

# Driving Non-Dairy Innovation with Enzymes

**Explore Unlimited Possibilities** 

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## Plant-Based Drinks: From Trend to a Daily Choice

Market Value (2024)



€2.7 B

Market Growth (2023 - 2024)



+ 6.7%

New Product Launches Growth (last 5 years)



+6%

**Key Regions** 





- A solution for millions who are lactoseintolerant or dairy-sensitive.
- A lower environmental footprint
- Growing interest in flexitarian, vegan, and plant-forward diets.
- Wide range of flavors, and functional benefits.





## Introducing PLANTS UNLIMITED™

**Compliant with Organic Labelling Standards** 



#### Veramax™ G2

Controls sweetness level of cereal-based non-dairy beverages



#### **PG 500**

Aids in protein stability and prevents curdling of plantbased beverages in applications without acidity regulator



#### **Other Amylases**

Aids in production of cereal-based non-dairy beverages



#### Veramax™ G3

Creates natural sweetness in cereal-based non-dairy beverages without increasing sugar content



#### Cheesemax™ PB

Modifies plant-based proteins to aid in creating cheese with melt and stretch









Starch breakdown into simple sugars to control sweetness



Protein modification for extraction, foam, and stability

**Enzymatic** 

**Tools** 

#### **SUSTAINABILITY**



Cell wall breakdown for better yield and less waste



Improved protein and fiber content, reduced anti-nutrients



# Enzymes for Barista-Style Beverages



## **Curdling in Non-Dairy Beverages**

From rice milk and soy milk to almond, hazelnut and coconut milk, all of them seemed to curdle.

<u>Source</u>

## **Understanding the issues faced by consumers**

Consumers report curdling of plant-based milk, especially when added to coffee and tea.

**Every time** I make iced coffee with oat milk, it curdles. What am I doing wrong? Source

Why does my soy milk always separate when I add it to hot tea? It's ruining my drink. Source

This almond milk curdled **immediately** when I added it to my coffee. Very disappointing. Source

I've been having trouble getting a good froth with soy milk; it often curdles when added to coffee.

Source







## **Almond Drink**

## No More Curdling of **Non-Dairy Beverages** in Coffee

#### **ENSURING SMOOTH, STABLE DRINKS EVERY TIME**

Solution: PG500 enzyme stabilises plant proteins, preventing separation and delivering a smooth, café-quality experience



**Control** 

**PG-500** 







## Protein-Glutaminase "Amano" 500 (PG-500)

**A Unique Protein-Acting Enzyme** 

## **Protein Modification by PG-500**

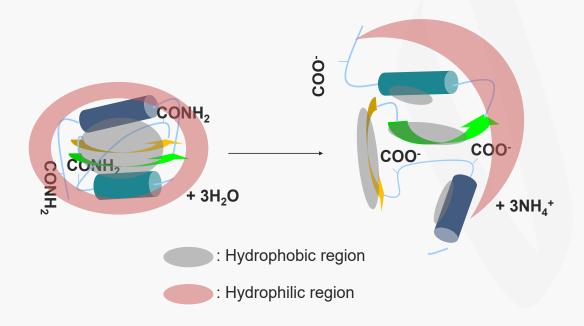
#### **How PG-500 Works (Unlike Traditional Proteases)**

- Newly formed (negatively charged) carboxyl groups
- Intra/inter molecular electrostatic repulsion
- Protein structure unfolding

### **Applications (68 Amano's patent)**

- Enhances solubility, emulsification, and foaming
- No formation of bitter peptides
- Simple to control and easy to scale in production

#### Deamidation of side-chain amide of glutamine





/\M\NO

## No More Curdling of Non-Dairy Beverages in Coffee

## Stability in Coffee—No Matter the Plant Base

Hemp drink\* (protein content 1.0%)



**Soymilk\*** (protein content 3.6%)



Peanut drink\* (protein content 2.0%)



Pea drink\* (protein content 3.2%)









## Perfect Foam, Every Time

## **High-Quality Foam in Plant-Based Drinks**

PG500 enzyme helps retain higher protein content in the final product while improving protein solubility — key factors that contribute to enhanced foam quality and stability in baristastyle applications

