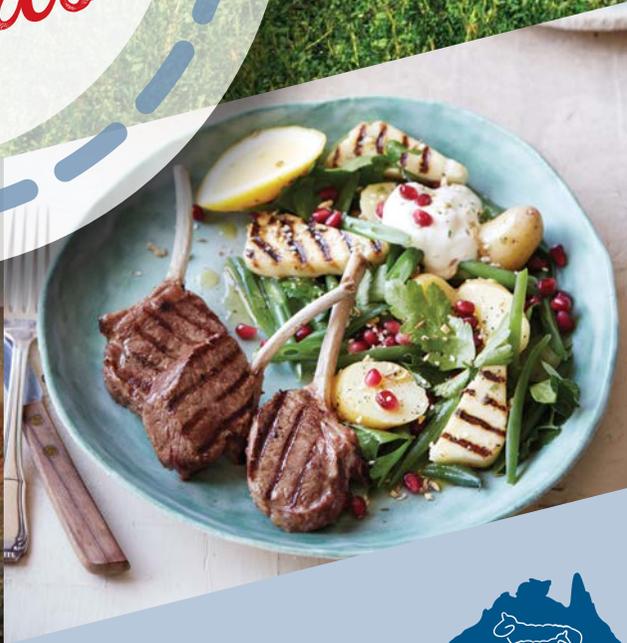




International
FLETCHER
Exports



CONTENTS

Director's Message	3
Family Business, Global Outlook	4, 5
Continued Development - People and Product	6
Quality Process – Product Excellence	7
Australian Product, International Recognition	8, 9
Premium Products, Selected Cuts	10, 11
Tailored Logistics - Quality to you door	12, 13
Quality Ingredients - Proteins to meet your needs	14
Quality More than Skin Deep	14
A Fine Reputation in Wool	15
Seeing Green for the Environment	16
Farming	16
Fletcher Grain	17
Fletcher Commodities	17
Fletcher Logistics	18
Product Summary	19
Company Contacts	20



Ewes grazing on 'Kiargathur Station'



Fletcher processing and farming locations.

DIRECTOR'S MESSAGE

Lambs grazing on 'Kiargathur Station'

Thank you for taking the time to gain an insight into Fletcher International Exports. Over the last 40 years, my family, staff and I have grown the business to its position today, the leader in supply of sheep meat, skins, wool products and associated co-products to the global market.

Over the past 15 years we have seen considerable vertical integration to include large scale lamb farming, cotton, grain and pulse production and export with a state of the art grain handling and export facility serviced by our own locomotives and wagons.

We are proud of this evolution and look forward to growing our business with you over the years to come.

When you purchase products displaying the "Fletcher" brand you can be assured you are purchasing product of the highest quality and integrity.

All Fletcher products are:

- 100% Halal slaughtered, in accordance with Islamic Rites.
- Produced under the strict food safety regulations of the Federal Government's Department of Agriculture & Water Resources (DAWR).
- Produced in an environmentally responsible manner.
- All Australian, pasture raised.
- Well received in over 100 countries around the globe.

As a company we are proud of the strong relationships we have built with our valued clients over the years. These relationships have been central in the development of the business, and their longevity demonstrates our ability to consistently supply quality products to exacting market requirements worldwide.

Thank you for considering Fletcher International Exports when fulfilling your requirements. Please feel free to contact our sales staff with any business enquiries.

Roger Fletcher

Roger J. Fletcher
Founder & Managing Director



Fletcher International Exports
Western Australian plant Est. 8
Narrikup



FAMILY BUSINESS, GLOBAL OUTLOOK

Fletcher International Exports is Australia's most integrated processor and exporter of lamb and sheep meat products. The company operates two highly efficient processing facilities, located in Dubbo, New South Wales, and the other near Albany, Western Australia. These two plants have a combined processing capacity in excess of 90,000 sheep and lambs per week which equates to over 4.5 million head per year.

In addition to the company's lamb and sheep meat products, wool and sheep skins, the company markets a diverse range of high quality co-products. The processing philosophy is to utilise as much of each animal as possible. This has driven ongoing

expansion in the degree of vertical integration and the processing plants have steadily evolved to enable further value adding processes to be achieved.

