Why Do Smart Workplaces Fail?

Lee Styles
Partner at Kromers

Lee.styles@kromers.co.uk +44(0) 7592 594 864



### Agenda

Why do we have Workplaces

Definition of a "Smart" Workplace

Why do "Smart" Workplace Fail

Rectifying Failing Workplaces

Question & Answers



# Why Do We Have Workplaces?

mers



# Human Smart Workplaces?

#### **Kromers**

People First, Technology Second





### Why Smart Fails



#### Technology First

Organisations design Smart Workplaces around the technology not the people.

Change the priorities



#### Financial Focus

Traditional business cases are built on soft benefits and cost savings.

Modify the focus



#### Siloed Decisions

Individually led decisions, with no collaborative insight, people not included.

Inclusive choices



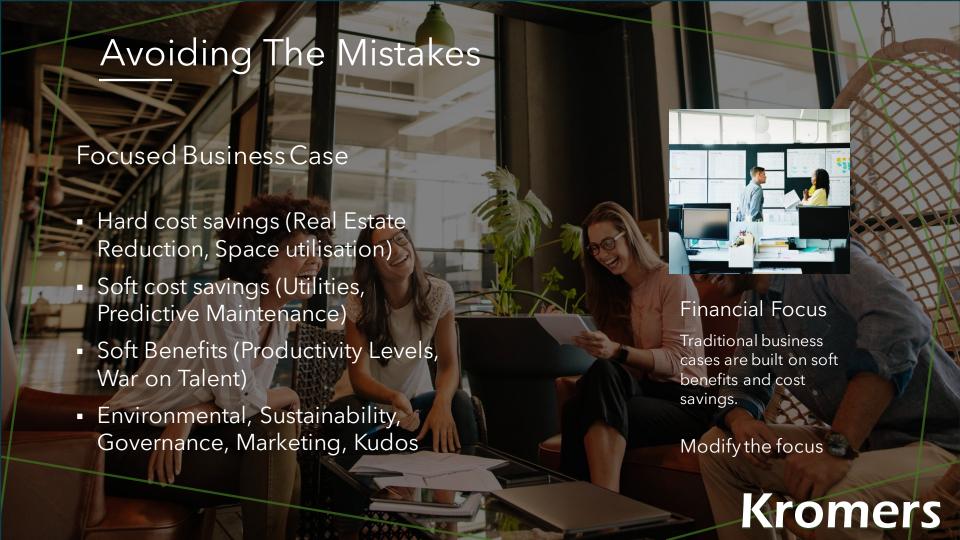
Technology First

Organisations design Smart Workplaces around the technology not the people.

Change the priorities

People First, Technology Second

- Start with the people's requirements not the technology
- Meet the organisations goals and ambitions
- Deliver technology that adds benefit to the people
- Simplify the solution and the technology



## Avoiding The Mistakes



#### Siloed Decisions

Individually led decisions, with no collaborative insight, people not included.

Inclusive choices

#### Inclusive Decision Making

- Include HR, IT, Finance, Operations, Real Estate & Change Management
- Define Internal Product Owner (AV or IT)
- Gamification of Solution to drive Utilisation
- Budget for Change & Lifecycle Management

### **Kromers**

People First, Technology Second

### Rectification





## Summary

Start with the people's requirements not the technology

- Folus buandanings Wholik toblaces

Make smart inclusive decisions and choices