### **Almond Drink**



**PG-500** 

Control



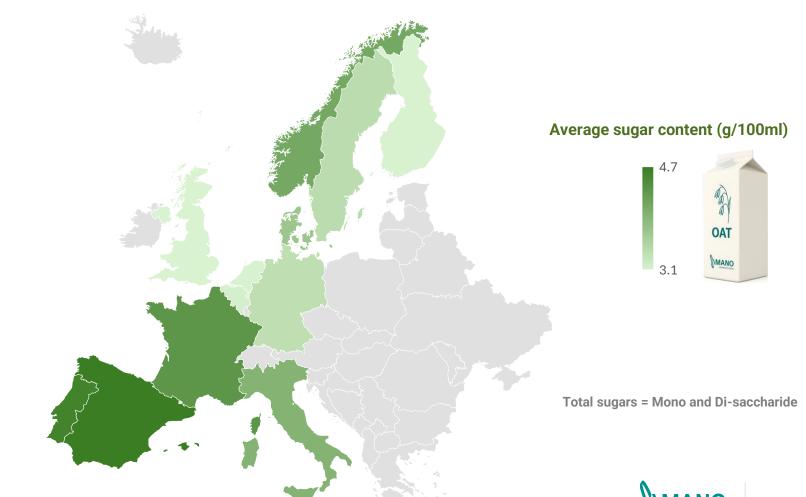




# How Sweet is Europe?

355 products

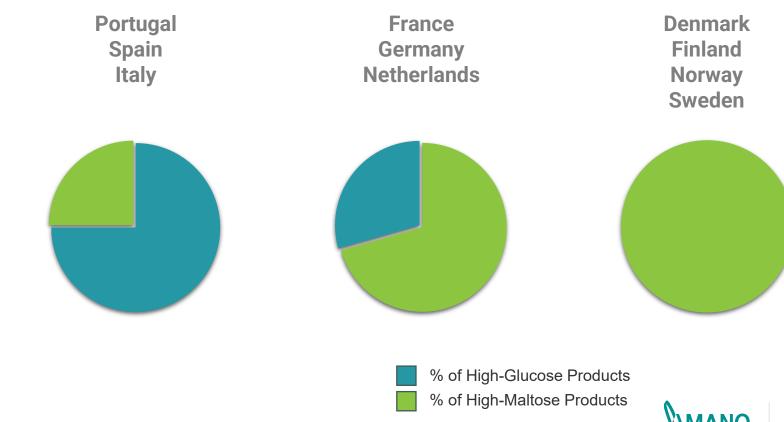
## **Sugar Levels in Oat Drinks By Country**





## **Europe's Sugar Line: Glucose South, Maltose North**

# Sugar Profile of Plant-based drinks In Europe Market





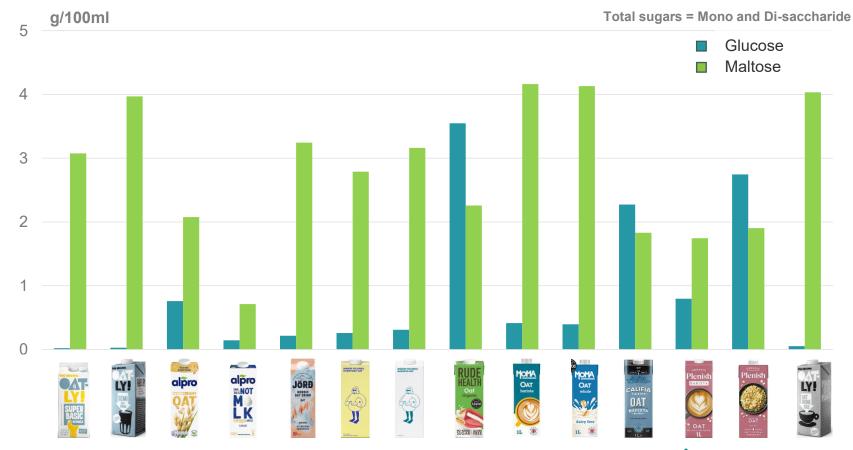


## **Maltose Leads Among Major Brands**

## Sugar Profile

Plant-based drinks
manufacturers are increasingly
customising sugar profiles to
enhance sweetness and flavor,
aligning with consumer
preferences in their target
markets

