

Defining, shaping and driving the industry for 20 years.

# ISE 2024 Facts & Figures

Full attendance data and audience demographics

Fira de Barcelona | Gran Vía 30 Jan - 2 Feb 2024







## **Key Metrics**

Integrated Systems Europe is the world's largest AV and systems integration tradeshow. The 2024 edition took place at Fira de Barcelona Gran Via, Spain, on 30 January – 2 February and occupied eight halls (Halls 1-8) as well as Congress Square. The key metrics in this Facts and Figures document come from the ISE delegate registration system.

#### **Show Floor Summary**



**Total Stand Space** 

82,000m<sup>2</sup>

**Exhibitor Stands** 

66,174m<sup>2</sup>

**Show Features and Stages** 

15,826m<sup>2</sup>

**Exhibitors** 

1,408

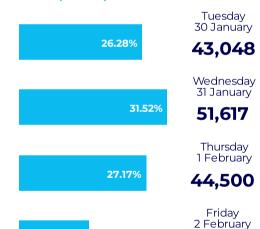
#### **Total Visits**

**Total Visits** 

**172,627**<sup>\*</sup>

#### Visits per day

**15.03**%



Daily visits on Tuesday, Wednesday, Thursday, and Friday all achieved record numbers for those respective days at any edition of ISE.

24,619

On average, attendees spent 2.2 days at ISE 2024.

\*This figure includes the activity from Monday29 January; the **four-day visit number is 163,784**.

#### **Attendee Summary**



73,891 24,815

Attendees

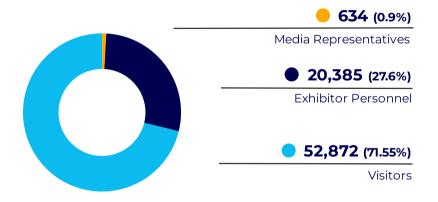
First Time Visitors



This number is the highest of any ISE edition so far.

Among all attendee groups 24,815 people (33.6%) visited ISE for the first time; 11,644 (46,92% of first-time visitors) were from Spain.

#### **Attendee Types**



#### **Attendee Trend**



Because of the COVID-19 pandemic, ISE was not held during 2021

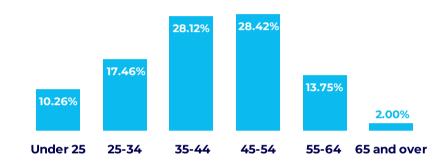
## **Attendee Profile**



## **Job Title** CEO 15.49% C-Suite (CTO/CIO, COO, CFO, CMO) 6.01% **President** 2.00% **Vice President** 1.13% **Director** 15.06% Manager 20.94% **Specialist** 17.60% Associate / Analyst 2.09% Student / Faculty 5.60% Other 14.10%

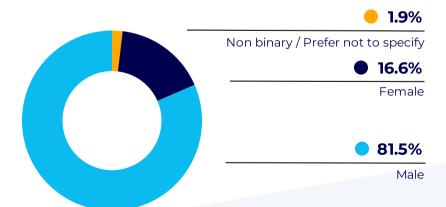
#### Attendees by Age

## **42** Years Median Age



#### **Attendees by Gender**

The proportion of ISE attendees identifying as other than male continues to increase slowly.



## **Attendee Profile**



#### **Spending Power\***



visitors are currently employed at a company that has an annual expenditure of over €1,000,000 on AV.



#### **Purchasing Authority**



visitors reported that they either made the final purchasing decision, influenced the decision or made recommendations for it.

Authorise purchase (responsible for final decision)

40.98%

Recommend specific products or technologies

27.95%

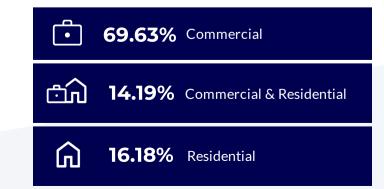
Influence purchase (but do not make specific recommendations)

10.74%

Not sure / Don't know

20.33%

#### **Market Focus**



<sup>\*</sup>Excluding those who reported not knowing their company's annual AV expenditure.

