

We have created this marketing calendar for you to use all year round it's packed with key dates, events, and opportunities for social media campaign's activities and reasons to engage with your customers. We hope you enjoy using it.

The Food Marketing Experts is a multi-award-winning agency which specalises in the food and drink sector, servicing clients across the globe. We are a dedicated full-service marketing agency with offices in Cambridgeshire and Kent. The team comprises a tight-knit group of savvy marketeers including PR whizzes, skillful writers, creative geniuses, and food industry experts who understand the need to drive sales. Each with a big appetite for all things food and drink.

We wanted to create this tool to enable you to develop your brand's marketing plans, capitalising on all the key occasions / memorable dates in the established food and drink calendar.

www.thefoodmarketingexperts.co.uk ask@thefoodmarketingexperts.co.uk

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Appetite Me stands at the forefront of rural diversification, retail and hospitality development. We accompany you through every stage of your diversification journey to plan and execute awardwinning farm shops, café/restaurants and artisan retail villages throughout the UK. Whether you're embarking on a new journey or advancing an existing one, we take the time to understand your unique project needs. Following this, we then create a package that's tailor-made for you.

www.appetite.me.uk

THE FOOD BRAND GUYS®

An independent creative agency for ambitious food and drink brands who want to get noticed. We are multi-disciplinary designers focussed on the food and drink industry; from brand design and development to packaging and digital marketing.

We work with clients of all shapes and sizes, from disruptive challengers to market leaders, all of them looking to connect with their target audience and make an impact.

www.thefoodbrandguys.com



Speciality & Fine Food Fair is the home of fine food & drink discovery for buyers from across the retail, hospitality, foodservice, manufacturing, import & export, and wholesale sectors.

Whether you're looking for product inspiration for your business, or you'd like to learn the latest trends and insights from top industry experts, then we're confident you'll uncover the ideas you're searching for at the fair!

www.specialityandfinefoodfairs.co.uk



Bread & Jam is a vibrant community of the UK's most exciting emerging food & drink brands.

Bread & Jam has been shaking up the food and drink industry since 2016 and supported the growth of thousands of food and drink challenger brands. Throughout the year, they run workshops, industry summits, legendary socials, online webinars and an annual festival where hundreds of the UK's hottest emerging brands gather to share trade advice, network and pitch to national retailers.

www.breadandjamfest.com



Potter Clarkson creates value from your innovation. We bring vision and clarity of thought to guide you through the complexities of intellectual property for business. As consultants and experts in IP law, we help you understand, create, protect and defend the commercial value of your innovations anywhere in the world.

www.potterclarkson.com

JANUARY 2024 (© 2024 The Food Marketing Experts

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
#HappyNewYear #SaveASapling (ITF) #Veganuary #Ginuary #DryJanuary National Oatmeal Month National Soup Month National Slow Cooking Month National Baking Month	Deadline for GFF membership #BuffetDay	Free From Awards – entries open	#NationalSpaghettiDay (US) every year	5	#NationalShortbreadDay (US) every year	#TempuraDay
Great Taste Awards – Members Fortnight opens (8-22) FSB Awards – entries open #EnglishToffeeDay	#NationalApricotDay					Top Drawer Spring, Olympia (14-16)
8	9	10	11	12	13	14
Women In Business Awards – entries close			#GourmetCoffeeDay #KnowYourCustomersDay (3rd Thursday in Jan)	Farm Shop and Deli Show Product Awards – entries close #PopcomDay (US) every year	#CheeseLoversDay	Scottish Speciality Food Show, SEC Glasgow (21-23)
15	16	17	18	19	20	21
Great Taste Awards – General Entry Open	#NationalPieDay (US) #InternationalStickyToffeePuddingDay		#BurnsNight		#ChocolateCakeDay (US)	#DataPrivacyDay ISM Cologne Sweets & Snacks Fair (28-31)
22	23	24	25	26	27	28
Nourish Awards – entries open	#CroissantDay (US)	#NationalHotChocolateDay				
29	30	31				

[&]quot;Consumers are far more in tune with what brands do and what they say, such as for example, their stance on climate change, the philosophy and actions of brands is influencing increasing numbers of buying decisions."



