

Working openly and honestly with our landowners, we strive to deliver the best result for our clients. The case studies below are some examples of how we have successfully advised our landowners to unlock their land.



CAMPTON, BEDFORDSHIRE

Central Bedfordshire Council

In 2016, we were instructed to undertake land promotion through the local plan process and successfully obtained draft allocation for 66 new homes in under two years. We were retained as the landowner's agent to market the site to developers. Following a local and nationwide marketing exercise, we negotiated and finalised detailed commercial terms with the landowners chosen bidder. Our experience working for house builders helped us to negotiate with CALA Homes in a friendly but assertive manner, whilst ensuring the landowners interests were protected in collaboration with their solicitors.

"Bassil was always readily available to answer any queries... We are convinced he obtained best price for our land."

The Cyril Family - Landowners

AT A GLANCE

- 66 Homes
- 9.3 Acres (3.75 ha)
- Draft Site Allocation

BILLINGSHURST, WEST SUSSEX

Horsham District Council

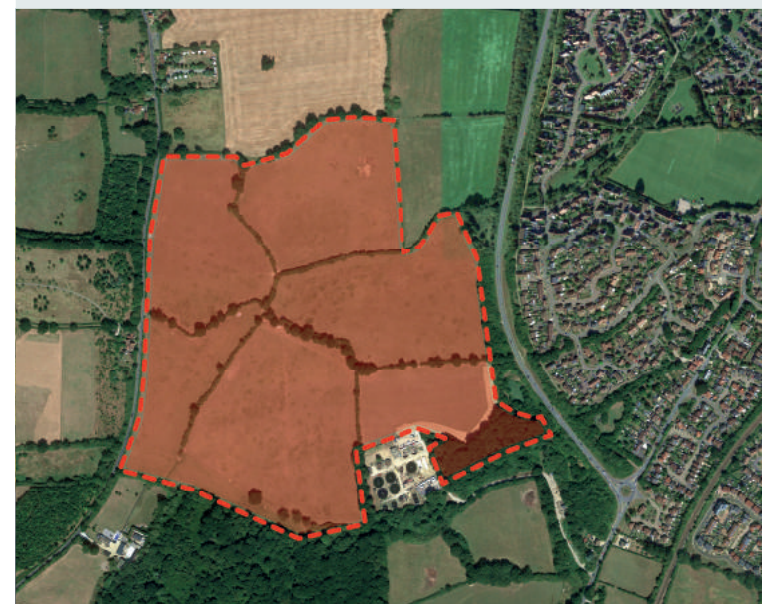
At the landowner's request, we marketed their land to our portfolio of local and national developers and obtained offers which promoted housing through the local plan. The benefits and pitfalls of each offer were explained to the landowner. After we assisted the-landowner to choose their preferred partner, we negotiated terms between the promoter and landowner and assisted the landowner's solicitor to finalise contracts. We are monitoring progress to ensure the land is promoted correctly and planning is obtained quickly for a scheme which meets the interests of local stakeholders and the landowner.

"Bassil and Jonathan have been a pleasure to work with and I would not hesitate to recommend them to any landowner."

Paul W - Landowners Advisor

AT A GLANCE

- 600+ Homes
- 90 Acres (36.4 ha)
- Local Plan Promotion





“Bassil and Jonathan have been a pleasure to work with and I would not hesitate to recommend them to any landowner. Not only have they assisted us with finding the most suitable development partner and advised on negotiating commercial terms, they are also managing the relationship throughout the entire process.”

Graeme B - Property Fund (Landowner)

Our aim is to build long term relationships with our landowners to ensure that we understand their needs and can help to achieve their objectives. Our approach is based on honesty and transparency working as your advisor, we share every aspect of the project with you.

As an experienced RICS regulated firm and members of the RTPI, we can undertake site and development appraisals to devise a bespoke development strategy for each of our landowners' sites. We regularly advise on projects varying in size and complexity from barn conversions to large land holdings, drawing on our local knowledge, commercial know-how and deep understanding of the issues, trends and regulations affecting land and planning regulations.

Through creating and maintaining an excellent working relationship with many national, regional and local developers and promoters, we have an extensive portfolio of land and property purchasers seeking residential, mixed use and commercial development opportunities. Choosing Orchestra Land as your land agent enables us to explore the full range of opportunities available and achieve the highest values for your land.

Get in touch with Orchestra Land to arrange a free consultation.