

JOHN S.
RE-MARKETING
2012-44716



Empower every person and every organization on the planet to achieve more

Tech intensity



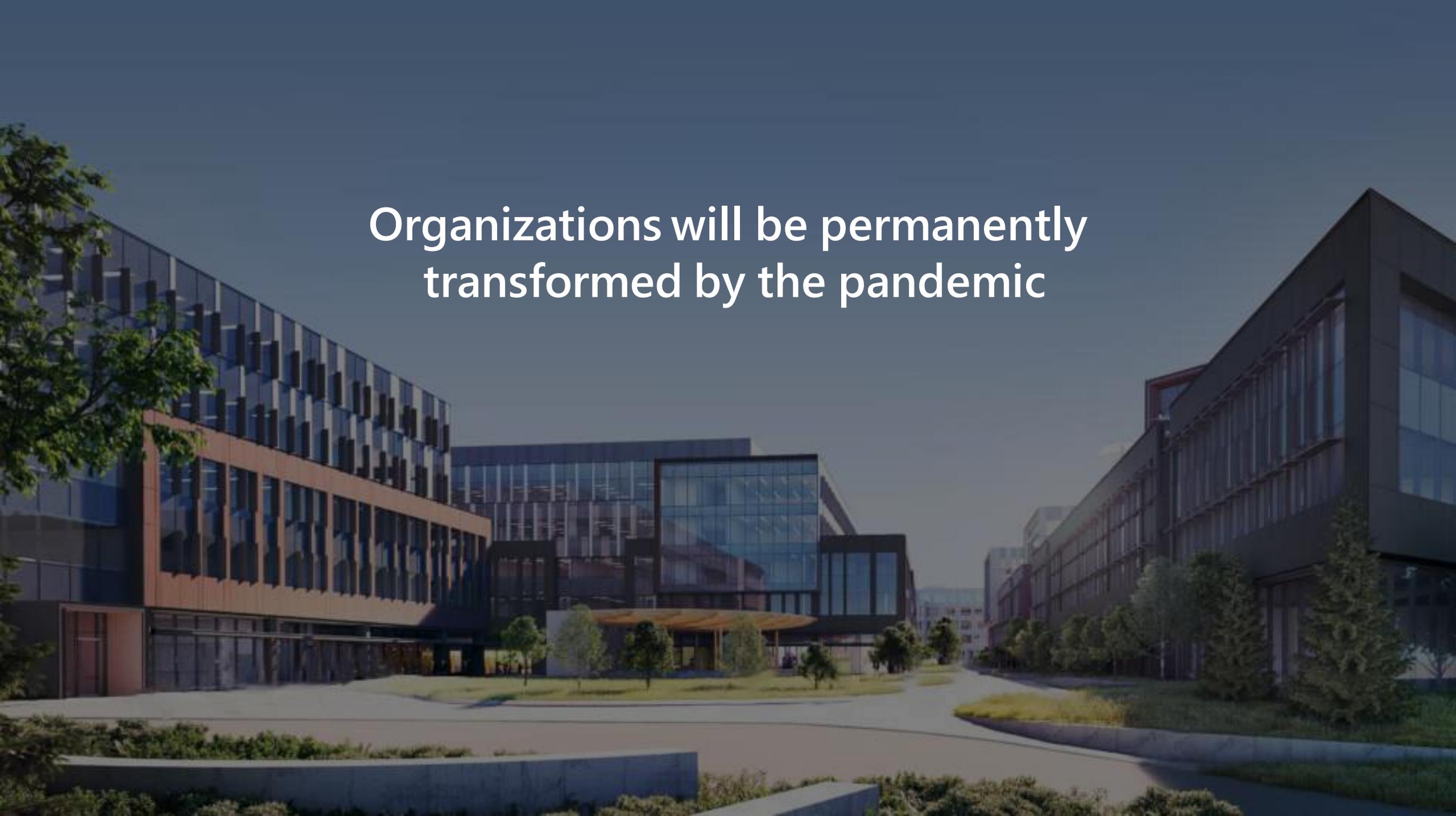
Michel Bouman

EMEA Partner Technical Strategy Lead
Microsoft Teams Rooms



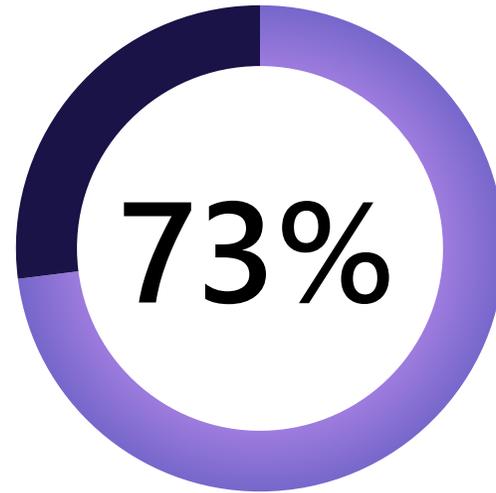
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Organizations will be permanently transformed by the pandemic

What is the purpose of the physical office?

