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Advancis acquires Irish Security Company

Langen/Germany – Dublin/Ireland

Advancis Software & Services GmbH, manufacturer of the open Physical Security Information Management Software (PSIM) WinGuard, has acquired the Irish software company Cruatech, one of the leading experts for physical security integrations solutions.

Cruatech based in Dublin/Ireland have eleven years of experience in the security industry and provide individual integration solutions in physical security to customers in all business sectors, e.g. Governmental, Finance and Data Centers. Cruatech are a software company that, in addition to their own products, offer integration services for leading manufacturers from all over the world. With over 250 integration modules already developed, Cruatech have extensive development experience. Cruatech will remain as an independent company and will further expand their development department in the future. Thus, they might support Advancis in the future as a “Development Partner” within the Advancis Ecosystem and develop specific interface modules for WinGuard projects.

With this acquisition, Advancis strengthens their position as one of the international market leaders in the field of vendor-neutral PSIM.

In addition to an own PSIM solution, Cruatech’s existing product portfolio includes in particular a software solution for consolidating access control systems from different manufacturers. The logical and physical access rights associated with an employee’s role are always synchronized, e.g. only one access card is needed to log in to different subsystems. Such functionality is also often desired by PSIM customers so that Advancis can offer their customers added value here while maintaining their vendor-neutrality.

Jan Meiswinkel, CEO of Advancis: “A key factor in the decision to acquire Cruatech was their employees, who have many years of experience in interface development (particularly in the access control sector), but the human element was also immediately convincing. We look forward to working with the experienced Cruatech team to further expand our integration expertise and time to market. In parallel, the Cruatech team will support the Advancis area representation in Dublin/Ireland that will be newly established.”

Cruatech’s CEO David King with regard to the acquisition: “We are excited to be a part of the Advancis group who are industry leaders in the international PSIM market. This represents a huge opportunity to work in a team with a winning mentality and proven track record who possess long-term customer relationships established worldwide over the last 25 years. Cruatech will bring flexibility, determination and a deep understanding of integrated solutions alongside some new and exciting technology.”

Detailed terms of the transaction were not disclosed. The transaction was completed on 18 August 2021 retroactive to the beginning of the year 2021.