QuadLabs
#ReshapingTravel

Business Travel | Online Retail Sales | B2B Reseller

www.QuadLabs.com

Software for Growth™

QuadLabs is a premier travel technology specialist with a focus on delivering world-class products to the travel industry. Our products help our customers automate their business processes, optimize revenue stream and enhance their customer service experience. We understand the needs of the travel market in diverse geographies and are uniquely equipped to deliver best in class products with the shortest time to market.

Our engineering team has a relentless focus on delivering a scalable and reliable technology platform which can be the growth engine for aspiring travel companies.

We specialize in intelligent solutions which have a high degree of adaptability to distinct business processes within the travel domain.

Solution for

Business Travel   **Online Retail Sales**   **B2B Reseller**

We help several medium and large size travel companies get the best out of their travel distribution business everyday.

QuadLabs empowers Business Travel, Online Retail Sales, B2B Reseller to avail the benefits such as:

- Automate their operations to scale up
- Automation in consolidation, distribution and sales
- Better control of prices, products and staff
- Providing access to right content, right Availability at the right price
- Advanced Reports and Analytics

World's Leading Travel Management Solutions Provider
at World Travel Awards

Middle East's Leading Travel ERP Technology Provider
at World Travel Awards

World's Leading Travel ERP Technology Provider
at World Travel Awards

Technology Consulting

QuadLabs Technology consultants are travel domain experts. With implementation experience across geographically dispersed customers, our consultants are proficient in solving complex problems and optimizing the way you use your technology. Using a combination of onsite and offsite consultancy we help optimize your extended IT team and ensure a high level of efficiency.

Travel System Procurement | Application Development and Conceptualization | Technology Implementation
Travel Process Automation | Database Management | Microsoft Technologies

Travel Process Outsourcing

Backed by our 16+ years of industry experience and technology advantage, QuadLabs provides Business Process Outsourcing out of its state of the art facility in India. We have the ability to provide you with high quality travel process outsourcing along with data analytics and progress tracking to monitor your day to day operations.

Ticketing and Quality Check | Reservations and Customer Service | Booking Queues and Processes
Duplicate booking check | Loyalty programs | Contract Management

Travel Business Analysts

At QuadLabs we have created specialized teams to separately handle and manage suppliers, third-party partners and back office integrations. We have built a substantial knowledge base in the travel technology domain, with over 90+ implementations and an over 95% success rate. Our team understands and has in-depth knowledge of various third party technology platforms that integrate into your travel ERP solution to seamlessly work in sync to provide your customers with the best available options and availability.

Infrastructure research | Business Process Analysis | Audit and Gap Analysis
Deep field Specific Knowledge | Maintenance and Support

Industry Accreditation & Compliance

# Travel CRM & Mid Back Office

Client Management

Client management provides various functionalities to manage customers from various sales channels. Smart interfaces to manage bookings, travel documents, preferences and promotions that are stored centrally.

- ✔ Retail, Business & Subagent Profiling
- ✔ Client Enquiry & Feedbacks
- ✔ Email Promotions
- ✔ Manage Markups and Commisions
- ✔ Policy Management & Approval Workflow

Financial Accounting

In-depth & comprehensive solution for financial activities. Errors reduction by automated process & seamless connectivity with Mid Office transactions. Bank & BSP reconciliation and auto generation of key financial reports.

