Exhibitor Onboarding Step by Step

Fira Barcelona | Gran Vía 31 Jan - 3 Feb 2023

LEARN MORE!



A joint venture partnership of







Introduction

Dear Exhibitor, we are delighted to **welcome you to ISE 2023**. As you are an onboarding exhibitor we would like to make sure that you are well prepared for the show and teach you more about the process. We have divided the preparation process into three parts.

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Pre-Show

After you book a stand there are several steps that you need to comply with before you come to ISE.



Objectives & Expectations

The first step to take before coming to ISE is to set specific **objectives & expectations** for your participation.

Exhibitors might want to:

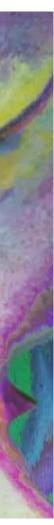
- > Increase Brand Awareness
- > Meet Existing Customers
- > Generate New Business, etc.

It is very important to decide **what goals you want to achieve** so that you can objectively **evaluate** your show participation after returning home.





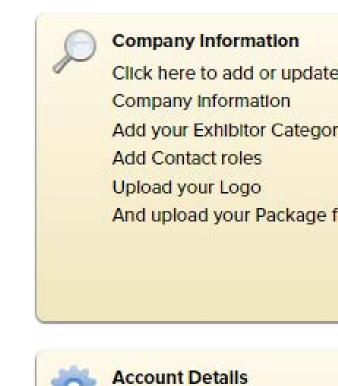


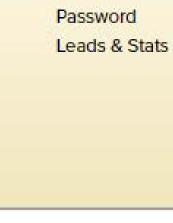


Exhibitor Back Office (EBO)

The EBO is a virtual online tool for exhibitors to manage all preparations for the show:

- > **Step 1:** Access your EBO through this link: ISE2023.exh.mapyourshow.com
- > **Step 2:** Check your contact information and make any updates if needed
- Step 3: Add your company information and logo to be visible
- > **Step 4:** Choose relevant categories to be listed below the right sector







EBO home overview

| Company Information Click here to add or updated your Company Information Add your Exhibitor Categories Add Contact roles Upload your Logo And upload your Package features! | Registration Attendee Invitation Code Invitation Link Staff Registration | Exhibitor Resources Event Manual Deadline overview Stand Contractor Registration ISE Fira Store Book a meeting room Early Build-up Important Documents Contact us |
|--|--|---|
| Account Details Contract signature Update Contract Password Leads & Stats | Marketing Opportunities Sponsorship & Branding Press Releases/Product Articles Promote your presence material | Priority Points and Ranking Coming Soon See the amount of points your company has accumulated, and also, your priority ranking |
| ISE 2023 Exhibitor View Floor Plan Click here to review the exhibitor view floor plan for ISE 2023 | ISE 2023 Attendee View Floor Plan Click here to review the attendee view floor plan for ISE 2023 | |

Stand Design Approval

Each exhibitor decides if they want to build their own stand or contract a Shell Scheme.

Space-only Exhibitors

Space-only exhibitors must submit their stand design and supporting documents to Abraxys **before 30 November 2022** via their online portal.

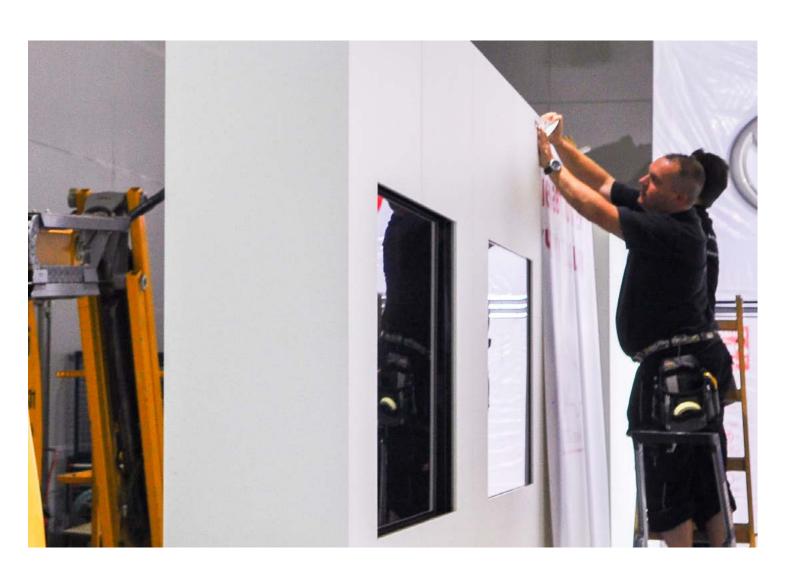
When the design is approved, exhibitor will obtain `Permission to Build Certificate' linked to the Contractor Registration Portal, that can be found in your EBO..