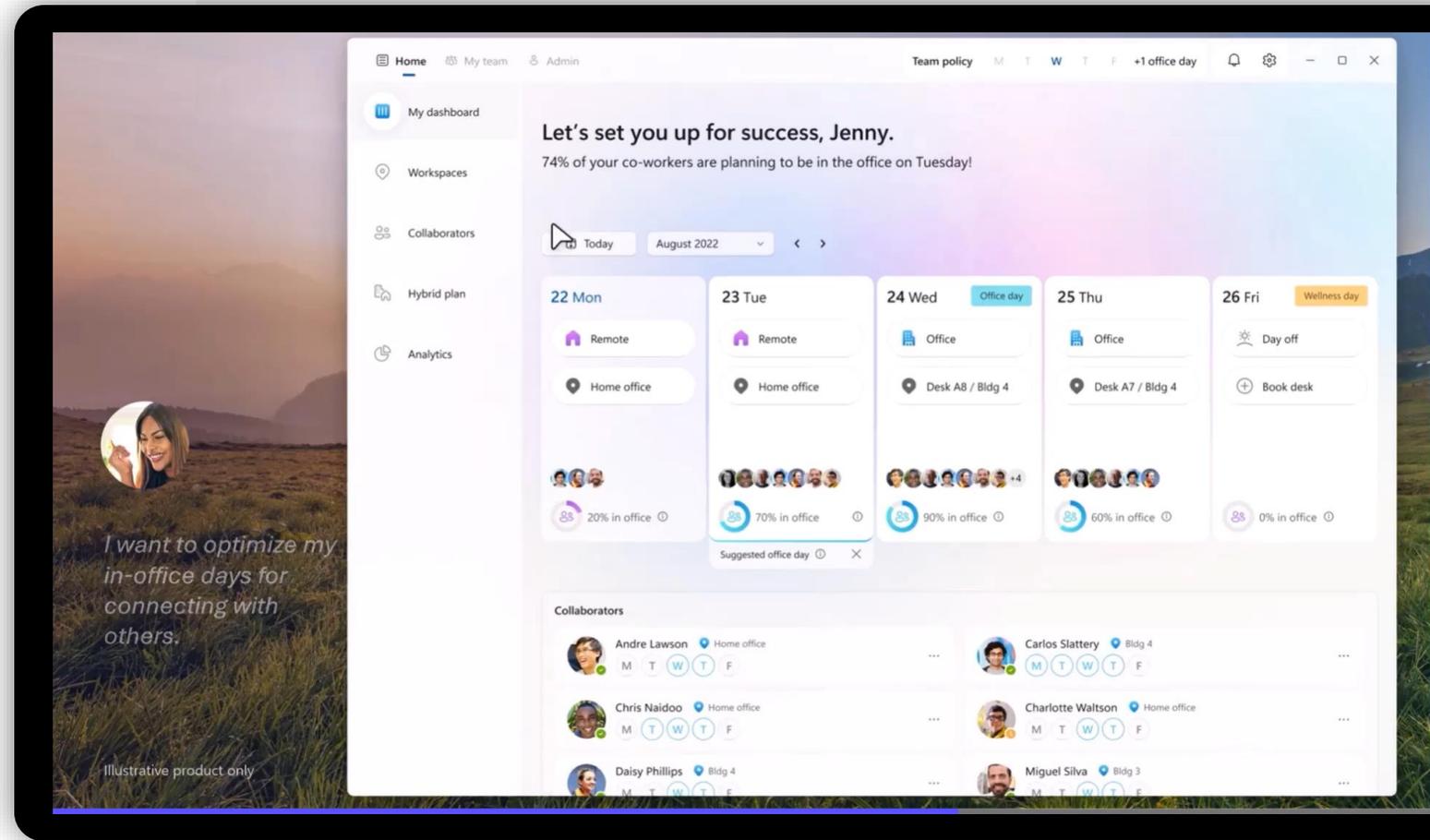


of employees say they need a better reason to go into the office than just company expectations.

Turning spaces into places:
Microsoft Places

Space Booking

Intelligent room scheduling suggests rooms with the right number of seats and the necessary technology for the mix of meeting participants – virtual and in-person.



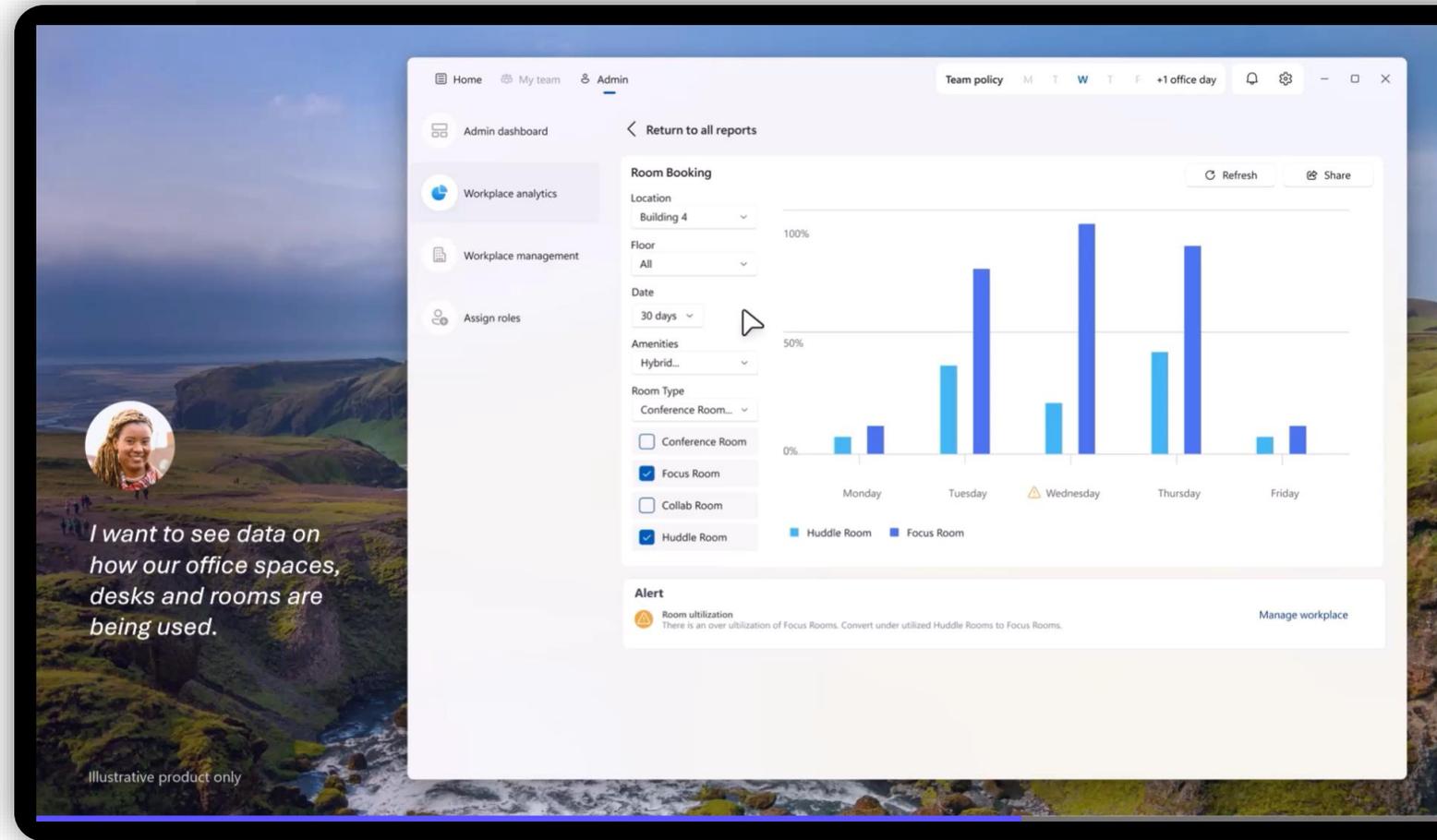
Announced

Microsoft Confidential

Turning spaces into places:
Microsoft Places

Space Optimization

See space utilization trends from desks to offices and across buildings or an entire enterprise.



