



#### We call it 'Connected Experiences'.

Our unique blend of creativity, customer service and innovative event technology drives transformative corporate event experiences which deliver on your strategic objectives.

From unique destinations and event experiences to engaging event technology, intuitive reporting and robust supplier negotiations, our expert teams can tailor an event solution to fit every budget and business need.

### What we do:















ETM specialises in streamlining every aspect of your business meetings and events programme to achieve more strategic outcomes – greater savings, improved efficiencies and a more impactful attendee experience.

When you partner with ETM, you'll enjoy the benefits of working with a global leader in travel and event management services. As part of the Corporate Travel Management (CTM) Group, ETM's customers enjoy the same exemplary service, tailored solutions, intuitive technology and global buying power that CTM is renowned for.

We deliver value to every aspect of your meetings and events programme, from engaging event experiences to strategic advice, global buying power, 24/7 local support, and access to transformational data and analytics.

WHATEVER YOUR NEEDS, we've got you covered.

**CONNECTED EXPERIENC** 





# MEETINGS & CONFERENCES

Drive business growth, customer engagement, and employee advocacy with more strategic, impactful and cost-effective corporate meetings and conferences. Whether a company-wide conference, product launch, sales rally or reseller event, ETM can support you every step of the way to maximise the return on your meetings and conference investment and elevate your attendees' event experience.

FIND OUT MORE >

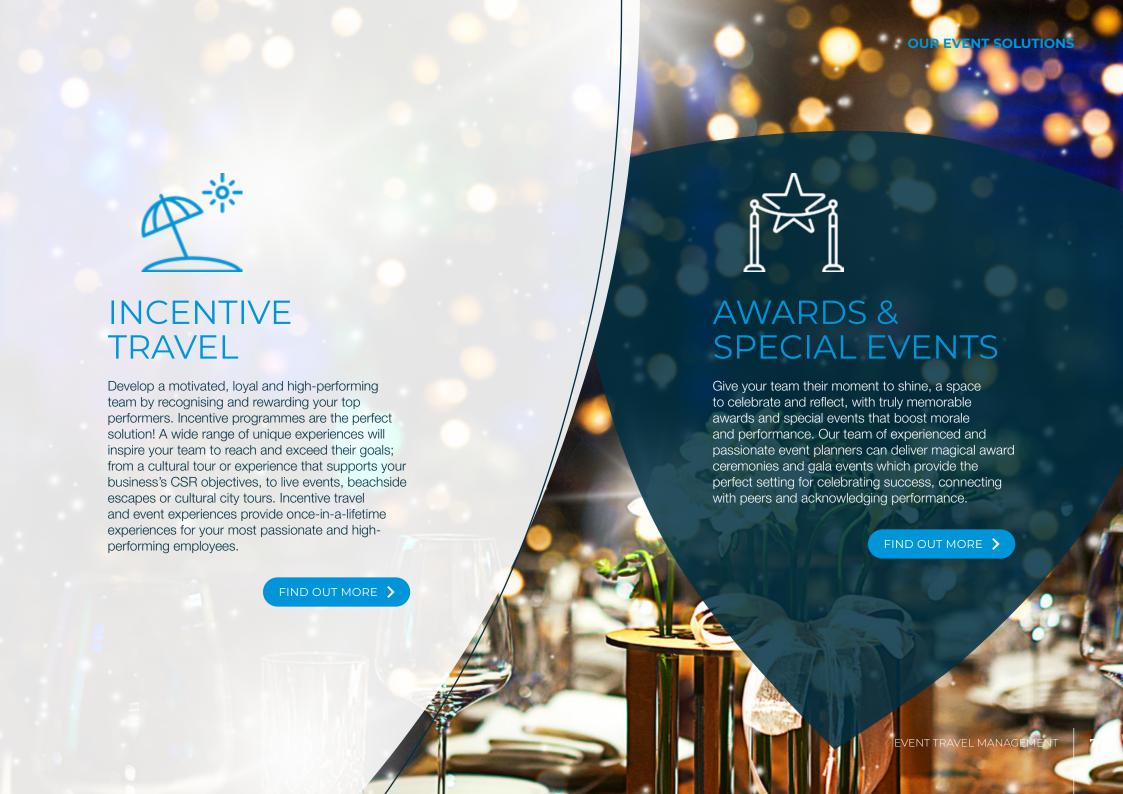


# VIRTUAL & HYBRID EVENTS

We have the expertise, experience, tools and technology to deliver impactful and immersive virtual and hybrid events to connect your attendees – whether that's your team, customers, speakers or stakeholders – in ways that keep their eyes on the screen and their finger off the mute button.

