Rewriting the Playbook on Upskilling

Why the Future of Work is **Unapologetically** Human

The Moment We're In...

Core Skills Are Rapidly Changing

39

% core skills to be changed by 2030 23

% of jobs (globally) are projected to transform by 2027

% of employees will need upskilling or reskilling by 2027

60

Demand for Tech & AI Skills Is Surging

2X

AI related degrees since 2010

2X

AI skills acquisition since 2018

292

% YoY growth in AI skills among young professionals entering the workforce

How Work Feels: A Look at Employee Connection, Burnout, and Belonging

82

% of workers who aren't prepared for the future of work

79

% of employees who felt burnt out at the end of 2024

75

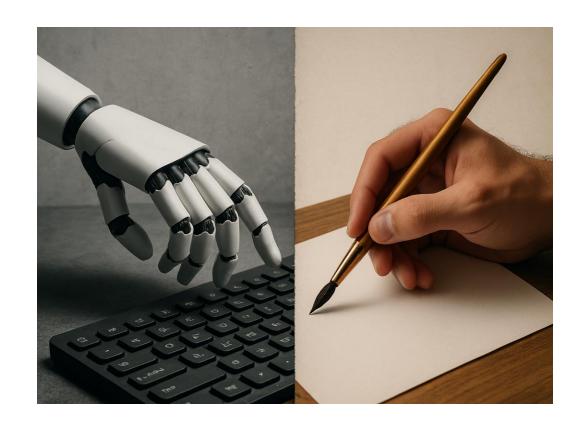
% of workers in the USA who suffer from "Sunday Scaries" 9.1

Global cost (in trillions) of disengaged employees

The Moment We're In...

We're being told to *become more like machines*—but what if the answer is the opposite?

- This Isn't Just About Jobs—
 It's About Identity.
- We're not just overwhelmed—we're undervaluing what makes us irreplaceable.





The Wrong Response...

The Current Playbook is Broken.

We've been taught to chase automation-proof technical skills—

But that's just survival, not strategy.

It keeps us behind the curve instead of ahead of it.

The Better Question....

What Can You Do That AI Can't?

It's not about competing *against* AI— It's about building what AI can't replicate:

Because if we don't lead with human skills,

AI won't just support the work— It will define it.

And we'll just serve it.



Human Skills Are Not Soft

What AI Can't Touch

AI can and already does...

VS.

Humans must and always will...

- ✓ Crunch billions of data points in seconds
- ✓ Write emails, code, and legal briefs
- ✓ Outsell, out-optimize, outschedule
- ✓ Replace 1 in 4 jobs by 2030
- ✓ Never sleep, never doubt, never forget

- ✓ Lead with emotional intelligence because AI doesn't feel
- ✓ Imagine what doesn't exist yet *because AI can't dream*
- ✓ Make moral judgments *because AI has no conscience*
- ✓ Inspire and influence others *because AI* doesn't earn trust
- ✓ Adapt in chaos because AI doesn't grow through failure

NORDSTROM

Retail AI is Fast. Human Service is Forever.

Nordstrom's Human Touch vs. AI Recommendations

AI in Retail (Norm)

Nordstrom's Human Touch

Auto-suggested Inventory

Automated Predictions "You might also like..."

Behavioral Algorithms

Creativity

They reimagine looks—belts as necklaces, bold texture mixes

Emotional Intelligence Stylists read confidence, context, and personal cues

Trust & Loyalty
Clients return for *people,* not
just products

Adaptability
Real-time tone shifts based
on customer mood and
needs

Impact Snapshot

+22% lift in average transaction size with stylist journey

+30% higher customer satisfaction scores

Stronger post-COVID retention than digital-first competitors

AI can recommend. Only humans can reassure, reinvent, and inspire.

The New Playbook

Human Skills	What AI Can't Do	What Only Humans Can Do
Emotional Intelligence: The First Line of Differentiation	AI can simulate conversation, but it can't build connection.	Sense what's unsaid, comfort in chaos, and build trust.
Judgment + Critical Thinking = Strategic Edge	AI can rank options but not wrestle with what's right.	Apply values, context, and courage to make the hard calls.
Creativity: The Last Frontier	AI remixes. Humans imagine.	Dream up what's never been done and move people with story.



AI can predict the next step. Humans invent what's never existed. The edge isn't technical. It's emotional, ethical, and original.

Don't Compete With AI—Collaborate With It. [I]



Speed

Predictions

Pattern Recognition

Scale



- Augmented decisions
- Personalized innovation
- Ethical, impactful outcomes



Human Strengths

Judgement

Creativity

Empathy

Purpose

AI is the engine. Humans are the driver.

