



**integrated
systems
europe**

The Challenges of a UC Agnostic Enterprise

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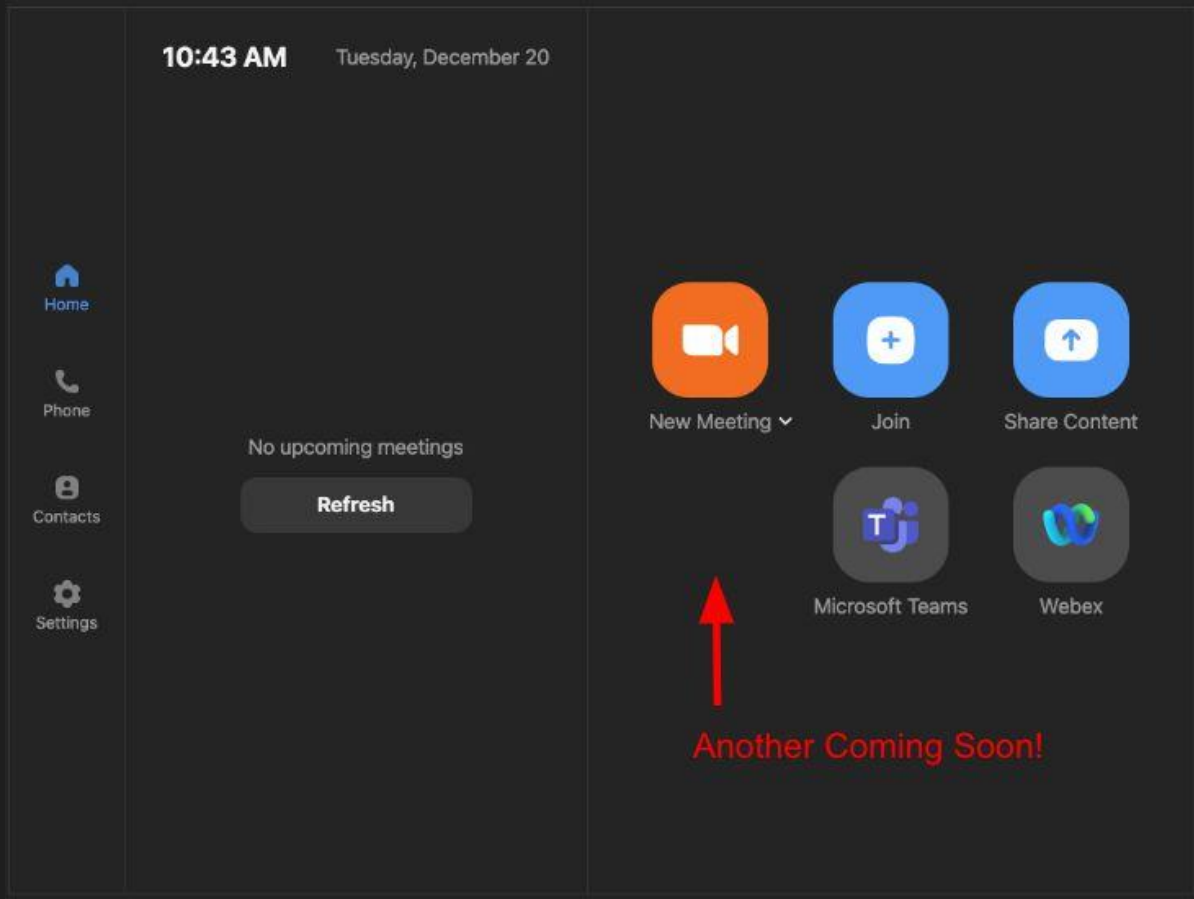


Reflection

What are examples of a UC Agnostic Enterprise?

