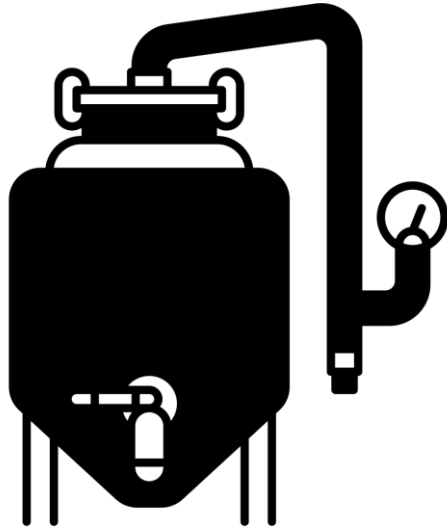


Sustainable Food Proteins Course
Minneapolis – October, 2025

Lecture #4

Fermentation Technology Overview



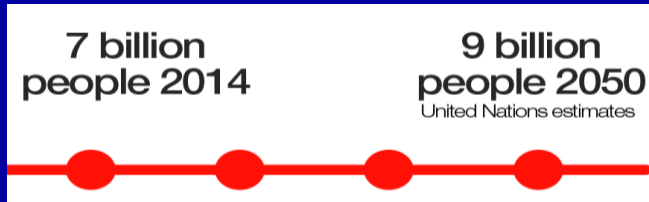
Today's agenda:

- Types of Fermentation
- Ingredients of Interest for Industry
- Current Investment Landscape
- Regulatory Environment
- Notable Collaborations

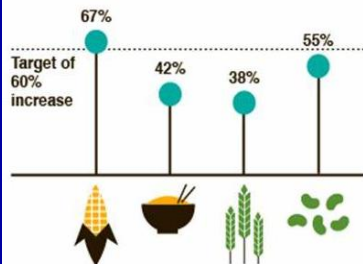
Why Do we Need Fermentation Technologies?

“The world we want tomorrow starts with how we do business today” – Mars Inc. slogan

Population Growth & Supply Security



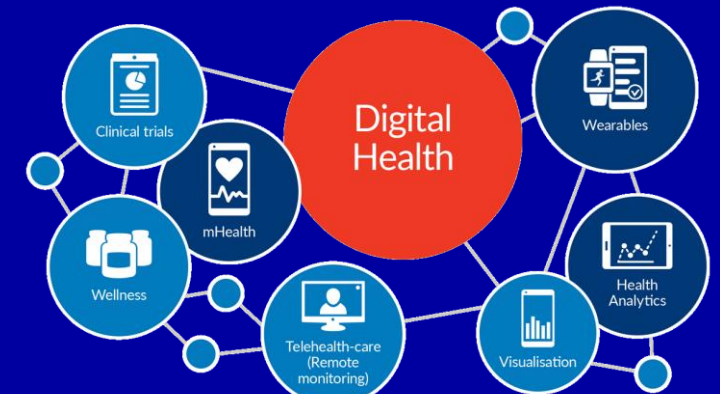
Yields of maize, rice, wheat, and soybean all need to **INCREASE BY 60%**, by 2050 to meet demand but current growth in yield are falling short of the target.