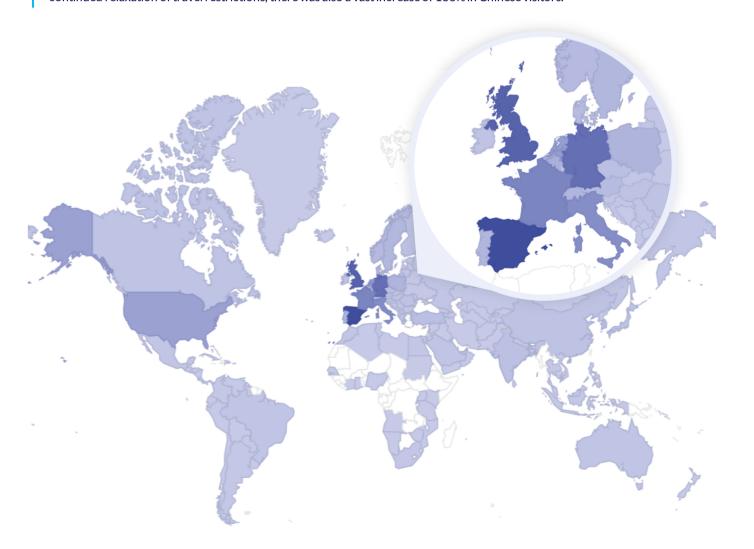
## **Attendee Profile**



#### Where Do our Attendees Come from?

The following table shows all ISE 2024 attendees (visitors and exhibitors, not including media) by country of origin. A total of **162 countries were represented at ISE 2024**, with the top 30 countries making up over **90%** of the total attendance.

Many countries saw significant increases in attendee numbers, including important AV market territories in northern Europe such as Germany (26.3%), Belgium (31.8%), Poland (40.2%), Switzerland (20.0%), Norway (22.0%), and Austria (27.5%). Owing to the continued relaxation of travel restrictions, there was also a vast increase of 136% in Chinese visitors.



		•	7,111	curope
		Ranking	Attendee	
	Country	2023	Count 2024	Percentage
1.	Spain	(1)	23,562	32.32%
2.	United Kingdom	(2)	6,659	9.13%
3.	Germany	(3)	5,257	7.21%
4.	France	(4)	3,945	5.41%
5.	Italy	(5)	3,426	4.70%
6.	China	(8)	3,119	4.28%
7.	Netherlands	(6)	2,496	3.42%
8.	United States of America	(7)	2,323	3.19%
9.	Belgium	(9)	1,467	2.01%
10.	Poland	(12)	1,246	1.71%
11.	Switzerland	(10)	1,158	1.59%
12.	Portugal	(13)	1,092	1.50%
13.	Sweden	(11)	1,025	1.41%
14.	Norway	(14)	866	1.19%
15.	Denmark	(15)	796	1.09%
16.	Austria	(17)	775	1.06%
17.	South Korea	(18)	721	0.99%
18.	United Arab Emirates	(19)	693	0.95%
19.	Czech Republic	(22)	642	0.88%
20.	Turkey	(20)	606	0.83%
21.	India	(28)	546	0.75%
22.	Finland	(18)	462	0.63%
23.	Chinese Taipei	(27)	459	0.63%
24.	Hungary	(26)	452	0.62%
25.	Romania	(24)	449	0.62%
26.	Israel	(15)	446	0.61%
27.	Canada	(28)	399	0.55%
28.	Greece	(29)	388	0.53%
29.	Ireland	(25)	382	0.52%
30.	Japan	(31)	368	0.50%

## **Business Focus - AV Channel**



#### **AV Channel or End-User?**

ISE 2024 classified all attendees by their primary area of business focus.

#### **AV Channel Definition**

Attendees who stated that they sell or recommend AV solutions to a customer are classified as belonging to the AV channel, which ISE divides into the following company types.

AV Channel	% All Attendees	% First Time Attendees
AV Integration/Installation	20.42%	9.17%
Distribution/Reselling	11.29%	5.52%
IT Integration/Installation	6.34%	4.24%
AV Manufacturing	6.24%	4.14%
Rental/ Staging/ Live Events/ Meeting Planning	5.22%	3.66%
Architecture/ Engineering/ Planning/ Design	3.65%	2.65%
Software Development/ Independent Programming	3.00%	2.16%
Others	2.71%	2.20%
Business Consulting	2.35%	1.63%
Video/ Film Production	2.33%	2.20%
Creative/Advertising/PR Agency	1.68%	1.51%
Content Creation/ Management	1.62%	1.35%
Manufacturer Representative/ Independent Representative	1.60%	1.12%
Digital Out-of-Home Networks	1.10%	0.72%
Experience Design Consulting	0.76%	0.50%
Total AV Channel	70.31%	42.78%

#### **Roles of Channel Attendees**

Attendees from the AV channel were asked about their role within their organisation. Multiple answers were allowed.