- ✔ Account Payables & Accounts Receivables
- ✔ Financial Reports - Profit & Loss, Balance Sheet, Ledger Statement etc.
- ✔ BSP & Bank Reconciliation
- ✔ Chart of Accounts
- ✔ Ledger Book Keeping
- ✔ Automated Financial Posting
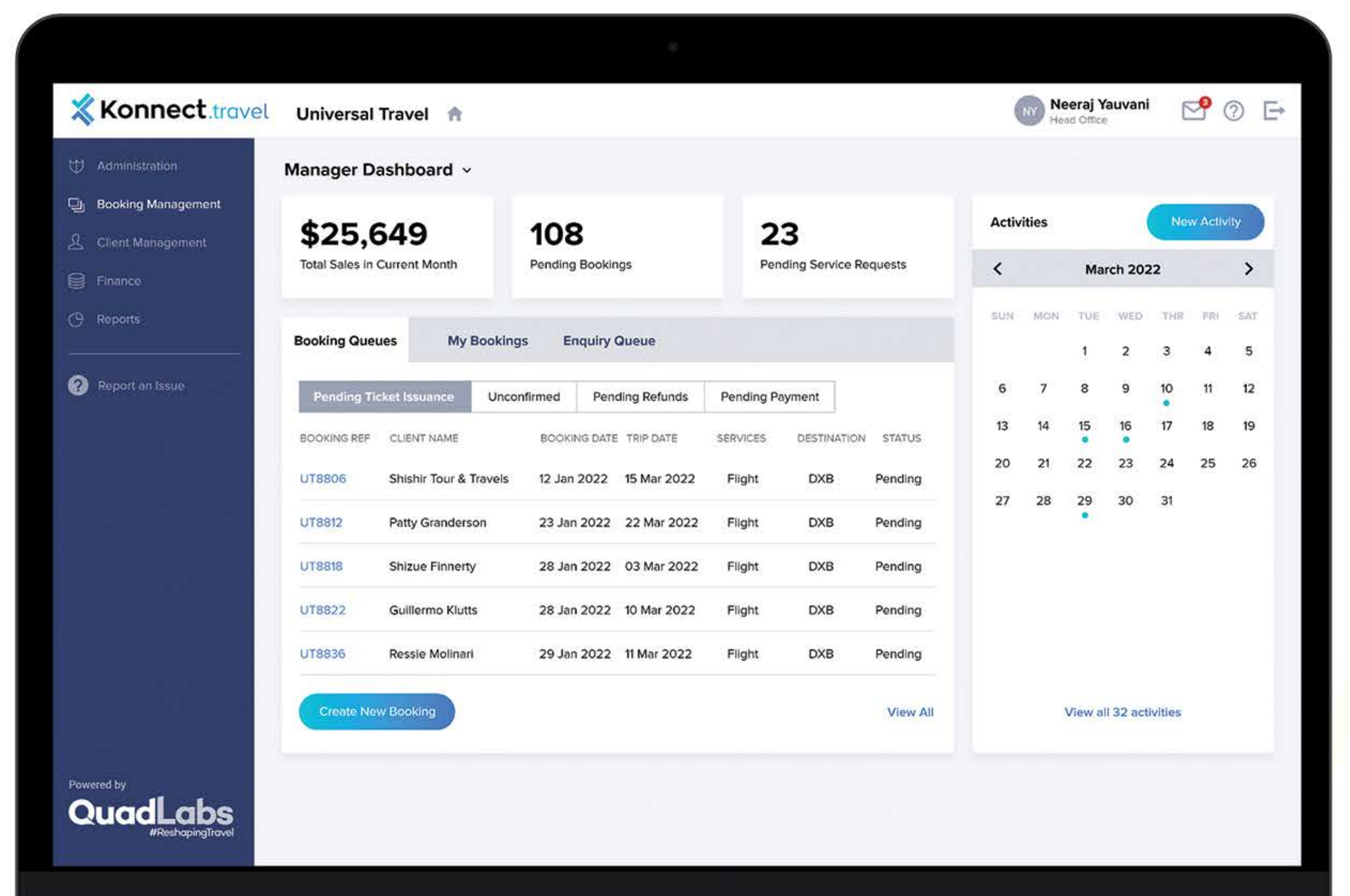
Mid Office

Comprehensive Mid Office system for multiple sales channels to automate travel business processes, consolidate bookings and manage customer profiles.

- Booking Management & Fulfilment
- Sales, Product and Finance Reports
- Purchase and Distribution Rules
- GDS Queues & Robotics
- Supplier Management

Robotics & Queue Management

End to end robotics for fulfilment by scheduler setups to read different booking queues like auto ticketing, waitlist confirmation, PNR cancellations and void to increase the efficiency of travel agency.

