



SPONSORSHIP OPPORTUNITIES

1 & 2 NOVEMBER 2023 BIRMINGHAM NEC SALTEX.ORG.UK





SPEAKING OPPORTUNITIES AT #SALTEX2023

Innovate, inspire, and instruct in front of the SALTEX audience. SALTEX prides itself of providing sponsors the platform to educate the grounds care industry.

Opportunities are complimented with plentiful branding exposure to make a substantial overall impact.

Learning Live Theatre Sponsorship



Maximise brand exposure before, during, and after the event. A great opportunity to showcase your latest product(s)

- 30-minute speaking slot
- Stand created within the Learning Live theatre
- Lead retrieval from speaking slot
- Logo placed on hanging banner
- Logo on theatre holding slide
- Reference on all Learning Live theatre PR
- Logo on exhibitor listing
- 50 word entry in Official Show Guide
- Logo with hyperlink on SALTEX sponsors page
- ½ page advert in Official Show Guide
- Logo on all Learning Live visitor e-shots

Sponsored Theatre Session



Promote your company's expertise, technology developments and latest products

- Exclusive speaking opportunity hosting your own 45-minute sponsored session
- Dedicated marketing campaign pre, during and post show to drive attendance and
- Access to leads collected from your theatre session
- Logo on exhibitor listing
- 50-word entry in Official Show Guide
- Logo with hyperlink on SALTEX sponsors' page

Contact: Emily Herrington

saltexsales@thegma.org.uk







BRANDING OPPORTUNITIES AT #SALTEX2023

Our range of branding opportunities provide the perfect opportunity to make a mark at SALTEX.

Increase your visibility across the show and ensure your brand is remembered post-show and beyond.

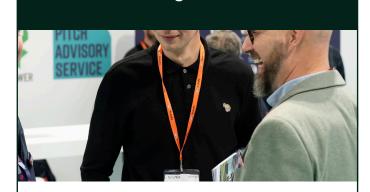
Registration



High impact branding opportunity to make an impact with the entire SALTEX audience pre-show and onsite as the **SALTEX registration sponsor**

- Company logo on all badges
- Logo on registration page
- Logo on registration emails
- Logo on exhibitor listing
- 50-word entry in Official Show Guide
- Logo with hyperlink on SALTEX sponsors' page

Attendee Lanyards



Feature your branding on all attendee lanyards at the event

- One colour logo on show lanyards
- Logo on exhibitor listing
- 50-word entry in Official Show Guide
- Logo with hyperlink on SALTEX sponsors'
- Half-page advert in Official Show Guide

SOLD

Contact: Emily Herrington







BRANDING OPPORTUNITIES AT #SALTEX2023

Our range of branding opportunities provide the perfect opportunity to make a mark at SALTEX.

Increase your visibility across the show and ensure your brand is remembered post-show and beyond.

Show Bags

Your logo to feature on all show bags placed at the show entrances and picked up by delegates across the event

- Logo on all show bags at the event
- Logo on exhibitor listing
- 50-word entry in Official Show Guide
- Logo with hyperlink on SALTEX sponsors' page



Promotional Show Bag Insert



Add an advert or promotional item to each show bag distributed at the event the perfect opportunity for all attendees to take home a reminder of your company.

Maximum 5 companies to have this opportunity

Contact: Emily Herrington







Increase your visibility across the show and ensure your brand is remembered post-show and beyond.



AT #SALTEX2023

Guide attendees to your stand or occupy a high traffic area with floor stickers, including your logo and stand number. Work with the SALTEX team to agree the placement of the stickers

- 10 x floor sticker footprints
- Max 5 companies to have this opportunity
- OR
- 1 x mega sticker at the show entrance
- Max 2 companies to have this opportunity



Bespoke **Packages**

Make the most of your SALTEX experience with our bespoke packages. We are happy to create bespoke sponsorship opportunities and packages that match your brand's objectives, please get in touch at saltexsales@thegma.org.uk

Contact: Emily Herrington





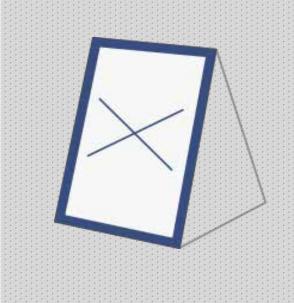


EXHIBITION MEDIA OPPORTUNITIES

1 & 2 NOVEMBER 2023 BIRMINGHAM NEC SALTEX.ORG.UK







ATRIUM OPPORTUNITIES EXTERNAL A-BOARDS

- Double sided printed 4-sheets
- Located on red brick leading to Atrium entrances
- Sold in sets of 3 or 6



FORMAT

Solus print panel



SIZE

Actual size – 1016(w) x 1524(h)mm Visual size – 914(w) x 1422(h)mm



DISPLAY TIME

Duration of event



RATE CARD - Set of 6

Media – £1,950 Production – £400 Installation – £510 TOTAL - £2,860

RATE CARD - Set of 3

Media – £1,050 Production – £200 Installation – £285 TOTAL – £1,535

Contact: Emily Herrington









ATRIUM OPPORTUNITIES Concourse Digital Screens

- Dominating a major dwell area close to restaurants within the Atrium
- The largest internal landscape screens for maximum exposure
- Two digital screens creating unmissable digital super structure