FEBRUARY 2024 © 2024 The Food Marketing Experts

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
			#GetUpDay (US) #DarkChocolateDay (US) Snack Food Month Chocolate Lovers Month Six Nations starts this month	#CrepeDay		Spring Fair, NFC (4-7) #HomemadeSoupDay #BritishYorkshirePuddingDay (first Sunday in Feb)
			1	2	3	4
#WorldNutellaDay Childrens Mental Health Awareness Week (5-11)	#FrozenYoghurtDay (US) Great Taste Awards – entries close The Source Trade Show, Exeter (6-7) Surface Design Show, London (6-8)	Fruit Logistica, Berlin (7-9)		#PizzaDay	#ChineseNewYear (Year of the Dragon)	FSB Awards – entries close #NationalInventorsDay
5	6	7	8	9	10	11
	#NationalCheddarDay #WorldRadioDay #ShroveTuesday	#ValentinesDay		#NationalInnovationDay Free From Awards – entries close London Fashion Week (16-20)	#RandomActOfKindnessDay Real Bread Week (17-25)	#DrinkWineDay (US)
12	13	14	15	16	17	18
#ChocolateMintDay (US) every year		#StickyBunDay (US)	#NationalMargaritaDay #WorldThinkingDay Scouts & Guides			
19	20	21	22	23	24	25
#CornishPastyWeek (26-3 March)		#ScienceDay (India) every year #DataPrivacyDay	LEAP YEAR #NationalToastDay (last Thurs in Feb)			
26	27	28	29			

[&]quot;IP strategy is crucial for food and drink brands. This can mean protection through trade marks (protecting your brand), patents (inventions), design rights (protecting the look of your products), trade secrets and commercial agreements."



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
				#StDavidsDay #PeanutButterLoversDay (US) Veggie Month (Meatless March)	2	#WildlifeDay
#NationalSnackDay National Butchers Week (4-10) BritishPieWeek (4-10)		#NationalOreoCookieDay	#PlantPowerDay	#InternationalWomensDay	#MeatballDay (US)	#PackYourLunchDay #Oscars Mothers Day Ramadan (10-8 April)
4	5	6	7	8	9	10
#EatYourNoodlesDay Nutrition & Hydration Week (11-17)			#PopcornLoversDay (2nd Thursday in March)	#ComicRelief (Red Nose Day)		#StPatricksDay
11	12	13	14	15	16	17
	#ChocolateCaramelDay Bread & Jam – Food Service Summit, London	#SpringEquinox		#WorldWaterDay IWSC Awards – entries close	#NationalPuppyDay	#ChocolateRaisinDay
18	19	20	21	22	23	24
#InternationalWaffleDay	IFE – Food and Drink, London Excel (25-27) IFE – Hotel Restaurant and Catering London Excel (25-27) IFE – Manufacturing, London Excel (25-27) IFE – The Pub Show, London Excel (25-27) IFE – International Salon Culinaire. London Excel (25-27)		#BlackForestCakeDay	Good Friday		Easter Sunday Clocks go forward today
25	26	27	28	29	30	31

[&]quot;Creating an experience is vital to maxmising your customers' shopping experience and encouraging them to spend."



APRIL 2024
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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
#AprilFoolsDay National Brunch Month Earth Month Autism Acceptance Month	#AutismAwarenessDay	#NationalWalking Day (first Wed in April)	#CarrotDay	#CaramelDay		#WorldHealthDay
1	2	3	4	5	6	7
	#NationalUnicornDay #GinAndTonicDay		London Coffee Festival, Truman Brewery. Brick Lane (11-14)		#ScrabbleDay	National and Organic Products Expo. London Excel (14-15)
8	9	10	11	12	13	14
			#KnowYourCustomersDay (3rd Thursday in April) RHS Urban Show, Manchester (18-21)	#NationalGarlicDay		#NationalTeaDay #WorldInnovationDay London Marathon
15	16	17	18	19	20	21
#EarthDay	#StGeorgesDay #NationalPicnicDay	#NationalPigsInBlanketsDay (US)		#PretzelDay (US) Nourish Awards close on 26 April	#TellAStory (US)	
22	23	24	25	26	27	28
#NationalPigsInBlanketsDay (US)	Farm Shop & Deli Show, NEC (29-1 May) Food & Drink Expo. NEC (29-1 May) National Convenience Show, NEC (29-1 May) The Forecourt Show, NEC (29-1 May) The Restaurant Show, NEC (29-1 May)					
29	30					

[&]quot;Your product packaging needs to be effective and optimised for the point of purchase, which is why brand marketers are increasingly investing more time and energy in their pack design."



