

# Travel on another level



**CORPORATE  
TRAVELLER™**  
Powered by **melon**

# Welcome to our world of difference.

## Let's get you up to speed.



### Corporate travel just got an upgrade

We're a travel management company (TMC) with 30 years' experience and over 10,000 clients. Loyalty is big around here, which is why most have been with us for at least seven years.

Our dedicated travel experts are on hand, anytime, anywhere. Whether you're in the office or out on the road, we've always got you covered.

Everyone is a VIP when they travel with us. We do whatever it takes to deliver a great experience. And you never know what perks we'll have up our sleeves.

"Corporate Traveller provides a level of service that's both thorough and anticipatory. We're an incredibly fast-moving business and to have a partner as nimble as us managing our travel needs is invaluable."

**Caroline Roche**  
Chief of Staff @ Bumble

### A helping hand

We're working with the Flight Centre Foundation to give back to the global community and become a more sustainable business. That includes taking part in initiatives like Solar Buddies and supporting the Qhobosheane Primary School in Soweto.



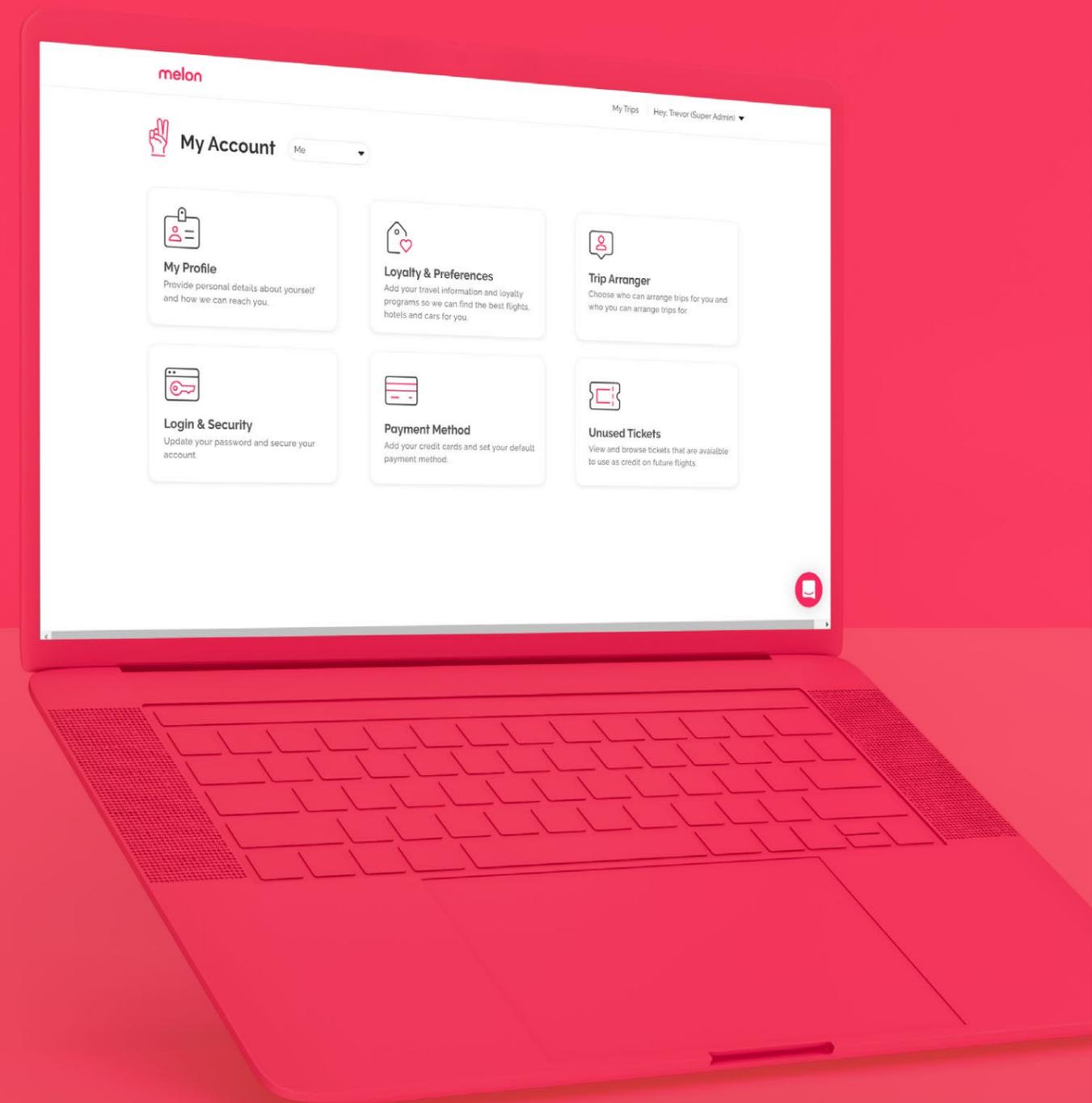
# Meet melon

It's our next-level business travel platform.  
And it comes with some game-changing features:

- 👉 A streamlined user experience that's powerfully simple.
- 👉 A personalised five-minute booking flow, so you can look, book and go.
- 👉 Next-gen storefront, AI-powered reporting, and Melon Rank & Recommended Spend, in one easy platform.
- 👉 A seamless experience, on every device, mobile or desktop.

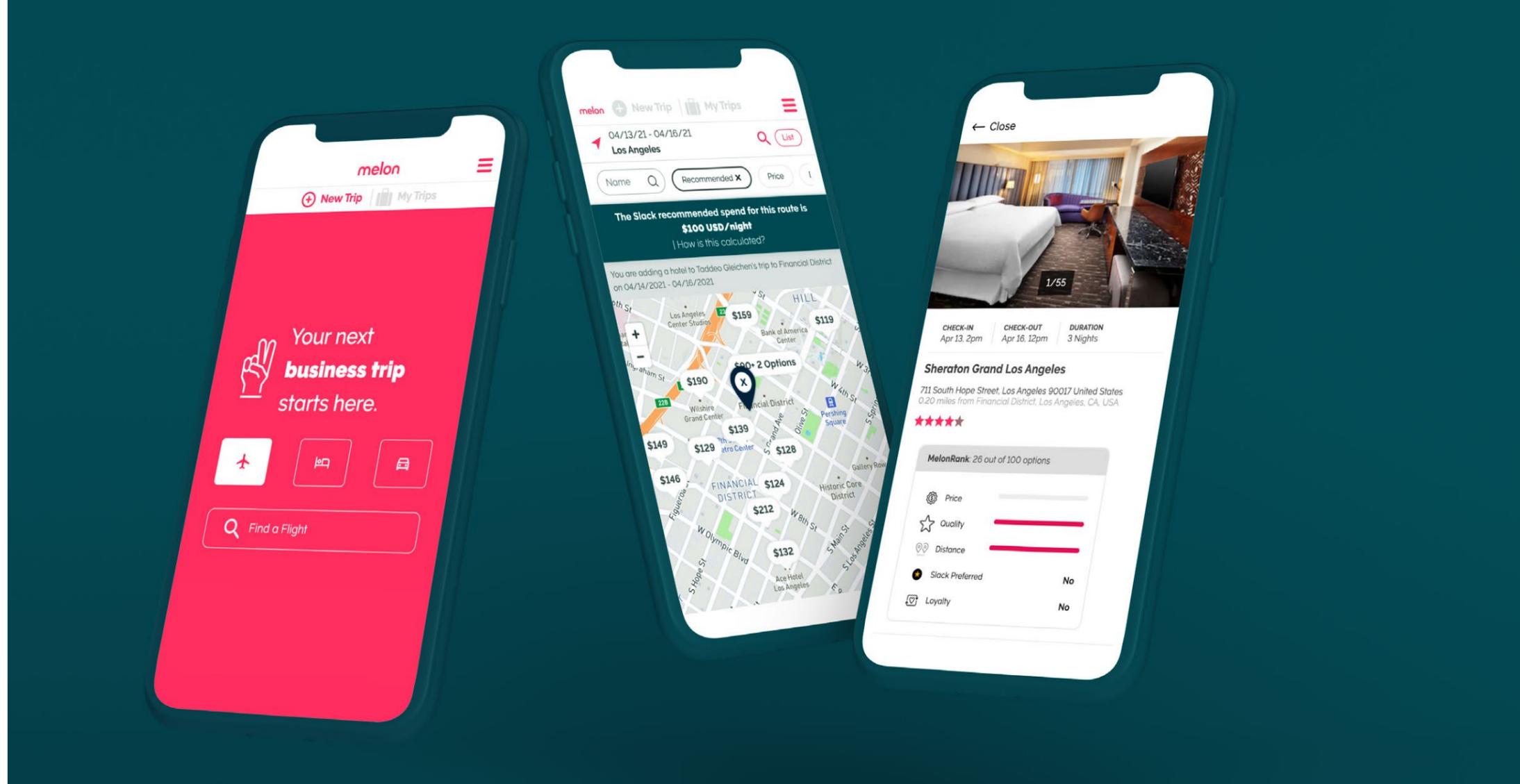
## Did you know?