Skill or Competency Role	% of Channel Attendees
Audio (mixing, engineering)	33.21%
Video (projection mapping, production)	32.69%
Sales / Business Development	28.00%
System Design	27.40%
Project Management	24.81%
Lighting	23.12%
Technology Management	18.61%
Executive / Leadership	18.10%
Programming	16.99%
IP / Network Management	16.93%
Marketing	14.13%
Cabling / Wiring	14.09%
User / Technical Support	12.50%
Administration/ Leadership	10.34%
Staging / Rigging	8.85%
Construction / Fabrication	7.64%
Architecture	7.02%
UX / CX Design	6.09%
Facilities Management	5.38%

#### **Sectors Served by Channel Attendees**

These are the market sectors for which channel attendees provide solutions or systems. Multiple answers were allowed.

Sector Proportion of channel attendees  Corporate offices / Collaboration \$43.99%		
Auditoriums/ Theatres/ Entertainment Venues  Retail Sales Floor / Kiosks  Classrooms or Learning Spaces  Museums / Themed Attractions  Stadiums or Sports Arenas  Pestaurants / Dining Facilities  Audio / Video Production Rooms for Broadcast  Waiting Areas / Lobbies  Control rooms for Monitoring Production, Output, or Security  Houses of Worship  Guest rooms in Hotels or Similar Facilities  Individual Homes  Individual Homes  Train stations / Airports / Other Travel Hubs  Multi-Household Residences  Cruise Ships  9.31%  Examination or Patient Procedure  8.38%	Sector	Proportion of channel attendees
Entertainment Venues  Retail Sales Floor / Kiosks 32.39%  Classrooms or Learning Spaces 31.48%  Museums / Themed Attractions 29.90%  Stadiums or Sports Arenas 29.57%  Restaurants / Dining Facilities 28.63%  Audio / Video Production Rooms for Broadcast  Waiting Areas / Lobbies 22.25%  Control rooms for Monitoring Production, Output, or Security  Houses of Worship 18.18%  Guest rooms in Hotels or Similar Facilities  Individual Homes 16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences 11.41%  Casinos / Arcades 10.99%  Cruise Ships 9.31%  Examination or Patient Procedure 8.38%		43.99%
Classrooms or Learning Spaces  Museums / Themed Attractions  29.90%  Stadiums or Sports Arenas  Restaurants / Dining Facilities  Audio / Video Production Rooms for Broadcast  Waiting Areas / Lobbies  Control rooms for Monitoring Production, Output, or Security  Houses of Worship  18.18%  Guest rooms in Hotels or Similar Facilities  Individual Homes  16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences  11.41%  Casinos / Arcades  10.99%  Cruise Ships  9.31%  Examination or Patient Procedure  8.38%		41.41%
Museums / Themed Attractions 29.90%  Stadiums or Sports Arenas 29.57%  Restaurants / Dining Facilities 28.63%  Audio / Video Production Rooms for Broadcast  Waiting Areas / Lobbies 22.25%  Control rooms for Monitoring Production, Output, or Security  Houses of Worship 18.18%  Guest rooms in Hotels or Similar Facilities  Individual Homes 16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences 11.41%  Casinos / Arcades 10.99%  Cruise Ships 9.31%  Examination or Patient Procedure 8.38%	Retail Sales Floor / Kiosks	32.39%
Stadiums or Sports Arenas  Restaurants / Dining Facilities  Audio / Video Production Rooms for Broadcast  Waiting Areas / Lobbies  Control rooms for Monitoring Production, Output, or Security  Houses of Worship  18.18%  Guest rooms in Hotels or Similar Facilities  Individual Homes  16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences  11.41%  Casinos / Arcades  10.99%  Cruise Ships  9.31%  Examination or Patient Procedure  8.38%	Classrooms or Learning Spaces	31.48%
Restaurants / Dining Facilities 28.63%  Audio / Video Production Rooms for Broadcast  Waiting Areas / Lobbies 22.25%  Control rooms for Monitoring Production, Output, or Security  Houses of Worship 18.18%  Guest rooms in Hotels or Similar Facilities  Individual Homes 16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences 11.41%  Casinos / Arcades 10.99%  Cruise Ships 9.31%  Examination or Patient Procedure 8.38%	Museums / Themed Attractions	29.90%
Audio / Video Production Rooms for Broadcast  Waiting Areas / Lobbies  Control rooms for Monitoring Production, Output, or Security  Houses of Worship  18.18%  Guest rooms in Hotels or Similar Facilities  Individual Homes  16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences  11.41%  Casinos / Arcades  10.99%  Cruise Ships  9.31%  Examination or Patient Procedure  8.38%	Stadiums or Sports Arenas	29.57%
Broadcast  Waiting Areas / Lobbies  Control rooms for Monitoring Production, Output, or Security  Houses of Worship  18.18%  Guest rooms in Hotels or Similar Facilities  Individual Homes  16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences  11.41%  Casinos / Arcades  10.99%  Cruise Ships  9.31%  Examination or Patient Procedure  8.38%	Restaurants / Dining Facilities	28.63%
Control rooms for Monitoring Production, Output, or Security  Houses of Worship  Guest rooms in Hotels or Similar Facilities  Individual Homes  Individual Homes  Train stations / Airports / Other Travel Hubs  Multi-Household Residences  11.41%  Casinos / Arcades  10.99%  Cruise Ships  9.31%  Examination or Patient Procedure  8.38%		27.59%
Production, Output, or Security  Houses of Worship 18.18%  Guest rooms in Hotels or Similar Facilities  Individual Homes 16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences 11.41%  Casinos / Arcades 10.99%  Cruise Ships 9.31%  Examination or Patient Procedure 8.38%	Waiting Areas / Lobbies	22.25%
Guest rooms in Hotels or Similar Facilities  Individual Homes  16.69%  Train stations / Airports / Other Travel Hubs  Multi-Household Residences  11.41%  Casinos / Arcades  10.99%  Cruise Ships  9.31%  Examination or Patient Procedure  8.38%		21.00%
Facilities  Individual Homes 16.69%  Train stations / Airports / Other 15.96%  Multi-Household Residences 11.41%  Casinos / Arcades 10.99%  Cruise Ships 9.31%  Examination or Patient Procedure 8.38%	Houses of Worship	18.18%
Train stations / Airports / Other Travel Hubs  Multi-Household Residences  11.41%  Casinos / Arcades  10.99%  Cruise Ships  9.31%  Examination or Patient Procedure  8.38%		17.99%
Travel Hubs  Multi-Household Residences 11.41%  Casinos / Arcades 10.99%  Cruise Ships 9.31%  Examination or Patient Procedure 8.38%	Individual Homes	16.69%
Casinos / Arcades 10.99%  Cruise Ships 9.31%  Examination or Patient Procedure 8.38%		15.96%
Cruise Ships 9.31%  Examination or Patient Procedure 8.38%	Multi-Household Residences	11.41%
Examination or Patient Procedure 8.38%	Casinos / Arcades	10.99%
	Cruise Ships	9.31%
		8.38%
Superyachts 8.12%	Superyachts	8.12%