Sustainability



Consumer Interest



Food Manufacturing in 2025 Must Utilize Traditional Agriculture and Technology

Ingredients

Synthetic
*(not-naturally occurring,
chemically produced)*

Plant Derived & Natural Identical

Plant Science
/Breeding

Enzymatic
conversion

Fermentation

Climate/soil
dependent



Suitable for simple
modification



Efficient &
Consistent
Production



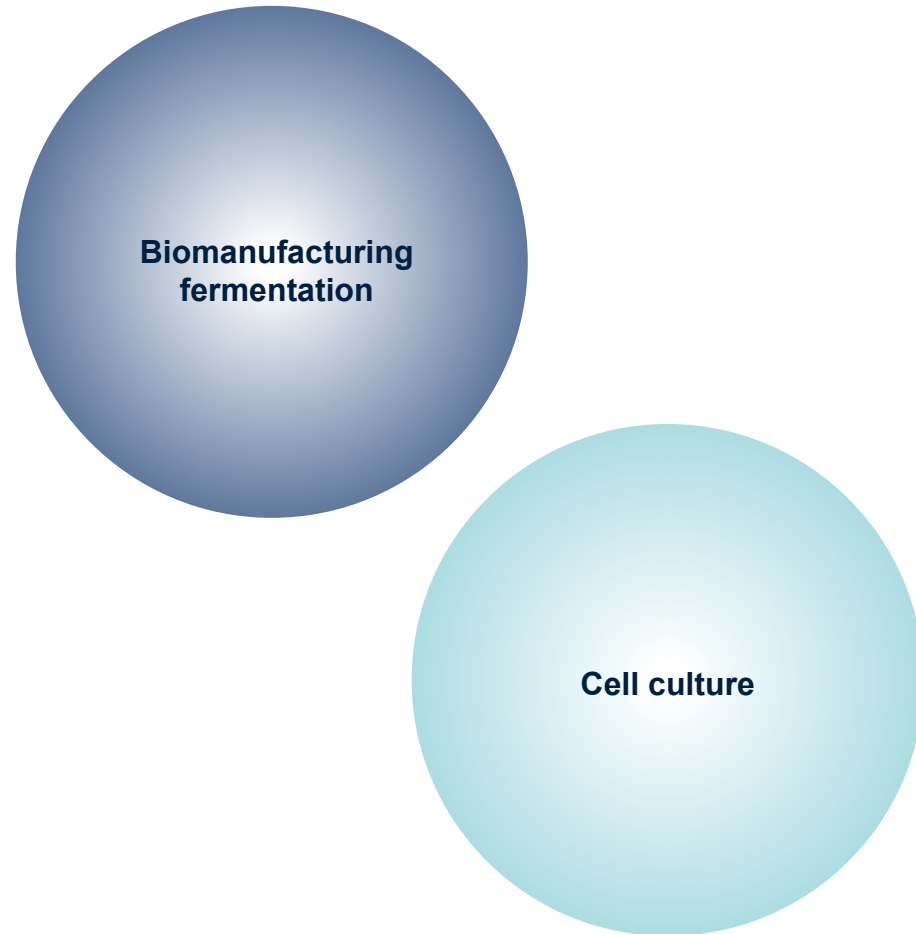
Sustainability



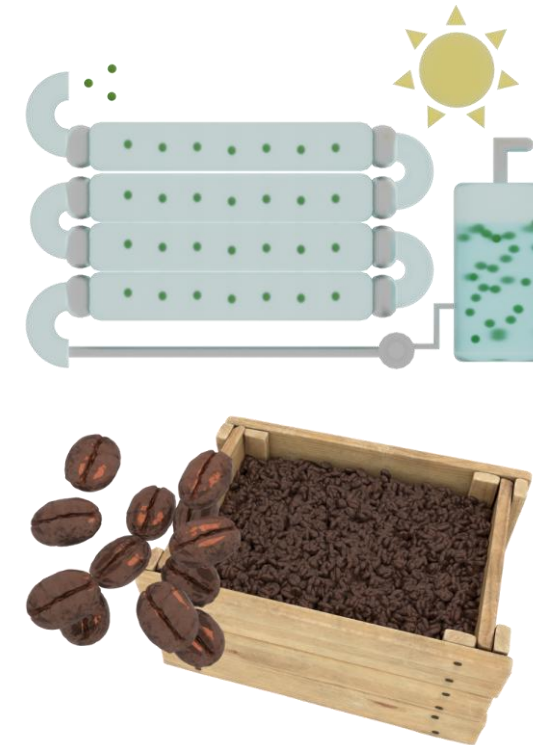
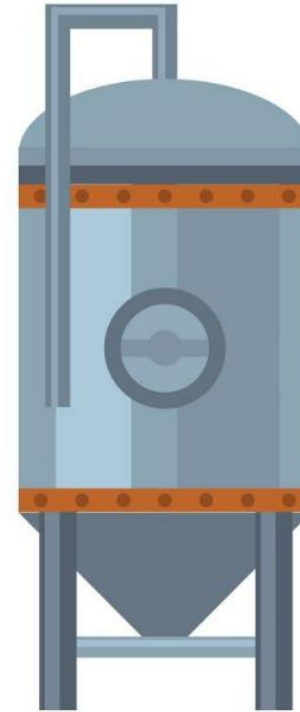
Cost
& Scale



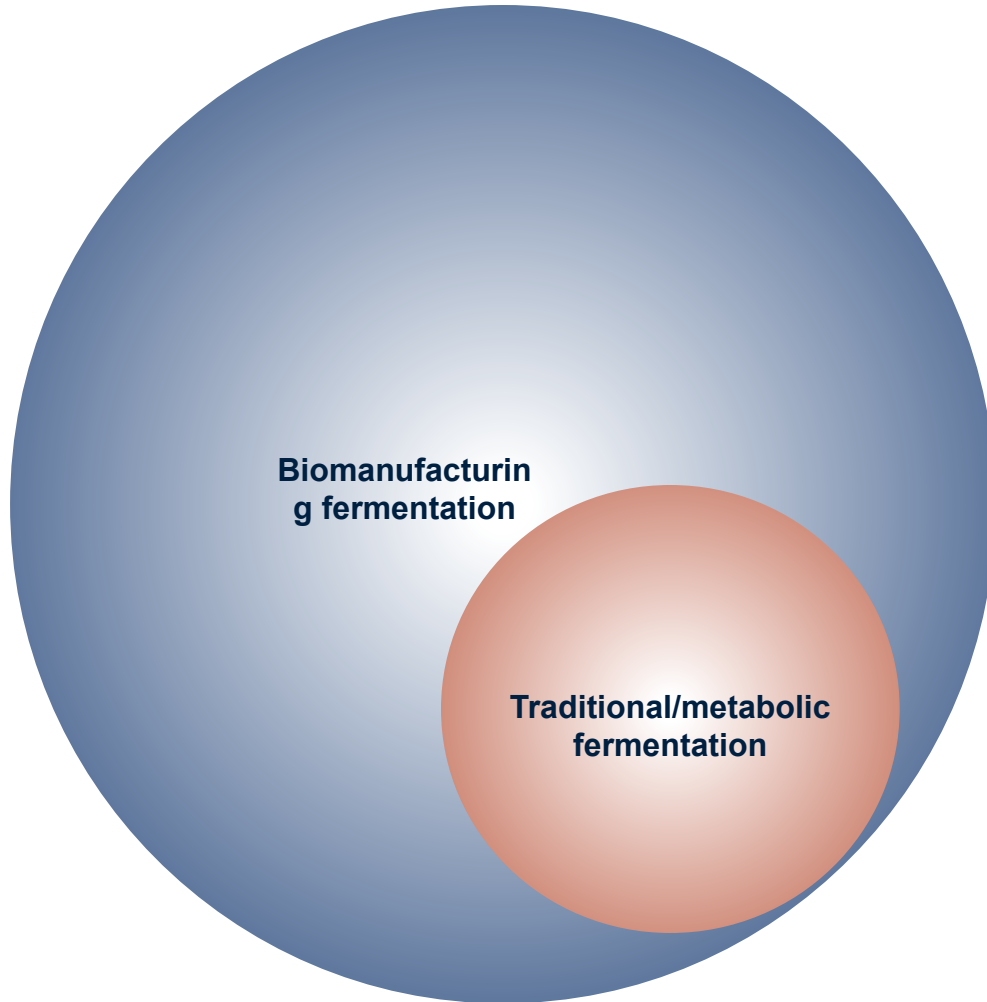
For fermentation, context drives definition