Shell Scheme

Shell Scheme packages are available to order from the ISE Fira Store.

Exhibitors contracting Shell Scheme do not need to submit the stand design.



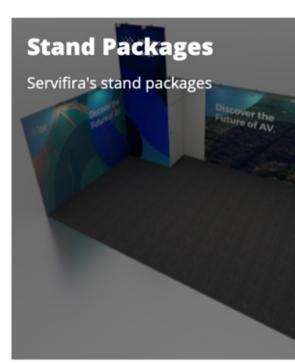




ISE Fira Store

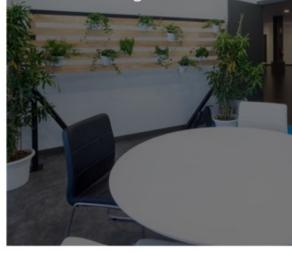
ISE Fira Store is our official webshop that can be also accessed via the EBO and is managed by Servifira - Exhibitor Services Department of Fira Barcelona. ISE Fira Store provides anything you need for your stand such as:

- > Furniture
- > Electricity
- > Internet
- > Catering
- > Security
- > Parking



Meeting Rooms

Designed and customised meeting rooms / General meeting rooms services



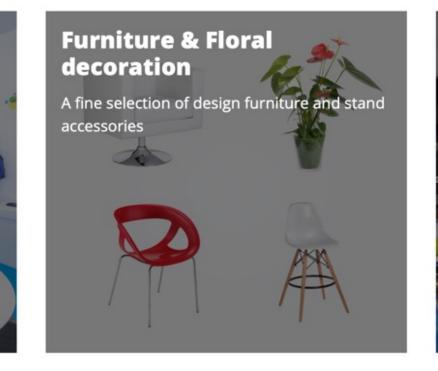






Main information

- Wi-Fi Policy Acceptance
- Meet the Venue Gran Via
- Fira Technical Regulations Gran Via
- **Electrical Installation Guide**





Servifira offers endless possibilities in the decoration of your stand



opportunities



For more information, please contact Servifira directly on *ise@firabarcelona.com*



ISE 2023 Event Manual

Our ISE Event Manual is divided into two sections: the **Exhibitor Area** and the **Stand Contraction Area**. It contains information such as rules and regulations, ISE policies, deadline overview, ISE official suppliers contacts, and much more.



Rules & Regulations



ISE Policies



Deadline Overview



ISE Official Suppliers



Please share with your stand-builder

ISE 2023 Event Manual

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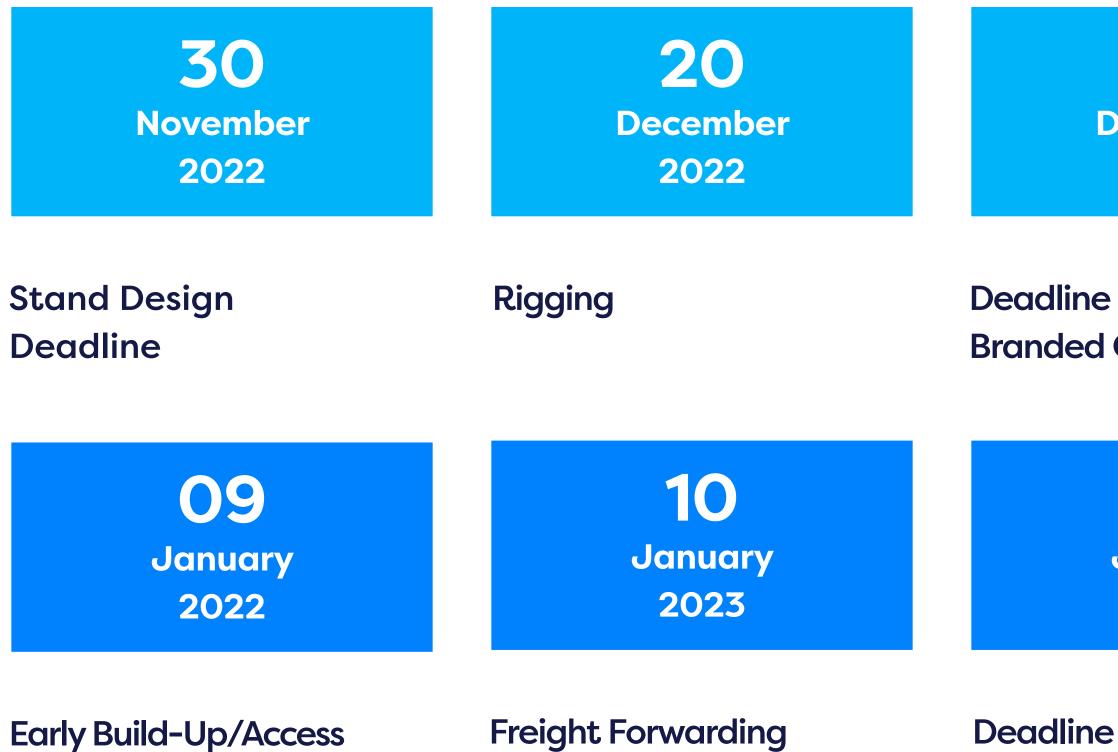
Click here to download the Event Manual.





