Education Based Sponsorships Drive Measurable ROI for Exhibitors and Sponsors

> James A. Parker, CEO Digitell, Inc.

40 Years Experience Creating Educational "Revenue Generating" Products from Conferences and Seminars



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Education Based Sponsorships

Sponsors that promote the education of their audience have seen unprecedented ROI, and here's why:

- Significant Good Will Created from Educating Industry Professionals
- Sponsors of Education Perceived as Leader's in Industry
- Distributing Education Supports Organization's Mission
- Valuable Data on User's Activities
- Ability to Engage Audience in Real Time
- Worldwide Brand Recognition



"Sponsoring the <u>Distribution of Education</u> Provides Greater ROI Today Than Ever Before"

James A. Parker, CEO, Digitell, Inc.



3 Proven Digital Conference Sponsorships

#1. Sponsor the "Conference Education" All-Access Pass

- Sponsor the Event Education and Provide
 all Conference Attendees "FREE ACCESS PASS"
 to Complete Conference Education Package*!!
- *Association hires company to Record All Educational Sessions



Case Study: Sponsored Conference Recordings Wound, Ostomy and Continence Nursing





3 Proven Digital Conference Sponsorships

#2. Host a Live Stream Event For Your Customers and Prospects

"Live Streaming Education to their website was seen as a huge benefit by our corporate sponsors. They jumped on the opportunity to step up their sponsorship, even after they told me repeatedly that they had no more money." – *Laura Wenger*, Executive Director, Practice Green Health

*Association Delivers a Hybrid Event to Multiple Audiences Concurrently







3 Proven Digital Conference Sponsorships

#3. Year-Round "Education Based" Sponsorship Opportunities

- All-Access Pass Sponsorship During Conference
- Hosting of Webinars, Virtual and/or Hybrid Events
- $\circ~$ Best of Conference "Top 10" Rebroadcast
- Monthly "Sponsored" Session Rebroadcasts
- Specialty Content Products & Packages









American Association of Occupational Health Nurses, Inc.



- "Thanks to Digitell, we could offer our attendees" an exceptionally valuable new 'perk,' while allowing one exhibitor to expand its touch in a new and exciting way.
- Digitell also helped us create a sizable new revenue stream in the process."
 Kay Campbell Executive Director
- * FREE ACCESS PASS SPONSORSHIP