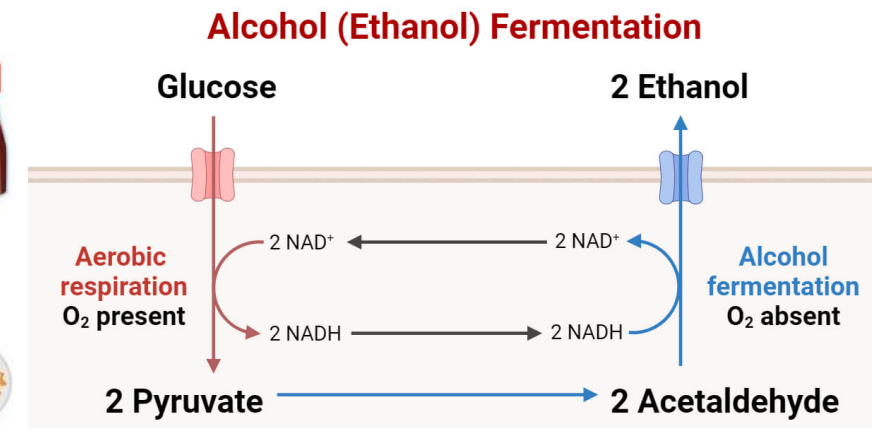
- Fermentation in a **biomanufacturing context**: large-scale cultivation of microorganisms or single-celled creatures for industrial purposes



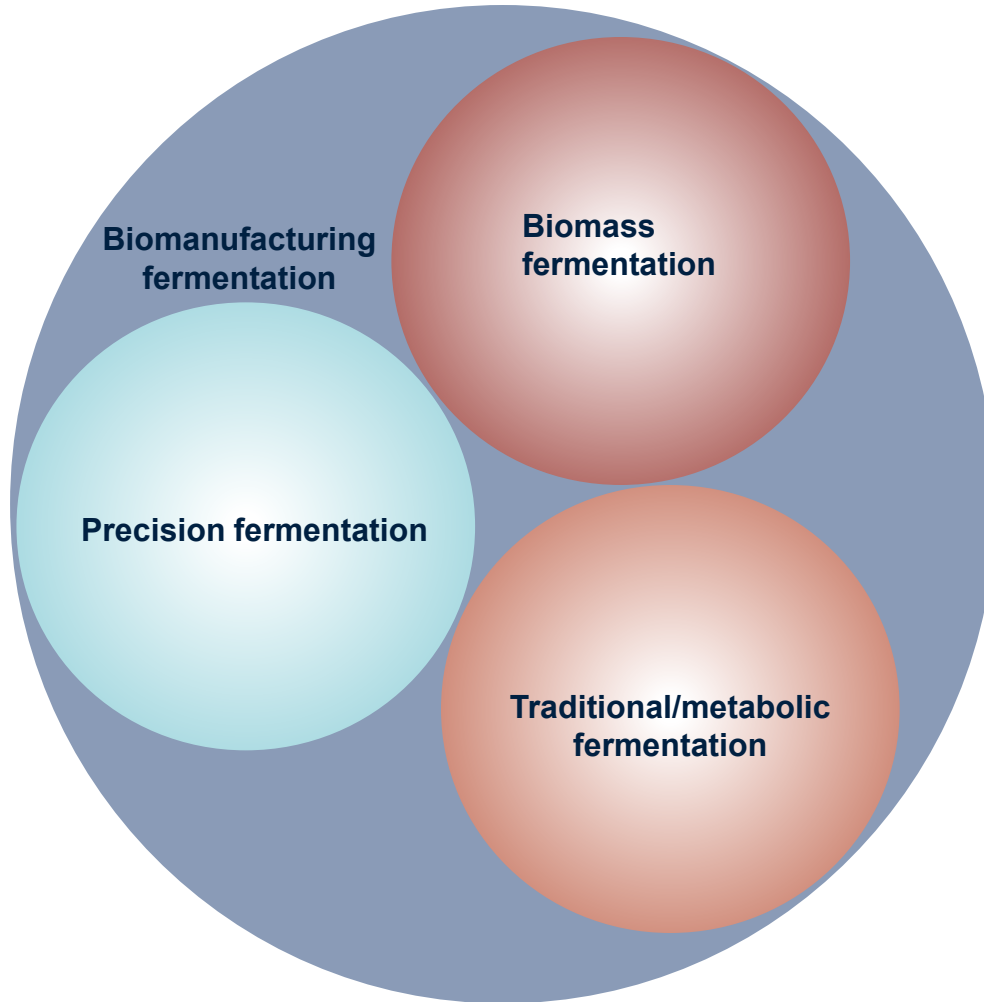
Traditional and metabolic fermentations overlap



