply chains, workforce collaboration and environmental monitoring.

WHEN THE DIGITAL BACKBONE FAILS:



Drilling stops



Logistics fail



Safety risks rise



Production is lost

SETTING THE CONTEXT

Why Digitalization Matters

Modern energy operations don't just use technology; they depend on it. Six capabilities have become non-negotiable for any world-class oil and gas operation:



Real-time monitoring

Live visibility of wells, plants and assets, rather than yesterday's reports.



Remote asset management

Operate and adjust field equipment from anywhere, securely.



Predictive maintenance

Anticipate failures and cut costly unplanned downtime.



Digital supply chains

Faster, transparent procurement and logistics across the chain.



Workforce collaboration

Distributed teams connected across sites, sea and shore.



Environmental monitoring

Continuous emissions, spill and marine baseline oversight.

MTC is the enabler: *the national platform that makes every one of these capabilities possible.*

How MTC Can Support Oil and Gas



OFFSHORE

Use a hybrid integration (VSAT, satellite, LTE, and 5G), that connects the operator to the field

Linking :



- Offshore platforms
- drill sites
- service vessels
- Mine and energy sites
- Logistics corridors
- Camps and operational bases



ONSHORE

Builds out heavy fiber and mobile network base camps in resource-rich hubs to power base operations.



Reliable and resilient, high-capacity wireless networks that operate over large areas under extreme environmental conditions



ENTERPRISE

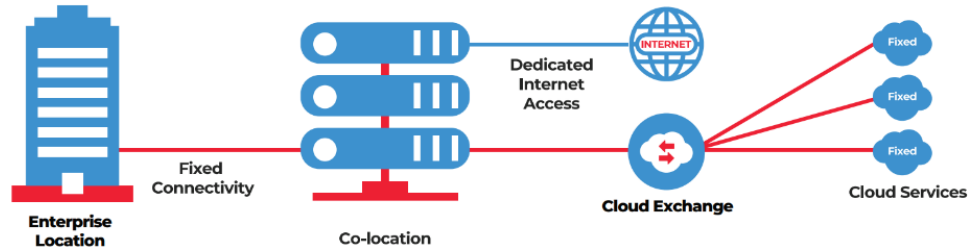


- Cloud
- Cybersecurity
- Collaboration platforms
- Data management

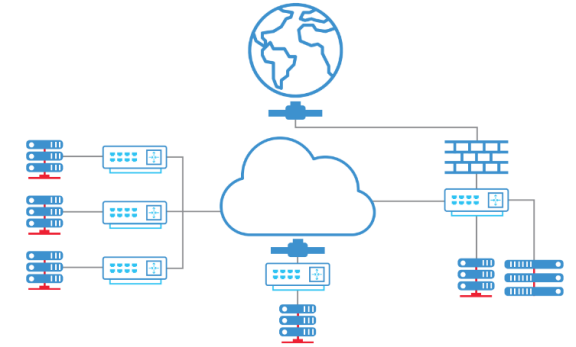
One partner across the full operation: from vessels offshore to sites onshore to the enterprise back-office.