Together, they go farther—faster, smarter, and with more purpose.

Don't Compete With AI—Collaborate With It. [II]

Why This Matters for Employee Engagement

AI is the engine. Humans are the driver.

When we combine the best of both, we create meaningful, future-ready work.

Reduces Fear

AI isn't replacing you—it's **freeing you** to do the work only you can.

Builds Confidence

By learning how to *work with* AI, employees feel future-proof, not phased out.

Strengthens Purpose

Humans will be more essential than ever in defining why we do what we do, and for whom.

Build the New Human Advantage

4 Steps to Action

1] From technical training to human-skill mastery

- Shift focus from just tools to **power skills**: judgment, empathy, creativity, adaptability
- Make human fluency the new competitive edge

Reimagine Upskilling

Build Shared Libraries

3] Let machines do the repetitive. Let humans lead the meaningful.

- Automate reporting, scheduling, analysis
- Redirect that time toward strategic thinking, coaching, innovation

Use AI to elevate, not replace

Invest in people as whole beings

2] Create spaces where teams learn from each other

- Encourage cross-functional learning
- Codify team "muscle memory" in accessible formats
- Use social learning tools (forums, lunch & learns, story sharing)

4] Not just doers. Thinkers, feelers, leaders.

- Design roles and development around emotional depth and ethical grit
- Build career paths that honor voice, vision, and vulnerability

Start where you are. Start with your people.

That's how we build the human advantage.

3 Truths for the Future of Work

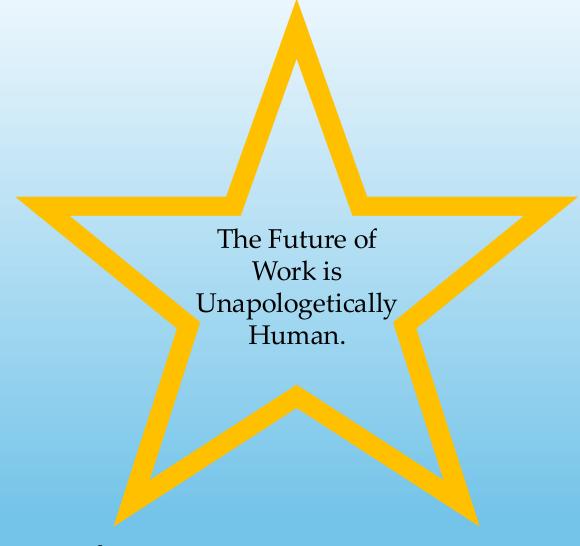
1. Power Skills > Hard Skills

Forget soft. Empathy, judgment, and adaptability are your *real* edge in an AI-saturated world.

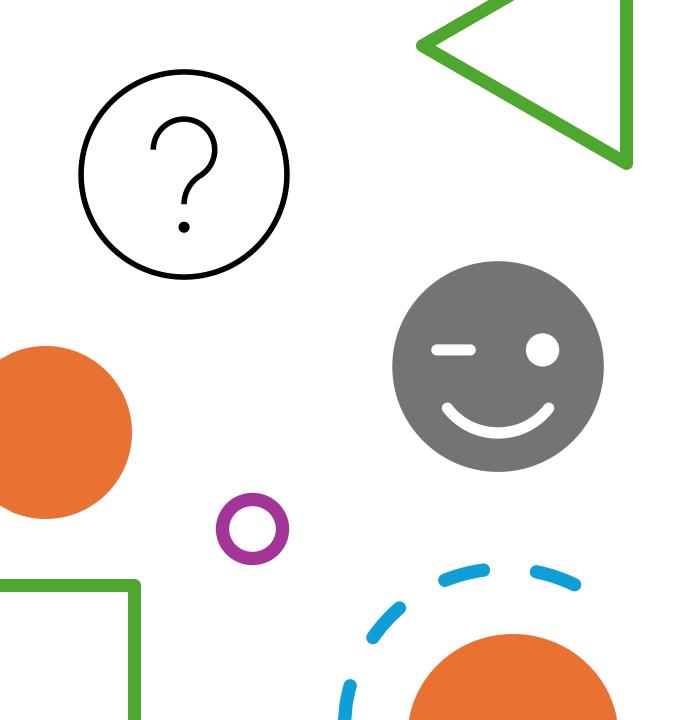
② 2. Let AI Do the Busywork—You Do the Brave Work
Machines can optimize. Only you can invent, inspire, and make it
matter.

3. The Human Advantage Is the Whole Strategy Lead with purpose. Learn in community. Build the kind of workplace no algorithm can replicate.

Final Thought...



The edge isn't in how fast you compute. It's in how deeply you think, feel, and lead.



Questions OR Compliments