To compliment the existing processing operations, the company has been active in developing significant farming interests. These interests further strengthen the livestock supply chain and provide an opportunity to supply consistently throughout the year.

In the past 15 years the company has developed a significant new business to export and market cotton, grain and pulses through a state of the art grain handling and export facility serviced by Fletcher owned locomotives and wagons.

Fletcher International Exports has been responsive to the dynamics of consumer demands in the global marketplace. The expansion of the company's chilled meat business and the development of the grain and pulse export business have been examples of recent responses to meet changing markets and opportunities.

One of the company's core strategies is to continue to work with its customers to develop new innovative products for changing consumer tastes and lifestyles. The company's full vertical integration from farm and processing to logistics and in market support provides essential capabilities to realise this strategy.



Lambs resting at Fletcher International Exports Dubbo plant Est 2309

CONTINUED DEVELOPMENT – PEOPLE AND PRODUCT

Training

An investment in training is an investment in the continued development of the business. A well trained workforce is a key for increasing quality and efficiency. The company's philosophy is to support ongoing employee development throughout their career.

As a Registered Training Organisation, all new employees are placed in dedicated courses to develop knowledge and practical skills in areas such as food production, safety and animal welfare techniques.

This ensures the company remains at the forefront of the industry and is equipped to continue to deliver high quality, safe products to international markets.

Research & Development

Since commencing operations, there has been an active research and development program in place, with achievements recognised nationally. This program has seen the development of innovative solutions to various challenges across the organisation and has enabled continuous improvement to product and process.

Through collaboration with industry and government bodies, new ideas and practices have been developed and the company has

earned a reputation as a genuine industry leader. The value of these relationships continues to be realised through advancements in the organisation's ability to effectively market 'Fletcher' brand products in the global marketplace.



QUALITY PROCESS – PRODUCT EXCELLENCE

Quality Assurance

The company takes pride in consistently delivering products that meet client's specifications and stringent quality standards. The integrated quality system is based on the HACCP and ISO accreditation for quality assurance. Through a strong internal audit process there is ongoing review and enhancement of the system. The process is verified by the federal government agency the Department of Agriculture & Water Resource (DAWR).

This Australian federal government organisation is responsible for maintaining the integrity of Australia's animal welfare and food safety standards. Throughout each of the processing facilities, DAWR personnel are in place to verify international government requirements.

A key requirement for markets around the world is traceability. Fletcher International Exports has a number of programs in place that together provide a complete system of traceability. They extend from on farm records that must be supplied with livestock upon purchase, throughout the various stages of processing to the final products.

This investment by the company and broader government agencies provides clients with the confidence that when they purchase the 'Fletcher' brand they are purchasing a quality product.

Processing

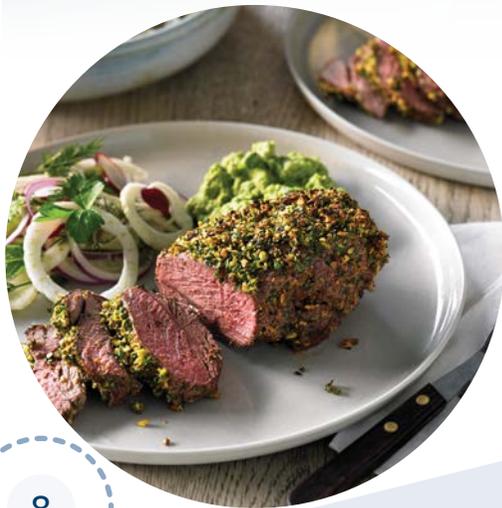
The highest processing standards at both of Fletcher International Exports' specialist single species abattoirs ensures you receive a high quality product that is;

- 100% Halal slaughtered
- Produced under strict Federal Government food safety regulations
- Accepted by all trading partners including the EU and the USA.

Each facility operates a laboratory, fully accredited by the National Authority for Testing Association (NATA), managed by accredited staff and fully equipped with the latest technology. This ensures all country requirements and meat hygiene standards are exceeded.

Sustained capital investments at each processing site enable the company to meet the increased global demand for chilled lamb products. These investments complement the company's existing capability to supply throughout 52 weeks of the year.