MTC Product Catalog : Fixed Connectivity

DIA



MPLS

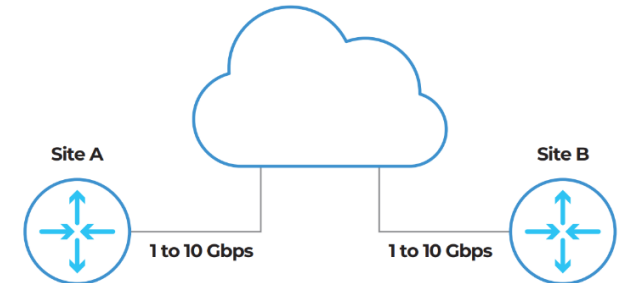


Spectra Edge

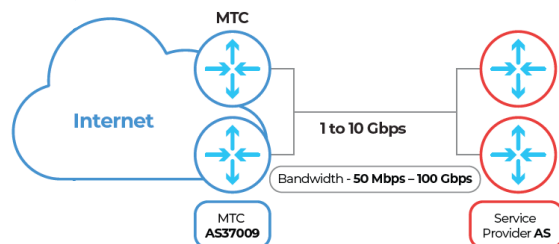


Layer 2 VPN

Leased Capacity



IP Transit



VSAT

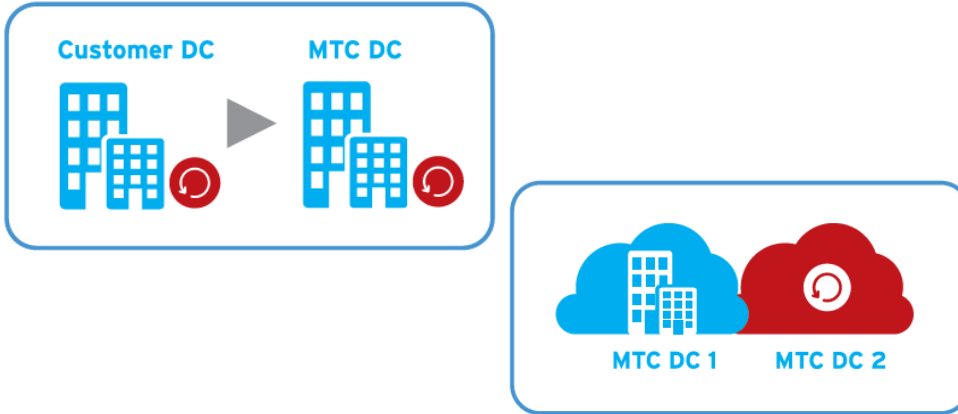


Fixed-Service Monitoring

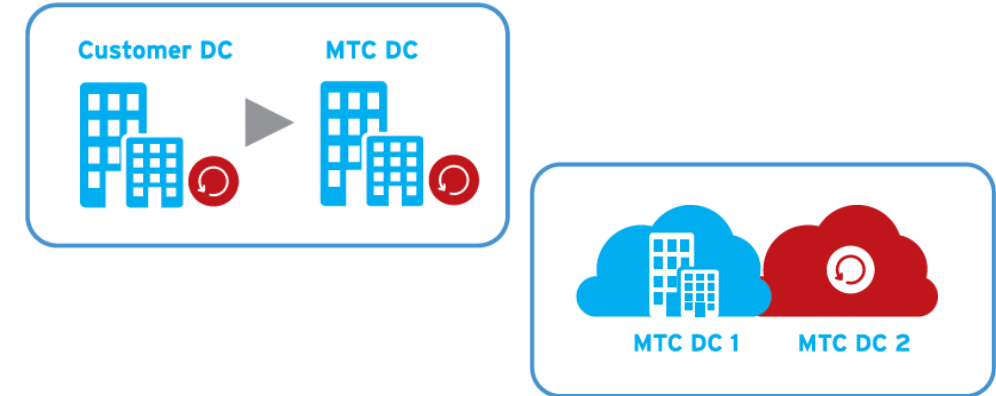


MTC Product Catalog : Cloud Computing

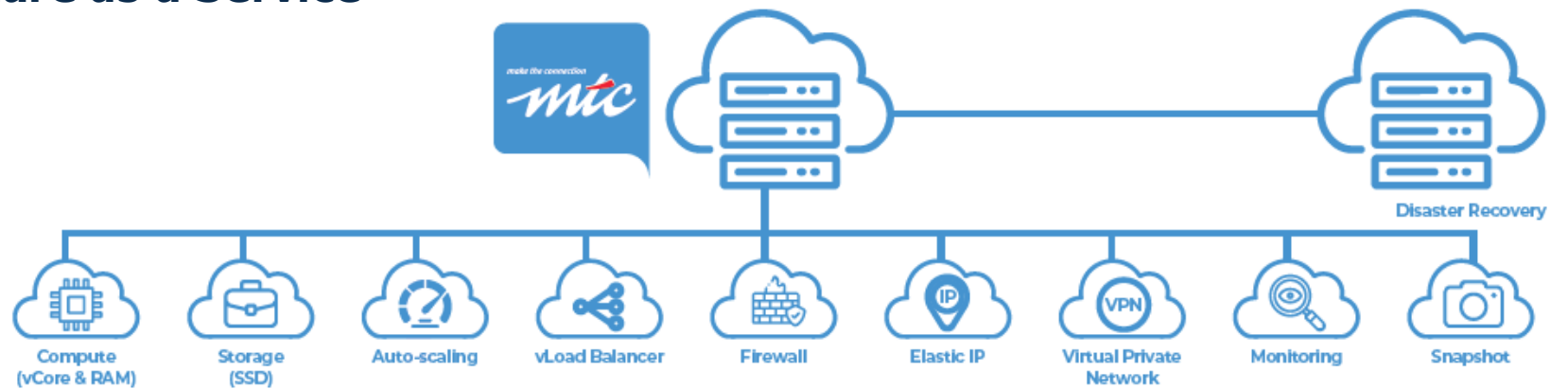
Disaster Recovery as a Service



Backup as a Service



Infrastructure as a Service



EXTENDING A PROVEN NAMIBIAN PARTNERSHIP



MTC + SES: Satellite Connectivity for Oil & Gas



Medium-Earth Orbit fleet

30 satellites in MEO, over 10 years of commercial service.



O3b mPower network

Next-gen high-throughput, low-latency global coverage.



Link Agility

Rebalance forward/return bandwidth as operations progress.



Digital twins & IoT

Real-time environmental and operational data from offshore platforms.



Low-latency performance

Fibre-like responsiveness where marine fibre can't reach.