ISE 2023 Deadline Overview

Keep track of the deadlines and download our ISE Deadline Overview directly from 'Exhibitor Resources' in your EBO.



Early Build-Up/Access Request Early Bird Deadline Freight Forwarding and Lifting Deadline Deadline Catering

| 20 | 04 | O4 |
|-------------------|-----------------------|-----------------------------|
| December | January | January |
| 2022 | 2023 | 2023 |
| e to order | Update Company | Early Bird Deadline for ISE |
| d Catering Items | Details in EBO | Fira Store Products/Servic |
| 19 | 21 | 23 |
| January | January | January |
| 2023 | 2022 | 2023 |
| e for Tailor-made | Early Build-Up/Access | Regular Catering |
| g Orders | Request Deadline | Orders |



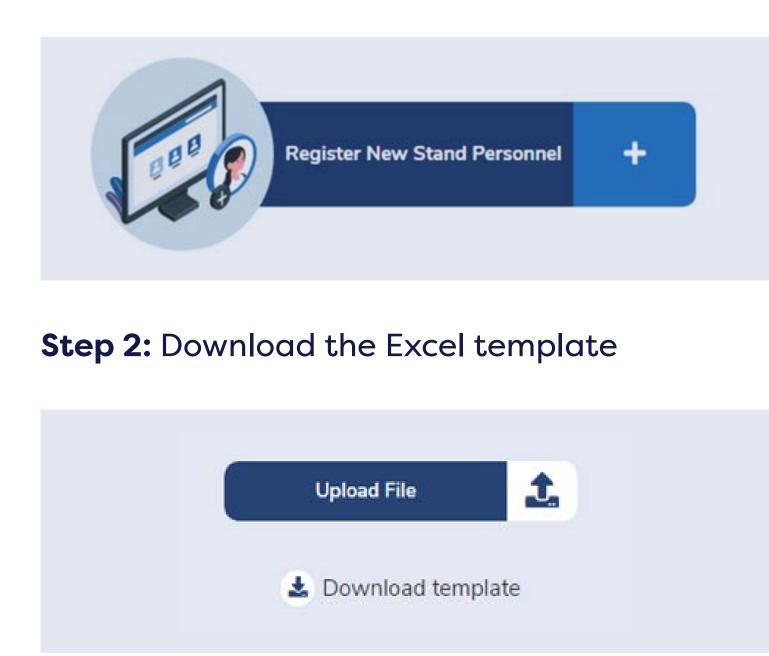




Registration

In order to register your stand personnel, you need to access your EBO and go to the Registration section, where you can enter the Registration Portal. There you can either register your stand personnel, find your Attendee Invitation Code & Link or manage the invitee database. To register your stand personnel, please follow the process below:

Step 1: Click on 'Register your Stand Personnel'



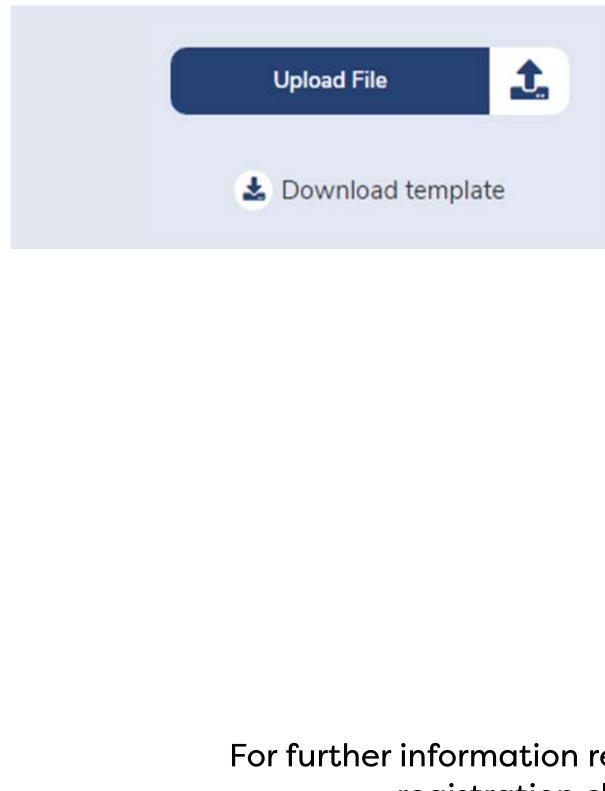
Step 3: Fill in the template with all required information

