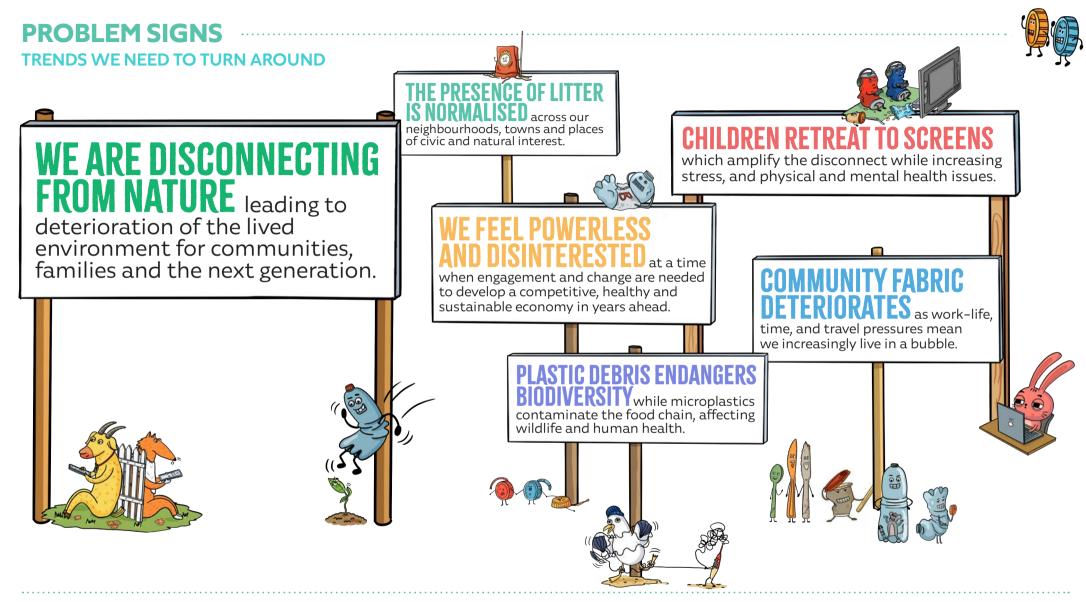


An easy to deploy **Social Value Solution** with strong, measurable results.









## **HOW PICKER PALS WORKS**

Picker Pals is a programme for 6-9 year olds focused on environmental stewardship, learning and fun!



**Classrooms receive** the Picker Pack







Each week a different child brings home the Picker Pack





Children share their story with classmates



Supported by year-round fun and activations



Activity & Storybooks











**Picker Pals** TV

Creative **Projects** 

Competitions

Quizzes

**Events** 

Live Meet-ups



### **PICKER PALS - BENEFITS TO CHILDREN**



The Picker Pals programme:

- Builds confidence, self-reliance and resilience through leading activity and positive feedback loop
- Enhances social and teamwork development
- · Develops a lasting connection with the environment and local community
- I eads to better classroom cohesion and inclusion through shared experiences and fun
- · Alleviates stress and anxiety with endorphin releasing outdoor activity, providing multiple health benefits as well as a break from screens
- Develops literacy and storytelling confidence
- Creates positive shared moments with parents and/or siblings on litter picking adventures

Engage in **Repeat & deepen** Enjoy rewards, sharing & being involved in the wider Picker Pals community PALS Receive positive feedback from friends.classmates &