- Fermentation in a **biomanufacturing context**: large-scale cultivation of microorganisms or single-celled creatures for industrial purposes
- **Traditional** fermentation: yeast or bacteria generating ethanol, lactic/acetic acids, and CO_2 from fruit extracts, malted grains, and dairy
- Fermentation in a **metabolic** context: is an energy-generating process using organic compounds as both electron donors and electron acceptors



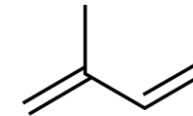
Precision and biomass fermentation for food production



- Fermentation in a **biomanufacturing context**: large-scale cultivation of microorganisms or single-celled creatures for industrial purposes
- **Biomass** fermentation: the cells from GRAS organisms serve as the main ingredient of a food product or as one of several primary ingredients in a blend¹
- **Precision** fermentation: uses microbial hosts as “cell factories” for producing specific functional food ingredients¹



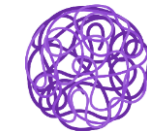
Lipids



Isoprenoids



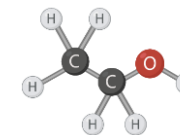
Organic acids



Pigments



Vitamin
s



Flavors



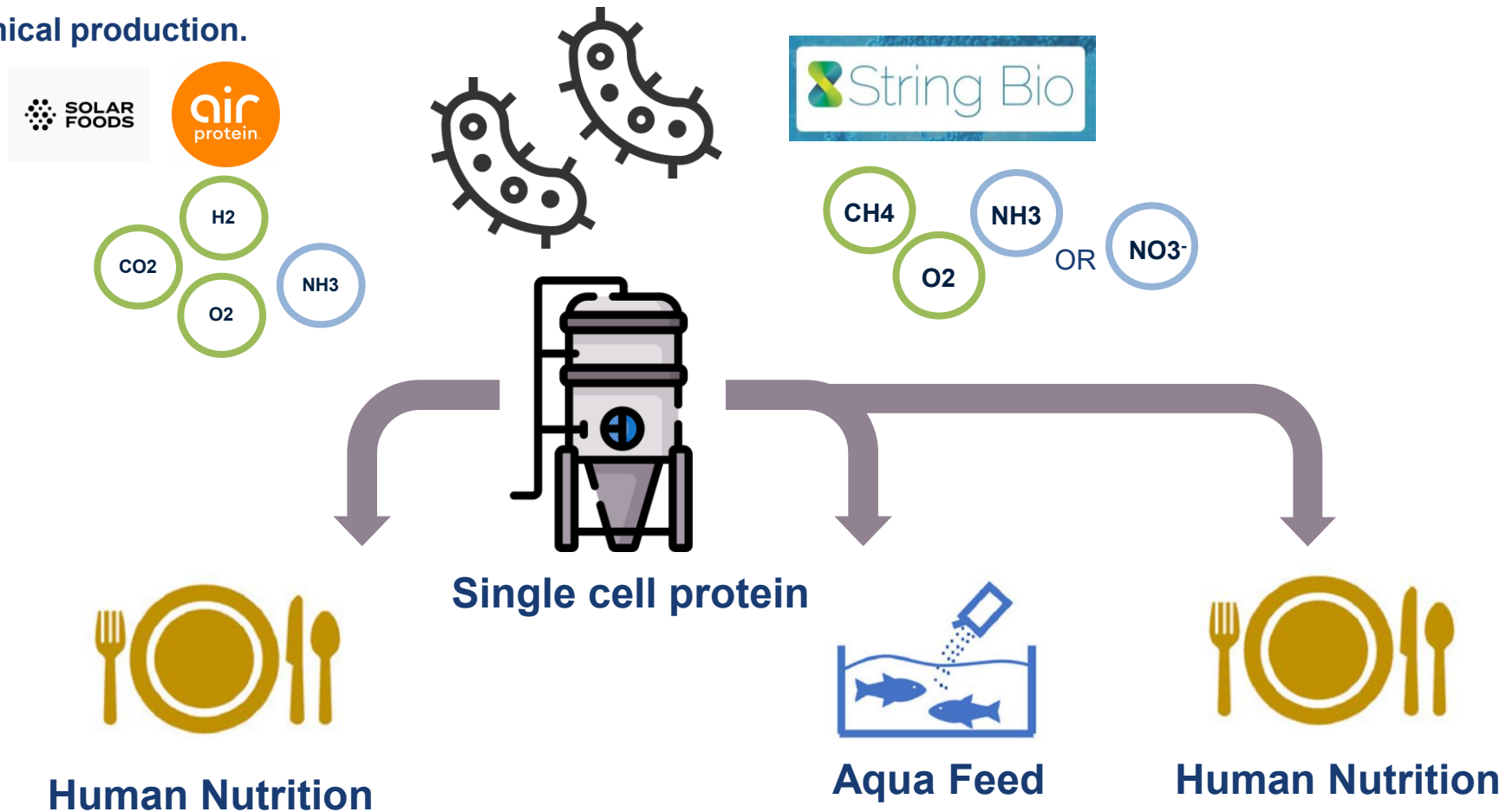
Food proteins



Enzymes

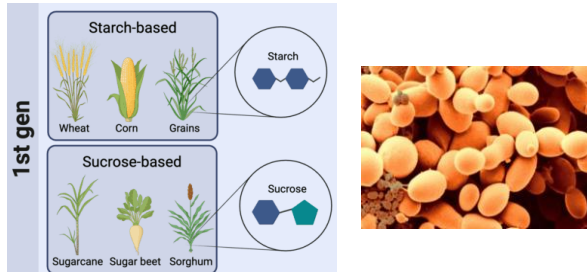
Gas Fermentation

Definition: A technology that utilizes carbon-fixing chemolithoautotrophic microorganisms to convert a variety of feedstocks, including industrial emissions and biomass-derived syngas, into a wide range of products, thereby supporting sustainable fuel and chemical production.

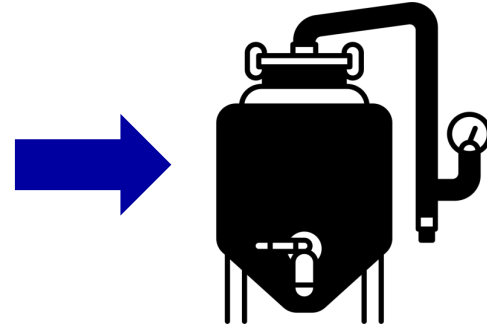


Typical Flow of Fermentation

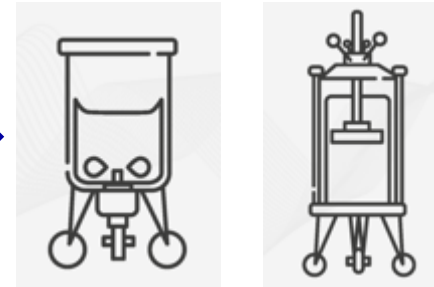
Inputs



Fermentation



Downstream Processing (DSP)



**Feedstock/Media
(Carbohydrate Source):**
1st Gen: sucrose, glucose
Ag Byproduct feedstock

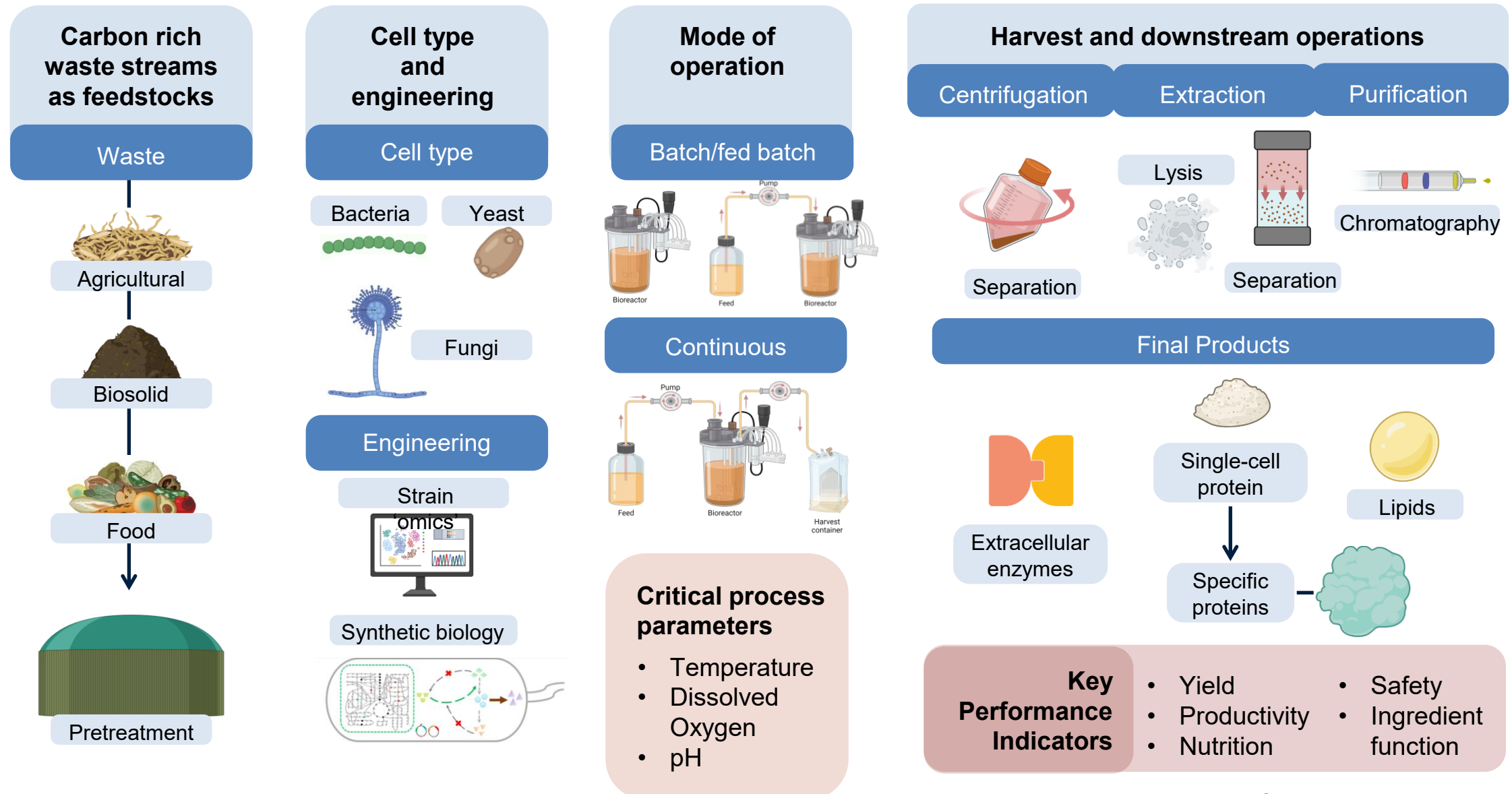
**Microorganism: strain
optimized for growth in
certain media**

