



VENIETIAM

BRCS

Agents and Brokers

CERTIFICATED

DEVELOPING YOUR PROJECTS IN FOOD AND BEVERAGE

Venietiam, was born from the union of almost 25 years of experience in the world of food & beverage, with transversal skills in international trade and in the creation of projects ranging from the study of a new product to its sale and positioning in the market, intervening in all crucial areas of the supply chain such as the feasibility plans, the logistic optimization or the creation of a sales network.

Venietiam is **BRCGS** certified, the international standard that ensures safety, quality, and traceability for non-manufacturing traders (Agents and Brokers). This certification confirms our regulatory compliance and responsible management of the entire supply chain.

VENICE - LONDON

With operational offices in Italy and the UK, we offer Italian companies direct access to the UK market. We manage every operational step for you: procurement, logistics, import, invoicing in GBP, and relationships with local buyers. A concrete solution to post-Brexit challenges, with clear benefits in terms of time and cost.

PRODUCT CATEGORIES

Venietiam supports companies in developing tailor-made products across a wide range of **sectors, categories and three temperatures.**

From recipe to packaging, positioning to distribution, we deliver full-scale projects for retail and foodservice.



Dairy
range



Pizza and frozen snack
range



Pasta
dry and fresh



Tomato
range



Oils



Charcuterie



Condiments
and dressings



Canned & jarred
seafood



Frozen
Meat



Sweets
and confectionary

FOOD INTELLIGENCE

This service refers to all the actions that are put in place for the development of a Food&Beverage-project:

Feasibility plan

Product study

Financial analysis and administrative-logistics setup

Commercial strategy and product positioning

Creation of a sales network

Commercial-operational support

INTERNATIONAL TRADING

Venietiam's International Trading service is a partnership that works in two directions.

For the manufacturer: a light-audit of the factories is carried out, enabling the development of marketing/sales solutions in different markets, based on products characteristics and company's strategies.

For the costumer: all qualitative, operational and commercial requirements are analyzed, to identify then the best product and service solution, optimizing time and avoiding actions that could be penalizing thanks to our know-how.

BUY & SELL

Buy&Sell is Venietiam's business unit designed for those who wish to operate in the United Kingdom without dealing with the bureaucratic, logistical, and tax complexities associated with importing.

We offer a comprehensive purchase, import, delivery, and re-invoicing service in sterling (£) for companies around the world.

WHO IT'S FOR

Overseas companies willing to enter the UK market, with an experienced reliable partner, avoiding bureaucracies and headaches.

WHAT WE DO

- Procurement and purchase of goods in your name
- Importing into the UK
- Customs management and logistics
- Delivery to the final recipient
- Re-invoicing in GBP (£) in accordance with current legislation