





## INTRODUCTION

We are Stable. We pioneer new ways for teams to collaborate and innovate with technology being the enabler.

As well as a leading supplier of freelance resources to Microsoft UK and other ambitious organisations, we provide technology solutions and skills-based training for clients eager to embrace the future of work.



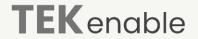


















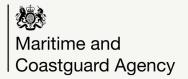


















## OUR PARTNERS





## **OUR SERVICES**

Our uniqueness lies in the seamless integration of our three pillars, all aimed at facilitating our clients' success.

By harmonizing the expertise of our Resources Service with the innovation of our Solutions Service, and the educational empowerment of our Learning Service, we create a comprehensive IT ecosystem that supports, grows, and evolves with your business.



#### Resources

Changing the face of technical resourcing through a personalised, people-focused approach.



#### **Solutions**

Providing future-proof workplace technology solutions through Microsoft's latest innovations.



## Learning

Empowering businesses and careers to go further through specialist technical training.

#### OUR RESOURCING PROCESS

## Changing the face of technical resourcing through our personalised, people-focused approach

Our diverse and multi-skilled network brings years of experience and technical skill to solve project-specific problems. We act as a resourcing partner for some of the world's leading technology companies, matching them with exceptional talent whenever they need it.

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## **Shortlist**

We personally engage with every client to understand their needs, review the job specification and shortlist candidates with the ideal blend of expertise, people skills and security clearance.

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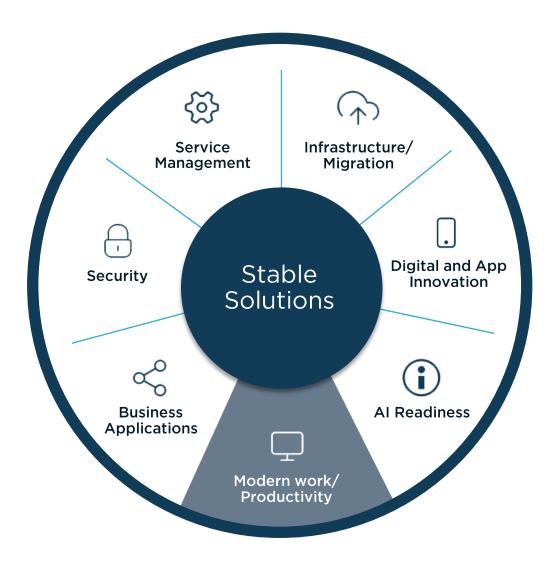
#### Screen

We share the opportunity with our trusted network and receive CVs from interested candidates, which are screened by our in-house tech experts to ensure perfect suitability for the role.

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## **Submit**

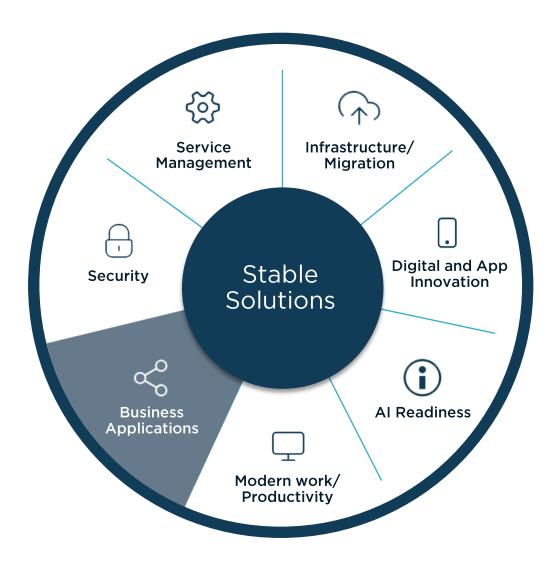
We submit our final selection of candidates to our client, making personal introductions when appropriate to enable a positive start to every working relationship.



## **Modern Work**

Unlock the full potential of M365 with our deployment, assessment and adoption services. We provide licensing, configuration, integration, migration, training, support, and governance services to help you use Microsoft 365 tools effectively and securely.