There is no separate form to register

| 1 | A | B | C | D | E | F |
|---|------|---------|---------|----------|-------|---------|
| | Name | Surname | Country | ZIP CODE | Email | Company |
| Ī | | | | | | 10 B |
| 1 | | | | | | |
| 1 | | | | | | |
| | | | | | | |
| ; | | | | | | |
| 5 | | | | | | |

- Please note, all fields are mandatory, except for '**Company**'. When this field is left blank, the company name linked to the account will be added automatically.
- The 'Country' field must be completed via the options listed in the drop-down list.
- someone individually; all registrations must be uploaded via the Excel sheet.

Step 4: Upload the Excel file



For further information regarding registration click here.





Promote your presence

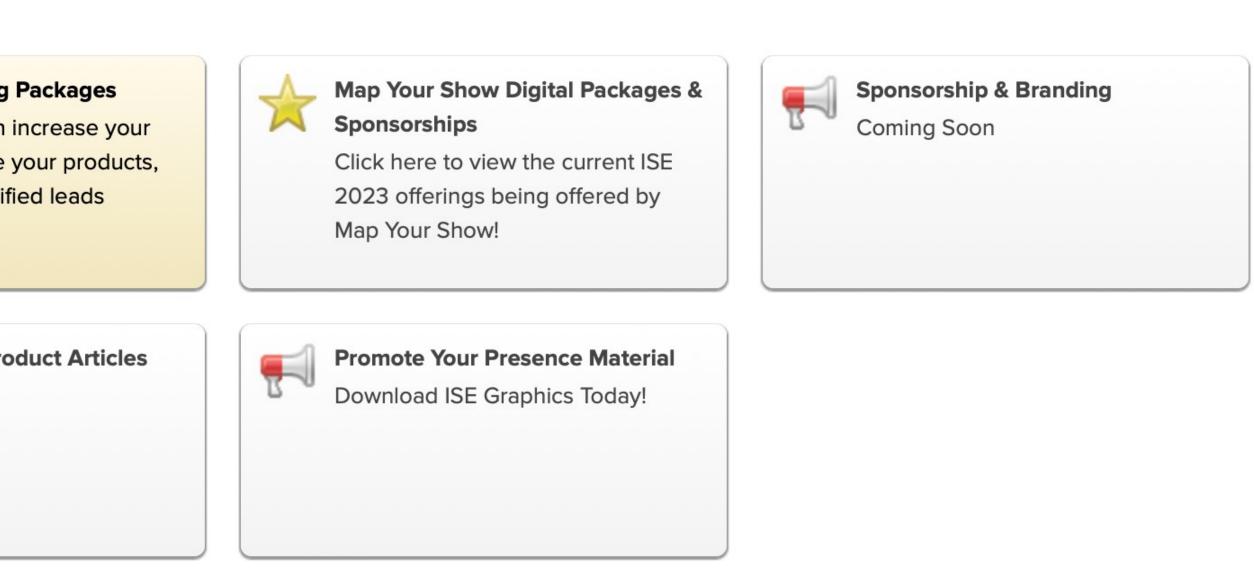
We are encouraging exhibitors to promote their presence at ISE to attract the potential clients.

Find your **Attendee Invitation Code** in your Registration Portal and share it with your customers for free admission.

In Marketing opportunities section you can download your **Personalised Banner & ISE Logos**. You can also write an **Article** or **Press Release** about your new product or your company and be visible on our website.

| | Online Advertising Learn how you can visibility, showcase and generate qualit |
|--|--|
| | Press Releases/Pro Coming Soon |

Marketing Opportunities Overview (EBO)



Prepare your badge!

This year everyone is required to have both the **digital voucher & physical badge**. To get both, the entry voucher and the physical badge, you need to download the Official ISE 2023 App.

