

LE COMPTOIR DE MATHILDE



RICHARD FOURNIER
Founder

To understand the origins of **Le Comptoir de Mathilde** in Provence, you have to travel around 200 km north, towards **Saint-Étienne**.

This is where Mathilde lived, the grandmother of Richard.

In **2007**, the young man from Saint-Étienne decided to pay tribute to the woman who had inspired his childhood by opening a small delicatessen in **Nyons**, called *Le Comptoir de Mathilde*.

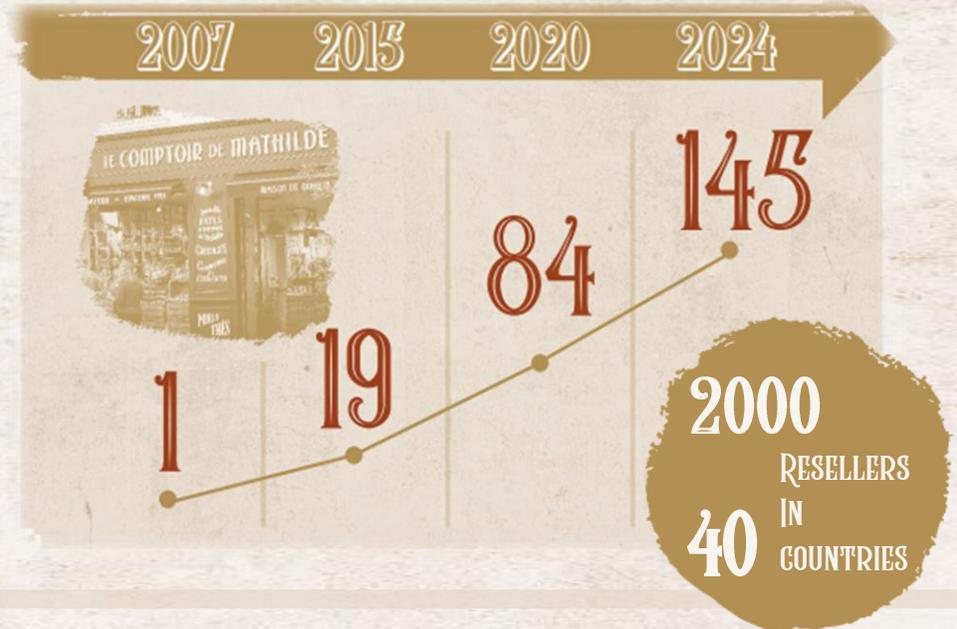
There, he started off by selling products in bulk such as olive oil, vinegar, tapenade, liqueurs, and chocolate creations.

Driven by a strong desire to offer **beautiful and gourmet products**, Richard soon became a **manufacturer** of a wider range of products as well as a **retailer**.

He embarked on this adventure **promoting French craftsmanship** like a treasure hunt, with the ambition of proudly.

From a first shop to a second, the brand continued to grow, leading Richard to develop a franchise network in France & Belgium and export in about 40 countries.

A FAST-GROWING FRANCHISE NETWORK IN FRANCE & BELGIUM



A RELIABLE MANUFACTURER



3
FACTORIES



24,000 SQM
PRODUCTION FACILITY



140
EMPLOYEES



BRING AUTHENTIC FRENCH INDULGENCE TO THE UNITED KINGDOM

CHOCOLATE & HAZELNUT SPREADS



A premium take on a household favourite

Rich in hazelnuts, palm oil free and non-GMO, it meets growing consumer demand for more considered indulgence. Delicious on toast, swirled into porridge or spread on warm scones at teatime.

BREAKABLE CHOCOLATE BARS



A strong gifting appeal.

Thick, indulgent chocolate bars to *break and share*, topped with generous inclusions. Ideal for cosy nights in or as an easy, giftable indulgence with strong shelf appeal.

HOT CHOCOLATE ON A STICK



An iconic winter bestseller.

Swirl into hot milk for a rich, velvety hot chocolate — just the thing after a brisk walk through Hyde Park or a cosy night in. Strong seasonal demand and repeat purchases.

CALENDAR EVENTS COLLECTIONS



Seasonal favourites, all year round.

Dedicated ranges for Christmas, Easter or Valentine's Day — from charming stocking fillers to Easter egg hunt treats ... High-impact visuals and tailored designs to maximise sell-through at each key retail moment.

CSR – CORPORATE SOCIAL RESPONSIBILITY



Eco-design & environmental impact

Development of eco-designed packaging to reduce our ecological footprint.



Inclusion & social commitment

Partnership with 2 ESATs integrated into our site from the beginning, offering opportunities to around 20 people with disabilities.



Renewable energy & energy conservation

30% of our energy consumption comes from renewable sources.



Responsible procurement

Priority given to local and French suppliers to promote short supply chains and boost the local economy.

PRIVATE LABEL SOLUTIONS AVAILABLE

Social media: <https://www.instagram.com/lecomptoirdemathilde/>

Website: www.comptoirdemathilde.com/en

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