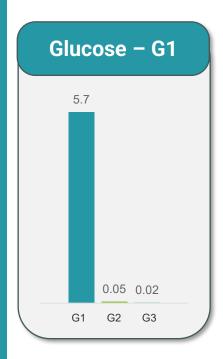


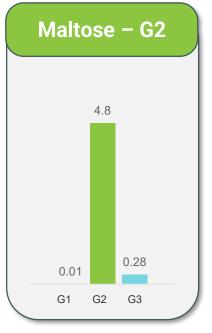


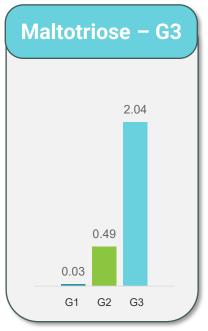
# Sugar profile by design

## **Designing Sugar Profiles with Precision**

Enzymes enable the precise design of sugar composition, optimise sweetness, and unlock new flavor dimensions with sugars like maltotriose and isomaltooligosaccharides.





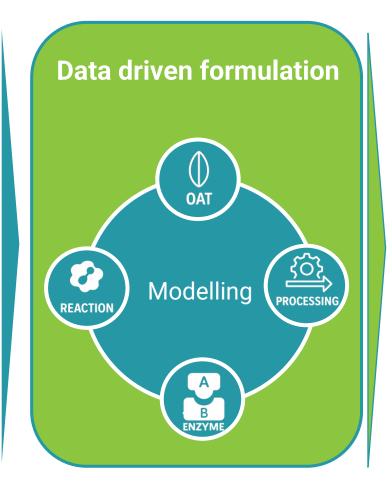


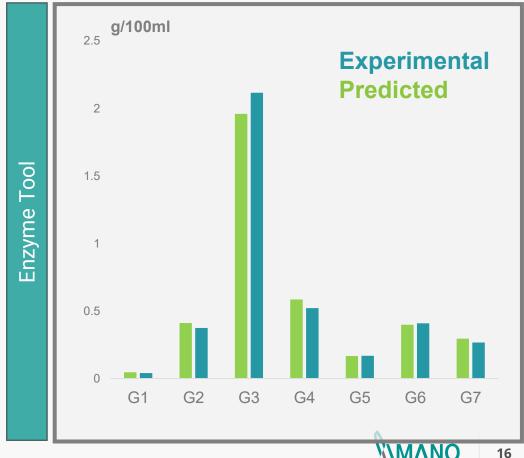




## Design sugar profile with precision









## **CONSUMER CONCERN:**

## **No Sugars Options Are Watery**

Very weak - I shook the carton before opening but it was still extremely watery and flavourless.

<u>Source</u>

**Understanding the issues faced by consumers** 

I purchased this as part of a promotion. I don't think I would buy again. Not sweet enough and not good in cereal or hot drinks. Source

While this has low sugar, I do not see the need to add a lot of sunflower oil to the mix as the taste is not pleasant when heated or added to hot coffee.

It tastes like burnt oil. Source

Not good, very watery and tasteless—its not good. It's way too watery and it's flavourless. Source

This was my first time tasting a non milk product. It looked like slightly watery milk. There wasn't really a taste other than a slight sweetness. I prefer milk to non milk substitutes so I would not switch to Oak Milk. Source





# Standard vs. No Sugars: What's Really Inside?

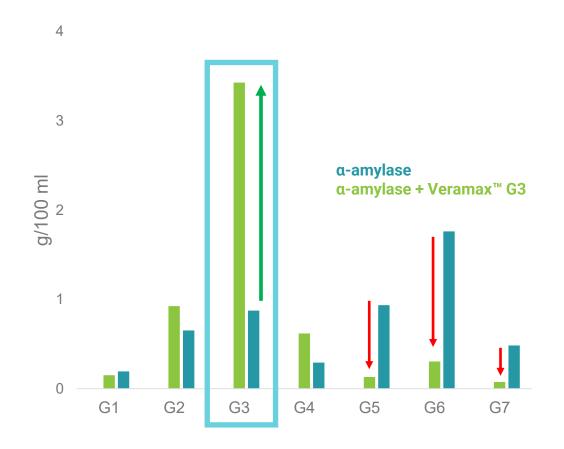


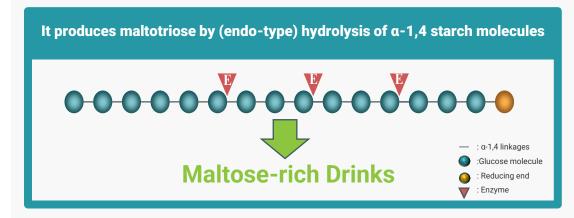
Products labeled "no sugars" contain less than 0.5% sugar by weight.