Digital Voucher

To enter the venue, you must present your digital entry voucher in the Official ISE 2023 App on your mobile device for scanning. Once you are inside, before entering the show floor for the first time, your digital entry voucher will be scanned at one of the printing stations.

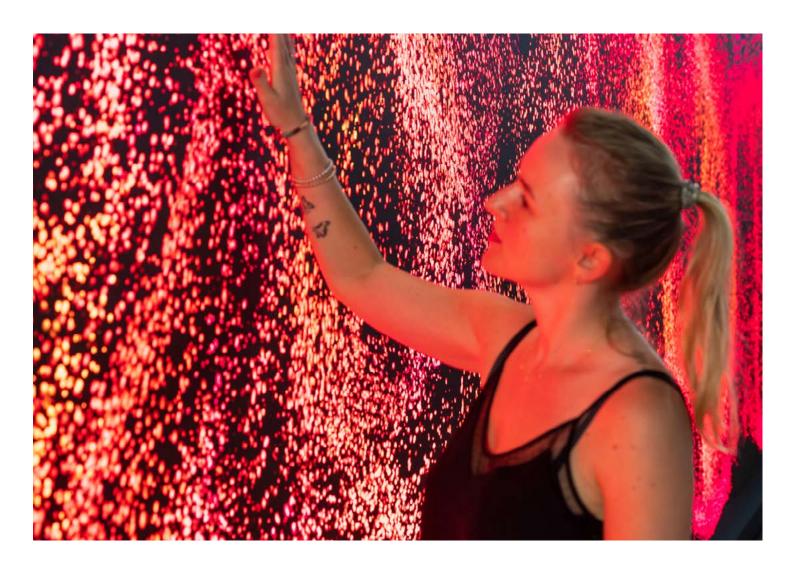
Physical Badge

At the printing station exhibitors & attendees will obtain a physical badge before entering the show floor. Badge printing and lanyards will be available inside the Fira.

For re-visits, you have to show your digital entry voucher to enter the venue, and your printed show badge will be scanned to enter the show floor.

Please note that this does not apply to Stand builders.







During the Show

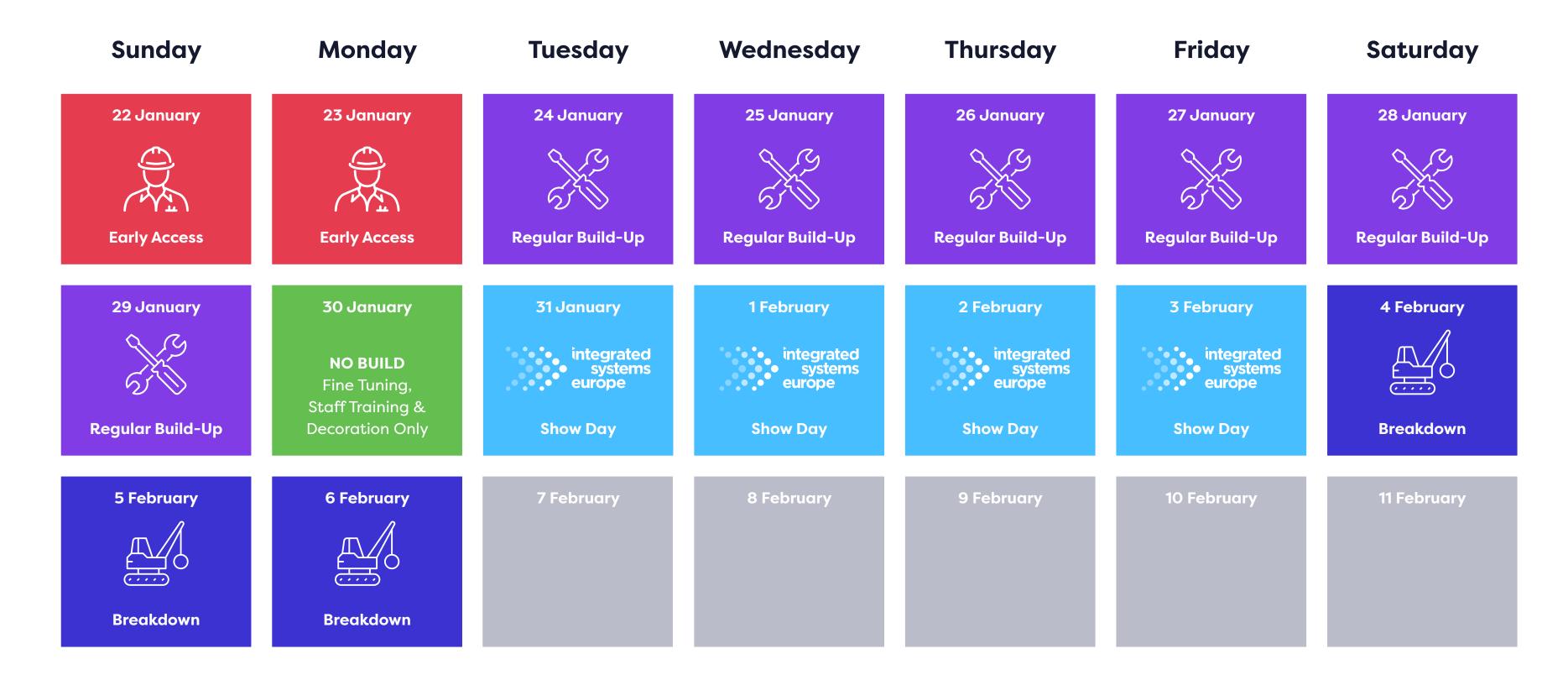
In order to make the most of your participation, plan your time at ISE effectively.