- Time
- Temperature
- Shear

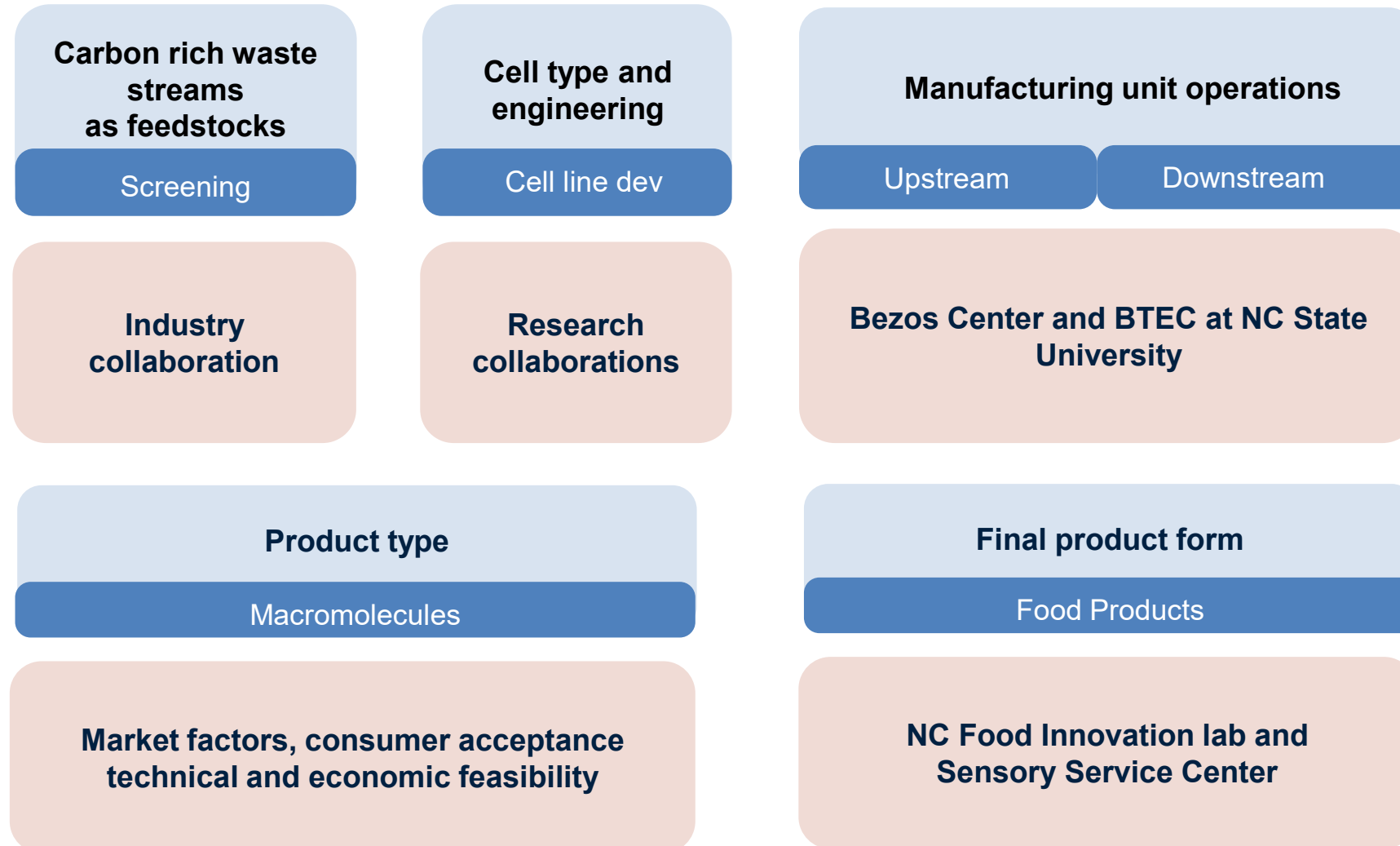
- Biomass Processing
- Centrifugation
- Filtration
- Pressing
- Purification