We're all about **start-up to mid-market** businesses. That's what Melon was made for.



# Feel the benefits

Melon comes with a suite of tools that give you first-class service. Traveller, booker, or manager, our innovative platform is here to meet your needs.



## Travellers

A forward-thinking travel experience:

- **Want to go faster?**  
Our modern, user-friendly design makes it easy to find and pick the right options.
- **Got a challenge?**  
Let's solve it together. With Melon's dedicated 24/7, 365 service, you never have to go it alone.
- **Short on time?**  
No worries. Our personalised booking flow only takes five minutes.

## Bookers

A one-stop shop for managing trips:

- **Struggling to keep track?**  
Create profiles, manage reservations, reference invoices, and monitor travellers, all on one platform.
- **Tired of switching screens?**  
Compare hotel inventories and pricing in real-time, without leaving Melon.
- **Searching for consistency?**  
Manage your travel programme on-the-go, with the same experience across app and desktop.

## Managers

A powerful way to drive performance:

- **Budgets breaking you?**  
Our AI-driven policy configuration helps you keep costs under control.
- **Looking for better insights?**  
Easily see the data you need, analysing travel spend in minute detail to identify saving opportunities.
- **Want that VIP treatment?**  
We know the value of you, giving your team access to Melon's exclusive rates and deals.

# Let's take a trip

1, 2, 3... Go!

Here's a typical journey, broken down step-by-step.

## 1. Check



Before your trip, check Melon for any travel restrictions, from weather warnings to COVID-19 alerts.

## 2. Anytime, Anywhere.



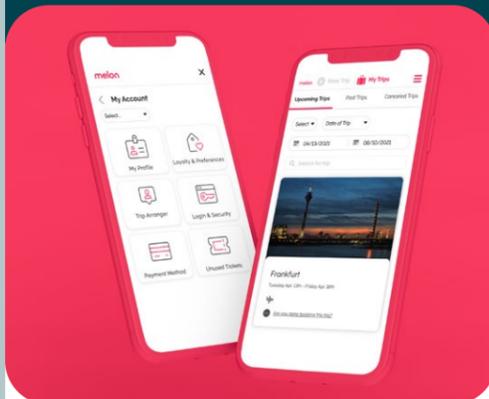
Melon lets you book wherever, whenever. Our next-gen storefront delivers a user-friendly experience and rich detail, letting you find the best travel option.

## 3. Safety First



Find your support. Melon helps travellers stay safe throughout the journey, with live updates on regulations and PPE requirements.

## 4. Hit the accelerator



Get down to business and focus on booking the best deal. Melon Rank has got you covered.

