Welcome to the home of Climate Tech.

Sustainable Ventures

Our story.

We've always said we're on the side of the entrepreneur - they're at the heart of everything we do.

Since 2011, we've created Europe's largest cluster of climate tech and cleantech startups through venture development, workspaces, investment and commercialisation services.

Our Vision.

A world in which climate change and resource scarcity are addressed by commercial solutions.

Our Mission.

To develop 1000 climate tech businesses by 2025.



Our impact.



We are privileged to work with hundreds of companies developing solutions that promote prosperity while protecting the planet.

500+

startups in our direct ecosystem 4100+

Total jobs created / maintained

£750m+

Total equity funds raised to date

3,000+

Organisations in wider network

65%

Diversity index

98%

Companies in core sustainability verticals



SDG 1 No Poverty

SDG 2 Zero Hunger SDG 3 Good Health &

Well-being SDG 4 Quality Education SDG 5 Gender Equality

SDG 6 Clean Water & Sanitation SDG 7 Affordable & Clean

SDG 8 Decent Work & Economic Growth

SDG 9 Industry, Innovation, and SDG 10 Reducina

Inequality

SDG 11 Sustainable Cities SDG 14 Life Below Water & Communities

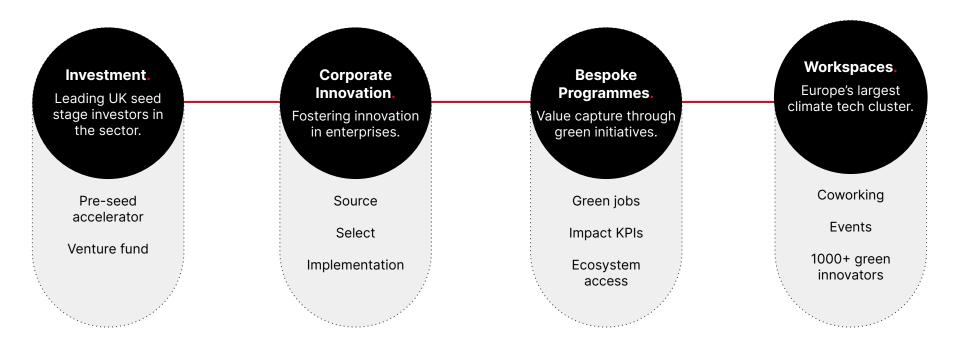
SDG 12 Responsible Consumption & Production SDG 13 Climate Action

SDG 15 Life on Land SDG 16 Peace, Justice, & Strong Institutions

SDG 17 Partnerships for the Goals

What we do.

Harnessing innovation to amplify your impact and reach your targets.



Corporate Innovation.

Leverage climate tech innovations to meet sustainability targets or create better products and services that thrive in the net zero realm.

It's about source, selection and integration of climate tech innovations, ensuring close strategic alignment and a de-risked approach to open innovation. Collaborating with cutting-edge innovators means better opportunities and quicker solutions to market. You'll also get valuable insights into net zero trends whilst fostering a culture of innovation, along the way.

Find out more



Corporate Innovation: Schneider Electric.

9-month Net Zero Home Innovation Programme, 2020.

- → Commercial relationship taken forward with 3 of the 4 programme startups.
- → 18x programme cost in revenue uplift within 8 months from programme end.
- → Joint collaboration between Schneider Electric product team and 2 startups to develop world-first net zero product suite.
- → Trial of newly developed integration deployed amongst 10 employee households within 12 months from programme end.



Bespoke Programmes.



Source, select, implementation.



Programme Definition

Months 1-2

- Kick-off workshop to define problem challenges & objectives
- Internal stakeholder engagement
- Competition definition
- Competition materials finalised

Competition Release & Selection

Months 3-5

- Release to network & channels
- Ongoing competition campaign, briefings & application capture
- Pitch day @ Sustainable Workspaces County Hall & company selection

Programme Delivery

Months 6 -8

- Develop relationship with innovators
- Pinpoint opportunities for collaboration
- Technology due diligence
- Commercial due diligence

Innovation Showcase

Month 9

- Innovation Showcase @ Sustainable Workspaces County Hall
- Assessment and selection of companies for further engagement

Solutions Implementation

Months 10+

- Development of commercial strategy
- Coordination of technology integration
- Ongoing venture development advisory

Programmes Impact.



We provide a broad range of support offerings to deliver advice and expertise to climate tech SMEs and talented entrepreneurs.

We draw upon our commercial expertise and venture development background to provide support to 100s of start ups, allowing them to successfully exploit their innovations. Often the start ups we work with are unable to pay for this support themselves, our Programmes provide an excellent way for them to access this support free of charge.

Find out more

300+ SMEs

£7.8m
Further funding secured

41%

Spinout employees female

19

Organisations providing pro-bono support

70

New jobs in supported companies

56

Individuals supported to enter the sector

Better Futures.



