

# INDEPENDENT

The background image is a photograph of a stylish hotel lobby. It features a large, arched window with a black frame that looks out onto a courtyard with plants. Inside, there are several modern armchairs in shades of blue and yellow, a low wooden coffee table, and a large, patterned rug. The walls are painted in warm tones, and there are potted plants and framed art throughout the space.

The business event for  
luxury, boutique, and  
independent hotels

# HOTEL

# SHOW

M I A M I

September 16-17, 2026

Miami Beach Convention Center

PROSPECTIVE EXHIBITOR INFORMATION

[IndependentHotelShow.us](https://IndependentHotelShow.us)



# Welcome to Independent Hotel Show Miami 2026



Welcome to Independent Hotel Show Miami, the only show in North America dedicated to the luxury, boutique, and independent hotel sector which focuses on hotel industry trends and emerging opportunities. IHS Miami is developed for today's forward-thinking, independently spirited hoteliers from North America, Central America, and the Caribbean to help grow their businesses and enhance the guest experience.

After a 30% increase in attendance for the 2025 show, we are delighted to be returning to Miami in 2026 for our fourth edition, and invite you to join us September 16-17 at the Miami Beach Convention Center to be a part of this unique and influential event.

IHS Miami is a comprehensive business event to service the full hotel lifecycle. From investment and purchasing to branding, design, operations, portfolio growth and selling; the show's content supports hoteliers in every stage of their hotel development.

Companies from across the supply chain are invited to benefit from the opportunity to sell directly to our engaged audience in search of the finest products and services. Don't miss out on the unparalleled opportunity to connect with this highest-quality audience of hoteliers.

We look forward to hosting you!



Miki LaSalle  
Sales Director  
Exposition Development Company, Inc.  
+1-678-381-8494  
[Miki.LaSalle@ExpoDevCo.com](mailto:Miki.LaSalle@ExpoDevCo.com)

# WHO SHOULD EXHIBIT?

Independent Hotel Show Miami will meet the needs of any business operating or wanting to operate within this flourishing sector. This includes businesses from but not limited to:

## AUDIO & ENTERTAINMENT

Guest facing technologies - in-room entertainment, smart technology, internet, wifi, door locking, telecommunications and audio-visual systems.

## BEDS & BEDDING

Mattresses, comforters, duvets, sheets, and pillows.

## BOUTIQUE/GIFT & RESORT WEAR

Bags, gifts, jewelry, sundries, and apparel.

## DESIGN & DÉCOR

Interior design – bed bath and living, furniture, soft furnishings, fabrics, wallcoverings and accessories, lighting, artwork, flooring and carpet. Exterior design – plant and garden, outdoor furniture.

## FOOD & DRINK

Bar design and products, beer, wine, spirits, non-alcoholic drinks, coffee and teas, bar snacks, minibar products and equipment.

## HOTEL SUPPORT SERVICES

Legal, finance, management and consultancy, insurance, property development, recruitment, staff and training.

## HOUSEKEEPING & HOTEL PRODUCTS

Linens, tableware, uniforms, cosmetics, glassware and china, towels, toiletries, promotional and branded gifts.

## MARKETING & BRANDING

Creative agencies, website design, print houses, graphic design, social media and marketing software.

## SPA & WELLNESS

Spa design, products, gym equipment, pools, spa services, leisure and wellness equipment.

## TECHNOLOGY

Back of house technologies – bookings and hotel management software, payment and revenue management systems, and hotel operation programs.





# WHY EXHIBIT?

Showcase your products & services to 1,500+ luxury, boutique & independent hoteliers from North America, Central America, and the Caribbean over 2 days.

Running a hotel is a time-consuming business, yet hoteliers need to continually evolve, source new products and ideas to increase revenue and create a personalized, distinctive, and enhanced guest experience.

Independent Hotel Show Miami is the targeted platform to meet hoteliers when they are fully engaged and ready to buy.