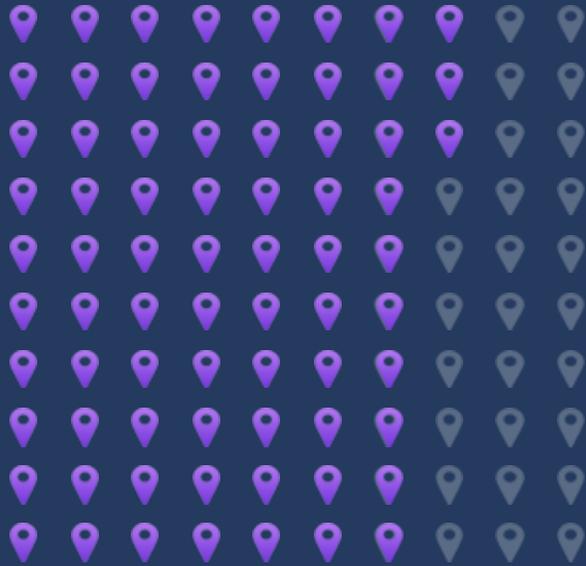
I want to see data on how our office spaces, desks and rooms are being used.

Illustrative product only

Announced

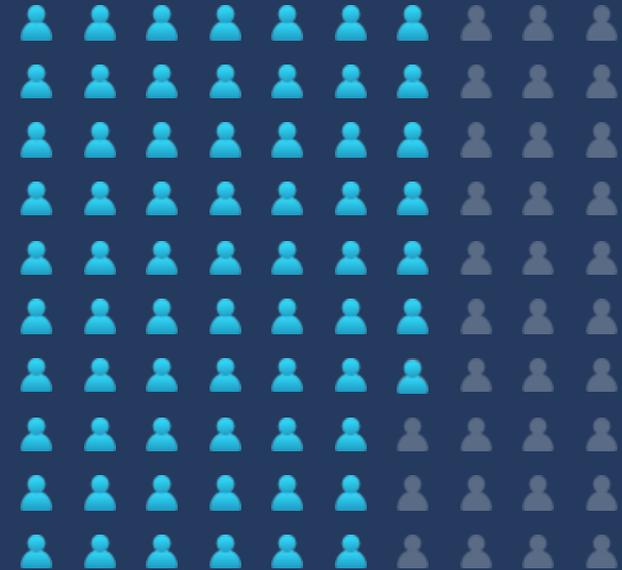
Microsoft Confidential

Hybrid paradox



73%

want flexible remote options to stay



67%

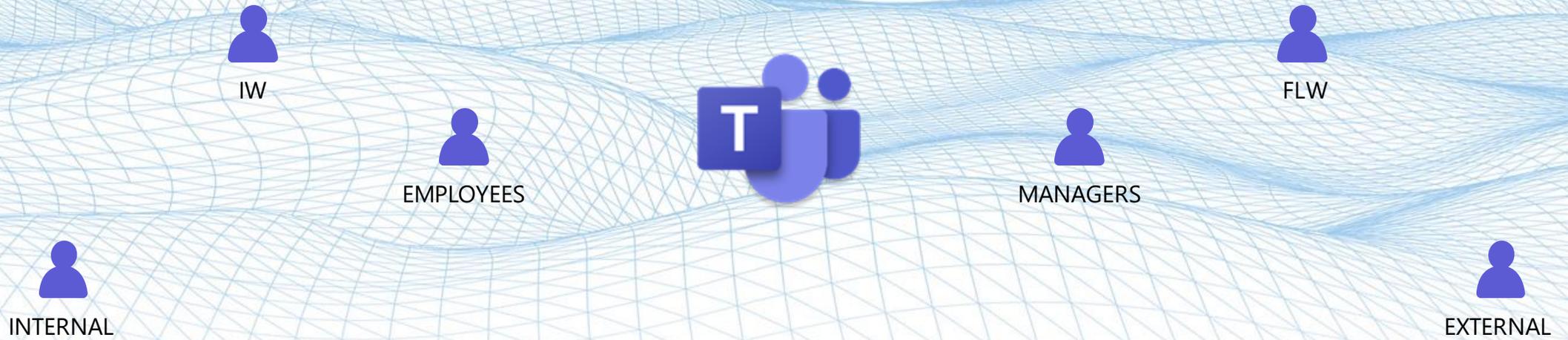
want more in-person work or collaboration post pandemic



The organizations that will thrive in the next era of work will be the ones that **Embrace Flexibility**

This doesn't mean "always on" work;
it means "always empowered" work.

Digital Fabric



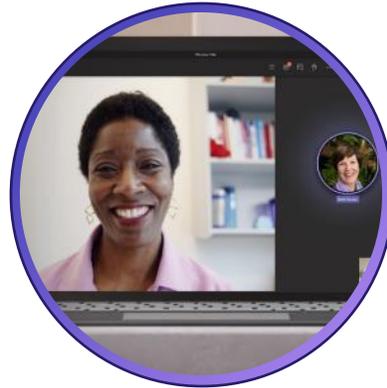
Microsoft Teams



Meet



Chat



Call



Collaborate



Automate

Level-up your meetings



Before the meeting

Make sure that everyone is prepared by setting expectations for meeting prep, authoring an agenda, assigning responsibilities, and easily sharing content.

During the meeting

Ensure that everyone can take notes at the same place and time, with quick access to all meeting resources.

