Will Rising Exhibitor Costs Backfire? – Polling Results 1

What ONE WORD describes your exhibitors' capacity to take on more costs at your event?

bandwidth challenged connections crap crazy doubtful existent expensive

flexible furniture hesitant impatient inconceivable limited



limoted low minimal nada non non-existant none no pe noway overwhelmed possible quality reluctance reluctant resistance roi small strained tolerance unaffordable uncertain underspending uninterested unions unlimited unrealistic unwilling

why **Zero**

Will Rising Exhibitor Costs Backfire? – Polling Results 2

How well does your team understand your exhibitors' total on-site costs?

Very Well – we review and discuss annually	18%
Somewhat – we have a general idea	51%
Not Well – we don't track or review them	28%
Not At All – we've never looked into it	4%

Will Rising Exhibitor Costs Backfire? – Polling Results 3

Do exhibitor cost concerns influence your pricing or service model decisions?