Schedule & Venue Opening Times

Being precise in your planning is crucial for running a successful show. You will be able to download the ISE 2023 Schedule Overview from 'Exhibitor Resources' in your EBO.

ISE 2023 Schedule - Jan/Feb



Opening Hours:

Early Access

22 January – 23 January Exhibitors & Contractors: 8:00 - 00:00

Build-up

24 January – 28 January Exhibitors & Contractors: 08:00 - 00:00 29 January - 8:00 - 17:00

NO Build Day

30 January Exhibitors & Contractors: 08:00 - 17:00

Show Days

31 January - 2 February Exhibitors: 08:00 - 20:00 Visitors: 10:00 - 18:00

Last Show Day

3 February Exhibitors: 08:00 - 00:00 Visitors: 10:00 - 16:00 Removal of hand-carried goods: 17:00 - 18:00

Breakdown:

4 February - 6 February Exhibitors & Contractors: 08:00 - 00:00

Breakdown

We highly recommend to **plan your breakdown in advance** to avoid any delays.

Please find all the information about breakdown in the Event Manual on page 23.

Click here to download the Event Manual.





Breakdown in Halls

Friday 3 February

17:00

CEVA will begin bringing priority empty cases into the halls, finishing at 22:00

Hand carried goods may be brought out to the parking garages around the venue, but it will not be possible for lorry drivers to enter the loading area until Saturday 4 February at 08:00.

18:00

After 18:00 the official dismantling will start but the freight doors will remain closed until Saturday at 08:00. Dismantling will finish at 00:00.

22:00

CEVA will start the overnight service for returning empty cases from storage, finishing at 08:00 on Saturday morning.

Breakdown Traffic

During breakdown, vehicles are allowed on to site from the buffer zone/ registration area (SOT) at the time slot allocated to them. **It is of great importance that you contact CEVA Showfreight to receive a loading slot for the breakdown.** Your vehicle can only arrive at the buffer zone a maximum of two hours prior to the designated reloading slot. The buffer zone/registration area cannot be used as a parking area and is not open overnight. There is a strict policy regarding no parking or access to SOT during the show days.

Cars and vans with a height up to 2.1 metres (1.9 metres in some areas) have parking areas available around the venue to allow loading of hand-carried goods.

Phased Breakdown

| Friday 3 February | |
|---------------------|---|
| 16:00 - 17:00 | ISE Show finishes at 16:00. Contractors will not allowed to access the venue until 17:00 to enab all visitors to leave and carpet to be removed fr the gangways. |
| 17:00 - 18:00 | Removal of hand-carried goods. The loading do will not be open. |
| | Dismantling can start but the loading docks wil not be open. No vehicles will be permitted to enter the loadin docks until Saturday morning. |
| 18:00 - 00:00 | It is only possible to take your goods to the car parks throughout the venue. Please note the co parks have a maximum height of 2.1 metres (1.9 metres in some areas). |
| | The priority service for returning empty cases fr storage will operated during this period. |
| 22:00 - 08:00 | The overnight service for returning empty cases from storage will operate |
| Saturday 4 February | |
| 08:00 - 11:00 | Self-loaders and CEVA |
| 11:00 – 19:00 | CEVA-only reloading |
| 19:00 - 22:00 | Self-loaders and CEVA |
| Sunday 5 February | |
| 08:00 - 22:00 | CEVA and self-loaders |
| Monday 6 February | |
| 08:00 - 18:00 | CEVA and self-loaders |
| | |

