

Achieving Growth and Efficiency for OS Doors with SAP S/4HANA Public Cloud Edition and PerciScan



PERCIPERE

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OS Doors is a global leading manufacturer of kitchen and bedroom doors—offering over 6,000 styles, colours, and finishes—serves a broad customer base across Ireland and the UK, including independent tradespeople, contractors, and large distributors.



Business Challenge:

OS Doors faced operational inefficiencies due to disconnected legacy systems. Limited integration between their online order system and back-end operations led to stock management and fulfillment issues. Critical functions—finance, procurement, warehousing, and manufacturing—ran on disparate systems, with no single source of truth for essential data like purchase orders, goods receipts, invoices, and SKU tracking.

Value Proposition:

Percipere brought deep manufacturing expertise and a strong track record of successful Cloud ERP implementations for SMEs across the UK and Ireland. The team addressed all of the client's requirements, including complex pricing and rebate structures. Percipere's change management methodology helped secure board-level approval for the project. Percipere leveraged SAP S/4HANA Cloud Public Edition to deliver a modern, scalable foundation for future growth and operational efficiency. This choice offered a competitive advantage by enabling seamless integration, optimised warehouse operations, and a future-proof platform for their evolving business needs.



Business Outcomes Expected:

- Improved rebate management: Reduced errors and improved accuracy in rebate processing, strengthening customer and distributor relationships.
- Streamlined purchasing: Automated 3-way matching accelerated the procurement cycle and reduced discrepancies.
- Reduced manual workloads: Automation of key processes freed up employees for higher-value activities.
- Enhanced supply chain efficiency: Integrated online order system with back-end operations, improving order fulfillment and reducing lead time.

"Percipere showed us they were the team that we could trust. Not only are they professional and experienced with ERP implementations, they demonstrated the confidence that we needed to see as we start our digital transformation. They understand our challenges and are implementing solutions that will make us more efficient and give us a strong foundation for continued growth."

Matt Woolhouse, Finance Director at OS Doors