## **Business Focus - End-User**



#### **End-User Definition**

Attendees who stated that were looking for AV solutions for use within their own company are classified as AV users.

End-Users	% of Attendees	% First Time Attendees
Entertainment (includes cinemas, theatres, museums, theme parks)	6.50%	13.09%
Education	5.48%	11.15%
Broadcast/ Media	3.50%	6.33%
Others	3.19%	6.46%
Retail	1.98%	3.90%
Finance/ Legal/ Real Estate	1.76%	3.33%
Sports/ Venues (includes arenas, convention centres)	1.55%	3.01%
Government/ Military	1.26%	2.30%
Hospitality (hotels, restaurants, bars, casinos, cruise ships)	1.07%	2.21%
Energy/ Utilities	0.91%	2.06%
Transportation (land, sea, air)	0.79%	1.53%
Hospital/ Healthcare (public or private)	0.79%	1.66%
Non-AV/ Consumer Goods Manufacturing	0.63%	1.25%
Religious Organisation	0.26%	0.55%
Total End-Users	29.69%	58.81%

#### **Roles of End-User Attendees**

End-user attendees were asked about their role within their organisation. Multiple answers were allowed.

Skill or Competency Role	% of End-Users
Video (projection mapping, production)	39.52%
Audio (mixing, engineering)	36.55%
Lighting	25.11%
Project Management	22.11%
Technology Management	21.96%
System Design	19.37%
IP / Network Management	14.58%
User / Technical Support	14.15%
Executive / Leadership	13.63%
Programming	12.49%
Cabling / Wiring	11.85%
Marketing	11.07%
Staging / Rigging	10.98%
Administration/ Leadership	10.49%
Sales / Business Development	8%
Facilities Management	7.15%
Construction / Fabrication	6.19%
Architecture	6.12%
UX / CX Design	5.52%

#### **Sectors Served by End-User Attendees**

These are the market sectors that the end-user attendees are involved in. Multiple answers were allowed.