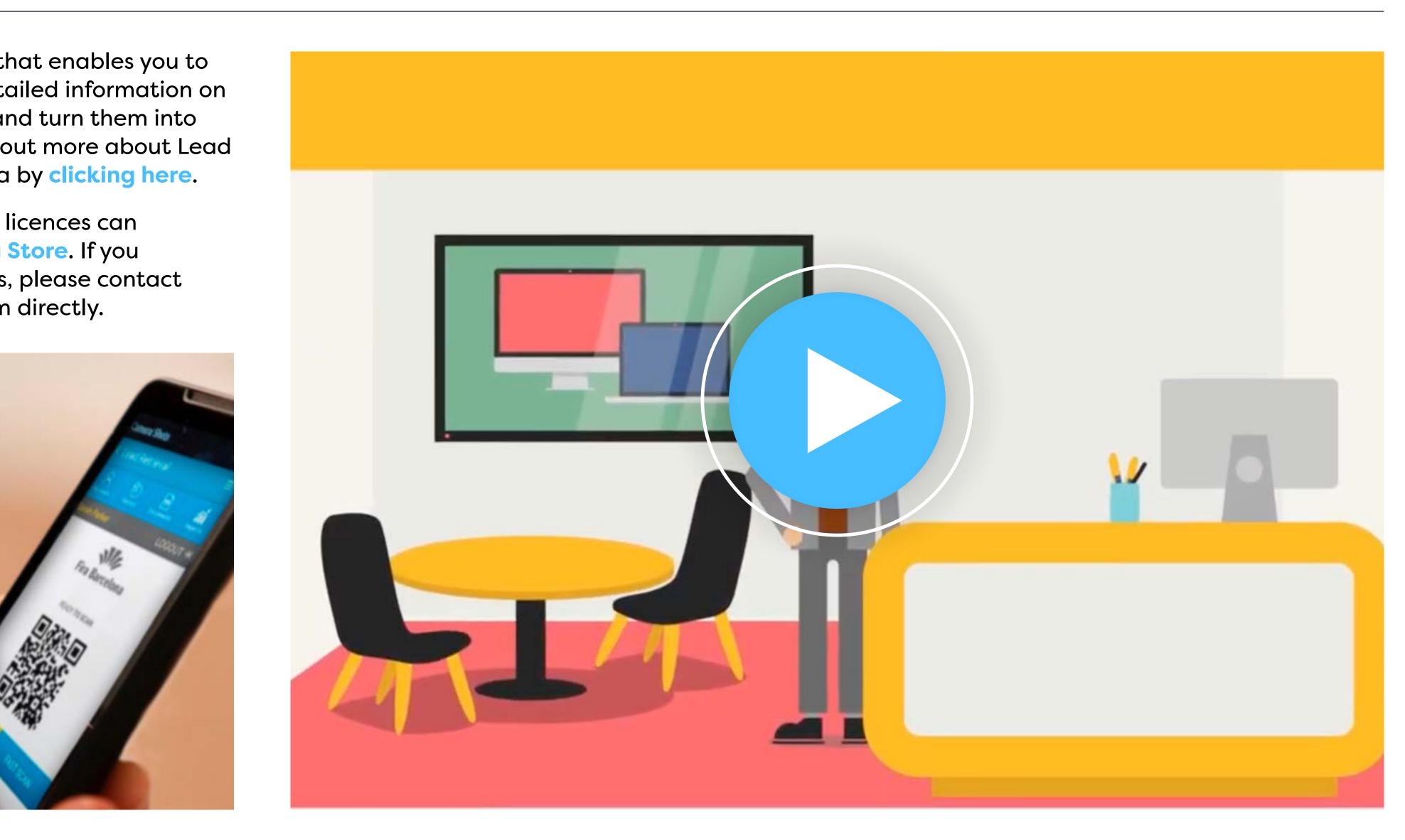


Lead Retrieval

Lead Retrieval is the app that enables you to scan, track and obtain detailed information on the visitors to your stand and turn them into potential customers. Find out more about Lead Retrieval by Fira Barcelona by clicking here.

Devices and lead retrieval licences can be ordered on the ISE Fira Store. If you have any further questions, please contact Fira's Lead Retrieval team directly.





Post Show

Evaluate your participation and give us your feedback.