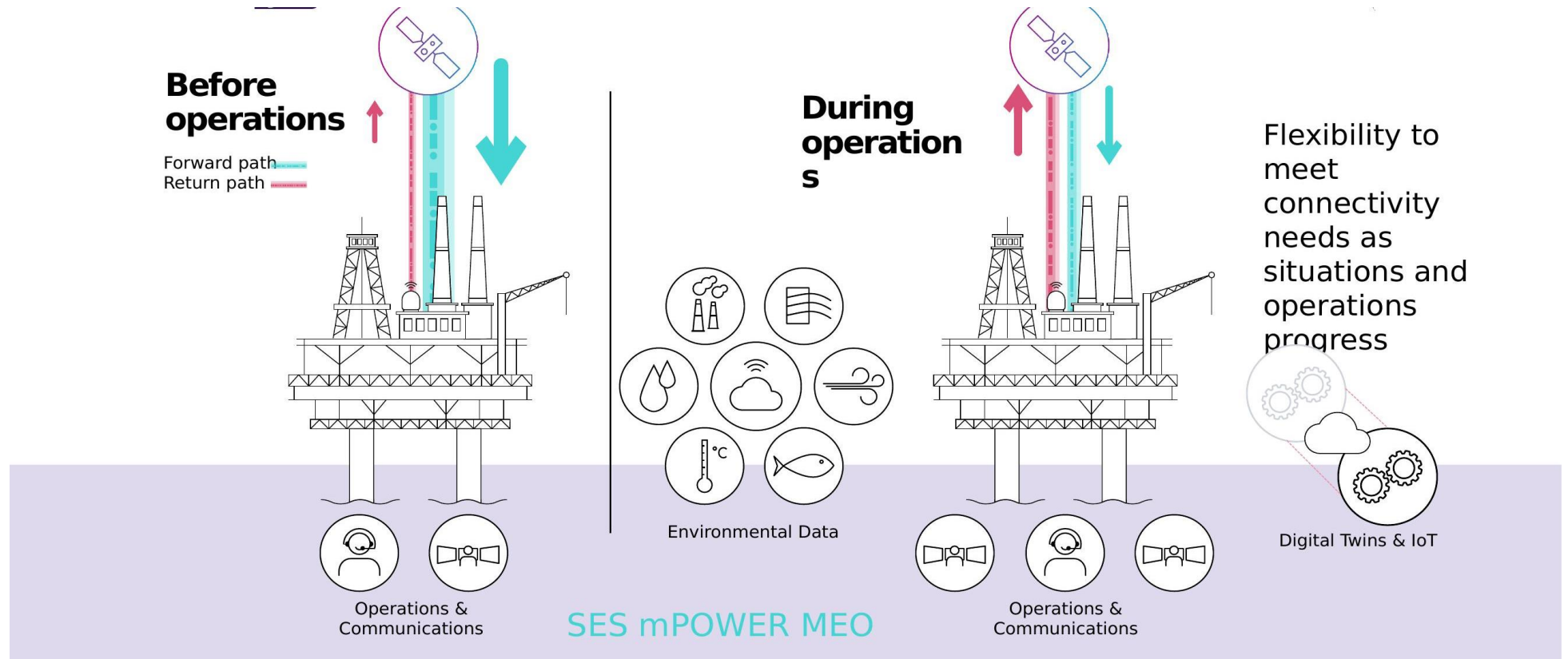
Local experience, extended

MTC's established SES relationship in Namibia, now serving oil & gas.



Powered by: MTC's existing SES partnership in Namibia — experience, skills and ground infrastructure already proven, now extended to offshore oil & gas.

Link Agility: Satellite Connectivity On Demand



Powered by: MTC's existing SES partnership in Namibia — experience, skills and ground infrastructure already proven, now extended to offshore oil & gas.

Industrial IoT and Smart Operations for Oil & Gas



Remote sensors & monitoring

Real-time visibility of wells, pipelines, tanks and plants.



Asset tracking

Every container, tool and shipment accounted for; port to platform.



Fleet management

Optimised vehicle and vessel movements across corridors.



Workforce safety

Connected workers, lone-worker protection and incident response.



Environmental monitoring

Emissions, spill and marine baseline data. Continuously.



Smart energy management

Metered, optimised power across camps and facilities.

Powered by: MTC's national 4G/5G footprint, fibre, cloud and data centers, the low-latency backbone the digital oilfield runs on.



IoT.nxt

GLOBAL TECHNOLOGY, LOCAL DELIVERY



MTC + Huawei Enterprise Partnership

30/100

world's top O&G companies
choose Huawei's O&G Corps

27

global top oil & gas company
deployments

46,000 km

of oil & gas digital pipeline,
globally

45

countries served
First industry tech corps (2021)

PROVEN WITH GLOBAL OPERATORS



READY TODAY FOR NAMIBIA'S DISCOVERED OIL



Products MTC Can Provide Right Now



Connectivity & communications

Corporate APN, fibre, DIA, MPLS, VSAT and offshore/marine links.



Cloud & data centre

Hosting, colocation, disaster recovery and Infrastructure as a Service.



Industrial IoT & OT

Remote monitoring, asset/fleet tracking and pipeline sensors.



Cybersecurity & managed services

Managed firewalls, SOC support, network monitoring and managed WAN.



Huawei enterprise solutions

E&P Computing Center, Kunpeng HPC, OceanStor and OceanProtect.



Local content enablement

SME onboarding, digital procurement platforms and skills development.

Powered by: MTC's national 4G/5G footprint, fibre, cloud and data centers, the low-latency backbone the digital oilfield runs on.

Local Content Through Digital Inclusion



SME participation

Connectivity and digital tools that let Namibian businesses meet operator standards.



Supplier onboarding

Digital platforms that make procurement visible and accessible to local firms.



Skills development

Connectivity for training institutions and the digital workforce the energy sector will hire.



Digital entrepreneurship

Enabling youth-led, tech-driven businesses in the value chain.