Sector	Proportion of End- User attendees
Auditoriums / Theatres / Entertainment Venues	36.74%
Audio / Video Production Rooms for Broadcast	30.86%
Corporate offices / Collaboration spaces	26.37%
Classrooms or Learning Spaces	23.15%
Stadiums or Sports Arenas	14.50%
Retail Sales Floor / Kiosks	13.80%
Control rooms for Monitoring Production, Output, or Security	13.31%
Museums / Themed Attractions	12.74%
Waiting Areas / Lobbies	11.53%
Restaurants / Dining Facilities	10.47%
Individual Homes	6.77%
Guest rooms in Hotels or Similar Facilities	6.28%
Houses of Worship	5.63%
Train stations / Airports / Other Travel Hubs	5.00%
Multi-Household Residences	3.79%
Casinos / Arcades	3.25%
Examination or Patient Procedure Rooms (Medical)	3.23%
Cruise Ships	2.30%
Superyachts	2.06%

## **Technology Focus**



# The Solutions that Attendees are Looking For

This table highlights the broad spectrum of technologies specified to be of interest to ISE channel and end-user attendees.

See pages 6 and 7 for the types of company included within these definitions.

The technologies are arranged here into broad groupings that roughly reflect the Technology Zones on the ISE show floor.

Technology	Proportion of channel attendees	Proportion of end-user attendees	
Audio			
Audio Systems & Acoustics	48.05%	42.96%	
Audio Processing	37.73%	32.72%	
Audio Guiding & Interpretation	21.23%	20.23%	
Content Production & Distribution			
IP & Network Distribution	26.85%	20.70%	
Streaming Media	22.34%	25.74%	
Media Distribution	20.87%	19.65%	
VR/AR/Mixed Realities	21.34%	25.97%	
Image Processing	18.91%	20.92%	
Content Creation & Management	16.84%	18.81%	
Digital Signage & DooH			
Digital Signage	38.67%	24.79%	
Interactive Display	26.32%	20.05%	
Large-Scale Display	22.52%	17.30%	
Digital Cinema	21.34%	23.17%	
Lighting & Staging			
Lighting & Lighting Control	27.60%	26.82%	
Show Control	13.93%	14.54%	
Rigging & Staging	12.96%	15.18%	

Technology	Proportion of channel attendees	Proportion of end-user attendees
Multi-Technology		
Control Systems	36.48%	26.35%
Video Projection & Display	35.14%	35.76%
Projection Screens	26.96%	25.11%
Cabling, Connectors & Signal Management	28.81%	23.29%
Wireless Communication	26.36%	24.86%
Furniture, Racks, Cases & Mounts	16.78%	13.33%
Residential & Smart Building		
Home Automation	18.87%	10.74%
Home Cinema	19.18%	12.53%
Smart Building	18.88%	14.25%
Building Management	16.90%	13.89%
Security & Access Control	12.37%	10.45%
Energy Management	11.48%	10.49%
HVAC Control	8.68%	5.39%
Power Conditioning & Management	9.20%	7.45%
Paging and Evacuation Systems	6.53%	2.90%
Unified Communications & Education Technology		
Conferencing & Collaboration	28.30%	21.49%
Presentation Systems	21.17%	17.68%
Education Technology	19.31%	18.82%
Unified Communications & Collaboration	14.63%	9.71%

## **Attendee Sentiment**



ISE commissioned Fusion Insight & Strategy to conduct post-show research among visitors and exhibitors. Completed responses from 3,930 visitors and 702 exhibitor personnel were received and analysed.

#### **Visitors**

Visitor	Score
How likely are you to attend ISE 2025?	8.5
Overall, how satisfied were you with your experience of ISE 2024?	8.4
How important was it for you to participate in ISE 2024?	8.1

#### **Exhibitors**

Exhibitor	Score
How likely are you to exhibit at ISE 2025?	9.1
Overall, how satisfied were you with ISE 2024?	8.4
How important was it for your organisation to participate in ISE 2024?	8.9

#### **Advocacy - Net Promoter Scores**

**Visitors** 

+59

**Visitors' NPS** 

**Exhibitors** 

+61

**Exhibitors' NPS** 

How likely are you to recommend ISE to a business colleague or friend in the industry?