## INDEPENDENT HOTEL SHOW MIAMI WILL SHOWCASE YOUR BUSINESS TO THE LEADING PROFESSIONALS IN THE INDUSTRY ALLOWING YOU TO:

- Sell face to face to hundreds of potential buyers
- Generate sales leads, make direct sales, and build a qualified database
- Develop relationships with new and existing clients
- Build brand awareness
- Launch new products and educate buyers through product demonstrations
- Develop relationships with media and generate PR for your business
- Identify new distributors and partners





# THE GUEST EXPERIENCE

We are dedicated to delivering an incredible guest experience for our attendees at Independent Hotel Show Miami – similar to what our hotelier audience strive to achieve in their properties each day. We do this for the benefit of hoteliers, exhibitors, and partners alike. Aside from our high-quality exhibition, this manifests across five communal spaces which include:

## INNOVATION STAGE

The education hub covering the latest hotel trends and cutting-edge innovation with the goal of developing ground-breaking ideas and engaging conversations relevant to the boutique, independent, and luxury hotel sectors.

## BUSINESS CENTER

A relaxed environment where knowledge can be gained and shared. These tailored campfire-esque sessions, led by exhibitors, will provide a unique mix of presentations, products, and solutions for hoteliers.

## THE LOBBY LOUNGE

A central networking space at the heart of the show. The Lobby Lounge is an area to network in an open communal environment that embodies qualities shared with a modern hotel's lobby space.

## THE CORNER BAR

Developed to be another social hub of the show, The Corner Bar is the perfect place to grab a coffee or cocktail, network, or simply stop to sip and relax from a busy show day.

## THE MEET UP SPOT

New for 2026, this area is being developed as a functional work area to meet up with colleagues, charge devices, and have meetings.



# WHO CHECKED IN?

(A sample of 2025 attendees)

1000 Acres Ranch Resort  
6080 Design Hotel - Eskape Collection  
ABAE Hotel  
Addy Sea Historic Oceanfront Inn  
Aeternum Design Studio  
Aileron Management  
AKA Hotels & Residences  
Albion Hotel  
Almondy Inn  
Amethyst Garden Savannah  
Anthony's Key Resort  
Antigua Alqueria Hotel Boutique  
Arlo Hotels  
Arya Hotel & Suites  
At Mine Hospitality  
Atlantic Hotel & Spa  
Atoq Hoteles  
Baskervill  
Bayfront Inn  
Baylon Studio  
Beachcomber Resort & Club  
Belmond  
Bermello Ajamil & Partners  
Biltmore Hotel  
Bolongo Bay Beach Resort  
Bond Street Procurement  
Bowden Hospitality Group  
Bridgeton  
Cadet Hotel  
Cadillac Hotel & Beach Club  
Cajamarca  
Cambean Hospitality  
Carillon Miami Wellness Resort  
Casa Tua Hotel  
Casa Violeta Tulum  
Club Med  
CosciaMoos Architecture  
Crimson Peak LLC  
Delano Miami Beach  
Disney Cruise Line  
Dominique Debay Collection  
Dua Hotel Miami  
E11EVEN Club Hotel  
Edgewater Hotel  
EK Interiors & Procurement

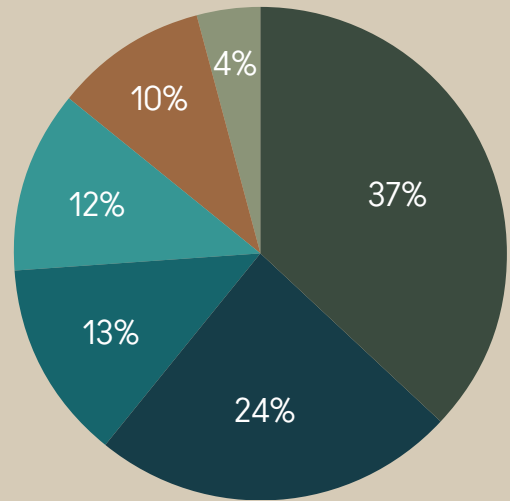
Ennismore  
Eskape Collection  
Esme Hotel  
Eurostars Hotels  
Exuma Beach Resort  
Ferries del Caribe  
FLAG Developments  
Gilberts Resort  
Glunz Ocean Beach Hotel & Resort  
GPI Hospitality  
Grand Beach Hotel Group  
Grassy Flats Resort  
Habitat Group  
Hale Koa Hotel  
Harbor Light Inn  
Hard Rock  
Highgate  
Hilton Hotels & Resorts  
Hilton Supply Management  
Hotel Greystone  
Hotel Lucine  
Hotel Ocean  
Hotel Trundle  
Hotel Victor  
Hyde Beach House  
Ibagari Boutique Hotel  
ID & Design International  
Impulsive Group  
Indigo Road Hospitality Group  
Inlet Inn  
Inn at Pelican Bay  
Inn on Biltmore Estate  
Isla Palma Management LLC  
JAI The Collective  
JetBlue Lodge  
JW Marriott Marquis Miami  
Kamalame Cay  
Karisma Hotels & Resorts  
Kimpton Surfcomber  
La Te Da Key West LLC  
La Victoria Miami Collection  
Largo Resort  
Las Olas Company & The Riverside Hotel  
Las Palomas Inn  
Lennox Hotels Miami Beach

