## Why Eurostar?

#### Who are we?

Eurostar Global is a UK multi award-winning wireless device distributor and added-value service provider.

- Voted Distributor Of The Year, multiple times, including 2023 Mobile News winner.
- Currently short-listed for the prestigious Mobile Industry Awards 2023 Distributor Of The Year.

#### The right product. The right channel. The right price

- Readily available stock of the widest range of handsets and tablets from all of the world's leading brands.
- 5-star delivery for products, support and value-added services.
- Working hard to deliver ever better market leading prices & service levels.

#### Services

- Credit facilities
- White label delivery service
- Trade Portal
- Advance Replacement
- Fully Supported EMM Service

#### Why choose Eurostar?

- Dedicated Account Managers
- Trading for over 16 years
- Being independent allows us the flexibility to deal with multiple channels
- The Official UK distributor for a HUGE number of Mobile & Tablet brands
- The exclusive UK distributor for award-winning Bullitt Group's rugged devices, such as the S75 Satellite Phone and the Motorola Defy Satellite Link which adds satellite messaging to/ from regular mobile phones.

#### Value adds

- DPD Next Day Delivery (Fully Tracked, Notification service available)
- Physical stock
- Bundle deals

To open an account and start benefiting from our expertise and best-in-class service, speak to one of our account managers.

For more information: +44 (0) 1782 565 555 or b2b@eurostarglobal.co.uk

### **Testimonials**

#### Vendors

"Bullitt works with 20+ direct distribution partners globally but EGE continue to set the standards and have now been one our most trusted partners for close to 6 years.

A great management team with extensive mobile industry knowledge enables a dynamic and flexible approach to business. EGE's extensive reach in B2B is particularly important given the vertical markets we serve.

I would also like to congratulate EGE on their fantastic new custom built facility - a product of 5 years of consistent growth. We look forward to sharing even more success over the next 5 years."

#### **Bullitt**

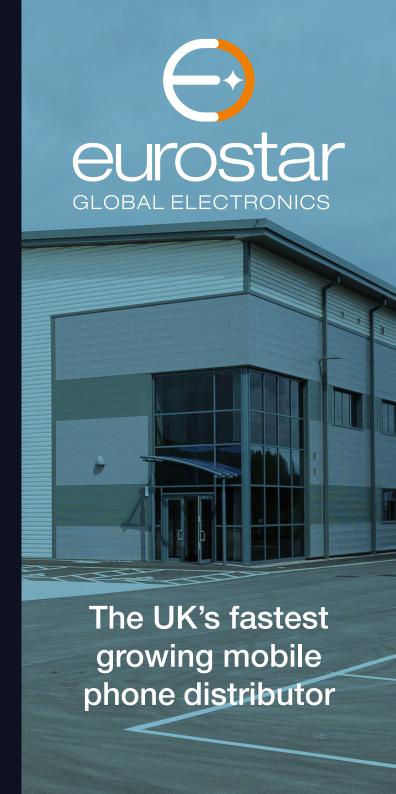
HMD/Nokia has been working with the Eurostar team on some special projects for the past few years, however in the past 6+ months this has become an expanding business focus for HMD. The unique nature of the UK business allows Eurostar to work in new incremental channels that Nokia handsets were previously not sold to.

Eurostar's commercial team are incredibly proactive which in turn bleeds down to the sales teams on the ground. Business is growing week on week with ambitions to reach new verticals for both vendor and distribution partner. Collectively we look forward to strong business growth for the rest of CY23 and into CY24"

#### HMD/Nokia

#### Customers

"We have a great relationship with Eurostar which has been consistently improved on year by year driven by great customer service and competitive pricing, regardless of who picks up our questions, we have no doubt they are providing the best possible resolution every time. We greatly appreciate everything your team does for us and look forward to many more years of business together."





No Signal? Switch To Satellite

Unimpaired productivity for your business even in remote, out-of-signal areas. Keep lone workers safe, timelines on-track, and clients in the loop at every stage of a project.

## NOKIA

## Nokia **XR20**

4GB RAM+ 64GB Storage

Durable to withstand drops or spills

4-year security updates





**Brett Watmough** SALES & PURCHASING DIRECTOR



**Peter Carnall** MANAGING DIRECTOR



**Ewan Davies BUSINESS DEVELOPMENT DIRECTOR** ewan.davies@eurostarglobal.co.uk



Pam Macmillan **HEAD OF UK B2B** pam.macmillan@eurostarglobal.co.uk



Sam Christmas **HEAD OF KEY ACCOUNTS** sam.christmas@eurostarglobal.co.uk



**Brendan Nicholls HEAD OF PURCHASING** brendan.nicholls@eurostarglobal.co.uk



Steven Hankey HEAD OF COMMERCIAL & VENDOR MANAGEMENT steven.hankey@eurostarglobal.co.uk



Jessica Hughes ASSISTANT BUYER jessica.hughes@eurostarglobal.co.uk

## Nokia G22

4GB RAM + 64GB Storage

3-year warranty



# Nokia G42 5G

6GB RAM + 128GB Storage 3-day battery life Superfast 5G speeds





CAT

## motorola defy satellite link

Upgrade your smartphone into a satellite-enabled messenger with the motorola defy satellite link, a Bluetooth accessory that unlocks a whole new world of always-on

Cat® S75 Smartphone

Choose a phone that won't let you down. Ever. Reliable, rugged and ready for anything. The drop-proof **Cat S75** 

keeps out sand, dust, dirt, works in extremes of temperature & humidity,

and it's waterproof!



Tel: +44 (0) 1782 565 555 Email: b2b@eurostarglobal.co.uk Visit: www.eurostarglobal.co.uk