FORMAT Digital



SIZE Screen size



DURATION 10 seconds



FREQUENCY
1:6 SOV



DISPLAY TIMEDuration of event



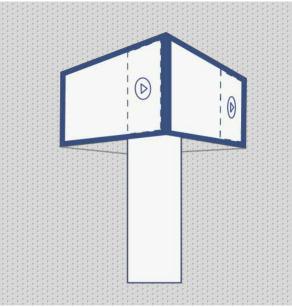
RATE CARD £500 each

Contact: Emily Herrington









ATRIUM OPPORTUNITIES Cube Network

- · Located in high dwell, out of hall locations
- Raised visual advertising delivers clear brand impact
- 16 landscape screens incorporating wayfinding, customer information and media content
- · The only multi faceted network at the Atrium



FORMAT Digital



SCREEN SIZE 95"



DURATION 10 seconds



FREQUENCY 1:6 SOV



DISPLAY TIMEDuration of event



RATE CARD £650 per cube

Contact: Emily Herrington









ATRIUM OPPORTUNITIES Atrium Digital Banner

- · Located outside Hall 20 in the Atrium
- · Raised visual advertising delivers clear brand impact
- 2 landscape screens incorporating wayfinding, customer information and media content



FORMAT Digital



DURATION 10 seconds



FREQUENCY
1:6 SOV



DISPLAY TIMEDuration of event



RATE CARD £1,000

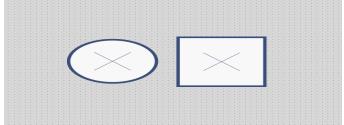
Contact: Emily Herrington











ATRIUM OPPORTUNITIES Wedge Base Internal Graphics

- Floor standing, impactful and flexible
- Can be positioned across the Atrium public areas
- Sold in sets of 3 or 6



FORMAT

Solus print panel



SIZE

Actual size - 800(w) x 1800(h)mm



DISPLAY TIME

Duration of event



| RATE CARD | Set of 6 | Set of 3 |
|--------------|----------|----------|
| Media | £1,950 | £1,050 |
| Production | £400 | £200 |
| Installation | £330 | £165 |
| TOTAL | £2,680 | £1,415 |

ATRIUM OPPORTUNITIES Floor Vinyl's

- Sold as a set of 10
- Can be located at various points leading from the Atrium main entrances to Halls 6 to 12 and Halls 17 to 20



FORMAT

Solus print panel



SIZE

 $1000(w) \times 1000(h)mm$



DISPLAY TIME

Duration of event



RATE CARD

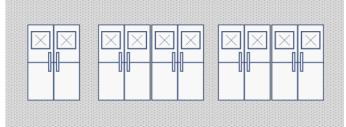
Media - £1,050 Production - £675 Installation - £225 TOTAL - £1,950

Contact: Emily Herrington Email: saltexsales@thegma.org.uk

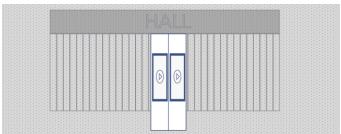












ATRIUM OPPORTUNITIES **Door Graphics**

 Door gels can be used as branding across entrance doors of the Atrium. Situated at eye level they are ideal at conveying both 'Welcome' and 'Thanks for visiting' messages.



FORMAT

Solus print panel



SIZE

500(w) x 300(h)mm



DISPLAY TIME

Duration of event



RATE CARD

Price on request

ATRIUM OPPORTUNITIES Hall Entrance Screens

- High impact screens at Hall entrances
- Located above eyeline at key decision point for all arriving visitors



FORMAT

Digital



SIZE 55"



DURATION

10 seconds



FREQUENCY

1:6 SOV



DISPLAY TIME

Duration of event



RATE CARD

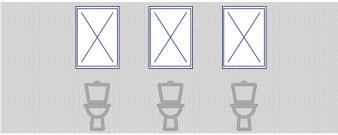
£1,000 for 2 screens (1 each side of pillar)

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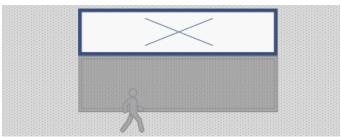












ATRIUM OPPORTUNITIES Convenience Posters

- Entry level media option
- Available in all halls and in sites on the Atrium concourse
- · High traffic/dwell areas



FORMAT

Solus print panel



SIZE

Actual size – 210(w) x 300(h)mm Visual size – 190(w) x 280(h)mm



DISPLAY TIME

Duration of event



RATE CARD

Price on request

ATRIUM OPPORTUNITIES Illuminated Supersites

- Back-lit sites available along the Atrium concourse
- Work well with bookings of concourse suites to support events



FORMAT

Solus print panel



SIZE

All illuminated supersites vary



DISPLAY TIME

Duration of event



RATE CARD

Media – £500 Production – £290 Installation – £335 TOTAL – £1,075

Contact: Emily Herrington
Email: saltexsales@thegma.org.uk





EXHIBITION MEDIA ORDER FORM

| EXTERNAL A-BOARDS – Set of 6 £2,860 | Floor Vinyl's £1,950 |
|--|--|
| EXTERNAL A-BOARDS – Set of 3 £1,535 | Door Graphics Price on request |
| Concourse Digital Screens £500 each | Hall Entrance Screens £1,000 for 2 screens (1 each side of pillar) |
| Cube Network £650 per cube | Convenience Posters Price on request |
| Atrium Digital Banner £1,000 | Illuminated Supersites £1,075 |
| Wedge Base Internal Graphics – Set of 6 £2,680 | |
| Wedge Base Internal Graphics – Set of 3 £1.415 | |

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