Post-meeting recap

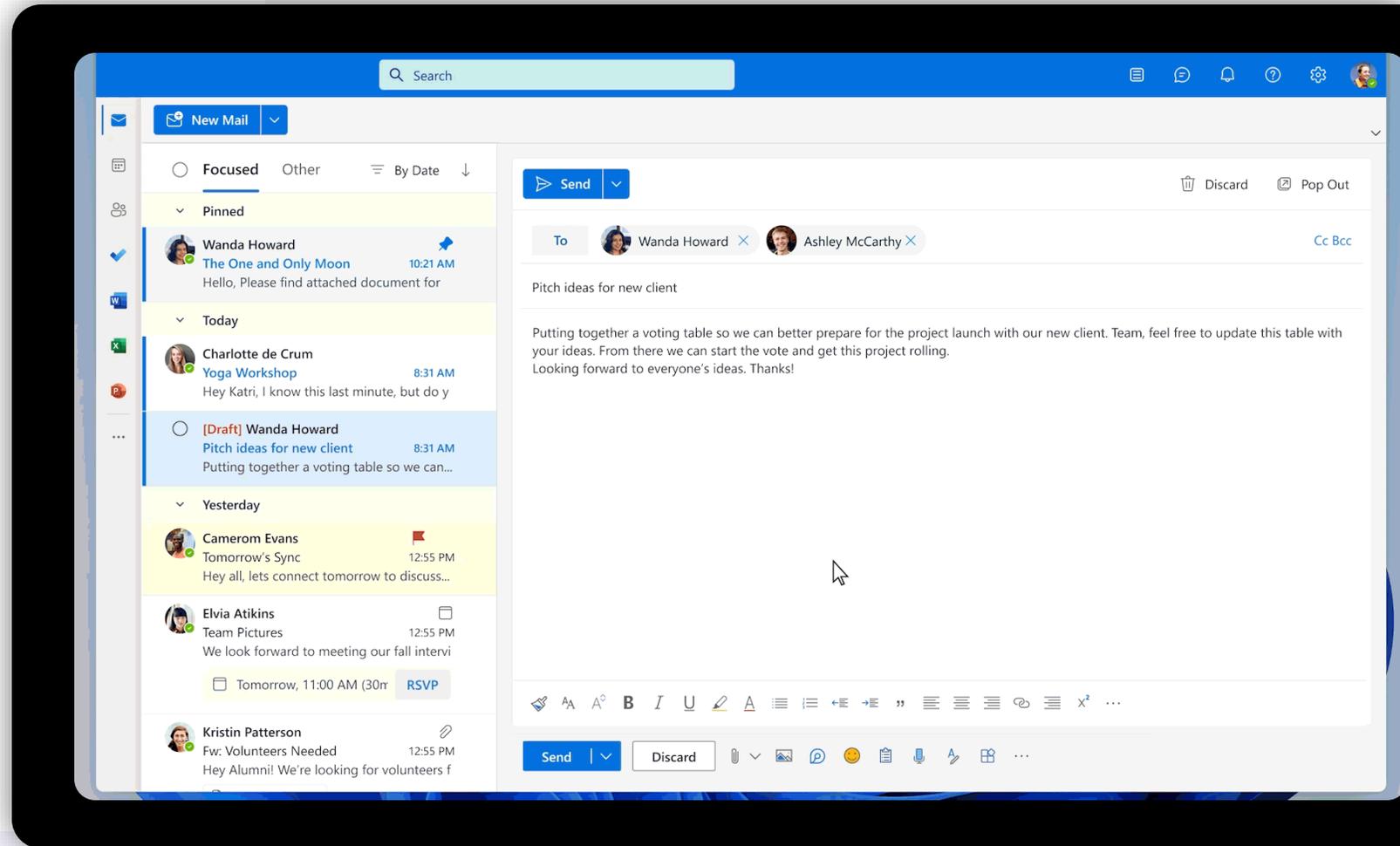
Access your agenda, notes, recording, transcript, attendance report, and shared content like whiteboard after a meeting.

| Collaborate

Teams + Loop

Jump in, catch up, and get going. Loop makes it easy to track progress and co-create naturally with atomic units of productivity like notifications, highlighted changes, status labels, task lists, and more.

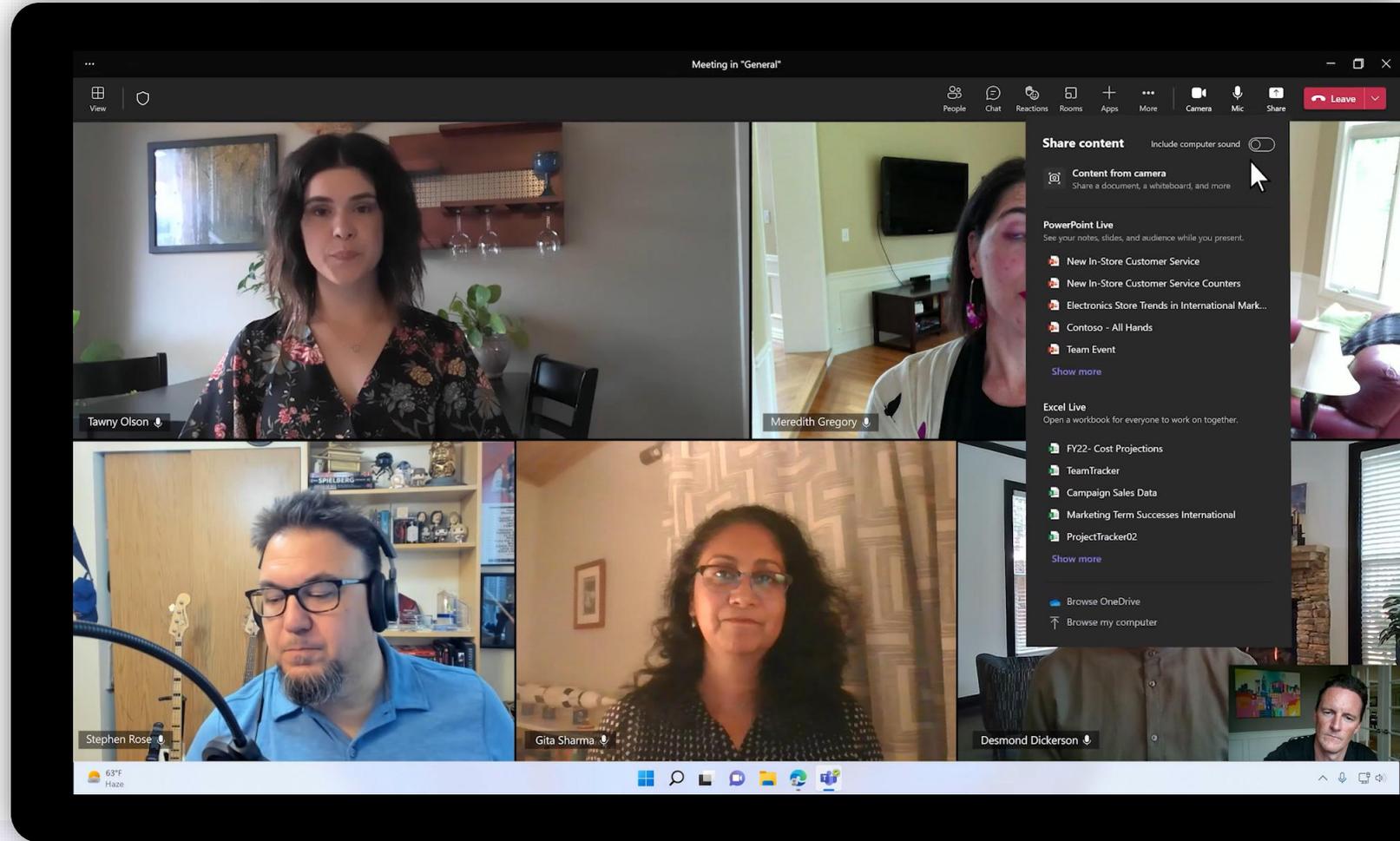
Collaborate in the flow of work – on a Loop page or in a chat, email, meeting or document. Build on each other's ideas while always having information that is up-to-date and in sync.