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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
		#MayDay Egg Month Asparagus Month National Strawberry Month National Walking Month	#NationalHerbDay (US) #NationalTruffleDay (US)		#MayThe4thBeWithYou (Star Wars Day) Great British Food Festival, Trent, Staffs (4-6) Foodies Festival, Brighton (4-6)	#NationalBeverageDay #SauvignonBlancDay
		1	2	3	4	5
Bank Holiday Monday	#PackagingDesignDay	Badminton Horse Trials (8-12)	RHS Malvern Spring Festival (9-12)	Foodies Festival, Cardiff (10-12)	#WorldFairtradeDay (2nd Saturday in May)	#InternationalNursesDay
6	7	8	9	10	11	12
#WorldCocktailDay Mental Health Awareness Week (12-19) Ceoliac Awareness Week – 2nd full week in May (13-19)			#LoveATreeDay		#WorldWhiskeyDay (3rd Saturday in May) National Doughnut Week (18-26)	#WorldBakingDay (3rd Sunday in May) British Sandwich Week (19-25)
13	14	15	16	17	18	19
#WorldBeeDay London Wine Fair, Olympia London (20-22) British Tomato Fortnight (20-2 June)	Chelsea Flower Show (21-25)		Bread & Jam – Start Up Summit, London	#Asparagus Day	#NationalWineDay (US) Great British Food Festival, Harewood, Leeds (25-27) Foodies Festival, Syon Park (25-27)	
20	21	22	23	24	25	26
Bank Holiday Monday National BBQ Week (27-2 June)	#WorldHungerDay #HamburgerDay (US)	#NationalBiscuitDay #Suffolk Show (29-30)	Royal Bath & West Show (30-1 June)	Great British Food Festival, Hardwick Hall, Derbyshire (31-2 June) Foodies Festival, St Albans (31-2 June)		
27	28	29	30	31		

[&]quot;Networking is a vital element to connecting with new people and buyers to drive your business forward."



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
					#WorldMilkDay #NationalBubblyDay (first Sat in June) Pride Month National Volunteers Week (1-7) The Big Lunch (first weekend in June) World Cheese Awards – entries open this month 1	#RockyRoadDay
#NationalEggDay	#CheeseDay	#WorldEnvironmentDay		#NationalDonutDay (first Friday in June) #FishAndChipDay (first Friday in June) Foodies Festival, Bath (7-9)	#WorldGinDay (second Saturday in June)	Open Farm Sunday
3	4	5	6	7	8	9
#NationalIcedTeaDay Healthy Eating Week (10-14)	#MakingLifeBeautiful	#FalafelDay Taste of London, Regents Park (12-16) Mens Health Awareness Week Starts (12-18)	BBC Good Food Show Summer NEC. Birmingham (13-16)		#BeerDayBritain #EnglishWineWeek (15-23) third Saturday in June Great British Food Festival, Dalkeith, Edinburgh (15-16)	Fathers Day
10	11	12	13	14	15	16
#EatYourVegetablesDay National Picnic Week (17-25)	#InternationalPicnicDay			#InternationalYogaDay #SummerSolstice Foodies Festival, Chelmsford (21-23)	Allergy and FF Show Olympia (22-23)	#NationalBringYourDogToWorkDay
17	18	19	20	21	22	23
#InternationalFairyDay #ArmedForcesDay #Midsummer'sDay		Glastonbury (26-30)	#PineappleDay		Shrewsbury Food Festival (29-30)	#SocialMediaDay
24	25	26	27	28	29	30

[&]quot;Sampling is key to driving sales so why not ask your suppliers to come and sample in-store, creating theatre and engagement for your customers."



