



Delivering true partnerships and remarkable outcomes for bluelight organisations

Empowering UK emergency services to future-proof their organisations and employees with digital transformation, cyber security, innovation, adoption, and digital skills.



Phoenix and Microsoft



Congratulations to Phoenix on being named the 2023 Microsoft Modern Endpoint Management Partner of the Year. Phoenix has repeatedly demonstrated a high level of expertise, from immersion experiences to professional services capabilities and delivery, driving success with customers across the UK.”

Clare Barclay, Chief Executive Officer, Microsoft UK



“To be a finalist in the global Partner of the Year Awards 2023 shows how seriously Phoenix approach FastTrack, and their commitment to customer success. This achievement shows unequivocally that Phoenix are well and truly one of the top performers globally when it comes to assisting customers with their M365 deployment via the FastTrack benefit.

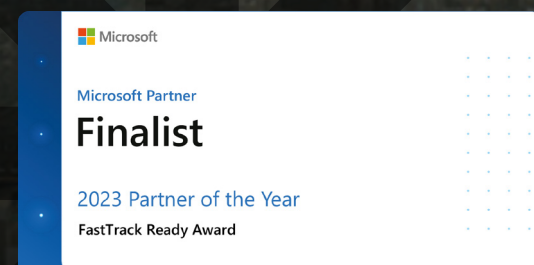
Ben Tappenden, FastTrack Partner Manager, UK Area Lead, Microsoft



Phoenix is one of our most highly revered, capable, and accredited partners. Their complete dedication to Microsoft technologies and providing exceptional services to the UK public and private sectors is evidenced by their achievements such as Solution Partner for Cloud status. This is testament to their expertise across all Microsoft Clouds and adopting the new requirements for the Microsoft Cloud Partner Programme.

“As a former UK Country Partner of the Year, Azure Expert MSP holding multiple Specializations, and all solution partner designations, our mutual customers can be assured they are receiving industry leading services and managed services.”

Eleri Gibbon, Director, Services Partner, Global Partner Solutions, Microsoft UK



2021 Partner of the Year Winner
United Kingdom




2019 Partner of the Year Winner
Modern Workplace Transformation Award





Solutions Partner for Microsoft Cloud with 11 Specialisations


 Microsoft Cloud


 Digital & App Innovation
 Azure


 Business Applications


 Infrastructure
 Azure
 Specialist
 Infra and Database Migration
 Azure Virtual Desktop


 Data & AI
 Azure
 Specialist
 Infra and Database Migration


 Modern Work
 Specialist
 Adoption and Change Management
 Calling for Microsoft Teams Meetings and Meeting Rooms for Microsoft Teams
 Teamwork Deployment
 Modernize Endpoints


 Security
 Specialist
 Cloud Security Identity and Access Management
 Information Protection and Governance
 Threat Protection

Microsoft Azure Expert MSP

Azure Expert MSP is the highest Microsoft accreditation and independently validates our expertise and quality of cloud transformation covering planning, migration, optimisation, operation and management of cloud services on the Azure platform.

Microsoft Partner Azure Expert MSP



As an Azure Expert MSP, with a service built and delivered from the UK, we are best placed to deliver the next generation of managed services specifically designed to address your sector's needs.

Key awards, accreditations and solution areas

- ✓ 2023 Microsoft Modern Endpoint Management Partner of the Year
- ✓ 2023 Microsoft FastTrack Ready Partner of the Year Finalist
- ✓ 2021 Microsoft UK Partner of the Year
- ✓ 2019 Microsoft Global Modern Workplace Transformation Partner of the Year
- ✓ Microsoft Azure Expert MSP
- ✓ Member of the Microsoft Intelligent Security Association (MISA)
- ✓ Member of Microsoft Security and Management Elite Partner Programme
- ✓ Member of OpenAI Accelerator Programme
- ✓ Number one Microsoft FastTrack Partner in the UK and EMEA
- ✓ Microsoft Viva Insights Practitioner
- ✓ Microsoft Surface Gold Partner
- ✓ Microsoft Mixed Reality Reseller
- ✓ Security, governance, risk, and compliance
- ✓ Managed services
- ✓ Adoption and change management
- ✓ Accessibility and inclusion
- ✓ Digital skills and careers in technology
- ✓ Sustainability



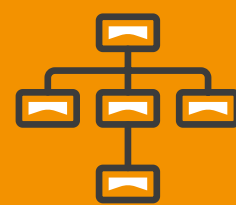
Overcoming the challenges of bluelight organisations