- Final Product
- Byproduct

Generalized biomass/PF processes



Bezos Center at NC State areas of targeted effort



Industry landscape of approved PF products

Application	Company	Product	Protein	Strain	FDA GRAS Notice
Dairy	Perfect Day, CA, USA	ProFerm™	β Lactoglobulin	<i>T. reesei</i>	GRN No. 863
	ReMilk, Israel	Animal -free milk and cheese	β Lactoglobulin	<i>K. phaffii (P. pastoris)</i>	GRN No. 1056
	Imagindairy, Israel	Alternative milk and milk-based products	β Lactoglobulin	<i>A. oryzae</i>	GRN No. 1145
	New Culture, CA, USA	Animal-free cheese	Casein	<i>L. lactis</i>	
Powdered proteins	Helaina, NY, USA	effera™	Bovine Lactoferrin	<i>K. phaffii (P. pastoris)</i>	
	Turtle Tree, Singapore	Pink Gold™ (LF+)	Bovine Lactoferrin	<i>K. phaffii (P. pastoris)</i>	GRN No. 1219
Baking goods	Onego Bio, Finland	Bioalbumen®	Ovalbumin	<i>T. reesei</i>	
	The EVERY Company, CA, USA	OvoPro™, OvoBoost™	Ovalbumin	<i>K. phaffii (P. pastoris)</i>	GRN No. 1104
Milk and dark chocolates	OObli, CA, USA	Milk and dark chocolates	Brazzein, Monellin	<i>K. phaffii (P. pastoris)</i>	GRN No. 1183 and 1142
Meats	Impossible Foods, CA, USA	Heme	Soyleghemoglobin	<i>K. phaffii (P. pastoris)</i>	GRN No. 1202, 737 and 540
	Paleo, Belgium	Myoglobin	Myoglobin	<i>K. phaffii (P. pastoris)</i>	
Cosmetics	Geltor, CA, USA	Human Coll™2I, Elastapure®, Caviance®, Collume®	Human type XXI collagen polypeptide, other collagen polypeptides	<i>K. phaffii (P. pastoris)</i>	GRN No. 1171
		PrimaColl®	Collagen	<i>E. coli</i>	

Cost parity challenges in biomass and PF

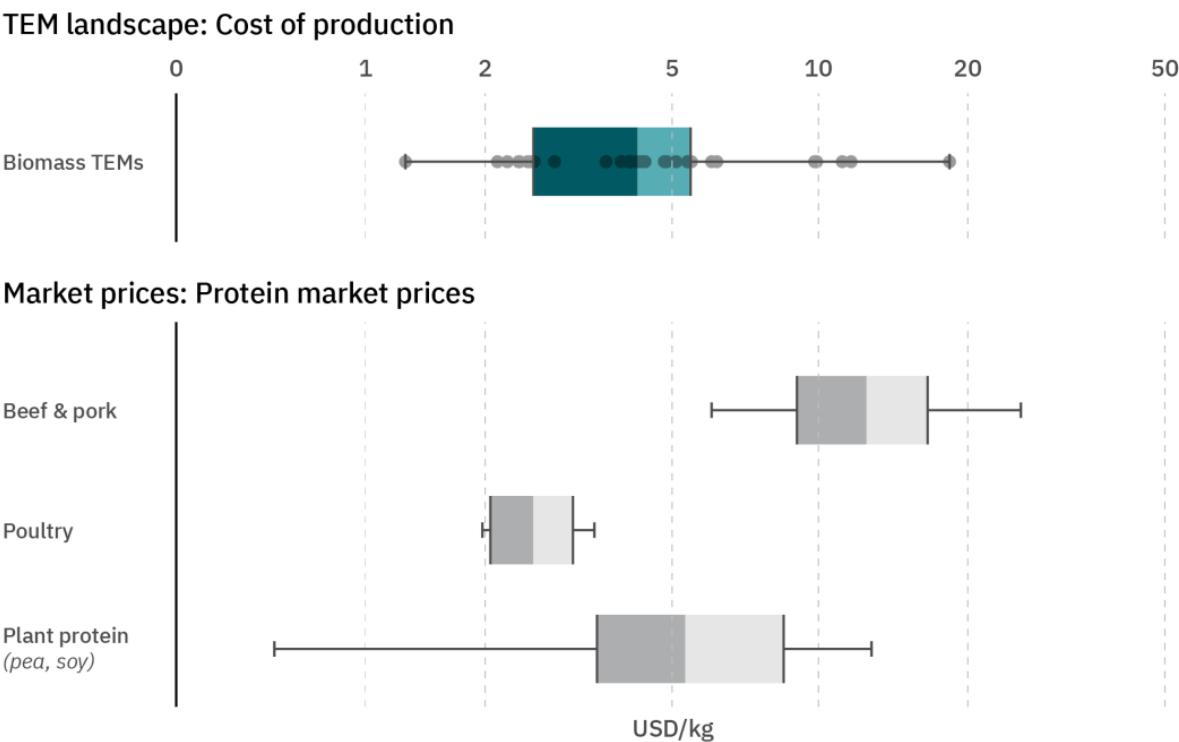


Figure 1. Biomass fermentation ingredient production cost (USD/kg); prices (in USD/kg) approach incumbent commodity ingredient market prices

According to GFI's latest TEM, biomass or single cell protein is closest to achieving cost parity to existing animal sources whereas there is a larger gap for precision fermentation.