| Digital Meetings

Excel Live

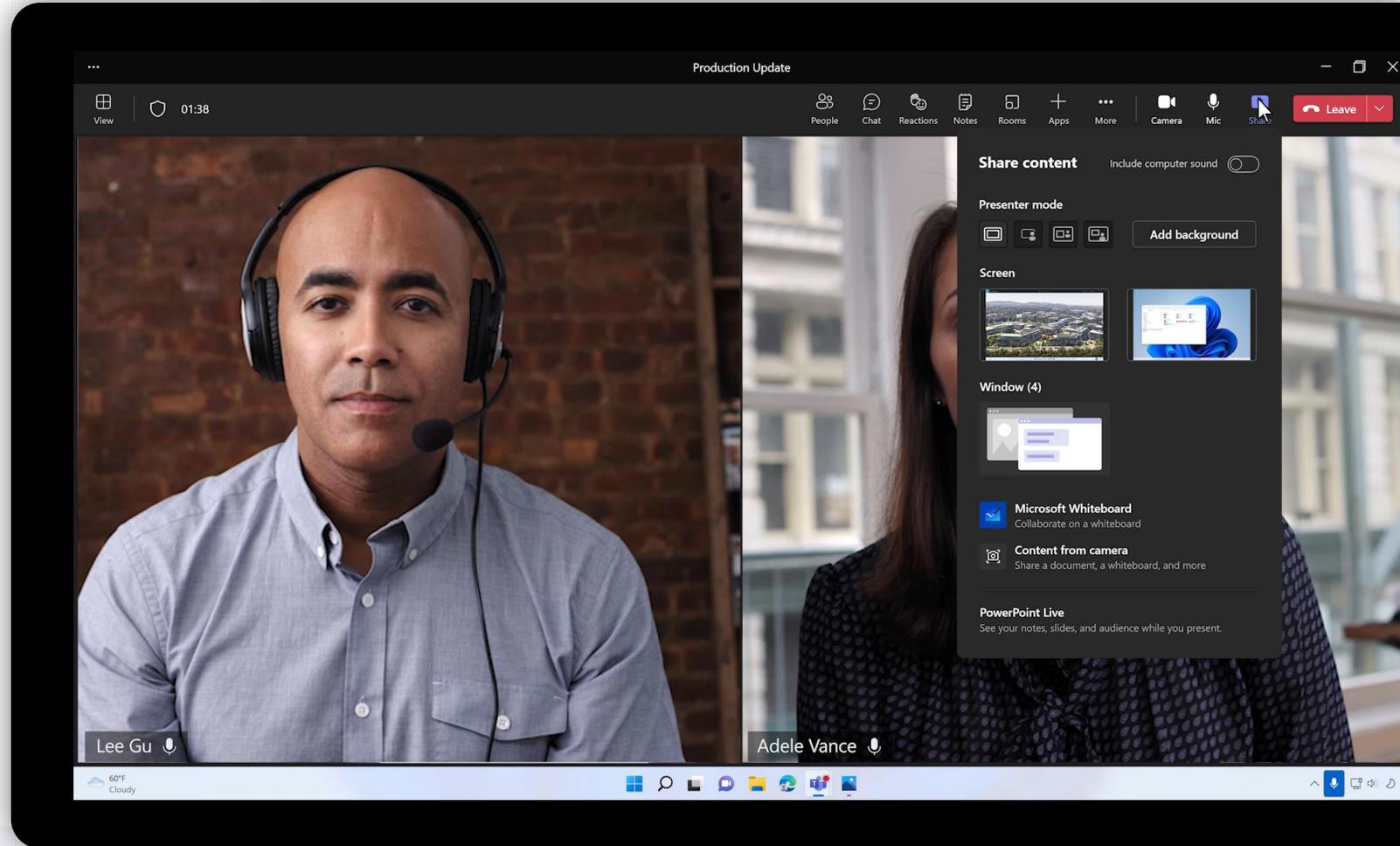
Excel Live revolutionizes the way you can collaborate in Microsoft Teams meetings—with a click, everyone has access to edit the workbook in real time—right within the meeting itself. With Excel Live, your Microsoft Teams meeting window itself becomes the interactive canvas, so anyone in the meeting can jump in and edit a workbook right there, without ever leaving the meeting screen.



| Digital Meetings

Collaborative Annotations in Teams Meetings

Collaborative annotations in Teams meetings, powered by Microsoft Whiteboard, help you quickly annotate on top of any app while sharing your screen in a Teams meeting. While you're sharing your full screen in a meeting, select *Start annotation*, and everyone in the meeting can begin annotating right away. You can ink, add notes, shapes, text, and reactions to express yourself. It's a powerful way to collaborate in real time to gather feedback and review content.