As your business gets back to face-to-face travel, we have the experience to facilitate blended virtual and in-person events – 'hybrid' events – to ensure maximum engagement, attendance and impact across your entire business.

FIND OUT MORE >









# FOR EVENTS & MARKETING TEAMS

Sometimes all you need is an extra set of eyes or an extra pair of hands to elevate your creative vision into a once-in-a-lifetime experience.

Whether you're planning a five-star incentive trip for your top performers, a glittering awards ceremony, virtual conference or heart-pumping sales rally, we can provide you with the bespoke support you need.

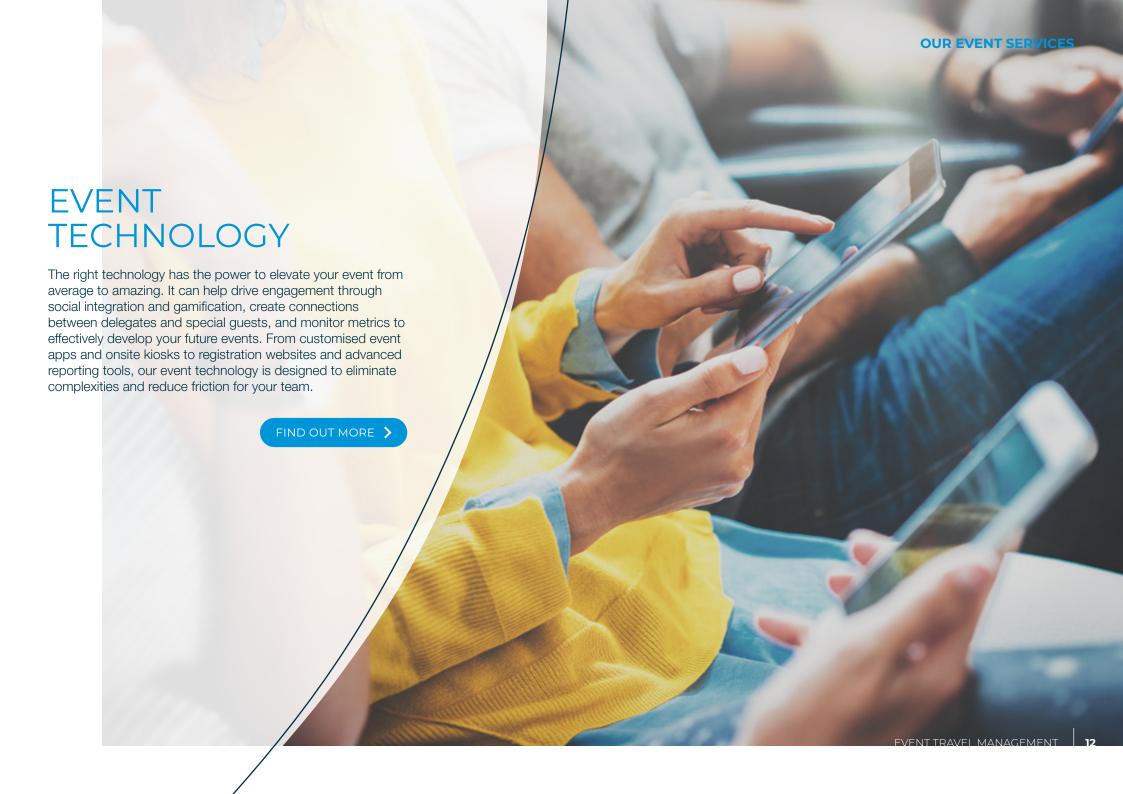


# FOR PROCUREMENT MANAGERS

By merging your meetings and travel programmes, ETM can provide you with complete visibility of spend and assist you to:

- Identify significant cost savings
- Increase compliance
- Streamline processes
- Deliver efficiencies
- Secure stakeholder engagement
- Mitigate risk and increase duty of care







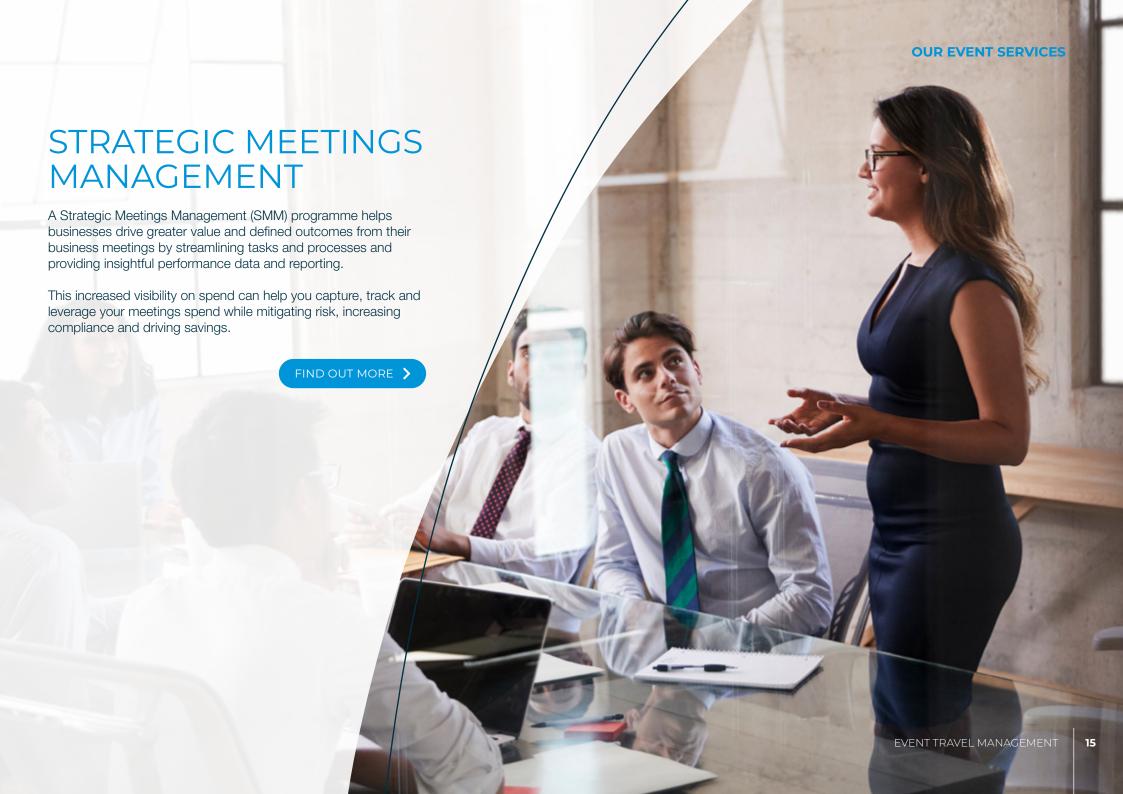
ETM's integrated travel and event technology connects every step of your delegates' journey; before, during and after the event. From the initial invitation to post-event communications, we can provide updates, information and engagement through multiple touchpoints, ensuring your desired messaging is weaved into every aspect of the experience while providing you with extensive reporting and analytics to monitor your return on investment.

FIND OUT MORE >



## **DELEGATE JOURNEY**





#### **OUR EVENT SERVICES**

## **VENUE SOURCING**

There's so much more to finding the right venue for your event than capacity and location. Is it on brand? Does it have the wow factor? Will it deliver for your delegates? Is the coffee and catering exceptional?

Our team of venue experts will determine your specific objectives to deliver the perfect venue at the perfect price for the perfect event, every single time.

#### Our services include:

- Negotiated cost savings
- A range of venue quotes to consider
- Contract negotiation and benchmarking we work hard to secure flexible terms and conditions for maximum peace of mind
- Expenditure management to meet your budget and operational needs
- Value-adds: upgrades, extra inclusions and discounts







## TRAVEL MANAGEMENT

When it comes to organising travel for your next meeting or event, our number one priority is delivering an enjoyable and effortless experience for all of your delegates from the second they set off for the airport to the moment they arrive safely home.