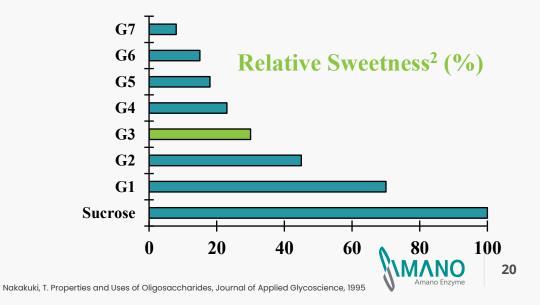
Achieving this requires careful control over the enzymatic reaction and, in some cases, may also involve reducing the oat content in the final formulation.

## Veramax<sup>™</sup> G3

## **Maltotriose-forming amylase**

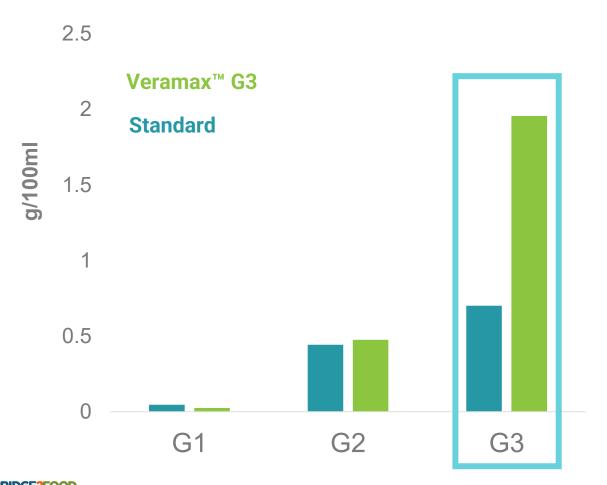






## Veramax<sup>™</sup> G3

## **Enzyme Tool for No-Sugars Innovation**



Customers, aim to maximize sweetness and mouthfeel without compromising on no-sugars labeling (<0.5%).

This specific amylase selectively produces maltotriose, adding sweetness and a fuller body, while still meeting the labeling requirement for 'No sugars'

### **KEY TAKEAWAYS**

Enzymes, like PG-500 and Veramax™, are powerful tools that enable tailored innovation—whether it's adjusting sugar profiles or improving protein performance.

Nature still holds the key. The more we understand our raw materials—and the enzymes that interact with them—the better and more effective our products will be.





## **About Us**

Established in 1899 in Japan, a country rich in fermentation culture, Amano Enzyme now manufactures and sells enzyme solutions for customers all over the world.

## **Japanese Enzyme Manufacturer**

Since 1948, our company has been dedicated to enzyme production, refining traditional biotechnology techniques such as screening and breeding microorganisms from the natural world.

Leveraging Japan's rich fermentation culture and diverse microbial enzymes, we combine biotechnology to create global value

#### 1948

Established Amano
Pharmaceutical Co., Ltd.
and started enzyme production







#### 1899

Ennosuke Amano started a household medicine distribution business

1960

Inaugurated General Enzyme Research Center





1996

Shifted resources to enzyme business

#### 2000

Opened Gifu R&D Center









**Delivering** innovation for over 120 years

#### 2000

- · Changed corporate name to Amano Enzyme, Inc.
- Focus on speciality enzymes

2024

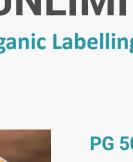
Began exploring speciality enzymes for every industry





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# **Shaping the Future** of Non-Dairy Beverages

**Explore Unlimited Possibilities.** 

Discover how Amano Enzyme's solutions can transform your products.



<sup>&</sup>lt;sup>2</sup> Innova Market Insights, Trends in Zero Sugar Dairy Alternative Drinks February 2025

<sup>&</sup>lt;sup>4</sup> Grand View Research, Dairy Alternatives Market Size To Reach \$66.91 Billion By 2030, August 2024



<sup>&</sup>lt;sup>3</sup> The Good Food Institute, 2022 State of the Industry Report, 2023