Client

Greater London Authority (funded by ERDF)

Programme start

2017

Better Futures offers a tailored package of innovation support to climate tech SMEs in London. Sustainable Ventures delivers this programme alongside West London Business, Imperial College and Imperial Consultants.

The programme offers:

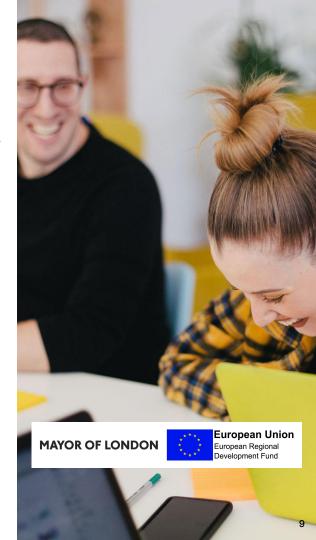
- → 12 hours of free business and commercial support, innovation vouchers for academic projects and paid short term internships
- → Introductions to relevant industry partners
- → Webinars and networking events offering opportunities to connect with like-minded startups

82 Workshops and events

£7.8m
Further funding secured

70New jobs created in supported companies

145
Organisations
supported to date



Better Futures+.



Client

Greater London Authority (funded by MoL Green New Deal)

Programme start

2021

Better Futures+ is a sister programme to Better Futures, delivered with the same partners. The programme offers a tailored package of innovation support to climate tech SMEs in London alongside Net Zero readiness support and work placements.

The programme offers:

- → 12 hours of free business & commercial support, innovation vouchers for academic projects and paid short term internships. It also offers 4 hours of Net Zero Readiness support.
- → Webinars, networking events and Introductions to relevant industry partners
- → Part-funded 6-month work placements for those with barriers to long-term employment

71
Organisations
supported to date

70%

Diversity: BAME and/ or female founders 11

Work placements in cleantech companies. New jobs created in supported companies



Lambeth Resilience Programme.



Client

London Borough of Lambeth

Programme start

2021

The programme provides tailored business support to priority groups and high growth potential SMEs, primarily enterprises that are responding to the climate emergency and will contribute towards Lambeth becoming carbon neutral by 2030.

We developed a bespoke 3-pronged programme, comprising:

- → 2 Innovation Challenges, integrating 12 climate tech solutions with 12 local businesses
- → Net Zero Bootcamps, targeted to hospitality businesses in Lambeth, to provide tailored Net Zero support
- → 12hrs of Business Support targeted to climate tech SMEs registered in Lambeth

SMEs boot camp

50

SMEs receive Business Support

Innovation challenge businesses

National Theatre, King's College Hospital, South Bank Centre, Urbanest, Hampton by Hilton



Ebico Affordable Warmth Incubator.



Client

Programme start

The Ebico Trust

2021

The Ebico Affordable Warmth Incubator was created to support using innovation to tackle the long-standing problem of providing affordable warmth to all, in the context of the transition to net zero. The programme brings together diverse cohorts of individuals from a range of backgrounds, both professional and academic, with a passion for solving this problem.

The programme offers:

- → 4 week Discover bootcamp, with innovation sprints to rapidly develop concepts & teams.
- → 4 month Create phase, with £7.5k to create and test early prototypes and build a business model.
- → 4 month Validate phase, with £15k investment to build on early testing and refine proposition.

80% BAME

30% Female **>90 hrs** 1-1 support

25-64 Age range

ebico TRUST 12

Workspaces.



We provide flexible and affordable office, workshop & events space to support the growth of innovative, sustainable companies.

Europe's largest cluster of startups in the sustainability sector.

Over the last 5 years our 3 sites have hosted over 100 companies and formed a focal point for public and private stakeholders to collaborate.

Find out more

100+

Companies

>500

Sustainability executives

42%

Female members

20,000

Annual visitors

>£200m

Funding raised by members

65,000

Sq ft total refurbished office space

We are creating Europe's largest climate tech cluster.

The space will house >1,000 entrepreneurs and innovators across all sustainability and climate-tech verticals, including our existing membership base of 350 entrepreneurs and innovators.

County Hall, Level 5 SE1 7PB



Investments.



We are already one of the UK's most active Climate Tech investors.

Our goal is to empower the next generation of businesses, redefining the way we consume energy, manage waste, produce food and apply smart resource technology.

Our deep expertise in this sector allows us to recognise potential stars and our value creation services help entrepreneurs rapidly scale their technologies, lowering failure rates and driving increased returns.

Find out more

£6.8m

Investment fund size

43

Pre-seed investments

£110m

Further funds secured (since Oct 2017)

2.8x

Average valuation uplift at next round

+85%

Company success rate

2 exits

Average 5x valuation uplift

Portfolio.











































































Exited









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