- GDS Queue Management
- Auto Ticketing post approval
- PNR stamping & Data capture
- Auto cancelation before ticketing time limit
- HX Removal, SSR confirmation & Vendor remarks
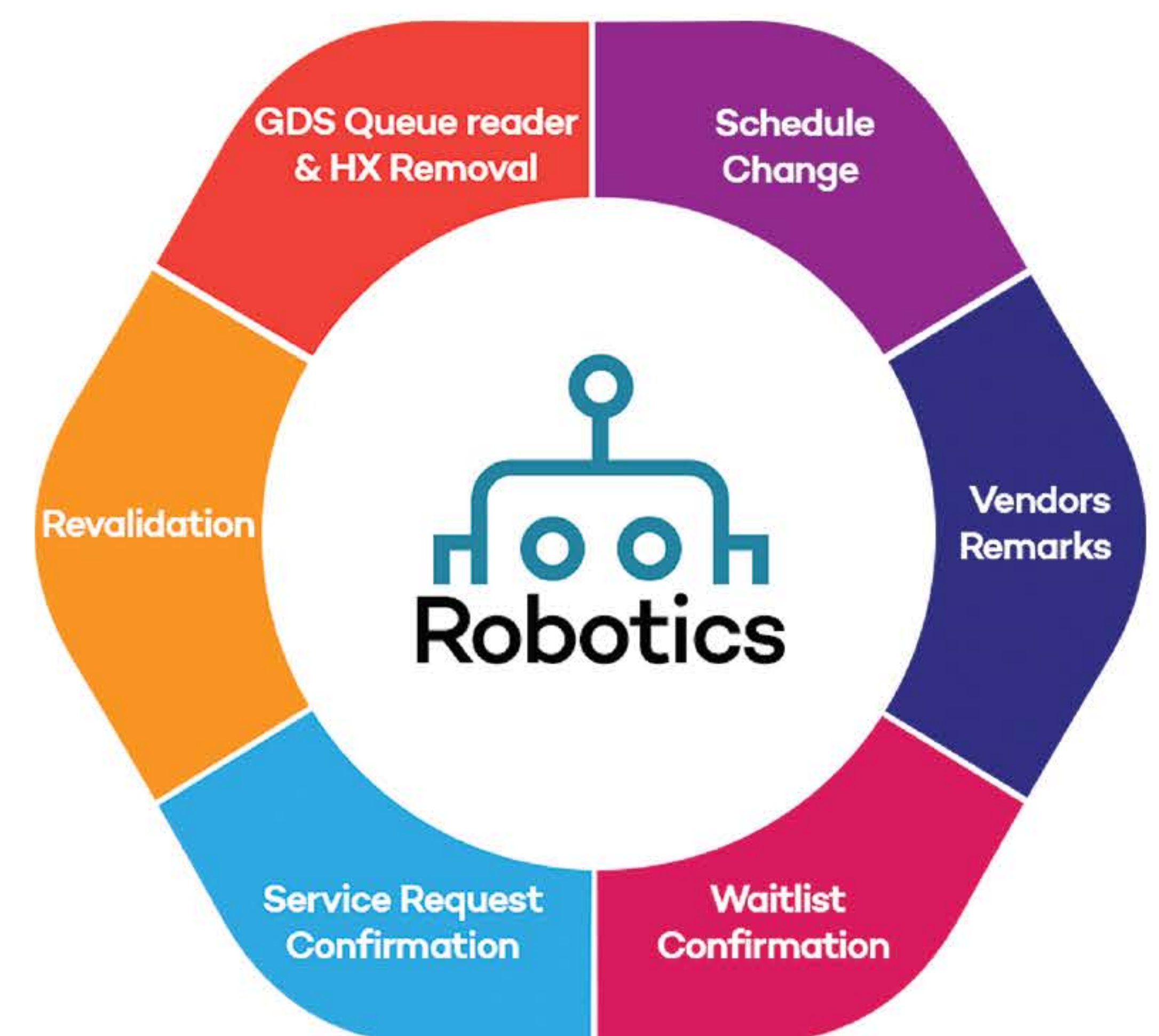
Reports & MIS

Access to consolidate reports through a single web portal interface. Reports once generated can be exported in PDF/Excel format.

- BSP & Product wise sales report
- Daily Sales & Profit report
- Destination-based reports

Business Travel

Self Booking Tool(SBT)

Travog is primarily designed to facilitate a smooth business relationship between the Travel Management Company (TMC) and its Corporate Clients. The corporate company profiles can be efficiently created as per designations, departments, user roles and capable of managing corporate travel policies and approval booking workflows. System can also generate various reports for corporate and supplier reconciliation.