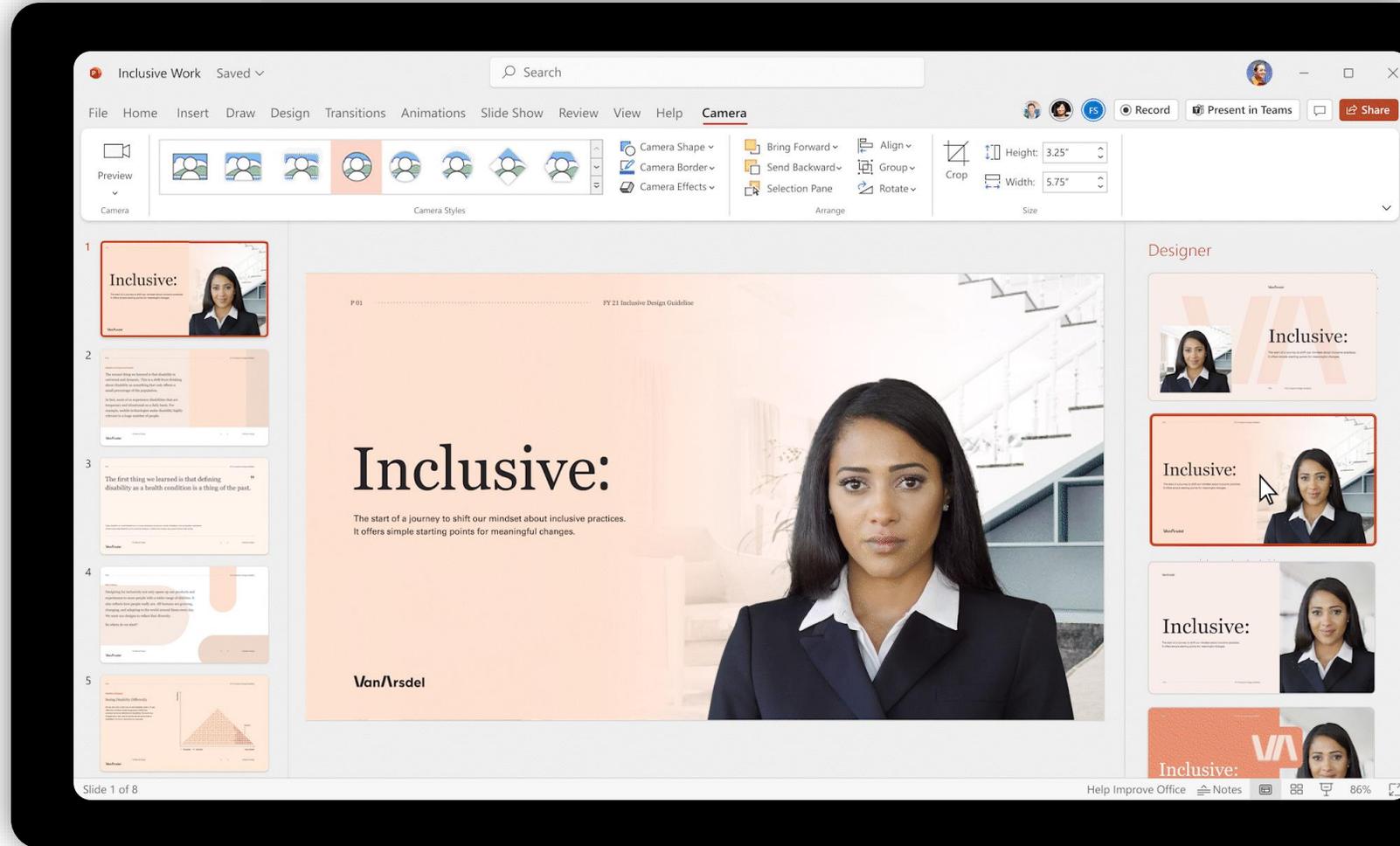
| Digital Meetings

PowerPoint Recording Studio and Cameo

Cameo is a new PowerPoint experience that integrates your Teams camera feed into your presentation.

Recording studio in PowerPoint lets you tell your story in your own words, helping you deliver more impactful and engaging presentations.

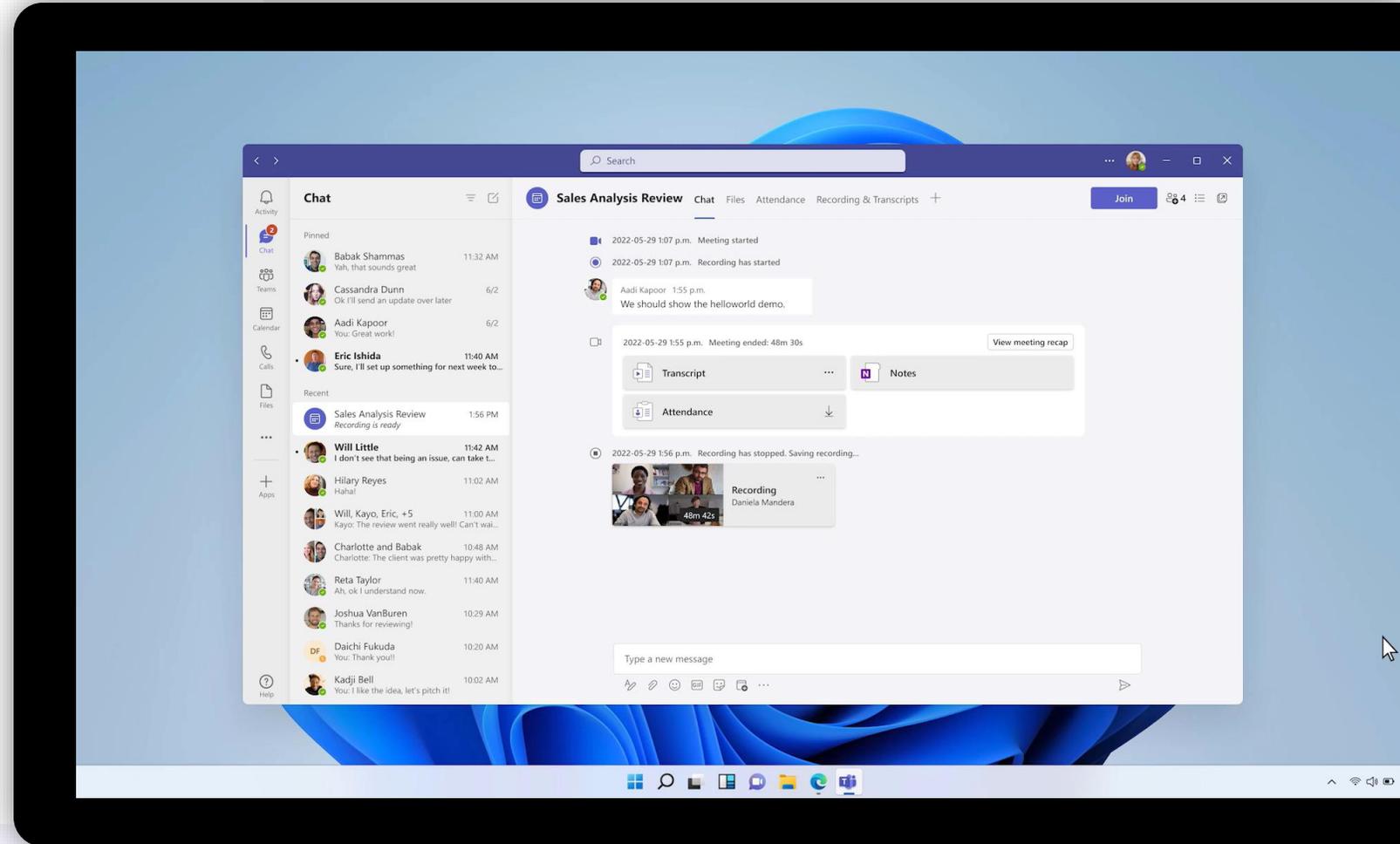
For even more compelling presentations, use Cameo when creating your PowerPoint deck, record with Recording Studio, and deliver using PowerPoint live in Teams.