AUSTRALIAN PRODUCT – INTERNATIONAL RECOGNITION

Australia's ability to consistently supply safe, high quality products is well regarded. The geographic isolation and rigorous quarantine systems in place along with fertile soil, sunshine and clean rainfall provide the perfect production conditions for safe livestock production. These factors combined with advanced farm management, stringent animal welfare protocols and the highest food safety standards in the world, assure the customer, products purchased from Fletcher International Exports is of the highest quality and integrity.

Sustained global supermarket expansion is resulting in high growth in consumer demand for chilled lamb. Recent expansion at both plants and the addition of vast farming interests, allows

Fletcher International Exports to continue to consistently supply the high quality products clients have come to expect.

The locations of the company's processing facilities provide clients with unmatched flexibility in terms of shipping. Each site has advantages in transit times to specific markets and contracts can be shipped from either the east or west coast of Australia to achieve the optimum delivery time.

The dedicated sales team possesses extensive practical experience in processing and exporting in addition to extensive knowledge of the global marketplace. This provides you a direct link, enabling a tailored solution to your individual requirement.



PREMIUM PRODUCTS



Bone in Lamb Leg



Boneless Lamb Eye of Shortloin



Frenched Lamb Rack



Bone in Lamb Shoulder



Boneless Lamb Tenderloin



Boneless Lamb Shoulder



Boneless Lamb Leg



Bone in Lamb Loin



Tripe
Aus-Meat No.7080



Tongue - Long Cut
Aus-Meat No.7000



Liver
Aus-Meat No.7030



Kidney
Aus-Meat No.7040

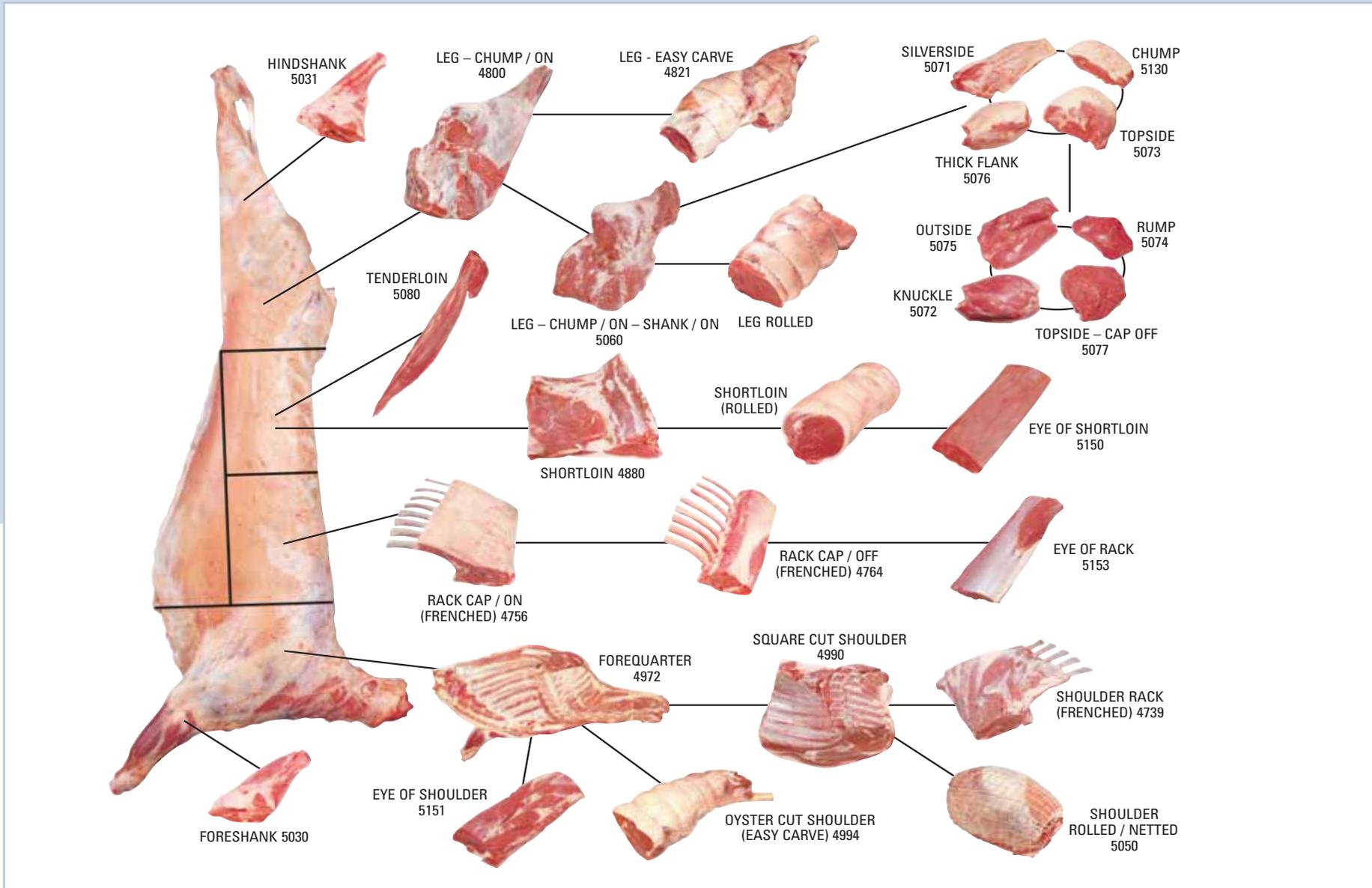


Heart
Aus-Meat No.7050



Brain
Aus-Meat No.7070

