

“

Our CFO signed us up for FinPro's series of webinars and we have quickly become big fans. We have found them informative, well done and the hour is just right from a time investment perspective. This is well worth the investment.”

Mark E. Bruin

President & CEO

The National Bank of Indianapolis

“

Always love listening to these FinPro webinars. Some of the best in the industry!”

Carol Fehrle, CPA

Executive Vice President & COO

Quail Creek Bank

“

Scott always presents his information in a concise, easy to understand manner. The topics are timely, and the subject matter is structured in such a way to provide maximum benefit.”

Donald Mendiak

President & CEO

First Commerce Bank

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FinPro's Virtual Learning Series is an engaging experience that provides topical learning through webinars. Stay current on the latest industry trends and topics, showcasing your commitment to adding value to your financial institution. Our webinars are educational, focusing on strategic learning and strong leadership development. Join us to empower your team and lead the way in the evolving financial landscape!

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Proven Track Record: Highly rated by banks across the nation, our webinars have a history of delivering valuable content that enhances knowledge and drives improvement.

Webinar Topics

| | |
|--|----------|
| Q1 Economic and Risk Update | 1/08/25 |
| The Current State of ALM | 1/15/25 |
| Key Elements Directors Need to Succeed | 2/12/25 |
| Cybersecurity | 2/26/25 |
| Industry Scorecard | 3/12/25 |
| BSA/AML | 3/26/25 |
| Q2 Economic and Risk Update | 4/09/25 |
| The Current State of Funding/Liquidity Issues | 4/16/25 |
| Pre-Exam / Audit | 5/14/25 |
| Federal Regulatory Roundtable | 6/11/25 |
| Talent Management | 6/25/25 |
| Q3 Economic and Risk Update | 7/09/25 |
| The Current State of Strategic Planning | 7/16/25 |
| AI / Fintech | 8/13/25 |
| Corporate Governance | 8/27/25 |
| Customer Segmentation | 9/10/25 |
| Q4 Economic and Risk Update | 10/08/25 |
| The Current State of the Regulatory & Risk Environment | 10/15/25 |
| Leadership | 10/29/25 |
| Asset Quality | 11/12/25 |
| Keys to Success - 2026 | 12/17/25 |

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 Talent Management
 Corporate Governance
 Leadership

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Meet Our Speakers



Donald Musso | President & CEO

Don founded FinPro in 1987, establishing it as a leader in Community Banking. In 2012, he launched FinPro Capital Advisors, a subsidiary for capital market activities. With 37 years of experience, Don has founded multiple banks, invested in Community Banks, and served on various boards. He's an expert in bank value creation, strategic planning, and investment banking.



Robert Musso | COO & CTO

Robert has expertise in consulting, project management, product management, environment architecture and cybersecurity. He is leading the digital transformation of FinPro by converting legacy desktop analytical models to true SaaS-based solutions.



Scott Martorana | Executive Vice President

Scott has expertise in capital markets engagements including mergers and acquisitions, capital raising, and valuations. Scott has conducted numerous Board and Management retreats and teaches at the Stonier Graduate School of Banking.



Matt Miller | Executive Vice President

Matt manages many of the partnership, strategic planning, and asset liability engagements and is responsible for the refinement of FinPro's strategic planning model and integration of FinPro's branch profitability and asset liability models. Matt also teaches at the Graduate School of Banking Colorado as well as the Executive Development Institute.

Pricing & Details

- + **\$2,700** - Includes 12 months of webinars with unlimited attendance to all webinars and recordings for your organization.
- + Remaining webinars in 2024 included in the package.
- + Presentation material is included with each webinar.
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- + All live webinars take place on Wednesdays at 11:00 am ET.
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- + All of our live webinars qualify for CPE credits.

Excellent Training Tool!