Welcome to the home of Climate Tech.

**Sustainable Ventures** 

# Our story.

We've always said we're on the side of the entrepreneur - they're at the heart of everything we do.

Since 2011, we've created Europe's largest cluster of climate tech and cleantech startups through venture development, workspaces, investment and commercialisation services.

#### Our Vision.

A world in which climate change and resource scarcity are addressed by commercial solutions.

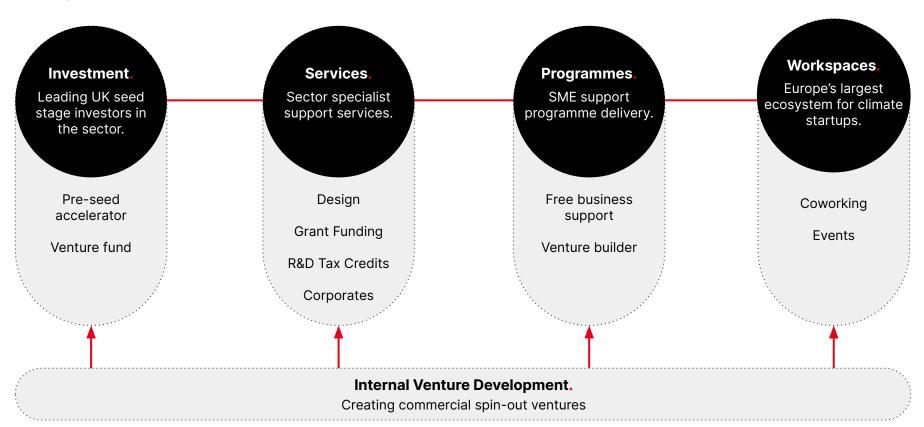
#### **Our Mission.**

To develop 1000 climate tech businesses by 2025.



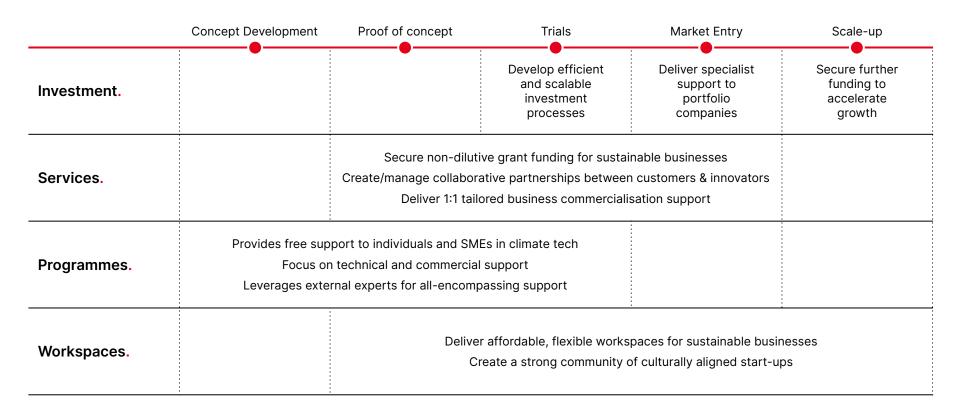
## What we do.

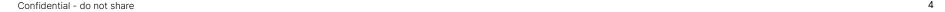
#### Our integrated support ecosystem



#### Enhanced value creation.

From beermat to exit.





# Workspaces.



We provide flexible and affordable office, workshop & events space to support the growth of innovative, sustainable companies.

Europe's largest cluster of startups in the sustainability sector.

Over the last 5 years our 3 sites have hosted over 100 companies and formed a focal point for public and private stakeholders to collaborate.

Find out more

100+

Companies

>1000

Entrepreneurs & innovators

**42%** 

Female members

20,000

Annual visitors

>£200m

Funding raised by members

65,000

Sq ft total refurbished office space

# Our spaces.

Our unique spaces & flexible memberships are designed to inspire creativity and collaboration in a purpose-driven environment.



#### / Community

Two days hotdesking or £72 meeting room credit p/m. £100 p/m



#### / Hotdesk

Access to our coworking & breakout spaces. Starting from £295 p/m



#### / Resident

Dedicated desk with 24/7 access & meeting room credits. £495 p/m



#### / Private office

Secure and exclusive spaces tailored to fit your needs. POA.





#### Investments.



We are already one of the UK's most active Climate Tech investors.

Our goal is to empower the next generation of businesses, redefining the way we consume energy, manage waste, produce food and apply smart resource technology.

Our deep expertise in this sector allows us to recognise potential stars and our value creation services help entrepreneurs rapidly scale their technologies, lowering failure rates and driving increased returns.

Find out more

£6.8m

Investment fund size

43

Pre-seed investments

£110m

Further funds secured (since Oct 2017)

2.8x

Average valuation uplift at next round

+85%

Company success rate

2 exits

Average 5x valuation uplift

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## Portfolio.













































































**Exited** 











# Services.



We use our specialist knowledge of the sector to bring additional funding and expert resources to leverage the internal capabilities of each start-up in our community.

Drawing on our venture development experience, we deliver a range of services tailored to start-ups & corporate innovation teams, including securing non-dilutive funding through innovation grants, design services and R&D tax credits.

Find out more

>110

Client companies

>£9m

Grant funding secured

>£3m

R&D tax secured

18

New products developed

4320

Hours of support delivered

15

Collaborative innovation projects supported

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# Services - Grants.