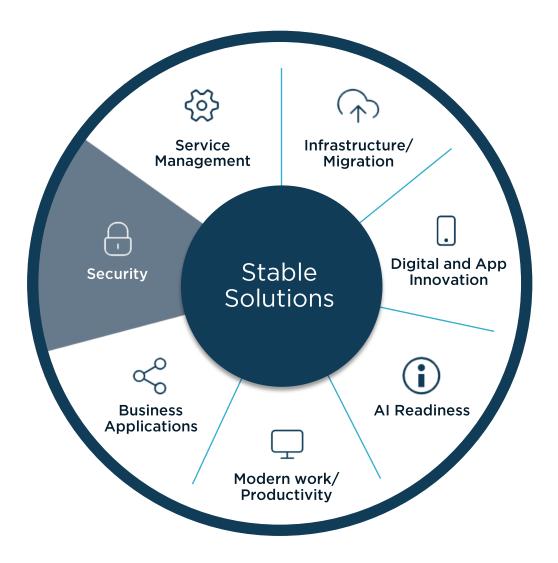




## **Business Applications**

Connect your teams, processes, and data across your entire organisation to create exceptional collaboration experiences, efficiencies and operational agility for your workforce and customers.





## Security

Safeguard your people, data and infrastructure, we have experience and expertise in delivering a comprehensive approach to security that's end-to-end, best-in-breed and Al powered.



**Protect Everything** 



Simplify the complex

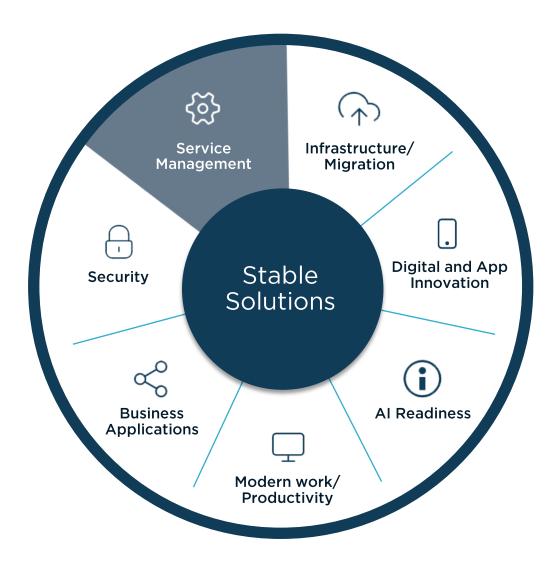


Automate the unseen



Grow with confidence





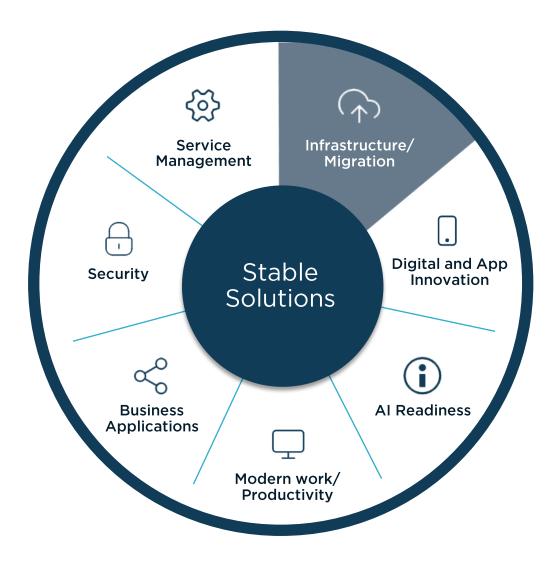
## **Service Management**

Our service management offering is designed to help customers optimise their IT operations and achieve their business goals. We provide end-toend solutions that cover planning, implementation, monitoring, and improvement of IT services.

Microsoft support service is an integral part of our offering, as we leverage the expertise and resources of Microsoft to ensure the best performance and reliability of our customers' IT infrastructure.

Whether it is cloud, hybrid, or on-premises, we can help customers manage their IT services with Microsoft support service.