SHEEPMEAT PRIMAL CUTS



TAILORED LOGISTICS – QUALITY TO YOUR DOOR

Fletcher International Exports utilises the latest technology to ensure effective logistics management of cargo to clients in over 100 countries. The company has made considerable investment to completely re-fit production, inventory, sales and shipping I.T. systems. This provides ‘real time’ order information and places the company in a strong position to manage business growth into the future.

Packaging, carton sealing, plate freezing, carton chilling and transport equipment is best in class to ensure the quality of the products prepared can be maintained through transit to the client. Ongoing investment has seen the integration of new automatic plate freezing and food processing rooms which provide many efficiencies and a product produced under the ultimate cool chain management system.

The company is in the enviable position of owning all its own logistics infrastructure from the processing plants to the wharf. This includes “Road Trains” for the west coast operation and locomotives and wagons for the east coast facility.

Despite the size of the organisation and expansive market presence, Fletcher International Exports is proud to offer individual solutions according to the client needs. The company has the capacity to supply contracts ranging from a smaller consignment by air through to containerised orders, tailored to best service your needs.



Fletcher train set stabled at Fletcher Intermodal, Dubbo



Fletcher International WA 'Road Train', Narrikup and Plate freezers

QUALITY INGREDIENTS – PROTEINS TO MEET YOUR NEEDS

Petfood and Co-Products

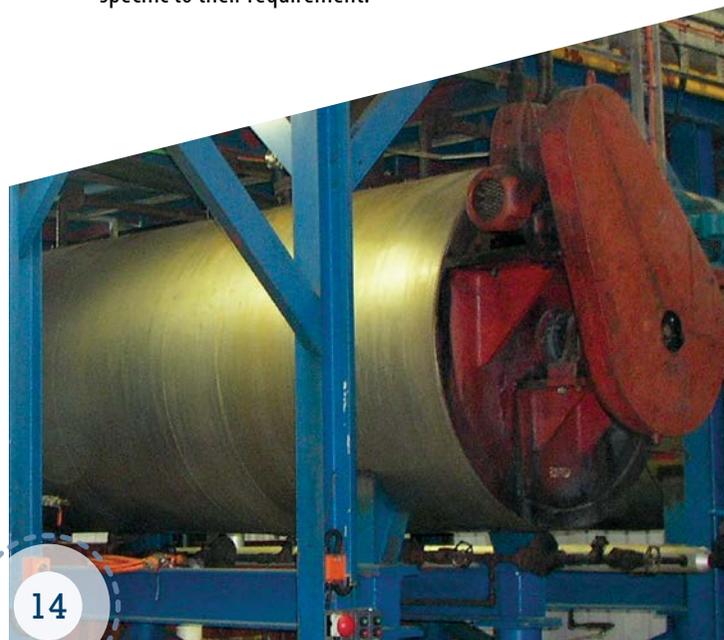
The company markets an extensive range of co-products under the Fletcher Brand. Each of the processing sites operates efficient rendering plants, pet food processing and freezing facilities.