Lovango Resort & Beach Club  
Lucero Surf Hotel  
Maine Hospitality Management LLC  
Majestic Hotel South Beach  
Marenas Beach Resort  
Maritime Conference Center  
Marriott International  
Marriott Vacations Worldwide  
Mast Capital  
MCM Hotels  
MDM Hotel Group  
Melrose River Club  
MIAHM/Robert Finvarb Companies  
Mirror Lake Inn Resort & Spa  
Mondrian South Beach  
National Hotel  
Nattivo Collection Hotel  
Nautilus Sonesta  
next design studio  
Noble House Hotels & Resorts  
Nodo Hotel  
Oaks on the River Resort  
Ocean Reef Club  
Oetker Hotels  
OTH Hotels Resorts  
Palas Hospitality  
Paramount Hospitality Management  
Pelican Grand Beach Resort  
Pestana South Beach Art Deco Hotel  
Place Hotels  
Plunge Beach Resort  
Poblado Plaza Hotel  
Provident at The Blue  
Rastrello  
Reem Hospitality  
Remington Hospitality  
Resorts World Bimini & NYC  
RIU Hotels & Resorts  
Rockhouse Negril Jamaica  
Rosdev Hospitality  
Sacajawea Hotel  
Sage Hospitality Group  
Salt Hotels  
San Ignacio Resort Belize  
Sandals and Beaches Resorts

Saunders Hotel Group  
Scarlett Hotel Group  
Sherry Frontenac Ocean Front Hotel  
SMS Lodging  
Sobrado da Compadecida Hotel Boutique  
Sonder  
Spring Creek Mountain Village  
Stay Hospitality  
Staypineapple Hotels  
Studio IDC  
The Atlantic Hotel & Spa  
The Betsy Hotel  
The Draft Horse Inn & Suites  
The Grand Resort and Spa  
The Hotel Concord  
The Lake House on Canandaigua  
The Leslie Hotel  
The Lodge at Whale Pass  
The Malcolm Hotel  
The Moore Hotel  
The Moorings Village  
The Palms Hotel & Spa  
The Parker Company  
The Ridgeway Inn  
The Ritz-Carlton  
The Setai Hotel  
The Shepley Hotel  
The St. Regis Bal Harbour Resort  
The Standard Hotel & Spa  
The Sunny Hotel  
The World Residence at Sea  
Think Hospitality  
Thompson Miami Beach  
Tomas Tillberg Design  
Trianon Bonita Bay Hotel  
Uma House by Yurbban  
Urbanica Hotels  
V 65  
Victor Hotels Miami Beach  
Virgin Hotels Collection  
W South Beach  
Waterstone Resort and Marina  
West Sonoma Inn & Spa  
ZenMar

# 2025 GUEST DEMOGRAPHICS

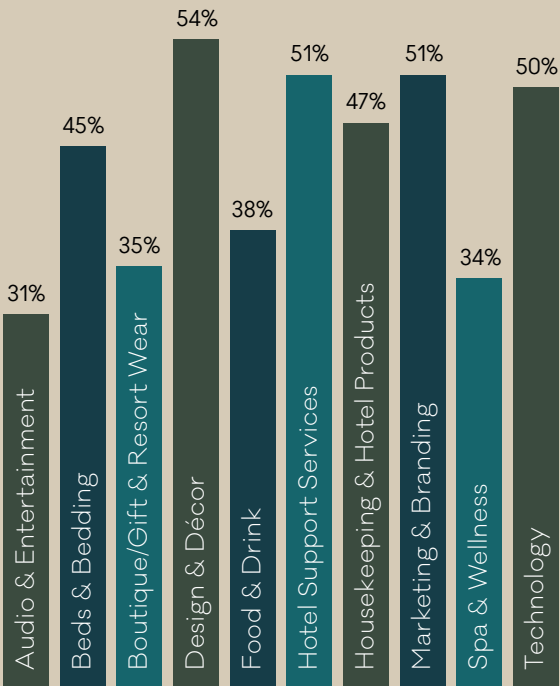
ESTABLISHMENT TYPE



- Independent Hotel
- Boutique Hotel
- Design/Architect
- Hotel Management Company
- Branded/Chain Hotel/Resort
- B&B/Inn/Alternative Accommodation