Collaboration across public sector agencies



Adopting and adapting to new ways of working



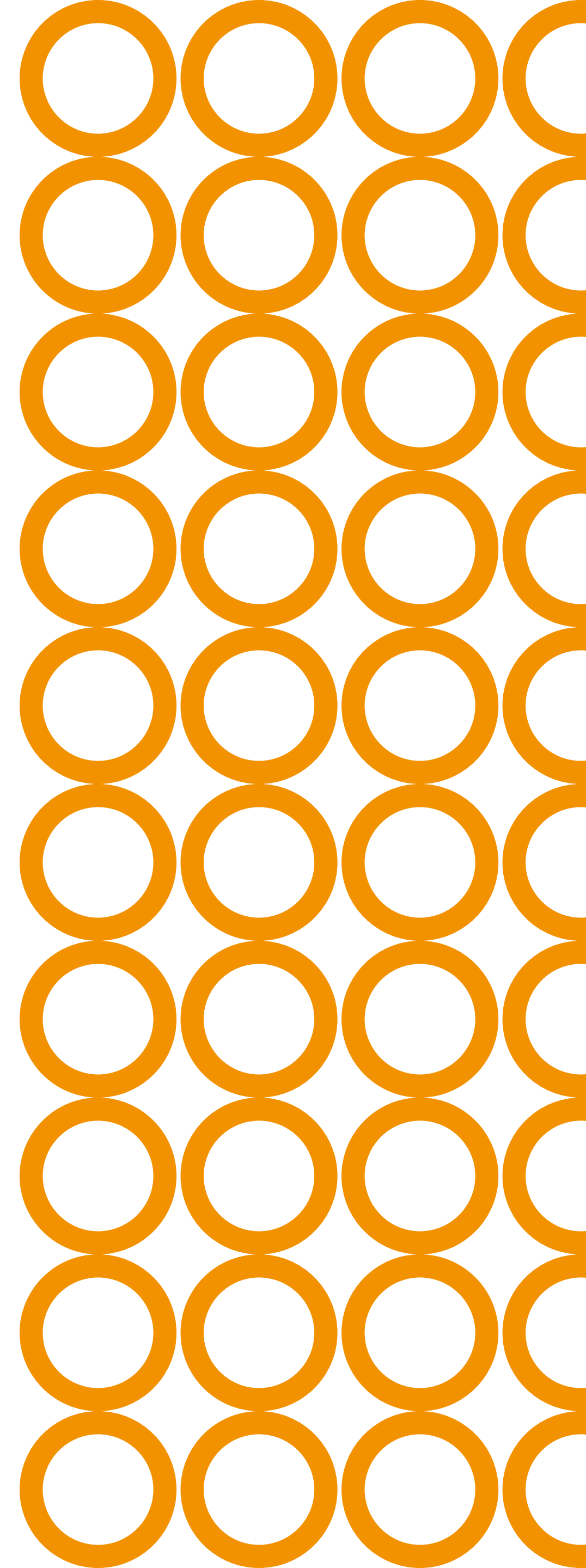
Automation and app development



Data, business intelligence, and analytics



Legacy estate, apps, and infrastructure





What our customers say



With the Phoenix Sentinel Essentials managed service, we not only upgraded our overall security posture with a sophisticated SIEM tool and all the benefits that brings, but also gained the peace of mind that Phoenix's security specialists are proactively managing our security posture to ensure the highest levels of security."

Rob Webb
IT and Facilities Manager
St Catherine's Hospice



For our patients, the impact of this new technology has been continuity of care and we have been able to continue over 80 per cent of our workload, even during the height of the COVID-19 crisis"

David Newey
Deputy CIO
The Royal Marsden NHS Foundation Trust



The funding challenges within local government are well known, but the work we are doing here is the right investment to ensure the council has the best tools and technology in place to support employees and the citizens we serve. Having Phoenix and Microsoft working together means we are all integrated into one big team. We know the roadmap and what we need to do to make it happen."

Steven Hemmings
Head of Enterprise Architecture & Digital Innovation
Southend-on-Sea Borough Council



For us, we need to ensure that we're using our time wisely and ensuring that, you know, we use a specialist that's going to provide the service for us and can just guide us and give us the best deal."

Jayne Chapple
Head of IT Services,
Salvation Army



Phoenix has made a phenomenal transition over the past few years from a licensing specialist to an Azure Expert Managed Service Partner, delivering remarkable outcomes. Their focus on culture and putting inclusivity at the heart of what they do, has really shone through in all the interactions with the Phoenix team. I'm really looking forward to seeing the partnership grow further in the months and years ahead."