Intelligent Recap

Meeting Recap makes it easy for you to access all your meeting information including files, recording, and transcript in Teams and Outlook. Intelligent recap will reduce meeting fatigue by helping you stay in the know with:

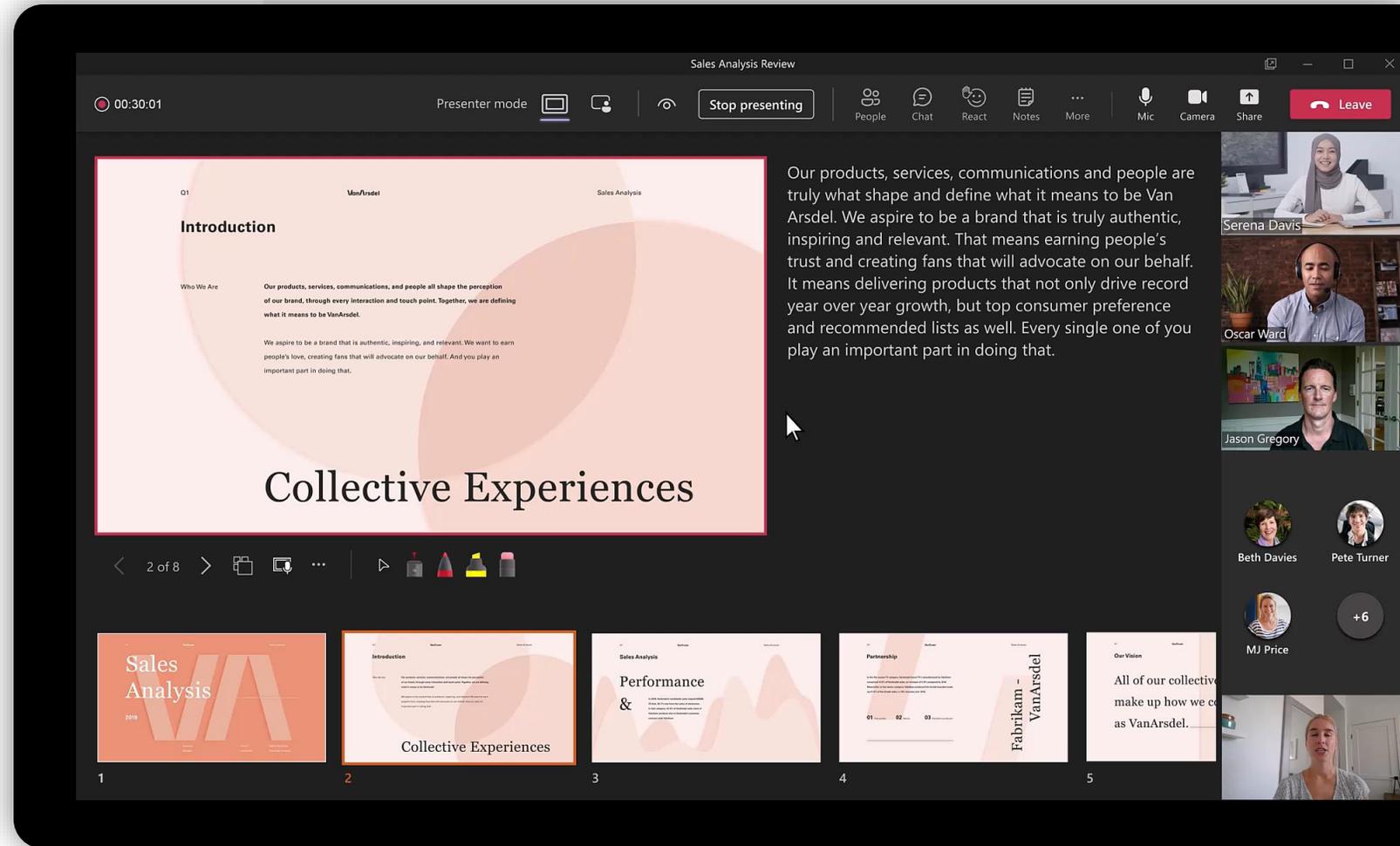
- AI-generated tasks: AI will automatically assign tasks from meetings so action items are not missed.
- Intelligent playback: navigate meeting recordings with automatically generated chapters, get personalized insights from the recording, and search transcripts with intelligent search.



| Digital Meetings

Speaker Coach

Speaker Coach in Microsoft Teams uses AI to privately share guidance on your pace, notify you if you are interrupting someone, and remind you to check in with your audience to help drive a more inclusive meeting.



The screenshot displays a Microsoft Teams meeting interface. At the top, the meeting title is "Sales Analysis Review" and the timer shows "00:30:01". The presenter mode toolbar includes "Stop presenting", "People", "Chat", "React", "Notes", "More", "Mic", "Camera", "Share", and "Leave".

The main content area shows a presentation slide titled "Introduction" with the following text:

Introduction

Who We Are

Our products, services, communications, and people all shape the perception of our brand, through every interaction and touch point. Together, we are defining what it means to be VanArsdel.

We aspire to be a brand that is authentic, inspiring, and relevant. We want to earn people's love, creating fans that will advocate on our behalf. And you play an important part in doing that.

Collective Experiences

Our products, services, communications and people are truly what shape and define what it means to be VanArsdel. We aspire to be a brand that is truly authentic, inspiring and relevant. That means earning people's trust and creating fans that will advocate on our behalf. It means delivering products that not only drive record year over year growth, but top consumer preference and recommended lists as well. Every single one of you play an important part in doing that.