school community



learning activities with classmates



Have meaningful conversations about litter & littering with family & friends

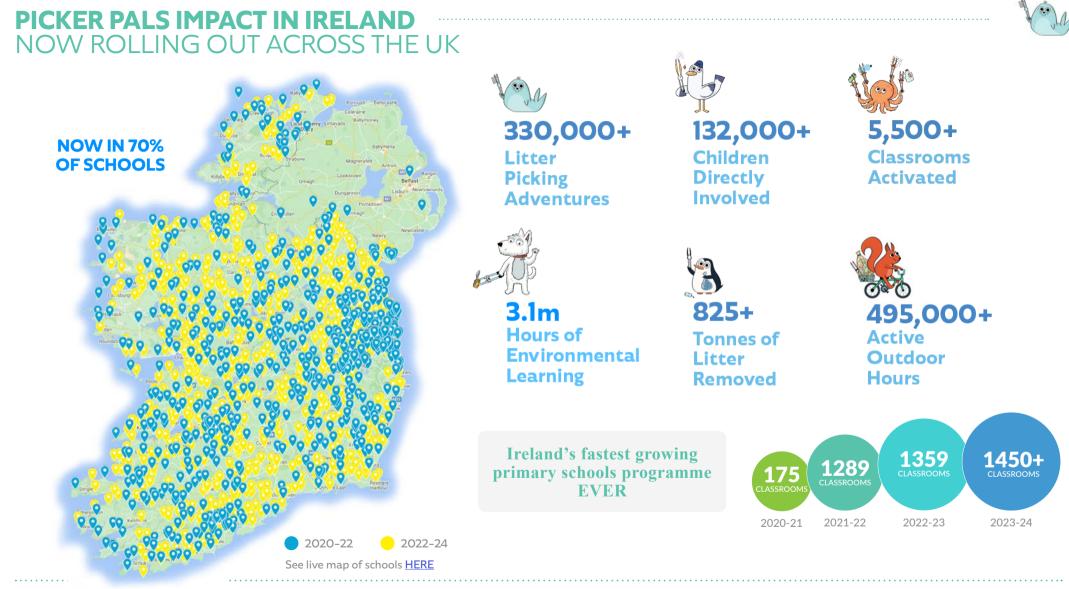


Share in family litter-picking adventures in the local area

Tell story of experience to peers and teachers



PAI C





# PICKER PALS: A VEHICLE FOR SOCIETAL CHANGE

This is far bigger than the 330,000+ litter picking adventures changing behaviour and communities all over Ireland, UK and Portugal. This is a powerful behavioural change programme with deep engagement and

popularity, focussed on learning outcomes, environmental stewardship and fun!



### THE PICKER POD UN-BOXING = OFF THE CHARTS EXCITEMENT



The Picker Pals programme is delivered directly to the classroom in a unique, colourful package. In a highly anticipated un-boxing, the class discovers:

- Picker Pals Adventure storybooks for everyone
- Funbooks with quizzes, games, puzzles and art activities
- Safety leaflet to ensure safe picking
- Teacher's Guide and resources
- The box it all comes in becomes a huge wall poster

And of course, the Picker Pack containing child and adult picker-uppers, hi-vis vests, gloves and rolls of bags for filling with litter.





## **PICKER PALS LIVE MEET-UPS**

6 MEET-UPS A YEAR WITH QUIZZES, SONGS, STORIES AND MORE



These events are full of fun and energy. It's great to feel connected to classrooms all over the country and it motivates my class with quizzes, art competitions, songs and other activities.

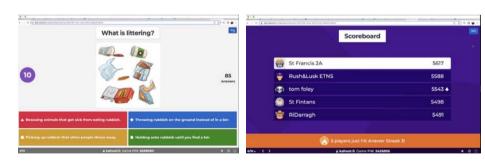
2nd Class Teacher





Six times a year we run the live meet-ups and they're growing in popularity every time. We currently reach c.5,000 children in English and 3-500 in Irish. Every time we do it.

Estimated involved: 30,000 per year





# **PICKER PALS TV**

### 6 EPISODES X 20 MINUTES OF FUN FOR THE CLASSROOM OR HOME

Current reach: 60,000 py (just out of pilot year so strong growth expected here)

'The children have enjoyed Picker Pals TV and seeing other children taking part. They find that the communication keeps them motivated.'

1st Class Teacher, Jones Memorial Primary School





**Craft Corner** 



**Hosted by Pals** 



**Out and About Features** 



**Olympicker Games** 



Interview with Litter



**Picker Pals TV News** 



**Craig's Crustacean Contemplations** 



**Pictures from our Community** 

See all the episodes HERE







Targeted

Campaigns

### HEALTH AND WELL-BEING BENEFITS FOCUS ON THE OLYMPICKER GAMES

'Ms. O'Rourke's 1st class had an action packed afternoon. They got a sneak peek of some new characters from the next book, got to model the 'Cloak of Howth' and took part in 'Olympicker Games'. Great fun!' Dromiskin National School, Co. Louth

Involving cooperation, communication, extreme amounts of vocal support and a lot of laughs, The Olympicker Games are great at burning off all the excitement created by a school visit, a live meet-up or Picker Pals Quiz.

Olympicker Games were held in every county in Ireland last year and a busy series is planned for 2024.

