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# Coconut Merchant

Pure coconut products. Ethically sourced. Transparently made for over a decade.

[www.coconut-merchant.com](http://www.coconut-merchant.com)



OUR STORY

## Who We Are



Coconut Merchant has been a trusted UK supplier of sustainably sourced, organic coconut products for over **10 years**. We're built on a foundation of fairness, transparency, and long-term partnerships with farming communities.

We work directly with farmers and cooperatives across **Sri Lanka, Thailand, Vietnam, the Philippines, and Indonesia**, ensuring fair wages and stable incomes by staying as close to the source as possible.

### **UN Partnership**

Proud partners with the United Nations Development Programme (UNDP), driving positive social impact in coconut-growing communities.

### **Fairtrade Certified**

Our Fairtrade certification reinforces our commitment to ethical sourcing and ensures farmers receive fair prices for their produce.

### **Transparent Policies**

Every sourcing decision is guided by our comprehensive Sourcing and Environmental Policies, ensuring consistency across all regions.



## Why Choose Coconut Merchant?



### 100% Coconut Expertise

Specialized knowledge in every coconut product category



### Ethical Sourcing

Sustainably sourced with verified fair trade practices



### Certified Organic

Complete range of organic-certified product



### Premium Packaging

Strong shelf presence and brand recognition



### Market Growth

Rising demand for clean-label, plant-based ingredients





# Market Opportunity

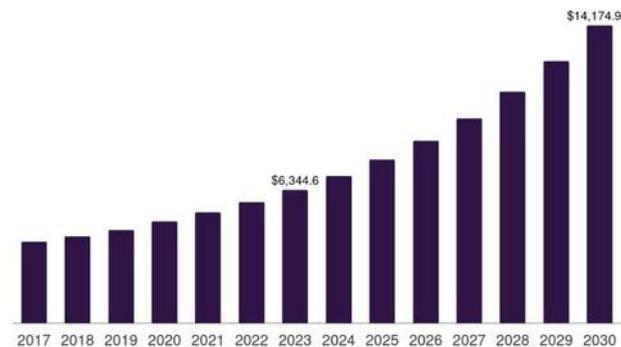
The UK organic market demonstrates exceptional resilience and sustained growth, even through economic challenges like cost-of-living pressures and inflation. This creates a compelling opportunity for ethical, organic brands.



"We saw strong growth in all food and drink channels and product categories with outstanding performance in the multiples, independents and home delivery. And the signs are strong that this growth is here to stay"

UK organic market sales growth over time

UK organic food and beverages market size, 2017-2030 (US\$M)



<https://www.grandviewresearch.com/horizon/outlook/organic-food-and-beverages-market/uk>

**12.2%**  
UK Market  
CAGR, 2024-2030

Consistent upward trajectory in organic demand

**Key Insight:** The UK organic market has demonstrated **consistent growth over many years**, with strong rebounds even during difficult economic periods. This resilience makes organic brands like Coconut Merchant exceptionally well-positioned for sustained success.

**10+**

**Years of Growth**

Decade-long track record in the organic coconut category

**5**

**Source Countries**

Diverse supply chain across Southeast Asia

**100%**

**Coconut Focus**

Unmatched expertise in coconut product development



OUR PRODUCTS

# Product Range

Our comprehensive selection of premium coconut products delivers versatility, quality, and consistent supply for food manufacturers and retailers.



## Organic Coconut Oil

Available in 1L and 500ml formats. Cold-pressed, extra virgin, and perfect for cooking, baking, and manufacturing applications.



## Organic Coconut Flour

Gluten-free, high-fiber alternative flour ideal for baking, product development, and clean-label formulations.



## Organic Coconut Flakes

Versatile ingredient for granolas, baking, snacks, and confectionery. Available in multiple size specifications.