The product range includes lamb meat and bone meal, blood meal, tallow, gall, mechanically separated lamb, livers and lungs which can be exported worldwide. Exporting 52 weeks of the year ensures the consistency of supply the company's clients have come to expect.

Meat and bone meal classification is another specialised process offered by Fletcher International Exports. This allows the client to receive the highest quality product and an ash content specific to their requirement.

All raw material is derived exclusively from internal operations at our single species processing facilities ensuring that Fletcher petfood and co-products are 100% Ovine.

All rendering facilities are nationally accredited and continually upgraded to ensure the most efficient and reliable operations, whilst exceeding strict Australian rendering guidelines and environmental targets. The latest technology has ensured the efficiency and best practice of each plant, both leaders in the rendering industry.



QUALITY MORE THAN SKIN DEEP

Skins

Fletcher International Exports has earned a valuable reputation internationally for the quality of their sheep and lamb skins and ability to supply consistently throughout the year. The company's comprehensive Quality Assurance management system ensures each client's specific requirements are met with precision.

Such systems provide effective control over the skin production process, from livestock selection through to classing and shipping.

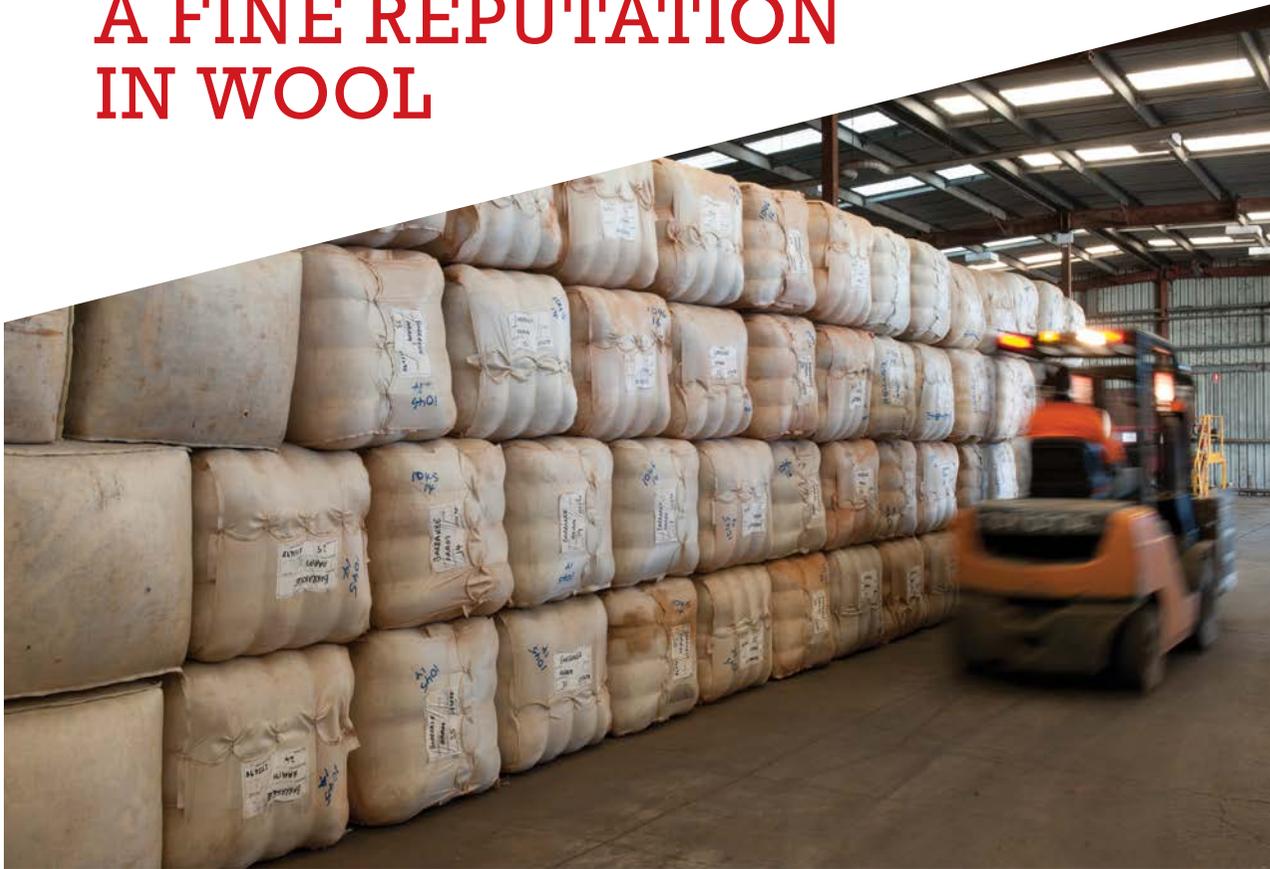
Fletcher International Exports is well placed to supply to both the wool on tanning and leather processing markets, producing the following products;