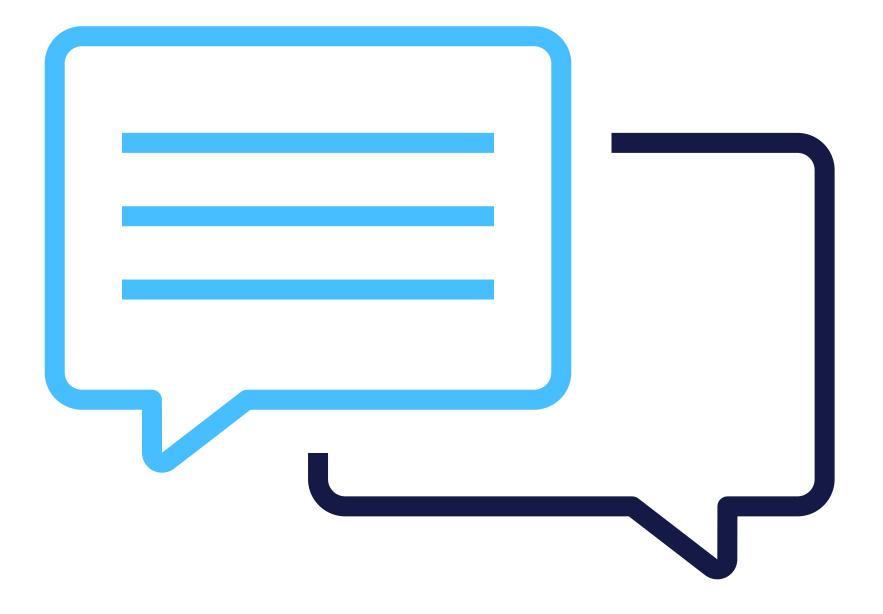


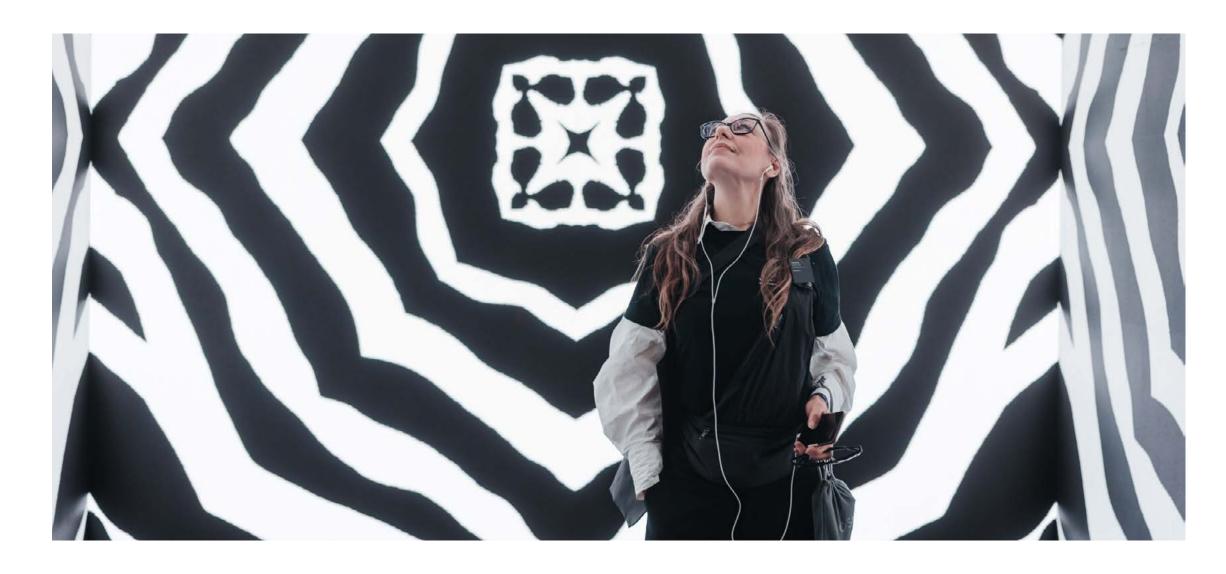
Post-Show Evaluation & Feedback

Last but not least step after the show is to look back and **objectively evaluate** your participation, while the event is still fresh in your mind. A post show evaluation will help you determine what worked well and identify areas of improvement.

After overall evaluation, share with us your **feedback!**

Later we will provide you with our **Facts & Figures** document, which summarises all the information from the show.







Get in touch

We're here to support you. If you have any questions, please contact our Customer Success Team: cs@iseurope.org | +49 89 215 436 863

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