# Independent SCHOOLS SNOW THENEXT CHAPTER 2025-6

TILL BUILD

Boarding Structure Schools

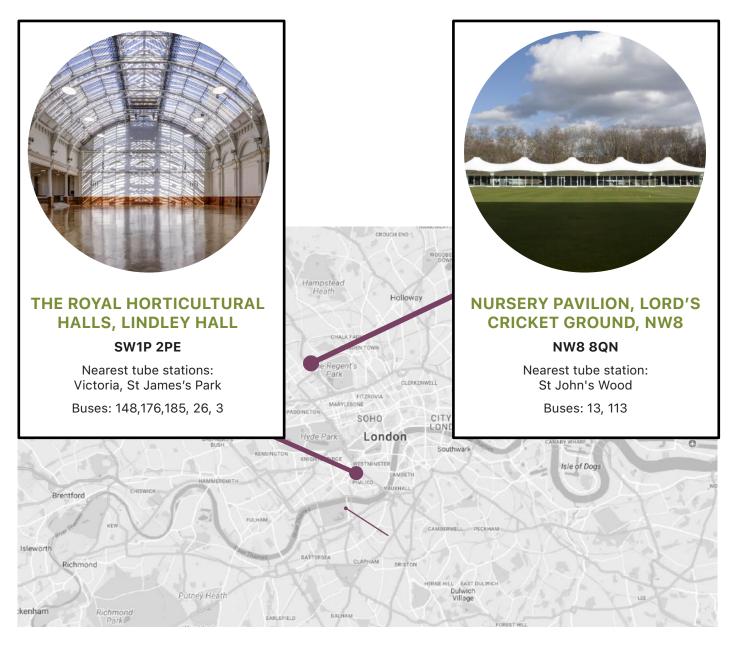
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## Independent SCHOOLS SNOW



## 4 shows in London | 2 new venues

After nearly two decades of hosting the flagship event in Battersea Park, the Independent Schools Show (ISS) embarks on an exciting new chapter by moving North of the river to two new central locations.



### **POWERFUL PARTNERS**

For each show we run a large advertising & PR campaign, featuring strongly in national titles.

THE TIMES

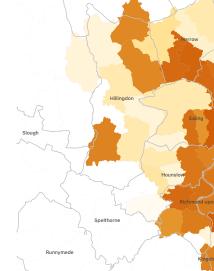
THE SUNDAY TIMES



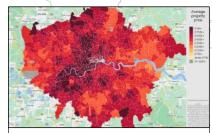




## Where our London visitors come from



The Royal Horticultural Halls Lindley Hall



ISS visitors live in the most affluent boroughs of London.

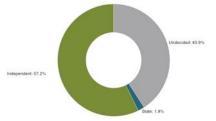
Top locations of 2024 visitors:

- Wandsworth
- Kensington and Chelsea
- Lambeth
- Hammersmith and Fulham
- Westminster
- Tower Hamlets
- Greenwich
- Barnet
- Southwark
- Ealing
- Croydon
- Greenwich
- Camden

### **POST SHOW REPORT**

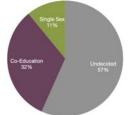
A more comprehensive analysis of the demographics of ISS visitors can be found in the annual Battersea <u>Post Show</u> <u>Report.</u>

### What our visitors want



#### State / Independent

- The majority of ISS visitors are only looking for places at independent schools.
- However a significant minority (41%) are comparing state and independent sectors.
- A tiny group are only considering state schools (usually boarding).



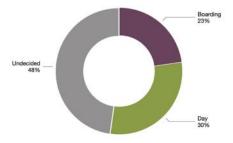
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#### Single Sex / Co-Education

- Most visitors are undecided whether they want a Co-Ed or single sex school.
- This year parents of boys were slightly more certain that they wanted single sex schools than parents of girls.

#### **Teenage Boarding**

ISS visitors with teenage children have a strong interest in boarding. In 2024 23% were sure they wanted it and another 48% were considering it.





### 'New' Format

Our new approach for smaller, more targeted, and regular events throughout the year, designed to enhance accessibility and relevance for families navigating their children's educational journeys.

This 'new' format has been trialled since 2021 at our Summer Fair.

