# **MEDIA PACK 2023**









# **Brand overview**

The Grand Designs portfolio, run by Media 10 includes a biannual live event and the monthly publication, based on the hit television show hosted by Kevin McCloud and broadcast on Channel 4 and All 4. The show includes a series of inspirational, self-build and renovation projects that span a wide range of styles, periods, locations and budgets; all united by their aesthetic appeal showcasing both architecture, and construction.

The brand celebrates innovation; it values design and build ideas that work to enhance our homes' aesthetics and functionality. It also promotes an ethos centred on lessening a building's negative impact on the environment.

The Grand Designs portfolio gives you the tools to upgrade your home whatever your budget.

You dream it - and we'll help you do it.



# **Multi-platform reach**

## **EVENTS**



116,000 VISITORS PER ANNUM



# MAGAZINE

30,000 DIGITAL EDITION READERS PER ISSUE

43 minute
AVERAGE READ TIME





# **DIGITAL**

## **SOCIAL**



379,328



170,884



63,359

614,000 FOLLOWERS

## **NEWSLETTERS**

170,000

**SUBSCRIBERS** 

### **WEBSITES**

granddesignsmagazine.com

76,000

**UNIQUE USERS PER MONTH** 

# The award-winning home event for ideas, inspiration and expert advice

The Grand Designs Live biannual events bring consumers over 400 exhibitors, as well as expert self-build and renovation advice, access to the latest innovative products and a host of eco-friendly solutions for their homes.

The events offer a brilliant range of exciting and engaging features in key project zones. It's a collection that's been created to provide visitors with all the information and inspiration they need to successfully complete their own amazing Grand Design.

The events will take place on 4-12 May 2024 at London's ExCeL and 2-6 October 2024 at Birmingham's NEC







**71,534** CONSUMERS



£84,558
AVERAGE HOUSEHOLD INCOME

AB DEMOGRAPHIC

CAME TO SOURCE NEW PRODUCTS AND SUPPLIERS

82%

HAVE A MORTGAGE OR OWN THEIR HOME OUTRIGHT

**81%** 





46,217



£75,797
AVERAGE HOUSEHOLD INCOME

AB DEMOGRAPHIC

<del>-</del> 72%

CAME TO SOURCE NEW PRODUCTS AND SUPPLIERS

HAVE A MORTGAGE OR OWN THEIR HOME OUTRIGHT

• 87%



# Audience profile

**72%** are social arade AB

88% have a mortgage or own a home outright

55% are female with an average age of 50 years



Michael and Sarah Local SMB Director and art and design teacher in their mid-40s. Looking to plan a loft conversion for their modern town house in Notting Hill, therefore in need of some expert advice.

£76k
is the average
household income

**67%** are currently involved or planning a home project



A project manager in her late-30s. Looking to move out of London into a new-build home, but is in need of some expert interior design advice for a modern but timeless

#### AVERAGE BUDGETED SPEND BY PROJECT:

Self-build Kitchens and bathrooms £279,247 £22,121

Renovation/restoration Glazing

£48,169 £15,456

Extension Energy/heating £72,729 £13,327

£5,732

Gardens

£4,467

Interiors



#### Jason and Alice

look.

A couple in their late-20s who run a bar in Kentish Town, London. They have been searching for an infill site for four years and recently bought an old workshop that they plan to convert into a two-bedroom home



# Audience profile

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Account manager and business owner in their 40s. First-time selfbuilders, the couple are looking for the perfect glazing solution as well as flooring solutions.

A GP in her mid-30s who

Manchester city centre.

Rose needs advice on

converting the loft and installing a new staircase.

is renovating a big Victorian villa close to

£80k

is the average household income 71%

are currently involved or planning a home project

#### AVERAGE BUDGETED SPEND BY PROJECT:

Self-build Kitchens and bathrooms

£341,760 £24,033

Renovation/restoration Glazing £63,215 £15,000

Extension Energy/heating

£76,175 £18,173 Gardens £5,941

Interiors £5,715



# Molly and Isaac

A couple in their late-20s who run a bar in Edgbaston, Birmingham. They have been searching for an infill site for four years and recently bought an old workshop that they plan to convert into a twobedroom home.



# **Testimonials**

"We came to Grand Designs Live to build brand awareness, as a new launch to the UK. The response has been fabulous, we have spoken to over 250 interested customers, and given our information to hundreds more, we will be back next year."