- ✔ Corporate Booking Tool for Employees & Travel Arranger
- ✔ Multi Product Search & Book Capability
- ✔ Pre-Booking Policy Compliance
- ✔ Multi-Level Approval Workflow
- ✔ Configure Multiple Form of Payments – Credit Limit, Credit Card etc.
- ✔ Corporate Codes & Deal Management for preferred Airlines and Hotel
- ✔ Business Intelligence Dashboard
- ✔ Loss Saving Report & Purchase Report
- ✔ Employee Location Tracking
- ✔ BI-Analytics Dashboard
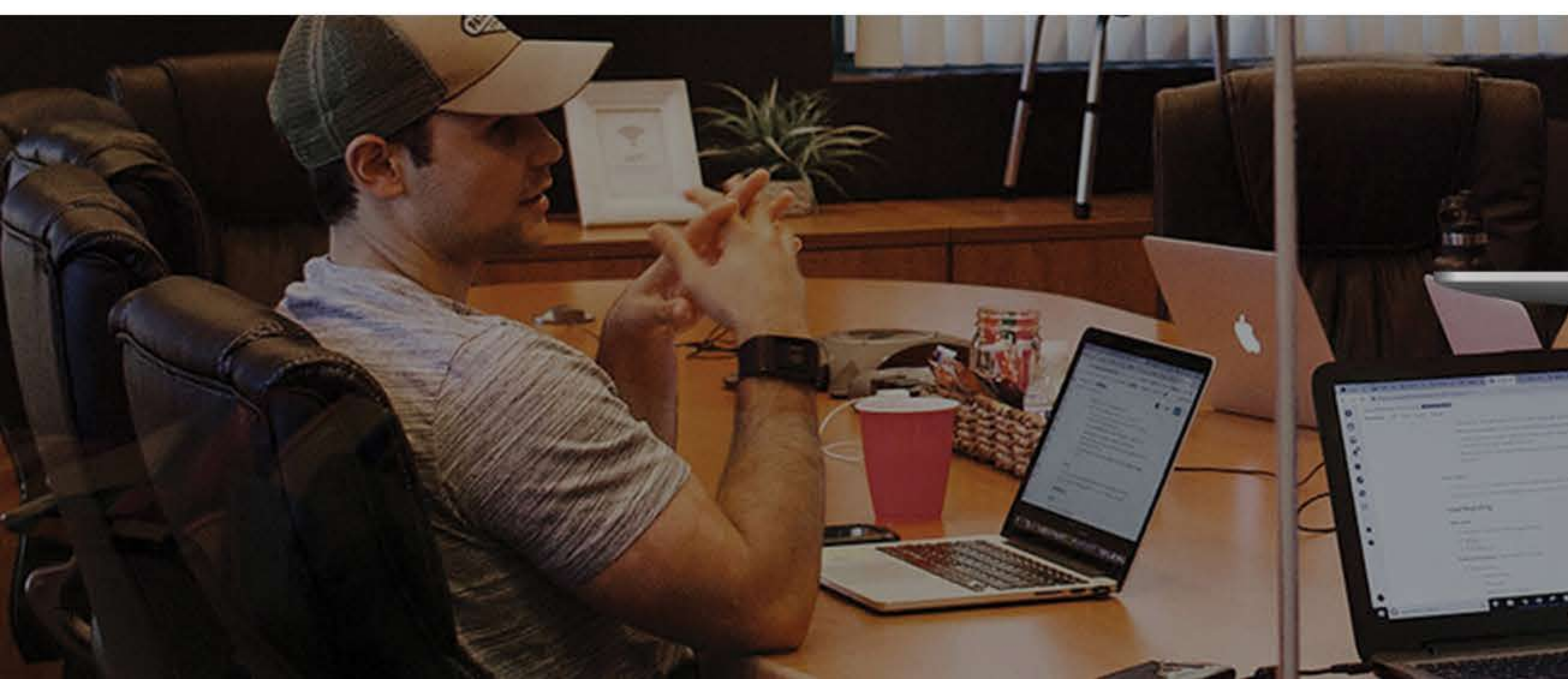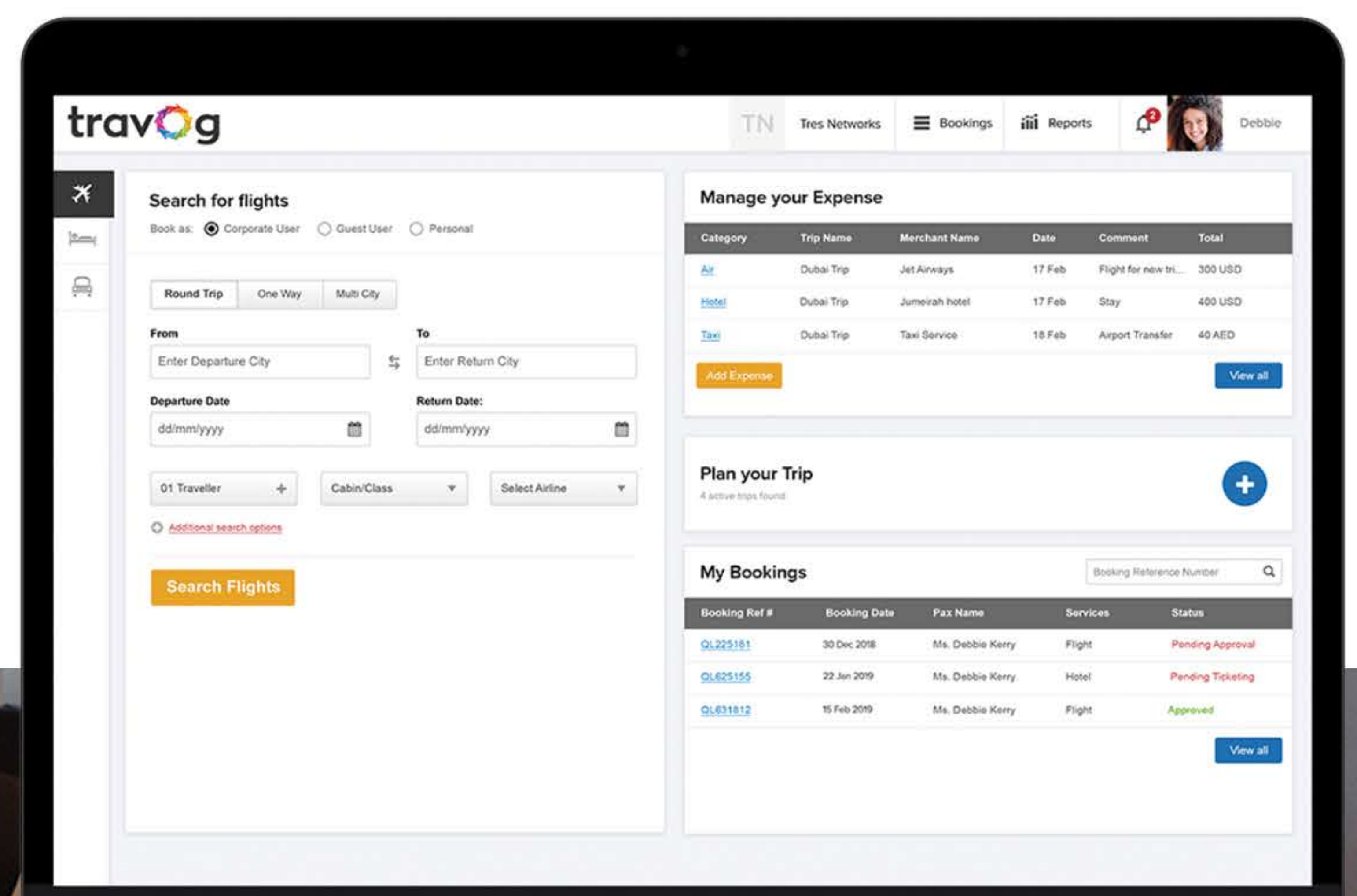
Expense Management System