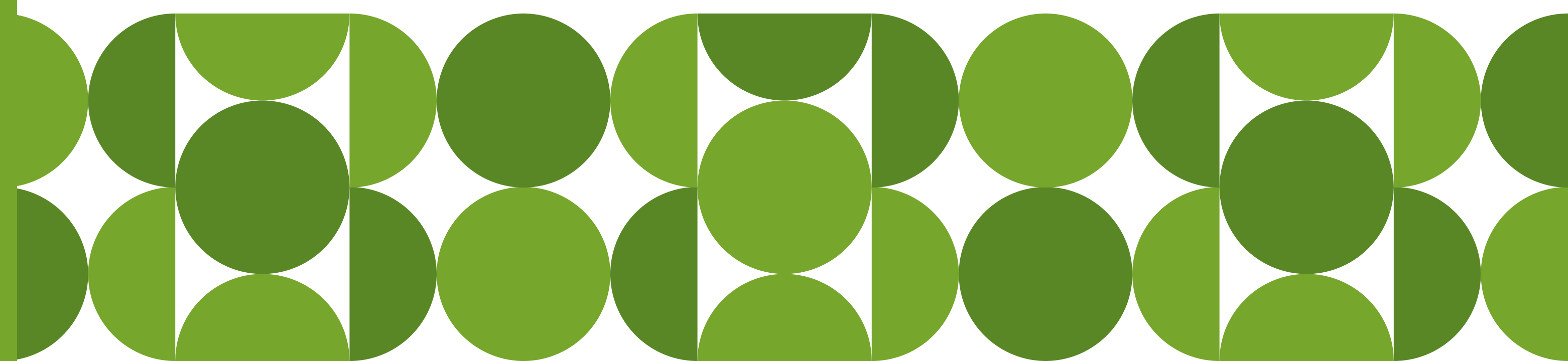
Orla McGrath
Global Partner Solutions Lead at Microsoft





Partnering for success

We work with strategic partners, Microsoft accredited System Integrators (SI), and Independent Software Vendors (ISV) to deliver the best outcomes for you.





Employee engagement, digital skills, and health and wellbeing

- 1** Certified as a **Great Place to Work 2023**
- 2** Named **UK's 7th Best Workplace 2023** on Great Place to Work UK's Best Workplaces list for Large Organisations
- 3** Awarded **8th in the UK's Best Workplaces for Women 2022** for Large Organisations
- 4** Awarded **6th in the UK's Best Workplaces in Tech 2022** for Large Organisations
- 5** Awarded **14th in the UK's Best Workplaces for Wellbeing** for Large Organisations
- 6** Launched a company-wide programme for all current and future employees to ensure the same **'gold' standard of digital skills** across the business
- 7** Signatory of **Mind Time to Change Employer Pledge**
- 8** An ongoing **Technical Apprenticeship Academy** and **Sale Academy**





Diversity, equality, and inclusion



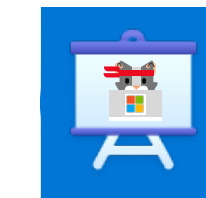
Signatory of the Microsoft Partner Pledge



Signed The Race at Work Charter



Finalist in UK Partner Pledge Awards with our own Sustainability PowerApp



Microsoft Accessibility Fundamentals built into all new staff onboarding



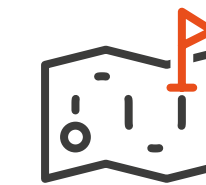
Named as 'Sustainable Solution/Service of the Year' at CRN Tech Impact Awards 2022 for our Sustainability App



Purpose built Accessibility Centre of Excellence (ACE) in York offices to showcase the latest Microsoft technologies and accessibility features



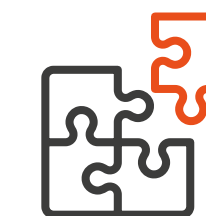
Members of the WIT Network (Women in IT)



Launched an annual work placement scheme to offer work experience to individuals with accessibility needs



Disability Confident Employer



Dedicated internal Charity, Diversity, Equality and Inclusion (DEI), Innovation, Mental Health and Wellbeing, and Sustainability networks



Living Wage Employer



Actively using onHand app for volunteering and support missions to support individuals and worthy causes both locally and nationwide



True partnerships. Remarkable outcomes.

Through the power of IT, we are enabling UK businesses to innovate, transform, and deliver smart, connected services to employees, customers, and stakeholders.

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Microsoft Cloud