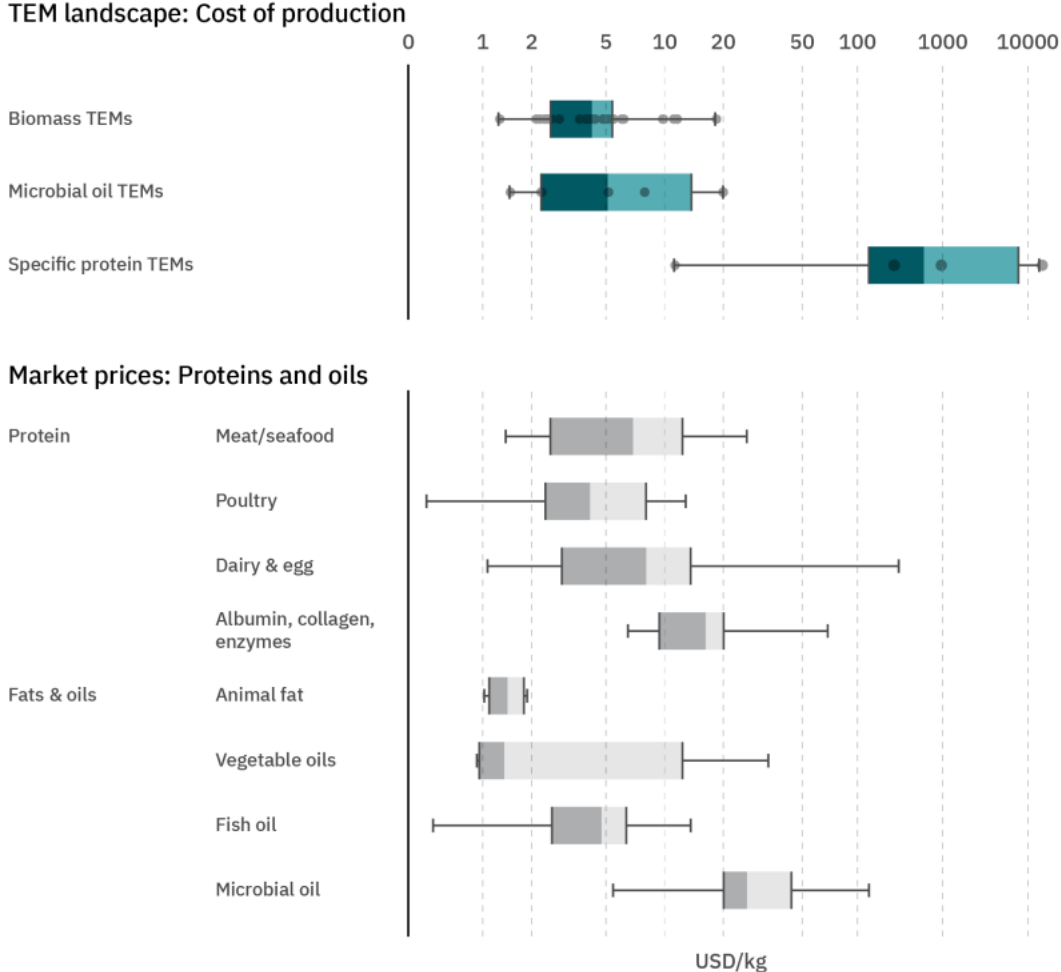
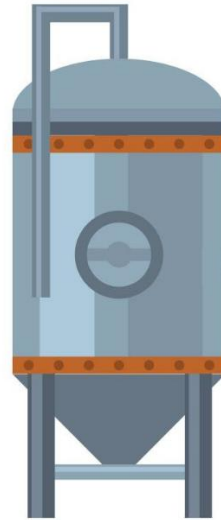


Figure 2. Biomass protein and microbial oil production costs highlight cost competitiveness with select incumbent ingredient market prices (USD)

Improving value of microbial processes for food protein manufacturing

Upstream bioprocess

- Water
- Nutrients
- Seed inoculum
- Acid/Base
- Air (O₂)



- Water
- Exhaust Gas (CO₂)
- Cell mass
- Soluble product
- By-products (metabolites)
- Unconsumed medium components



Glucose	<i>E. coli</i> cells	Product	Yield = 2 g of glucose make 1 g of cells
Carbon rich waste stream	<i>L. lactis</i> SCP	Lactate	
		Acetate	
		Specific enzymes	

Notable Collaborations in Fermentation

ADM joins with Air Protein to make meat analogs out of thin air

Published May 18, 2023

 **Megan Poiniski**
Senior Reporter



in f X P E G



NEWS
26/3/2025

The Japanese food giant Ajinomoto continues to introduce new Solein®-powered products in Singapore

AFN

Fonterra/DSM backed startup Vivici unveils whey protein from fermentation: 'We are already at commercially viable titers'

February 19, 2024 | Elaine Watson

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DIVE BRIEF

Fonterra and Superbrewed Food join forces for biomass protein technology

Under the partnership, the companies seek to address growing consumer demand for protein.

Published Aug. 15, 2024

 **Elizabeth Flood**
Staff Reporter

in f X P E G

Cargill and ENOUGH expand partnership to provide consumers with innovative, sustainable protein options

MINNEAPOLIS (Feb. 15, 2024) — Cargill and food tech leader ENOUGH, which produces fermented protein sustainably, are expanding their current partnership to further innovate nutritious and sustainable alternative meat and dairy solutions consumers crave. Cargill is investing in ENOUGH's most recent (Series C) growth funding campaign.



Thank you!