## 5. Unscheduled flight change?



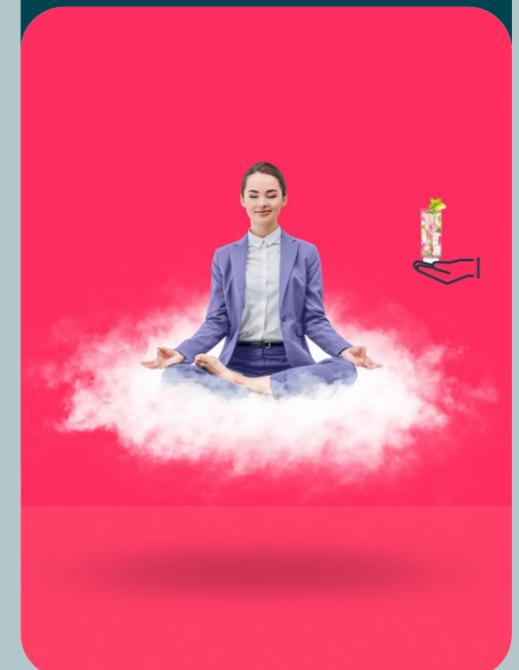
Switching things up? Choose an alternative quickly and smoothly, using Melon Mobile or our 24/7, 365 chat support.

## 6. Time to come home



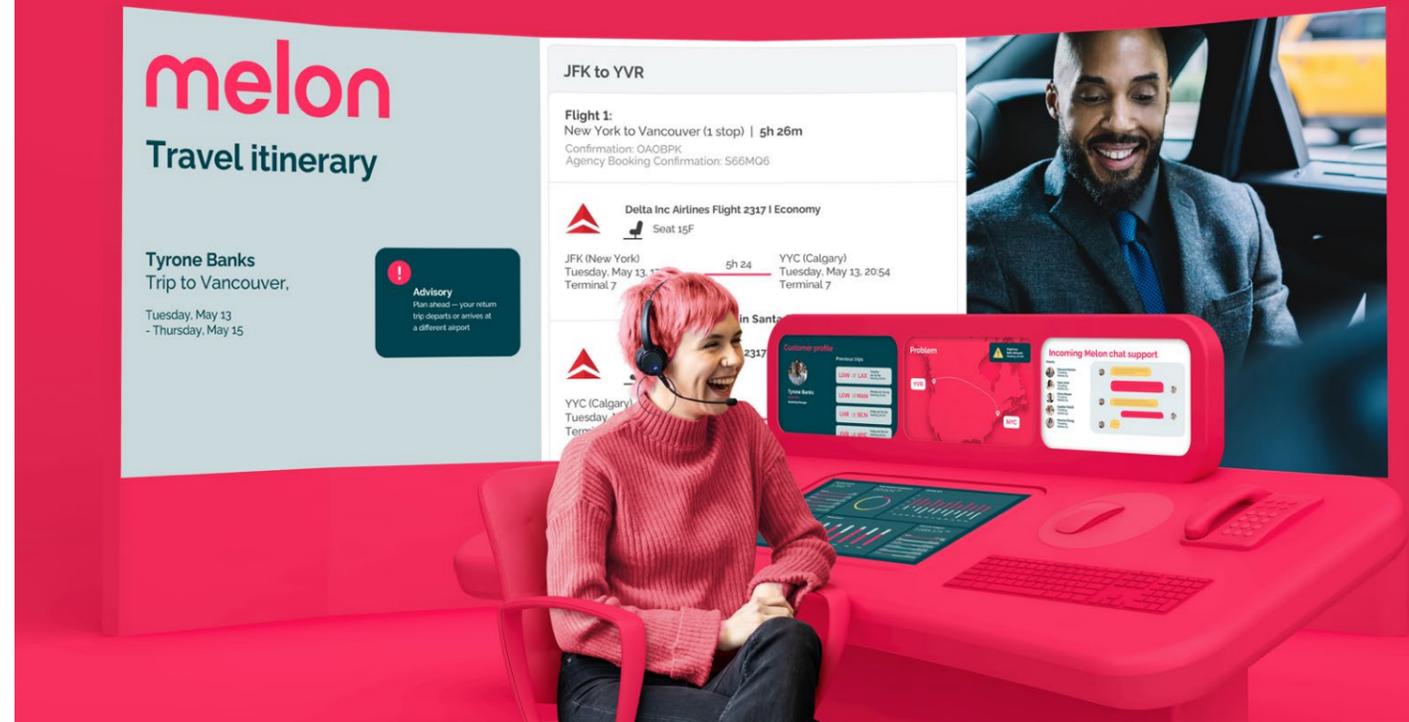
Our smart tech lets you know arrival requirements in advance, providing a smooth return journey.