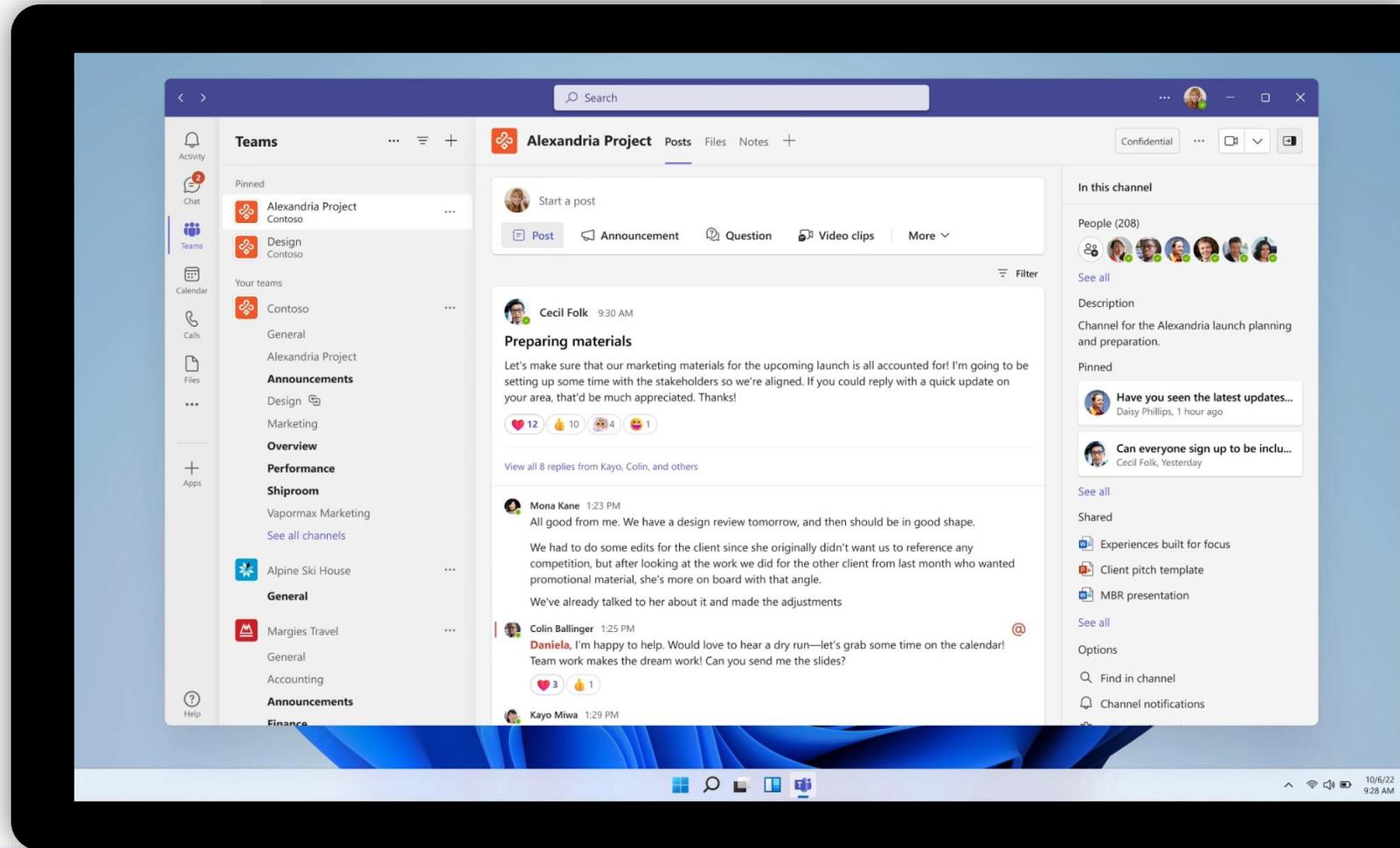
Below the slide, a navigation bar shows "2 of 8" and various controls. At the bottom, a slide thumbnail carousel displays five slides: 1. Sales Analysis 2019, 2. Introduction Collective Experiences, 3. Sales Analysis Performance &, 4. Partnership Fabrikam - VanArsdel, and 5. Our Vision All of our collective make up how we as VanArsdel.

On the right side, a vertical list of participants is visible, including Serena Davis, Oscar Ward, Jason Gregory, Beth Davies, Pete Turner, MJ Price, and a "+6" button. A small video thumbnail of a participant is also visible at the bottom right.

| Collaborate

A New Reimagined Channel Experience

We've re-imagined Teams channels to make it easier to focus and collaborate. The new layout has recent posts at the top, so users can easily catch up on the latest conversations, and pop-out posts to return to them quickly. Choose from a range of new post types, pin important posts for quick reference, and find key information about the channel in the info pane. Channel headers can also be customized with an image that reflects the team's personality and vibe.



Microsoft's hybrid vision

Hear & Be Heard

Ensure that audio is clear and enhances everyone's visual experience.

See & Be Seen

Ensure all meeting participants have a clear, inclusive view of each other.



Immersive & Inclusive

All three experiences combined create immersive and inclusive meetings.

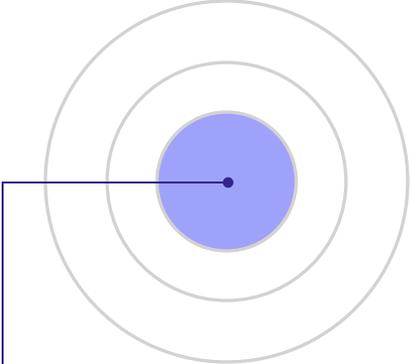


Enable Collaboration

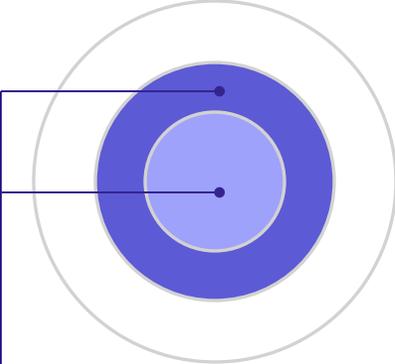
Provide ways to create and share content both during and after the meeting.

Microsoft's hybrid meetings vision

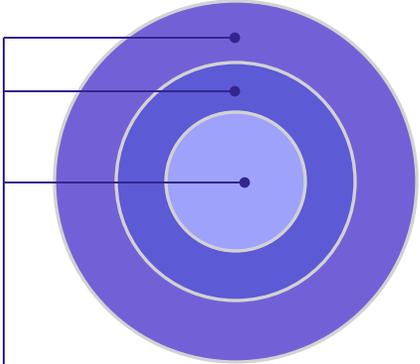
Our vision is guided by principles that maximize three user experiences:



Meetings just work
See and be seen
Inclusion



Meetings just work
See and be seen
Inclusion



Meetings just work
See and be seen
Inclusion



Bring your own device (BYOD)

Skype Room System

Microsoft Teams Rooms

Optimized for hybrid

Help everyone be seen and heard with high-quality audio and video

Front Row

- Designed to **foster a deeper sense of connection** with remote attendees
- **Meet face to face** with remote colleagues as if they were in the same room
- **Support collaboration** before, during and after meetings with fluid components*
- **Clearly see and engage** with the chat conversation



Help everyone be seen and heard with high-quality audio and video

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Connect Teams Rooms devices unlock more capabilities

Intelligent Speakers unlocks more capabilities in Teams Rooms

- Focus on the meeting instead of taking notes
- Ensure people in meeting rooms are represented in the meeting transcript through speaker attribution
- Recognize and identify up to 10 distinct voices in the meeting room
- Quick one-time enrollment in Teams with voice information manageable for privacy and security
- Available outside the US as of April 2022 with support for 16 languages.



“It’s counterintuitive, but you have to design your physical space for the people who aren’t there.” -Jared Spataro (CVP Microsoft)