The Olympicker Games activate the other aspects of the Picker Pals programme, building on the many health benefits of the family litter-picking adventures while also contributing to greater confidence and resilience through shared experience and recognition.









# THE CLOAK OF HOWTH



#### A POP-UP TEACHING TOOL OR A WEARABLE COLLECTION OF STORIES OR THE ULTIMATE PHOTOSHOOT PROP

All we know for sure is that as soon as the cloak appears, children of all ages are enthralled by the impact of the collection, the myriad objects to explore and the curious stories to imagine.

Even the most serious of public servants and captains of industry have given in to the fun and ceremony created by this entity-in-making.









### AN EPIC CONTENT CALENDAR AND A USER-GENERATED-CONTENT MACHINE

With over 1000 litter-picking adventures every weekend, school visits, mayoral & supporter launches, PPTV, Live Meet-Ups and creative competitions - there is a constant stream of great fun stories to share.

One of our favourites, is 'unboxing season'

'Such excitement opening the beautifully presented @pickerpalsworld package yesterday! Jonah was the lucky first recipient of the picker and collected items from a beautiful playground -where there were bins'! Jonah was horrified! Lots of picking adventures ahead!

Castletown National School, Co. Wexford





Just go to our Twitter/X feed <u>HERE</u> and look at the sheer excitement during October.



Jonah was horrified! Lots of picking adventures ahead!



New Inn NS @newinn\_sgmi · Sep 29

Rang 2 received our Picker Pack today! We were so excited unboxing everything and we cannot wait to start picking up the litter around our local area. Thank you @pickerpalsworld for the delivery and for teaching us how to care for our environment and the start of the start o



kevinssallynoggin @kevinssallynog1 · Nov 16
Very proud of our fantastic First Class, as they engaged in some
wonderful @pickerpalsworld activity this afternoon, sprucing up the
school, some kocia paths and church grounds. Super job guyst!







### PICKER PALS AND THE CIRCULAR ECONOMY

W.

Picker Pals support circular economy solutions, directly and through our many partnerships. The programme is delivered in a 100% reusable packaging that doubles as a classroom display, motivating enthusiasm for the programme.



Watch our visit to the Rediscovery Centre <u>HERE</u>



Many of our Picker Pack bags are manufactured from upcycled sailcloth collected from dinghy clubs around the country, preventing this fabric from going to landfill.

All Picker Pals printed materials are sourced locally, reducing emissions in transport.

Our Picker Pals TV episodes promote learning around the circular economy.





We are currently working with Cairde, a social enterprise project in Limerick to create a 100% biodegradable picker-upper.

We believe it will be the first of its kind.



# **PICKER PALS AND SOCIAL VALUE IMPACT**



# SCORING HIGHLY ON SOCIAL VALUE IN KEY AREAS OF THE LOCAL AUTHORITY BIDDING AND PROCUREMENT PROCESS

Social Value has become a crucial factor in the Local Authority procurement process.

When preparing a tender, including a strong **Social Value** element can help to differentiate a bid and increase the likelihood of success.

#### Environmental Impact (Score: High):

Picker Pals directly contributes to cleaner public spaces, reduced waste, and enhanced local environments. This scores high under environmental impact criteria.

#### Education and Skills (Score: High):

Picker Pals contributes to both formal and informal education outcomes. This scores well with commissioning bodies that value sustainable educational initiatives.

#### Health and Wellbeing (Score: Moderate to High):

Picker Pals is an active, real-world programme which contributes positively to children's health and wellbeing. This is derived from participation in community and environmental activities while taking a break from screen time.

### **Community Cohesion and Engagement** (Score: High):

The community dimension is a key factor in many social value assessments. Picker Pals' ability to foster community pride, encourage collaborative action, and involve schools and families will score highly.

# Sustainability and Long-Term Impact (Score: High):

Picker Pals not only cleans the environment but also teaches children and communities the importance of maintaining it. The long-term value is clear and measurable. Programs that deliver lasting social and environmental benefits are rated highly by Local Authorities.

#### **Economic Impact** (Score: Moderate):

Cleaner communities often attract investment and tourism. While Picker Pals is primarily focused on social and environmental outcomes, it would still score







# SUPPORTER ACTIVATION

#### MAKING IT REAL FOR COLLEAGUES, CUSTOMERS AND COMMUNITIES

As well as optimising Social Value outcomes for tenders, **Picker Pals** organise various activities for supporters to engage their colleagues and inform communities and customers about the positive local impact of their support.

sky

Sky in Ireland has embraced Picker Packs for internal use, actively participating in local litter-picking to make a positive impact, while their Sky Cares programme and parents' group enable Sky families to take part.