■ Drum Salted Sheep and Lamb skins

The company's commitment to maintaining product integrity during transit is exemplified by shrouding the palletised products with white U.V. resistant pallet covers. This avoids deterioration and contamination during storage and transport.

When purchasing Fletcher International Exports sheep skin products you can be confident that you will be supplied with the highest quality, produced under strict Fletcher standards.

A FINE REPUTATION IN WOOL



Fletcher International Exports has built a brand synonymous with quality.

With the company's own farms located in prime wool-growing areas, as well as strong direct relationships with farm-based suppliers, Fletcher International Exports is proud to offer 100% Australian-grown wool.

The company specializes in:

- Direct farm merino and crossbred greasy wools
- Fellmongered merino and crossbred greasy wools
- A wide range of combing and carding types
- Undumped packaging of containers direct to port.

To ensure greasy wool can be offered to all markets, wool is fully tested & certified by the Australian Wool Testing Authority, (AWTA).



SEEING GREEN FOR THE ENVIRONMENT

Environment

Fletcher International Exports operates under strict State and Federal Government Environmental Guidelines. Environmental sustainability forms part of our core strategic plan. In addition to meeting regulatory requirements, the company takes pride in exceeding the environmental expectations of the Communities in which it operates.

All sites operate under an integrated environmental management program to ensure environmental best practice is achieved. These programs are 'living programs' and are subject to regular review to allow continuous improvement.

Opportunities for resource reduction and reuse are reviewed on an ongoing basis. This analysis ensures the company is able to identify innovative ways to reuse or redirect resources within its operations.

Community

The company is proud to operate in regional Australia providing over 1400 direct jobs and many thousands of indirect job and business opportunities in these communities.

Fletcher International Exports actively participates in the community through programs like the Australia Food Bank that provides meals to people in need in our communities. www.foodbank.org.au



Above: Lambs resting on Lucerne at 'Kiargathur Station'

Above right: Harvesting at 'Kiargathur Station'

Right: Cotton picking at 'Kiargathur Station'

FARMING

The company owns and operates large scale properties for the purpose of supplying high quality lambs, wool, cotton, grains and pulses to customers' exact requirements as well as providing a vehicle to conduct research programs to benefit the entire industry.

These pastoral holdings now total some 204,000 acres across the Australian states of Queensland, New South Wales and Western Australia and bring some exciting opportunities for future development.



FLETCHER GRAIN

Established in 2009 Fletcher Grain began as 40,000mt of silo storage for wheat from the company's Condobolin property 'Kiargathur Station' as well as growers in the surrounding areas. Keen support from export customers and growers soon pushed expansion to the current capacity of 350,000mt of storage across silos, bunkers and sheds. Fletcher Grain now receives commodities including Wheat, Barley, Desi Chickpeas, Faba Beans, Albus Lupins, Canola and Cotton Seed.

A large proportion of the grain received at Fletcher Grain is exported to over 40 countries around the world to a variety of different end users such as flour mills, bio-fuel producers, stockfeed companies and retail packaging companies.

Product list

Wheat (APH1, APH2, H12, H2 APW1, ASW1, AGP1, FED1 and a number of high protein high screening grades), Desi Chickpeas, F1 Barley, Canola, Cottonseed, Faba Beans, Albus Lupins.