## 7. Get back safe. Until next time!



# Steering the ship? Meet mission control.

Think of Melon as your live command centre. It has the answers and capabilities to handle anything business travel related.



## Here's how we can support you



### Pre-travel questions

Melon is to travel as Siri is to the iPhone. Have a question? We've got the answer.

- COVID-19 levels: **check.**
- Airline and hotel cleanliness: **check.**
- Country entry requirements: **check.**

Melon knows it all, especially with chat support that means an expert is just a tap away.

### Traveller Tracking

Looking for Henry? He's over there.

With Melon, track your travellers from city-to-city. Then, rest easy, knowing we'll get them home, should anything happen.

### Eyes everywhere

Visibility is a breeze with the option of pre-trip approval.

Say goodbye to unapproved trips – we'll alert you when anything out of the ordinary is booked.

### On the go

Support doesn't stop when you leave the office.

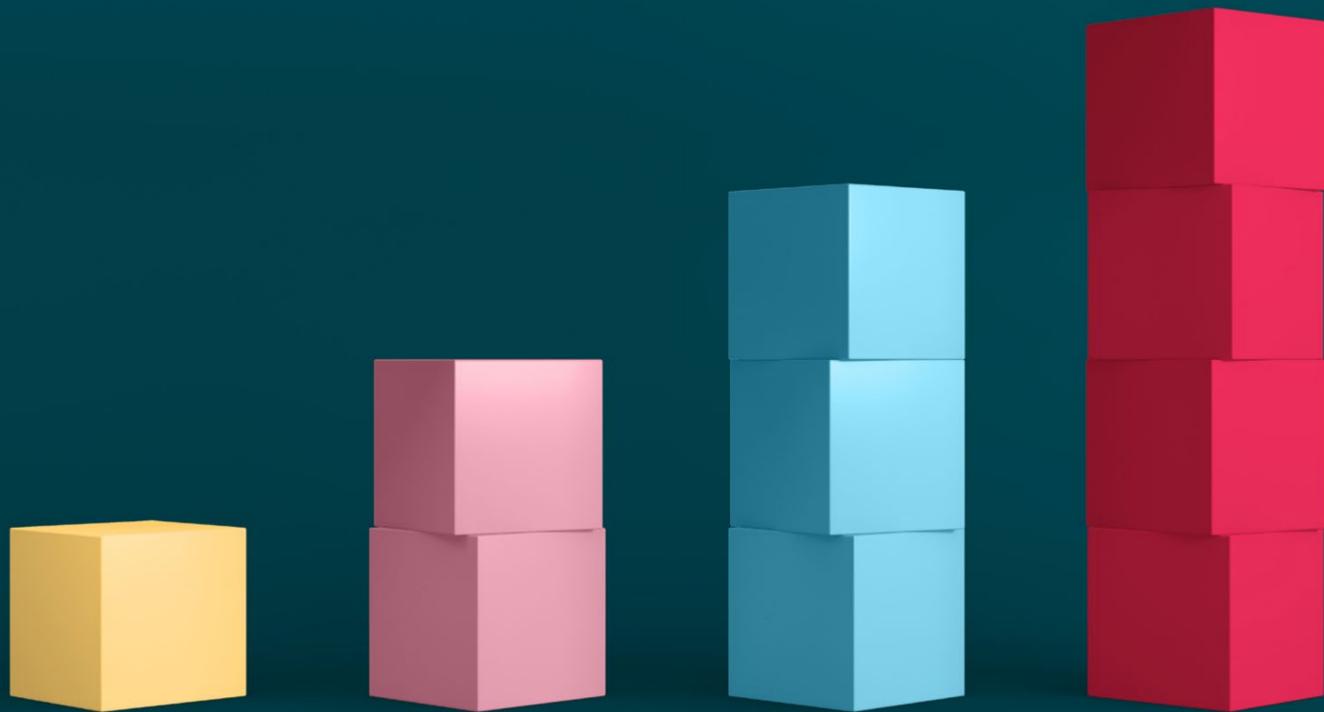
We'll keep travellers in the loop, with safety alerts sent straight to their phones.