Thanks to ESW, we've been able to send Picker Packs to schools across Ireland, while their employees have taken the lead in local litter-picking initiatives, and their graduate programme has seamlessly integrated Picker Pals, making it a staple for employees and their families.







BMW has facilitated Picker Pals for 2,400 children in over 100 classrooms, provided a new iX3 fully electric car for our Nationwide Roadshow, supported the Olympicker Games featured on national TV, and has seen their 13 Irish retail locations adopt the programme, further establishing Picker Pals across Ireland and connecting BMW retailers with local schools and communities. Helen Westby, Managing Director of BMW Group Ireland, at the KPMG Irish Women's Open where Picker Pals had a very popular stand. Video <u>HERE</u>



Sky in London is also supporting the Picker Pals launch in UK with an event in Meanwhile Gardens and local picking adventures.





### **PICKER PALS - AN ORIGIN STORY**



Patrick Jackson's journey, marked by diverse experiences, a deep curiosity and a desire to leave our world better for everyone, has led to the creation of Picker Pals. Here's that story.

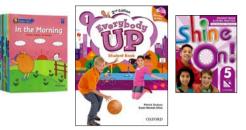
Growing up in Ireland, Patrick spent his childhood immersed in nature and was inspired by TV shows like The Wombles and Sesame Street, that both used animation and puppets to educate children about respect for each other and the world around them.



Educated at boarding schools in Ireland and later at Marlborough College in the UK, he pursued History at Oxford University and later earned a Masters in English Literature at Trinity College, Dublin, where he specialised in the works of Jonathan Swift, whose Gulliver's Travels left a lasting impression on him and inspired elements of the Picker Pals world.



Patrick's extensive travels, including walking the length of Ireland and hitchhiking from Dublin to New Delhi, broadened his worldview. His life took a significant turn when he moved to Japan after marrying Yuko in 1996. Living there for twelve years, as a teacher within the Japanese education system, Patrick was deeply impressed by the emphasis on environmental responsibility and community involvement.



Patrick was commissioned by Oxford University Press (OUP) to author a number of major English language teaching courses. Many of these books and digital materials have gone on to become bestsellers, used in over 100 countries around the world by millions of children.

#### Potato Pals, 2005

Japan, Taiwan, Korea - 90k circulation Everybody Up, 2011 Global - 5.2m circulation Shine On, 2016 Global - 1.3m circulation

Author tours followed, taking Patrick to Brazil, China, Italy, Turkey, South Korea, Taiwan, and Morocco. This opportunity to meet and learn from teachers working in many cultures and systems provided an insight that despite our differences, much stronger threads of similarity bind us as humans and educators. Upon returning to Ireland in 2008, Patrick continued to write successful English language teaching courses and became Head of Content for an online e-learning platform, an experience which illuminated the potential of remote education, a crucial element for Picker Pals' online activities.

Patrick's environmental stewardship continued to evolve, from leading local campaigns against water pollution, organising community beach clean-ups and creating the Cloak of Howth, a garment made from over 1,000 pieces of beach debris to raise awareness of plastic pollution.

When Patrick encountered a seagull trapped in fishing line on one of his daily walks, it inspired him to spend more time litter-picking and combine his teaching background with his environmental passion. The first iteration of Picker Pals began was piloted at a local primary school and the enthusiastic response from children, teachers, and parents affirmed the concept's potential.

The Picker Pals story had begun.





### **PICKER PALS TIMELINE**

#### PROGRAMME DEVELOPMENT **AND CONTENT**

Picker Pals brand and first characters created

Picker Pack prototype created by Patrick's mother from leg of sailing trousers.

Pilot litter-picking adventures in Ms Johns' Burrow School 1st Class and Report Album created

#### . . . . . . . . . . . . . . . . 2018

#### SUPPORTERS AND **ENABLING PARTNERS**

Many thanks to all our supporters and partners, big and small.

There are too many to mentioned here, but none of this would have been possible without a wide community of supporters.



Picker Pals Song released

Picker Power reader. Funbook 1 and Teacher Information Pack published

. . . . . . . . . . . . . . . .