- Weekday shows attract key audience: parents attend after school drop-off and adjust their work schedules to participate, ensuring strong engagement.
- New format significantly reduces costs for schools: eliminates the need for stand builds, furniture rentals, and hotel expenses, making participation more cost-effective.
- Strategic focus improves value for London parents: each ISS event is tailored to specific entry points, compelling London parents to visit.
- Smaller, targeted events enhance engagement: schools connect with highly purposeful parents during crucial decision-making periods, fostering meaningful interactions.
- **1x Saturday show preserves ISS's legacy as a gateway event:** maintains its long-standing role in introducing families to the independent school sector.



### **The Year Ahead**

SHOW	DATE	VENUE	FOCUS
SUMMER FAIR	Wednesday 21 May	RHS Lindley Hall	11+/13+ Questions
AUTUMN FAIR	Thursday 9 October	RHS Lindley Hall	All Entry Points
WINTER FAIR	Thursday 6 November	Lord's Cricket Ground	11+/13+ Questions & North London
SPRING FAIR	Saturday 7 February 2026	RHS Lindley Hall	Going Private

# Boarding SCHOOLS SNOW



## **2025 Overseas Shows**

Since 2012 the Boarding School Shows has provided schools with direct access to key boarding markets in Europe, the Middle East and Asia.

### **POWERFUL MARKETING**

Being part of a group spreads the marketing cost. For each show we run large campaigns and report all activities in our comprehensive post-show reports. BSS advertising, PR & media coverage will strengthen your school's international brand position.

### SHARED INFORMATION

We share local market briefings (UKTI or other) plus our own local market knowledge. Many schools also see the networking with coparticipants as highly valuable.

### **POWER OF EVENTS**

Face-to-face contact with parents is the best way to convert interest into registrations. The Shows are also a great way to enhance links with local feeder schools and an opportunity for interviews & entry tests.

### **DEVELOPMENT OPPORTUNITIES**

The shows' prestigious venues provide the perfect environment to re-connect with your international alumni.

### SCHOLATO SERVICE

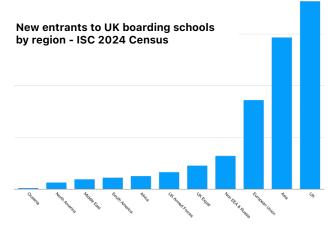
Overseas parents often begin their journey with limited knowledge of the UK and its independent school system. To better support them, all parents registering for BSS overseas shows are now contacted by Scholato - a dedicated telephone advice and support service. Trialled during 2023-2024, the results have been encouraging: increased parental engagement, more comprehensive pre-event insights for exhibitors, and a higher quality of serious leads.

### **Facts & Figures**

International markets are essential for British independent schools looking to recruit boarders. Overseas domiciled families and expats make up the majority of new joiners to boarding schools.

### Following the data

Join our shows to target the areas of the world where it is proven that there is most interest in UK boarding - UK, Asia and Europe.



### What BSS visitors want

The vast majority seek boarding, but we are also seeing more interest in relocation to UK, especially amongst parents of younger children.



Independent  $\mathbf{S}_{\mathbf{S}_{\mathbf{S}}}^{\mathbf{S}_{\mathbf{C}}}$ 





	SHOW	DATES	PRICES	
	<b>USA</b> NEW YORK 2025	Pratt Mansions - Thursday 1 May	£4,000	
	<b>SUMMER FAIR</b> 2025	RHS Lindley Hall - Wednesday 21 May	£4,000	
	<b>AUTUMN FAIR</b> 2025	RHS Lindley Hall - Thursday 9 October	£4,000	
	<b>WINTER FAIR</b> 2025	Lord's Cricket Ground - Thursday 6 November	£4,000	
	<b>EUROPE</b> 2025	Istanbul - 25 November Monaco - 27 November	£4,000	
	<b>SPRING FAIR</b> 2026	RHS Lindley Hall - Saturday 7 February	£4,000	
	<b>SPRING TOUR</b> MIDDLE EAST & ASIA 2026	Dubai - 14 March Bangkok - 17 March Hong Kong - 19 March Singapore - 21 March	£4,000 £4,000 £4,000	
For more information or to discuss your participation, please don't hesitate to contact us.		schoolsshow.co.	Handbooks / post-show reports: schoolsshow.co.uk/exhibitors Multi-event discounts are available for our	
+44 (0) 20 3201 0299		London and overseas shows. Contact us		
Ben Hitchman <u>be</u>	en@schoolsshow.co.u	to learn more.		

All prices subject to VAT.