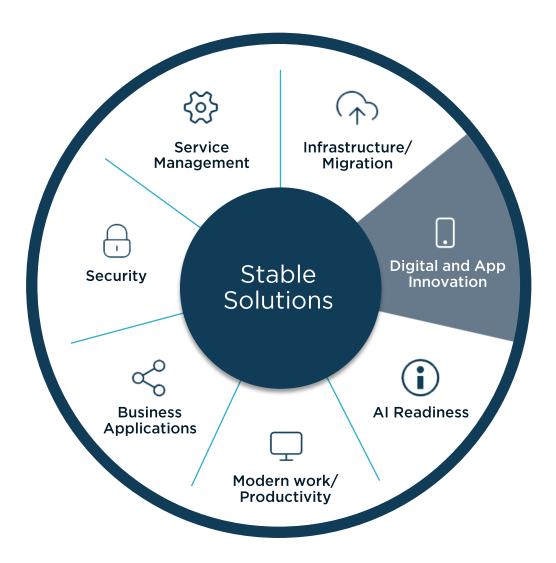




## Infrastructure

We design, build, and maintain a robust and scalable technology foundation. We provide expert knowledge on hardware migrations, software, network, storage, virtualisation, cloud, and security solutions that algins with your organisation's objectives, timeframe and budget.



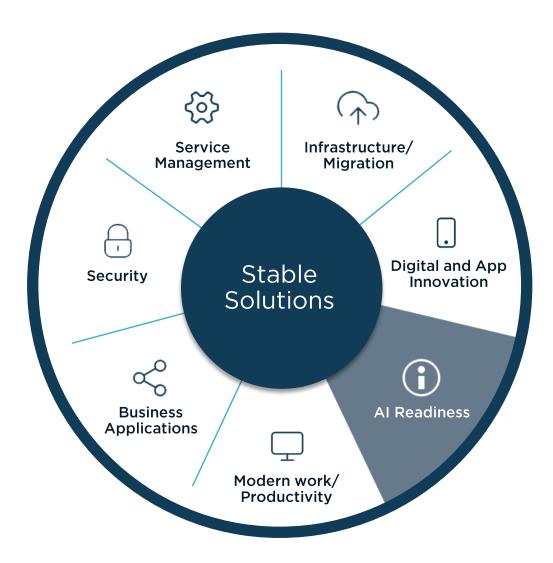


## **Digital and App Innovation**

With our cloud solutions, you can readily adapt and grow, seamlessly integrating innovative processes, gaining valuable insights, and exploring new business models.

Our focus is on accelerating your pace of innovation, ensuring cloud-native applications or modernise existing systems, reliability and security remain uncompromised.





## Al Readiness

Harness the power of data and automation to improve your gathering, analysing, and visualisation of your data to make informed decisions.

To ensure the benefit of an AI investment you must be proactive and configure your access, devices and data to unlock the full potential and value of your data.



#### YOUR TRUSTED LEARNING PARTNER

## Skills-based learning for you and your team

To truly benefit from the technology your organisation has invested in, your team must first understand the values and benefits of using it correctly.

## **Your Learning Needs**

Stable can help your people to become confident and effective technology users, resulting in greater productivity and faster growth for your organisation as a whole.

## **Certified Courses**

Our range of Microsoftcertified courses are ideal for organisations who have recently invested in new technology, and who want to make the most of it by training employees to excel in their roles.

## **Learning Events**

We host educational workshops centred around Microsoft Products at our studios in Pontcanna, Cardiff.

Whether you are a school, business, or individual, we provide tailored learning experiences to suit you



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## OUR VALUES

#### COLLABORATION

Our culture thrives on a collaborative mindset. We have a strong partnership ethos and believe, if our values align, working together will enable meaningful and positive difference.

#### CONTRIBUTION

Every member of our team shapes Stable's growth. We value individual expertise as well as our differences. Trust, respect and recognition can only be achieved through shared contribution.

#### INTEGRITY

If things go wrong, we acknowledge it. We never lie or cover things up, adopting a growth mindset and learning from our mistakes. This fosters trust between our team and our partners.

#### OPENNESS & TRANSPARENCY

We have no hidden agenda; if something is not right we call it out, no matter how small. With a flat company structure, we openly share knowledge, ideas and respect.

#### PROFESSIONALISM

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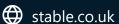
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# Get in touch

**Stable Studios** 1 Talbot Street Pontcanna Cardiff Wales CF11 9BW







# STABLE

PEOPLE. TECHNOLOGY. SOLUTIONS.