Our dedicated group travel managers are highly experienced in arranging domestic and international event travel. Working closely with our events team, they are on-hand to deliver a seamless experience that ensures peace of mind for you and your travellers at every step of the journey.

#### Our services include:

- Round-the-clock travel support access to expert travel advice and assistance wherever and whenever you need it
- Discounted airfares leveraging the CTM
  Group's extensive global buying power for best
  available airfares and increased flexibility

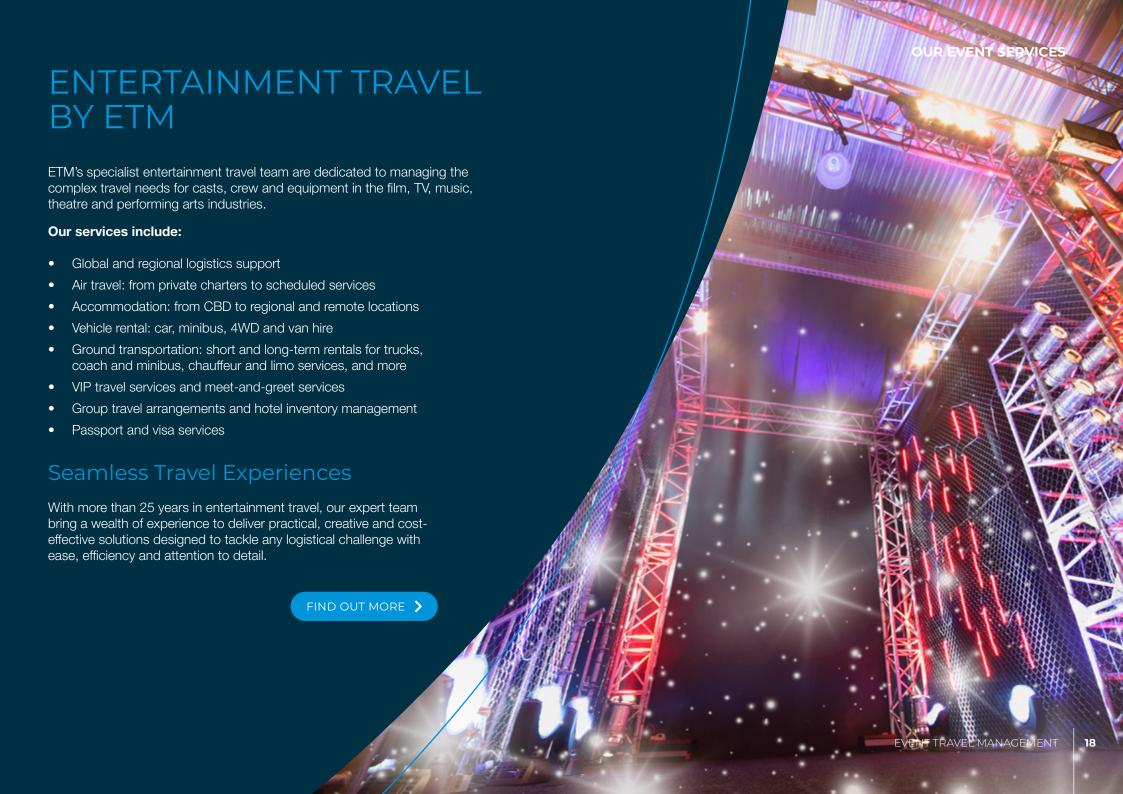
### **Group Travel**

Enjoy the efficiency and cost benefits of group registration, fixed airfares, secured availability, extra flexibility and seamless ground transfers with ETM's specialist Group Travel services.

### Air Charters

Air charter may sound like a luxury, but it's often the most cost-effective and appropriate solution for your needs. Booking a charter through ETM offers the added benefits of exclusivity, flexibility and brand personalisation for the ultimate event experience.

FIND OUT MORE >



## Take your first step towards **better business events** today.



Contact the ETM team to discuss a cost-effective, creative solution to your meetings and events needs.

traveletm.co.uk

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