# We work with startups and scaleups to secure much-needed non-dilutive funding.

Drawing from our venture development experience, we compile the full application and appendices including strategy for the grant funding amount and scoping the proposed venture development project.

**\*\*** 

>£9m

In funding secured

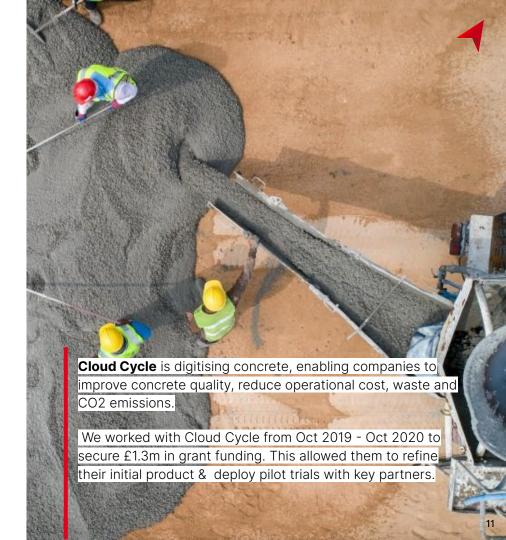
Companies advised on strategy

130

#### Start-up impact.

Client companies

Grant funding is critical for development of sustainability and climatech innovations as they often have long and uncertain development timeframes. Raising grant funding also means that companies can develop their solutions further relying on investment.



## Services - R&D Tax Credits.

We help climate-tech companies claim back their R&D costs so that they can continue to develop and grow their business.

We take care of the full R&D claim, making sure the amount is maximised, and supported with thorough reports explaining the R&D work. We work on a success-fee only basis - no upfront fees.

30+

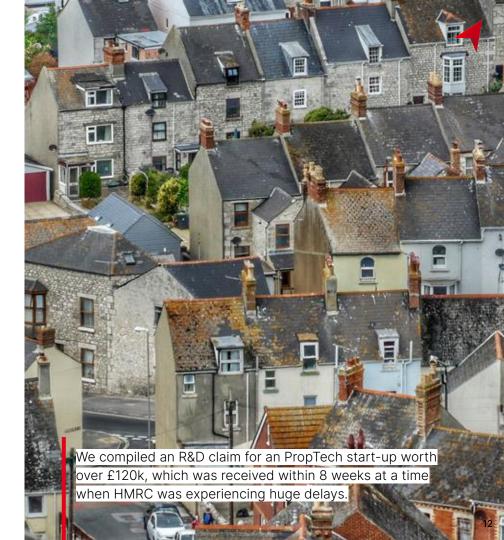
>£3m

100%

Client companies Claimed back Success rate

#### Start-up impact.

Money straight into your bank account within 8 weeks of submitting the claim (or a % off your Corporation Tax bill). We have a great track record of maximising R&D claims, thanks to our sector-specific knowledge, getting you back the maximum possible and helping you to extend your runway (your investors will appreciate it too).



# Services - Design.

# We design impact-led brands, products & experiences for climate tech businesses.

Our multi-disciplinary design support helps climate-tech founders, teams & businesses to build and grow new, bold and impactful businesses that are better for people, and the planet.

90

Companies supported

18

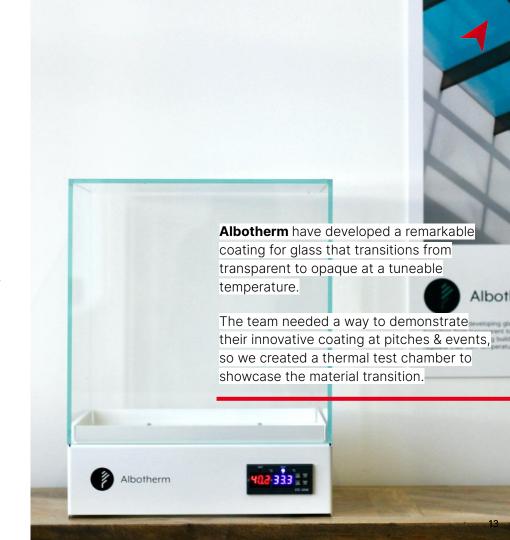
New products developed

22

Brand identities created

#### Start-up impact.

Considering design at the beginning of product development reduces the time and cost of change, while ensuring climate-conscious design and engineering is embedded at every stage. Our branding input allows clients to make meaningful customer connections.



# Programmes.



We provide a broad range of support offerings to deliver advice and expertise to climate tech SMEs and talented entrepreneurs.

We draw upon our commercial expertise and venture development background to provide support to 100s of start ups, allowing them to successfully exploit their innovations. Often the start ups we work with are unable to pay for this support themselves, our Programmes provide an excellent way for them to access this support free of charge.

Find out more

350+

SMEs

£7.8m

Further funding secured

41%

Spinout employees female

**54** 

Organisations providing pro-bono support

**70** 

New jobs in supported companies

56

Individuals supported to enter the sector

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# Current programmes.









**Better Futures** 

Better Futures+

Lambeth Economic Resilience Programme

Tailored innovation support for climate startups.

Expansion of Better Futures support for climate startups.

Business support, innovation challenge and net zero readiness.







Build. with Ebico

Ignite with Ebico

NZIP programme

Support and funding to scale low-carbon heating solutions.

Commercial and design support for low-carbon heating solutions.

Business support for scaleups (webinars and 1:1 support).

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# Get in touch lauren.pilgreen@sustainableventures.co.uk

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