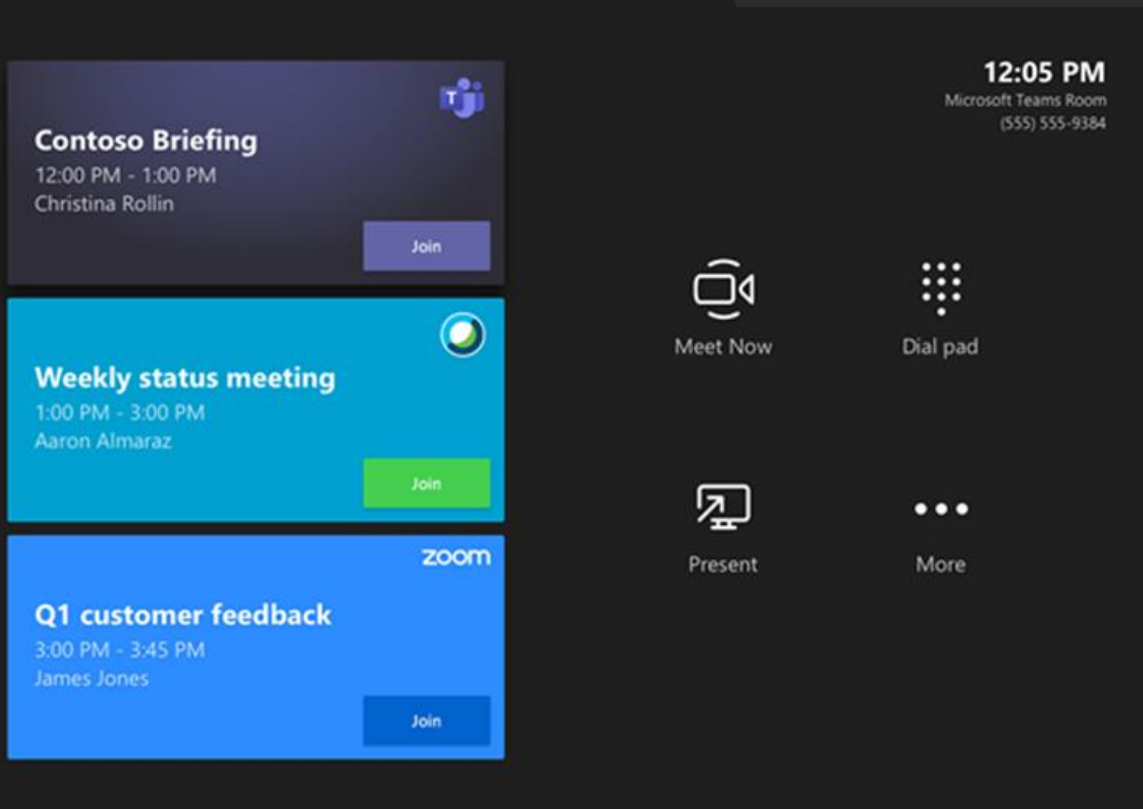
- The client dictating the UC platform
- A large organisation which does not rely on a single vendor or platform for its communication and collaboration needs

Zoom Rooms



- OBTP or Meeting ID for core platforms
- SIP/H.323 device call-out
- Native Room Controls
- Reduced Quality via Direct Guest Join
- No HDMI Ingest via Direct Guest Join