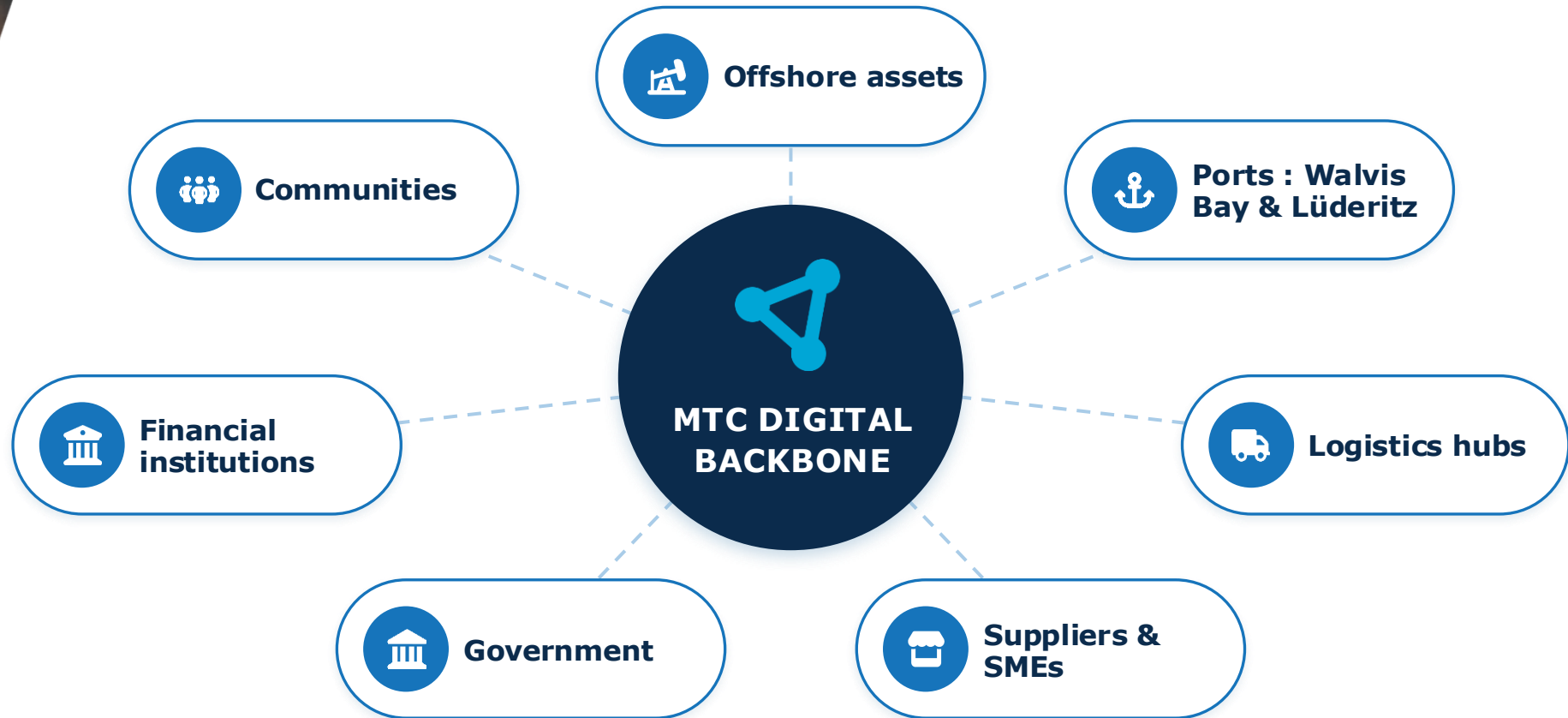


Local innovation

Namibian solutions built on Namibian infrastructure.

*"Local content is not only about ownership; it is also about **digital capability**."*

Vision: Namibia's Connected Energy Economy



One national digital fabric linking every actor in the energy value chain, secure, sovereign and built in Namibia.

Namibia has discovered hydrocarbons.
The next challenge is building the **digital foundation** that
will convert these resources into long-term national value.

*MTC stands ready to support the energy industry as Namibia's trusted digital
infrastructure partner.*

Let's build Namibia's connected energy future, together.

Thank you | Elton Katangolo

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**Scan to connect
with MTC
Business**