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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
#BabyLedWeaningDay Wimbledon (1-14) Plastic Free July Great British Food Awards – entries close Imbibe Live, Olympia London (1-2)	Henley Regatta (2-7) RHS Hampton Court Flower Show (2-7)	#chocolatewaferday		Foodies Festival, Tunbridge Wells (5-7)	#FriedChickenDay #NationalKissingDay	#WorldChocolateDay
1	2	3	4	5	6	7
		#PinaColadaDay	#MojitoDay	#NationalSimplicityDay Foodies Festival, Tatton Park (12-14)	#FrenchFryDay	
8	9	10	11	12	13	14
	#CherryDay Bread & Jam Festival (16-17)	#WorldEmojiDay RHS Flower Show, Tatton Park (17-21)	#KnowYourCustomers (3rd Thursday in July)	#NationalPotatoDay Foodies Festival, Winchester (19-21) Yorkshire Dales Food Festival (19-21)	#NationalLollipopDay Great British Food Festival, Knebworth, Herts (20-21)	#NationalIceCreamDay (3rd Sunday in July)
15	16	17	18	19	20	21
		#NationalTequilaDay #InternationalSelfCareDay	#WineAndCheeseDay Latitude Festival, Suffolk (25-28)	Game Fair, Blenheim Palace (26-28)		#MilkChocolateDay
22	23	24	25	26	27	28
#NationalLipstickDay	#FriendshipDay Great Taste Awards – results day	#NationalTreeDay #NationalAvocadoDay				
29	30	31				

[&]quot;Remember, customers need to see a brand at least three times before they buy it. Make your product packaging unique and appealing so you stand out from the crowd."



AUGUST 2024
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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
				#InternationalBeerDay (first Friday in August) Foodies Festival, Edinburgh (2-4)	#WatermelonDay #NationalWhiteWineDay #MustardDay (first Saturday in August)	#NationalSistersDay (first Sunday in August)
			1	2	3	4
				#BookLoversDay Shrewsbury Flower Show (9-10) Foodies Festival, Glasgow (9-11)	#UpdateYourBioDay	
5	6	7	8	9	10	11
Afternoon Tea Week (12-18) (second fullweek in August) National Allotment Week (12-18)	#ProseccoDay			#NationalRumDay BBC Good Food Festival, Goodwood (16-18)	Great British Food Festival, Wentworth House, Yorks (17-18)	#FajitaDay #PinotNoirDay
12	13	14	15	16	17	18
#WorldPhotoDay			#NationalPlantMilkDay #NationalBurgerDay (Thursday before August Bank Hol)	#SpongeCakeDay Big Feastival (23-25) Carfest, Hampshire (23-25)	Foodies Festival, Oxford (24-26) Hampton Court Palace Food Festival (24-26)	
19	20	21	22	23	24	25
Bank Holiday			#ChopSueyDay	Chatsworth Country Fair (30-1 Sep) Foodies Festival, Guildford (30-1 Sep)		
26	27	28	29	30	31	

[&]quot;Having a strong brand is key to driving customer engagement."



SEPTEMBER 2024
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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
						#NationalTofuDay Love Lamb Week (1-7) every year Organic September Sourdough September Autumn Starts World Cheese awards – entries close this month Farm Shop & Deli Product Awards 2025 – entries open this month 1
#ZeroWasteWeek (1st full week in September) Scottish Food Fortnight (2-16)		#InternationalBaconDay	#WorldSamosaDay #BackToSchool Burleigh Horse Trials (5-8)	Foodies Festival, Tunbridge Wells (6-8)	#NationalBeerLoversDay #WorldSalamiDay Great British Food Festival, Margam Park, South Wales (7-8)	
2	3	4	5	6	7	8
Fair Trade Fortnight (9-22)	#NationalSwapIdeasDay Great Taste Awards – Golden Fork Ceremony Speciality Fine Food Fair (10-11)	#DairyDay	Ideas Fest, Tring, Herts (12-13)	#BackBritishFarmingDay Ludlow Food Festival (13-15)	Foodies Festival, Norwich (14-16)	
9	10	11	12	13	14	15
#GuacamoleDay BBC Good Food Festival, Goodwood (16-18)		Lunch! 2024, Excel London (18-19)		British Food Fortnight (20-6 Oct)	Abergavenny Food Festival (21-22) Great British Food Festival, Arley Hall, Cheshire (21-22)	#DoodleDay #AutumnEquinox
16	17	18	19	20	21	22
#WeekOfHappinessAtWork (last week in Sept)		#WorldSchoolMilkDay (last Wed in Sept)	#NationalDumplingDay	RHS Malvern Autumn Show, (27-29) #WorldsBiggestCoffeeMorning for Macmillan	#WorldMarmiteDay Aldeburgh Food and Drink Festival (28-29) Thame Food Festival (28-29)	#NationalBiscottiDay
23	24	25	26	27	28	29
#PodcastDay						
30						

[&]quot;Following up on any contacts made is key to success. Make sure you check in with any new prospects you chatted to at any event. Timely follow-up equals great results."