FLETCHER COMMODITIES

The Fletcher Commodities division markets directly to many international markets. A direct relationship with stakeholders is very important to the business. The business promotes open communication ensuring transparency and consistency right across the supply chain when meeting customer's expectations.

Fletcher Commodities is a class leading facility that is a genuine leader in the Australian grain and pulse export sector. Key assets of the business include.

- Grain storage capacity of 350,000 metric tons (silo, bunker and shed) storage.
- Cotton lint warehouse capacity of 150,000 static cotton lint bales.
- Grain packing capacity up to 4,000mt or 160 x 20' containers per day.
- Cottonseed packing capacity up to 1,000mt or 40 x 40' containers per day.
- Cotton lint packing capacity 4,480 bales per day or 40 x 40' containers.
- High capacity grain grading technology to ensure clean consistent product is packed for export.

New facilities combined with rigorous internal Quality Management systems ensure the focus is on providing clean accurate testing, weighing and analysis. Sampling personnel are Grain Trade Australia certified and utilise the latest technology for moisture, protein, screenings, test weight and falling number analysis.





FLETCHER LOGISTICS

Fletcher Logistics handles in excess of 60,000 Twenty foot Equivalent Unit (TEU) per annum. The division supports its own logistics and shipping centre, where staff have extensive experience in working with shipping lines, Government Bodies and freight forwarders in making containerised import and export of freight seamless. The intermodal terminal handles a variety of products including abattoir products, mining exports, cement imports, fertilizer imports, grains, pulses, cotton lint, cottonseed and agri/mining chemicals with room to expand into new products.

Fletcher Logistics manages the entire import and export task from intermodal terminal to port and return. No container job is too big or small. The division prides itself on using a strong relationship network to leverage better value for customers on shipping, trucking and rail rates to ensure our customers have the most competitive options available. Fletcher Logistics promotes open

communication ensuring transparency and consistency right across the supply chain when meeting customer's expectations.

Fletcher Logistics owns the longest and heaviest container export train in Australia.

Fleet size of 3 x C44aci UGL 4500 horsepower locomotives, 62 x 60 foot CIMC wagons with a combined length of 1.28km.

The train has a capacity of up to 6,100mt trailing tonnage, 186 TEU slots per service, three times per week, with the ability to run extra services.

Train unloading and reloading is carried out efficiently by three 40mt heavy lift container handlers.

When on site, the train stables on the company's private 1.5km double ended loop siding, with over 1000 metres of hard stand train loading area. The train calls all three Sydney container ports before collecting empty containers for the return journey to Dubbo.



Fletcher train set stabled at Fletcher Intermodal, Dubbo

PRODUCT SUMMARY

Brands

- Fletcher
- Fletcher Premium Lamb
- Shepherd's Farm

Product Summary

- Chilled and Frozen Bone In and Boneless Lamb
- Chilled and Frozen Bone In and Boneless Mutton
- Edible Offal (Tongue, Liver, Kidney, Heart, Brain, Tripe and Spleen)
- Sheep and Lamb Runners
- Lamb Meat and Bone Meal, Blood Meal, Tallow and Gall
- Petfood: Livers, Lungs and Mechanically Separated Lamb
- Greasy Wool
- Salted Sheep Skins
- Cotton Lint, Cottonseed
- Grains and Pulses

Service Summary

- Reefer, general purpose and ISO Tanker imports and exports
- Fertiliser and cement storage and distribution
- Storage and warehousing





CONTACTS

The Fletcher Group of Companies

Head Office and Dubbo Abattoir

Fletcher International Exports Pty Ltd

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Administration
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E-mail: mailbox@fletchint.com.au

Albany Abattoir:

Fletcher International WA

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ABN: 50 878 814 356
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Narrikup WA 6326 Australia
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Albany WA 6331 Australia
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Administration
Office Fax: +61 (0)8 9892 4080
E-mail: mailbox@fletchint.com.au

Fletcher Grain and Inter-modal Freight Terminal

Fletcher International Exports Pty Ltd

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Fletcher Grain and Intermodal, Dubbo



WWW.FLETCHINT.COM.AU