

One Day Employee Workshop: Deception Detection Skill Mastery

LIVE WORKSHOP WITH PAMELA MEYER

Course Information

Pamela Meyer is known for her riveting keynote speeches and one-hour training sessions. Her TED Talk has been viewed over 30 million times and is the 11th most popular TED Talk of all time. With this One-Day Employee Workshop, participants will have next-level access to the science, skills, and secrets of expert deception detectors. Pamela Meyer's workshops are fast-paced, power-packed days rich with video tests, group exercises, interactive challenges, and role-playing. Participants will experience a fun-filled fascinating day that zips by. Attendees laugh as they learn, yet behind the scenes, Pamela Meyer's training staff will have prepared workbooks and hand-outs – and they will be carefully assessing the group to ensure they are absorbing the material appropriately to make sure no attendee is left on the fringes.

Learning objectives:

At the end of the session, participants will be able to:

- Identify a subject's primary motivation for lying and describe their internal emotional state
- Identify a subject's blind spots
- Recall five myths about deception that science has debunked
- Identify how different personality types exhibit deception
- Describe how men lie differently from women and why
- Identify unconscious lies hidden in someone's language by analyzing sentence structure and word choices
- Identify five types of deceptive statements liars will always choose
- Identify flashes of emotion on the face by observing eyebrow movements, cheek contraction, and other facial indicators
- Identify and interpret subtle shifts in physical behavior associated with deception, resistance and masking
- Identify strategies for eliciting information that are professionally acceptable and grounded in sound ethical deliberation
- Prepare for an interrogation or interview
- Construct questions ethically and so they elicit hidden information
- Pace a conversation so information is obtained unobtrusively
- Define the six key elements of a good question
- Identify when a negotiating partner is ready to make a move
- Set up a room for effective interviewing
- Describe the process for creating productive rather than "happy" rapport
- Implement strategies to navigate cultural barriers to trust
- Identify strategies for obtaining critical information when encountering resistance or objections from difficult subjects

LIVE
COURSE



To Register:

Log on to

<https://PamelaMeyer.com/>

In order to be awarded the full credit hours, you must be present and register your attendance and departure on the attendance sheets at the registration desk.

Earn

**4 CPE Credits in
Behavioral Ethics &
4 CPE Credits in
Personnel/Human
Resources!**



Additional Information

No prerequisite knowledge is required to be successful in this course.

No advance preparation is required.

Program Level – Overview

Delivery Method – Group Live

Bulk Purchase and Bulk Refund Policy

Corporate or institutional clients that have an interest in bulk purchases for their employees can contact Pamela Meyer directly to discuss customization and discounts. Contact Pamela Meyer through a formal inquiry via this form: <https://PamelaMeyer.com/Contact/>

For bulk purchases of *group live* courses, refunds will only be offered to employers that have paid their invoices 30 days ahead of the course date.

Refund and Cancellation Policy

Where unforeseen circumstances apply, if a Calibrate *group live* course is canceled, paid participants will be offered the next available date, or a full refund.

If a participant wishes to cancel and receive a refund in full, they must provide a minimum of 72 hours advance notice by email or by filling out the contact form at <https://PamelaMeyer.com/Contact/>. Refunds will only be provided to individual participants that paid via credit card.

For further information, policies or concerns, including information on refund cancellation policies for *group internet based* and *self-study* courses, contact Pamela Meyer and her team via this form: <https://PamelaMeyer.com/Contact/>

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