Net promoter scores are calculated as the percentage of 'promoters' (those answering 9 or 10 on the 'likely to recommend' scale) minus the percentage of 'detractors' (those answering 0 to 6). Those answering 7 or 8 are not included.

## **Content Programme**



#### **Expert Speakers**

**363** Expert Speakers

A total of 363 expert speakers took part in ISE's programme of conferences, presentations and panel discussions.

#### **ISE Conference Programme**

Produced by AVIXA and CEDIA, nine conferences were held at ISE 2024, covering key vertical markets served by the AV industry:

Content Production and Distribution Summit

Control Rooms Summit

Digital Signage Summit

**Education and Technology Summit** 

Live Event Summit

**Smart Building Conference** 

Smart Home Technology Conference

**Smart Workplace Summit** 

Sustainability Workshop (New for ISE 2024)

Running across two half-days, the European / Latin
American AV Summit, produced by ISE, explored AVrelated opportunities for co-operation and business
development between these two regions.

#### **Keynotes**

**3** Keynote Addresses



Seeing through the Eyes of Others: Redefining the Art of Storytelling

On the opening day, multi-Academy Award-winning director and activist Sharmeen Obaid-Chinoy used examples of her work to illustrate how AV technologies can put the viewer at the heart of the story.



Breaking Boundaries with Creative AI

On the second day, digital artist Jeroen van der Most discussed how artificial intelligence in art can affect our relationships with art, with technology and with the world around us. He also gave two live performances of 'Bee Barcelona', a work created specially for ISE, on the Fira's new South Access welcome screen.



Making 'Structures of Being'

The Keynote programme concluded on the Thursday, with a presentation by the digital artist Sofia Crespo and her creative partner Feileacan Kirkbride McCormick. This was a behind-the-scenes look at the creation of the ISE-sponsored projection mapping that had taken place at Casa Batlló in central Barcelona the previous weekend.

#### **AVIXA**

AVIXA hosted a series of free-to-attend Tech Talks in English and Spanish to complement the conference programme. The association also presented Xchange LIVE, a range of interactive sessions with thought leaders and industry experts; as well as hosting events organised by various AVIXA Councils.

#### **CEDIA**

CEDIA's Smart Home Technology Conference comprised nearly 60 hours of professional development, covering areas such as technical installation and design, business excellence, and future trends.

In addition, free-to-attend events on the Smart Home
Technology Stage addressed key issues facing the
residential technology industry.

#### **Partner Events**

The Talent & Knowledge Summit returned to ISE for a third year, while the ISE Partner Programme, the Plug and Play Stage and AVL Summit24 by Afial all appeared at ISE for the first time.

ISE would like to express its thanks to all of the partners who contributed to the conference and talks programme or hosted their own events.

## **Media and Communications**



#### **Media Representatives**

This year, a total of 634 international media editors and journalists from 36 countries attended the event. This is an increase on the 593 representatives who attended last year's event.

At ISE, there was a 7% increase in the number of media representatives covering the show. The largest contingent, 49%, came from Spain.

Country	Media Representatives	Proportion of Total
Spain	308	48.58%
United Kingdom	110	17.35%
Germany	45	7.10%
United States of America	36	5.68%
Italy	26	4.10%
France	26	4.10%
Poland	15	2.37%
Netherlands	7	1.10%
Morocco	6	0.95%
Turkey	4	0.63%

#### **Media Coverage and Reach**

In the three-week period 24 January to 9 February, ISE 2024 was the subject of **13,658 online editorial articles**, with a combined reach of **1.387 billion**.

Of these articles, **1,880** were created by ISE Media Partners, with a reach of **29.34 million**.

In the same period, Tier 1 media (national newspaper/business media) coverage of ISE 2024 comprised 612 online editorial articles, 79 print articles, 70 radio features and 53 TV features.

#### **ISE Website Reach**

During the period from 1 October to late February, the iseurope.org website attracted over **3.4 million page** views from **529,000 users**.

#### **ISE Show App Reach**

Throughout the event the ISE app had **67,853** users. They generated **4.5** million screen views during that period.

#### **Social Media Impressions and Reach**

During the week of ISE 2024, **4,707** posts using the hashtag #ISE2024 were sent on X (formerly Twitter), with a total of **867,455** impressions and a potential reach of **10.94** million.

ISE's own social posts, across LinkedIn, Facebook, X, Instagram and YouTube, gathered **1.15 million impressions** during the same period.

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