### Everyone is a VIP

Get a dedicated consultant – and a customer success manager (CSM) too. Your CSM is all about getting you set up, saving you time and money, and keeping you safe. Using algorithms tuned to your needs, they'll make sure your policy is right on track.

# Managing the funds? Let us lighten your load.

From P+Ls to cash flow and more, we know you've got a lot going on. We can take the reins when it comes to business travel. **You focus on the destination.**



## Here's how we can support you:

### **Travel costs all in one spot**

Book and track spend on a single platform. Need a report? We're already on it. You can even search by keywords.

### **Budgets gone AWOL? Get control.**

Take the captain's seat on your travel financials. Subscribe to automatic reports, set filters and analyse spend.

### **Stay up-to-date with the best rates**

Melon takes all factors into account when it comes to hotel and air rates. Just switch on dynamic rate caps and let us control the costs for you.

### **Put your credits to work**

Unused credits are valuable currency as travel picks up again. Don't worry about tracking, Melon does that for you.

### **Bring on the savings**

Understand your travel spend with our proactive spend analysis.

“Working with Corporate Traveller actually facilitated the chance to make even more of an impact on mental health. We were saving money on travel which allowed us to grow our sales team and get them out on the road more.”

**Tom Hess**  
CFO @ Genomind

**£30m**  
**in savings**

We helped our clients save £30 million in 2019. Keep booking with us and watch the savings roll in.

# How does it work?

Melon goes the extra mile to get you the best fares and rates. Here's what's happening under the hood.



## Deep dive to see all the options

Including consumer sites, NDC and published fares, and our own negotiated rates, exclusive to Melon.



## Filter to find the best rate

Factoring in both price and key features (like whether the flight is direct or can be rearranged).



## Presenting you with the best choices

Ensuring you don't waste time scrolling through pages of content.



## Match with your preferences

So that you get the selection your travellers and company need.



## Compare with others in the industry

Making sure you get the best value possible.



## Maximising value and savings after every trip

With algorithms that learn and adapt to your needs, based on usage.

# Your team

All that clever AI is backed up by some real human intelligence.



Your Account Manager

This is the person who'll teach you the ins and outs of Corporate Traveller. You'll learn how to make bookings, track spend, manage your duty of care and more.

When you get started with us, every organisation gains their very own travel consultant. Think of them as an extension of your team.

### Need to book travel?

They're just a call, email or chat away. Your travel consultant will feel less like someone who works for Corporate Traveller and more like someone who sits just down the hall.



Your Expert Travel Consultant



24/7 Support

While your team members mostly work regular business hours, there will always be a Travel Expert on hand. This is someone who has access to your programme and knows exactly how to help. No call centres here!

For organisations with a larger spend, a Customer Success Manager will join your team. They'll be on hand for finance check-ins and help you get the most out of your travel experiences. Think perks, savings and time back in your day.



Your Customer Success Manager

# Travel Checklist

Don't forget to pack the essentials:

- Passport
- Laptop
- Mobile
- Wallet
- Keys
- Adapter
- Toothbrush



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