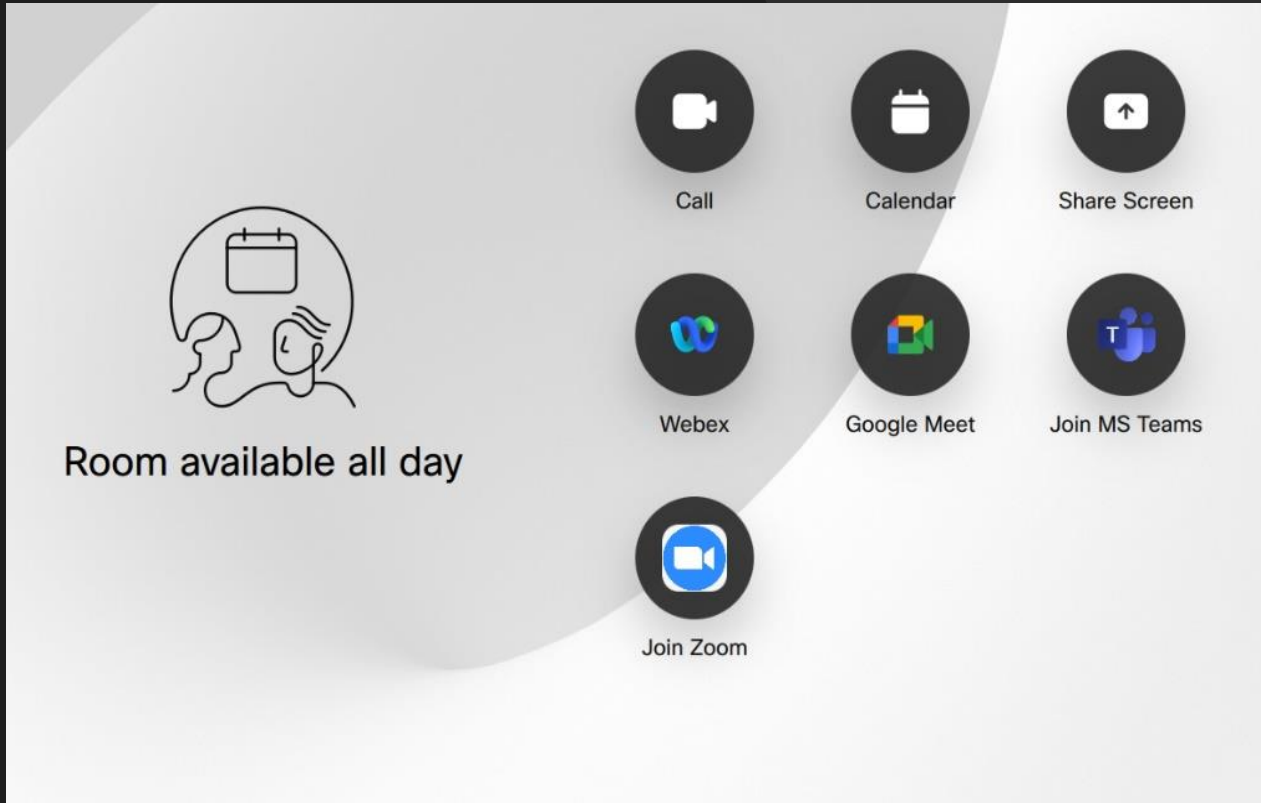
Microsoft Teams Rooms



- Join via Meeting ID is limited, forced to use OBTP*
- Limited ability to call via SIP/H.323
- Limited Room Controls
- Reduced Quality via Direct Guest Join
- No HDMI Ingest via Direct Guest Join

*Available as of Late December 2022 for Zoom on MTRoW Only
















Cisco Rooms



- OBTP or Meeting ID for all platforms
- Comprehensive Integration with Control Systems & ProAV elements
- SIP/H.323 device call-out
- Maximum Resolution across platforms*
- Acceptance of CVI Limitations

*Subject to CVI Provider and subscriptions

CVI VS DIRECT GUEST JOIN

SERVICE	HDMI INGEST	OBTP & ID JOIN	DUAL SCREEN	QUALITY	
CLOUD VIDEO INTEROP	 <small>*EXTERNAL MEETING INGEST IN DEVELOPMENT</small>			 1080P	
				 1080P	
				 720P	
DIRECT GUEST JOIN		 <small>*WINDOWS MTR FOR ZOOM ONLY</small>		MTROW  720P  720P  N/A	MTROA  360P  720P  N/A

BYOM Challenges?

- Data privacy
- Compatibility
- User error and support

Questions?