Darren Galway, Knotwood

"It is always worth being here, there is a return on your investment in terms of money and time. Visitors to Grand Designs Live are interested and serious about build and renovation. We have generated lots of leads that will be great for our business and rebooked for next time."

Daniel Baldock, Life Kitchens

"This is our first time at Grand Designs Live, it has been a great show for us, generating a lot of genuine leads with serious customers, it has also been an enjoyable experience."

Andy Tymkow from kitchen designers and manufacturers, Unit Eight

"It has been an extraordinary show; we've seen an overwhelming demand for information from visitors looking to start their journey to zero carbon living, and a genuine interest from people keen to not only explore money-and-energy-saving solutions but also environmentally friendly smart-tech options for their homes and lifestyles from wall and loft insulation to EV chargers and solar installation."

Alex Thwaites, OVO Energy





# The UK's best-loved self-build, renovation and home improvement magazine

Knowledgeable and influential, Grand Designs magazine is a design-led source of the latest architecture and construction ideas to enthuse and inform anyone embarking on a home project. The title has been inspiring self-builders, renovators and home improvers since 2004. Published 13 times a year, it is the official magazine of the award-winning Grand Designs TV series that has been essential viewing since 1999.

It's an aspirational and informative must-read covering the latest innovative, stylish and eco-friendly products and services to propel readers towards their project goals. Whether the challenge is an awkward plot, a lack of light or a tight budget, solutions are to be found inside. From the moment a design is scribbled on a scrap of paper to the day the furniture goes in, Grand Designs magazine has it covered with a mix of expert advice and inspiration.

**29,000**DIGITAL EDITION
READERS PER ISSUE

**43min** READ TIME

# PRINT AND DIGITAL EDITION ADVERTISING OPPORTUNITIES

DPS ADVERT

INSERTS

FULL PAGE ADVERT

• SMART LINKS
(DIGITAL EDITION ONLY)

HALF PAGE ADVERT

VIDEO

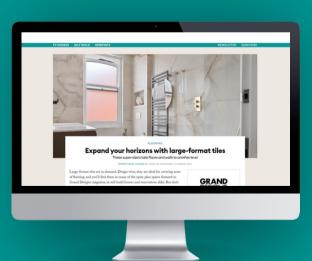
(DIGITAL EDITION ONLY)

SPONSORSHIP

ADVERTORIALS









# A unique and powerful brand with an extensive online eco-system

Grand Designs' digital presence offers fully responsive, multi-platform inspiration and includes architecture, design, construction and interiors ideas, as well as advice to empower the audience to create their own Grand Design. The website provides the user with a stream of exclusive articles, expert advice and home-related news keeping viewers engaged and up-to-date with the latest developments.

Grand Designs connects with a highly motivated audience on multiple levels by combining digital innovation and social media reach.









# **Digital opportunities**

#### WEBSITE ADVERTISING

Reach a high-income, highly motivated audience of self-builders, renovators and home improvers. 76,000 average unique visitors each month.

- LEADERBOARDS (728 X 90)
- $\ominus$
- MPUS (300 X 250)
- PAGE TAKEOVERS

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#### **SOCIAL**

With a combined reach of 680,000 individuals, the Grand Designs social media eco-system puts your brand front and centre with impressions guaranteed.

- FACEBOOK
- INSTAGRAM



#### PROMOTIONAL CONTENT



Bespoke advertorial features, that can be run across our website, in print or social media and can include video creation.

- CONTENT TAILORED TO YOUR PRODUCT OR SERVICE
- EDITORIAL-STYLE FORMAT TO INSPIRE AND INFORM
- BESPOKE CREATIVE SOLUTIONS

#### **NEWSLETTERS**

Engaging information on your product or service delivered to the inbox of Grand Designs subscribers. Total subscriber base of 162,000 with average open rate of 26%.

TARGETED SOLUS EMAILS



NEWSLETTER INCLUSIONS



#### **LEAD GEN**

Using the Grand Designs database, we will promote your brand and generate leads for you to convert into sales. Our database of affluent engaged customers trust our brand and therefore vouch for all companies that we work with.

We use your content to create promotions, create a unique landing page, and promote to our audience then generate leads from your existing target audience.

Let the Grand Designs Portfolio make your advertising and marketing campaign work harder, whatever your budget.



#### **CONTACT US**

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