2019

Council)

30 classroom pilot

across north Dublin

Enabling partnership with

VOICE Ireland commences

Local Authority Funding

(Fingal and Dublin City

VOICE

omhairle Contae Fhine Gall **Fingal County Council** 

Picker Pals Meet-ups begin in response to COVID-19

Rediscovery Centre sail upcycling project begins

Picker Pod delivery system created and tested



200 classrooms

First Philanthropic

donation (Quinn Family

Further Local Authority

partnerships (Gallagher

Quigley and Oxford

University Press)

THE QUINN FAMILY FOUNDATION

funding and first business

across Ireland

Foundation)





1200 classrooms

across Ireland

2021

Collaboration with Technical University of Dublin Game Development

First puppet (Craig)

Picture and Poem

Competition

created by Dougie Sealv

. . . . . . . . . . . . . . . . . .

Partnerships with BMW/ ESW/Intel/Sky Ireland/ AIB/eBay

Irish Department of Environment and further local authority support



First Nationwide Picker Pals Art and Storytelling Competitions

Olympicker Games on tour

. . . . . . . . . . . . . . . .



1300 classrooms

Irish Department of

Education support

**BMW** Pickermobile

London Pilot at Colville

Fingal Local Enterprise **Business Expansion Funding** 

all-Ireland Tours

Primary School

across Ireland

2022

1400 classrooms across Ireland

London pilot in 14 schools

Portugal Launch (Brigada do Mar enabling partner)

Picker Pals meet Malcolm Noonan, Minister of State





Picker Pals World extended syllabus and Filthy Foes born



First Mural (Waterford) Funbook 2 and Junk in the Jungle reader published

1500+ classrooms across Ireland. London. Portugal and France.

London Launch (Meanwhile Gardens enabling partner) Sky UK partnership

Lisbet Rausing and Peter Baldwin support for 20 London schools

France Pilot, Marseilles Fingal Active Travel - Picker Pals cargo bike









First animated short film "The Picking Party" released and biodegradable pickerupper designed at Cairde.

2023 . . . . . . . . . . . . . . . .





Picker Pals attend

Picker Pals TV Club in London 2nd Mural (Wicklow)

Eco Escolas event, Portugal Change NOW event, Paris Helping Hand factory, UK Reset Connect. London



2024

### **PICKER PALS SUPPORTERS**

#### **50%** GOVERNMENT

**19%** LOCAL AUTHORITIES

\*\*\*\*

II LOI GFOR

Dublin City Council

\*\*\*

**30%** BUSINESS **1%** PHILANTHROPIC

The Irish Government (Department of the Environment, Climate and Communications and Department of Education) has funded Picker Pals every year since 2021. Picker Pals is currently supported by 29 of the 31 Local Authorities in the Republic of Ireland and continues to grow each year.

Combainte Co an Chabhain Cavan Cavan

Comhairle Carlact Unicar Comhairle Contae Dhún na riGall

WESTMEATH COUNTY COUNCIL

G

Contrainte Contae Thiobraid Arann

VICKLO

Comhairle Contae Chorca Cork County Council

aois County Council

Me dlr

Supported by business and philanthropic organisations from the beginning, with many entering their fourth year of consistent support.





An Roinn Comhshaoil, Aeráide agus Cumarsáide Department of the Environment, Climate and Communications



An Roinn Oideachais Department of Education





### PICKER PALS UK TEAM EXPERIENCE **EFFICIENT ACTIVATION, REVIEW AND REPORTING**









Patrick Jackson Founder Bestselling Oxford author and public speaker on educational and sustainability developments





agreed brand objectives.



Lucy Gilham.

Passionate about the social

and therapeutic benefits of

horticulture and outdoor

work, with a focus on

community and education.



#### **Tony Curzon Price** Meanwhile Gardens Chairman

PhD economist with depth of experience in energy, net zero, tech, regulation, civil service and media. 3rd Sector NED/Chair

#### **Our UK Enabling Partner**



Delivery, administration, strategy and fundraising partner in London, UK





Specialist production and activation resource if required



Digital marketing strategy, UX, web and social media implementation



Award winning TV. video and podcasting production and consulting services



Multiple illustrators. designers, and digital content specialists



Academic and research capability

ESG - We are advised by a panel of legal, fiduciary and sectoral experts to ensure compliant organisatonal governance. Details available if required.





#### CONTACT US AND MAXIMISE COMPETITIVE ADVANTAGE WITH SOCIAL VALUE.

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