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
	#InternationalCoffeeDay #WorldVegetarianDay <u>Plantober</u> National Sausage Month <u>National Vegetarian Week (1-7)</u>		#BuyBritishDay	#TacoDay		#NationalNoodleDay (US)
	1	2	3	4	5	6
	Fruit Attraction, Madrid (8-10)	#InternationalBeerAndPizzaDay	#CakeDecoratingDay #WorldPorridgeDay #NationalCurryWeek (10-16)	#WorldEggDay (second Friday in Oct)	#NationalFarmersDay	
7	8	9	10	11	12	13
#UKCoffeeWeek #NationalBakingWeek (14-20)	Trade Drinks Expo, London Excel (15-16) Cafe Business Expo, London Excel (15-16)	#WorldFoodDay	#KnowYourCustomers (3rd Thursday every October)	OM Yoga Show, Alexandra Palace, London (18-20)	#GinAndTonicDaySial Food Show, Paris (19-23)	#InternationalChefDay
14	15	16	17	18	19	20
#AppleDay	#WorldNutDay			#WorldPastaDay #WorldChampagneDay (4th Friday in Oct)	#NationalPumpkinDay	Clocks go back today
21	22	23	24	25	26	27
	#OatmealDay	#ExtraVirginOliveOilDay	#HappyHalloween			
28	29	30	31			

[&]quot;It's all very well having a great product, but developing a clear brand proposition is hugely important to business success."



NOVEMBER 2024
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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
				#WorldVeganDay World Vegan Month National Gratitude Month Diwali		#SandwichDay #InternationalStoutDay
				1	2	3
#NationalCandyDay #RoastDinnerDay Spirit of Christmas, London Olympia (4-10)	#BonfireNight Stress Awareness Week (5-9) Free From Functional Food Expo, Amsterdam (5-6)	#NachosDay		#CappuccinoDay	#BritishPuddingDay	#WorldScienceDay – Unesco #SocialMediaKindnessDay
4	5	6	7	8	9	10
#RemembranceDay	#NationalPizzaWithEverythingDay	#WorldKindnessDay Country Living Christmas Fair, London (13-16)	#NationalPickleDay #SpicyGuacamoleDay #WorldDiabetesDay	#ChildrenInNeed	#FastFoodDay	#HomemadeBreadDay
11	12	13	14	15	16	17
			Country Living Christmas Fair, Glasgow (21-24) BBC Good Food Winter Show, NEC (21-24)		#EspressoDay	
18	19	20	21	22	23	24
#NationalEatWithAFriendDay	#CakeDay		#Thanksgiving (4th Thursday in Nov)	#BlackFriday	#SmallBusinessSaturday	
25	26	27	28	29	30	

[&]quot;Maximising awareness of your presence at any event is integral to a successful outcome. Treat it like another marketing channel and capitalise on the opportunity to showcase your products."



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MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
						#EatARedAppleDay #StirUpSunday - Christmas pudding (last Sunday in Nov) National Fruitcake Month
						1
#EnglishBreakfastDay #GriefAwarenessWeek #CyberMonday		#CookieDay #SantasListDay	#WorldSoilDay Country Living Christmas Fair, Harrogate (5-8)	#NationalGazpachoDay		#NationalBrownieDay
2	3	4	5	6	7	8
			#GingerbreadHouseDay #MincePieDay #ChristmasJumperDay			#NationalCupcakeDay
9	10	11	12	13	14	15
	#National Maple Syrup Day	#BakeCookiesDay		#NationalSangriaDay	#HumbugDay #WinterSolstice	
16	17	18	19	20	21	22
	#NationalEggNogDay	#MerryChristmas		#NationalFruitcakeDay		
23	24	25	26	27	28	29
#NationalBaconDay	#NYE	#HappyNewYear2025				
30	31	1				

[&]quot;Our top tip for attracting investment is having a clear business plan and strategy."





THE FOOD MARKETING EXPERTS