- 88% of Attendees Have Direct Purchasing Power
- 73% of Attendees Came Primarily to Meet/Connect with Exhibitors
- 65% of Attendees are from Independent or Boutique properties
- 95% of Attendees Plan on Attending Again in 2026

AREAS OF INTEREST





# CONNECTIONS CONCIERGE PROGRAM

More Connections. More Meetings. More Sales.

Trade shows are about making the right connections—but standing out takes strategy. That's where the Connections Concierge Program at Independent Hotel Show Miami gives you an edge.

This complimentary service available to contracted exhibitors connects you with qualified hoteliers actively seeking new ways to cut costs, drive guest loyalty, streamline operations, and unlock new revenue streams.

Our team will work closely with you to help identify a list of target hotels/companies that would most likely have a need for your solution.

Our team will conduct personal outreach to:

- Ensure prospects know your company is exhibiting
- Share your solution and its value
- Confirm their registration and interest
- Offer available times to meet with you at the show

When a match is made, show management will facilitate a direct e-introduction and/or help schedule a 1:1 meeting at the show.

The Result? More Visibility. Better Qualified Leads. Stronger ROI.

Let us help you turn introductions into real opportunities.



JOIN US IN SHARING YOUR SOLUTIONS FOR  
THE MODERN HOTELIER. WHAT PRODUCT  
OR SERVICE CAN YOU OFFER?



# JOIN US AS AN EXHIBITOR

Join our premium exhibitor line-up.  
Minimum booth size is 100 square feet.  
Contact us now to request a floorplan.

Miki LaSalle  
Sales Director  
+1-678-381-8494  
Miki.LaSalle@ExpoDevCo.com

## Early-Bird Pricing – Expires on January 31, 2026

Refer to Packages Addendum for details of what is included in booth packages and add-on packages offered.

## RATE

Standard Space with Hard-Wall Booth Package (this is required to be selected by all Exhibitors, raw space options are available to exhibitors with approved custom booth structures requiring 10'x20' or larger space)	\$5,750 per Booth Unit (the hard-wall structure is 3m x 3m)
Open Corner Fee add-on	\$400 per Open Corner
Lighting Package add-on	\$565 per Booth Unit

### Standard Space with Hard-Wall Booth Package: \$5,750 per 3m x 3m Booth Unit

(this is required to be selected by all Exhibitors, raw space options are available to exhibitors with approved custom booth structures requiring 10'x20' or larger space).

- Hard-Wall (Shell Scheme) 8' high on 3 sides (2 sides for open corner locations)
- Company Name Header Sign
- Carpet (Standard show color)
- 1x Square White Table
- 2x White Folding Chairs
- Material Handling
- Wastebasket & Trash Removal
- Daily Vacuuming
- Booth Personnel Badges
- Online Directory Listing
- Marketing Promotion Tools

### Open Corner Fee add-on: \$400 per Open Corner

Additional charge per Open Corner

### Lighting Package add-on: \$565 per Booth Unit

(Available as an add-on to either the Basic Raw Space or Hard-Wall Turnkey Packages)

- 500 Watt / 120 Volt (5 Amps) electrical drop (can only be used for lighting package)
- 1x 6' Black Track with 3 lights
- Installation and Dismantle Labor

# THE INDEPENDENT HOTEL SHOW PORTFOLIO

IH.◆

A M S T E R D A M

22-23 Apr 2026  
RAI Amsterdam

IH.◆

M U N I C H

16-17 Sept 2026  
MOC Munich

IH.◆

L O N D O N

5-6 Oct 2026  
Olympia Events

IH.◆

M I A M I

16-17 Sept 2026  
Miami Beach Convention Center

## CONTACT:

Miki LaSalle  
Sales Director  
+1-678-381-8494  
Miki.LaSalle@ExpoDevCo.com

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