# OUR PRODUCTS



Moringa Powder

Weight - 70g

CMNMP700



Organ Moringa Powder

Weight - 250g

CMNMP250



Organic Cinnamon Powder

Weight - 250g

CSE300



Coconut Savory Sauce (Aminos)

Weight - 200ml

CMCSS150



Coconut Syrup C/M

Weight - 250ml

CMOCS250



MCT Oil (C/M)

Weight - 500ml

CB9000



Organic Coconut & Cacao Spread

Weight - 330g

CMOCC330



Organic Coconut Butter

Weight - 200g

CMOCB200



Organic Coconut Butter Rich & Creamy

Weight - 300g

CMOCBR30



Organic Coconut chips Raw

Weight - 500g

CMCCR50



Organic Coconut chips Toasted

Weight - 500g

CMCCT50



Organic Coconut Cream

Weight - 400ml

CMOCC40

# OUR PRODUCTS



Organic Coconut  
Flour

Weight - 500g

CMOCF50



Organic Coconut Jam

Weight - 250g

CMCJ250



Organic Coconut Milk

Weight - 200ml

CMOCM20



Organic Coconut oil -  
CM LA VIE

Weight - 300ml

CMCBO300



Organic Coconut oil -  
CM LA VIE

Weight - 35ml

CMCBO35M



Organic Coconut Sugar

Weight - 1kg

CMOCS10



Organic Coconut  
Milk (100% Natural)

Weight - 400ml

CMOCM400



Organic Coconut Milk  
Powder - Tube

Weight - 250g

CMOCMP250



Organic Jackfruit  
Chunks

Weight - 400g

CMOJF400



Organic Coconut  
Sugar

Weight - 250g

CMOCS25



Organic Coconut Vinegar  
(Moringa-turmeric)

Weight - 250ml

CMOTV250



Organic Coconut  
Vinegar

Weight - 250ml

CMOCV250

# OUR PRODUCTS



**Organic Coconut  
Vinegar**

**Weight - 500ml**

CMOCV500



**Organic Creamed  
Coconut**

**Weight - 200g**

CMOCC200



**Organic Desiccated  
Coconut**

**Weight - 500g**

CMODC50



**Organic Virgin  
Coconut Oil**

**Weight - 10ml**

CMVCO10M



**Organic Virgin Coconut  
Oil**

**Weight - 20L**

CMVCO20L



**Organic Virgin Coconut  
Oil (Blue label)**

**Weight - 280ml**

CMCO280



**Organic Turmeric  
Powder**

**Weight - 1Kg**

CMOTP1KG



**Organic Turmeric  
Powder**

**Weight - 250g**

CMOTP250



**Organic Virgin Coconut  
Oil**

**Weight - 1L**

CMVCO10



**Organic Virgin  
Coconut Oil**

**Weight - 300ml**

CMVCO300



**Organic Virgin Coconut  
Oil**

**Weight - 45ml**

CMVCO45



**Organic Virgin Coconut  
Oil**

**Weight - 4000ml**

CMVCO40

# OUR PRODUCTS



**Organic Virgin  
Coconut Oil**

**Weight - 500ml**

CMVCO500



**Organic Virgin Coconut  
Oil with Turmeric**

**Weight - 500ml**

CMCOT500



**Pesto Powder**

**Weight - 125g**

CMNPP125



**Organic Coconut  
nectar Honey**

**Weight - 300ml**

CMOCH225



**Coconut Milk  
Powder**

**Weight - 1Kg**

CMCMP1KG



**Coconut Milk  
Powder**

**Weight - 250g**

CMCMP250



**Organic Coconut Milk  
- C/M (Tetra pack)**

**Weight - 330ml**

CMOCM330



**Organic Coconut  
Squeazy nectar Honey**

**Weight - 500g**

CMOCH500



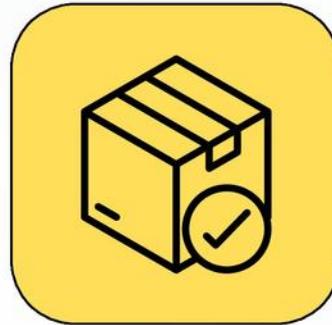
## Complete Coconut Solutions

Beyond our core range, we offer an extensive portfolio of coconut-based ingredients including coconut sugar, coconut milk powder, desiccated coconut, coconut chips, and specialty products. Each item meets rigorous organic certification standards and is backed by our ethical sourcing guarantee.



### Consistent Quality

Rigorous testing and quality control at every stage



### Flexible Packaging

Bulk quantities and retail-ready formats available



### Reliable Supply

Established supply chains across multiple regions



## Partner With Us

Join leading retailers and manufacturers who trust Coconut Merchant for ethical, high-quality coconut ingredients. Let's build something sustainable together.



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**Website**

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## Proudly Partnered With



Building sustainable partnerships. One coconut at a time.