Expense management system is a comprehensive solution that covers every aspect of expense management, including expense reporting, expense tracking, reimbursement and approval workflows. The system offers a range of features that make it easy for employees to submit expenses, while ensuring that expenses are properly authorized and recorded.

✔ Pre-loaded Expense Budget

✔ Streamline expense management with e-receipts

✔ Ensure policy compliance & Simplify multi-level approvals

✔ Reconcile corporate cards automatically

✔ Reconcile expenses and process travel reimbursements with ease

✔ Achieve better visibility through Reports and BI Dashboard

Mobile Application (Travel Companion)

A mobile companion for the Corporate Travelers which not only helps the traveler to make bookings for a trip but also assist the traveler during the trip by providing the in-destination content. Using the Mobile App, corporate traveler can carry the mobile E-ticket and vouchers.

✔ Business & Leisure Booking

✔ iOS & Android Platform Integrated with Global Profiling

✔ Location Based Search & Book for Flight & Hotels

✔ In Destination Content like Restaurant, Cafe, Airport etc.

✔ Approval Notifications

✔ View Current Bookings & Trips

Internet Booking Engine

Experience new age of Selling online

Online B2C Website

The **Internet Booking Engine (IBE)** provides a B2C solution for travel agencies to establish an online presence. It offers a hosted website that allows customers to book various travel products such as flights, hotels, packages, sightseeing, transfers, travel insurance, and car rentals. The IBE can be customized to connect with multiple **GDSs, NDC Airlines, LCC Airlines, and third-party suppliers** through API connections. This enables customers to search and book various options with features including:

✔ Responsive Online B2C Booking Portal

✔ Multi-Currency & Language Capability

✔ Integration with Flight, Hotel, Car Rental, Sightseeing, Transfers, Insurance Etc.

✔ Multiple Online Payment Options for Credit Card, Debit Card & Net Banking

✔ Option to "Book Now & Pay Later"

✔ Promo Code Management for Marketing

✔ B2C Profile Management My Bookings
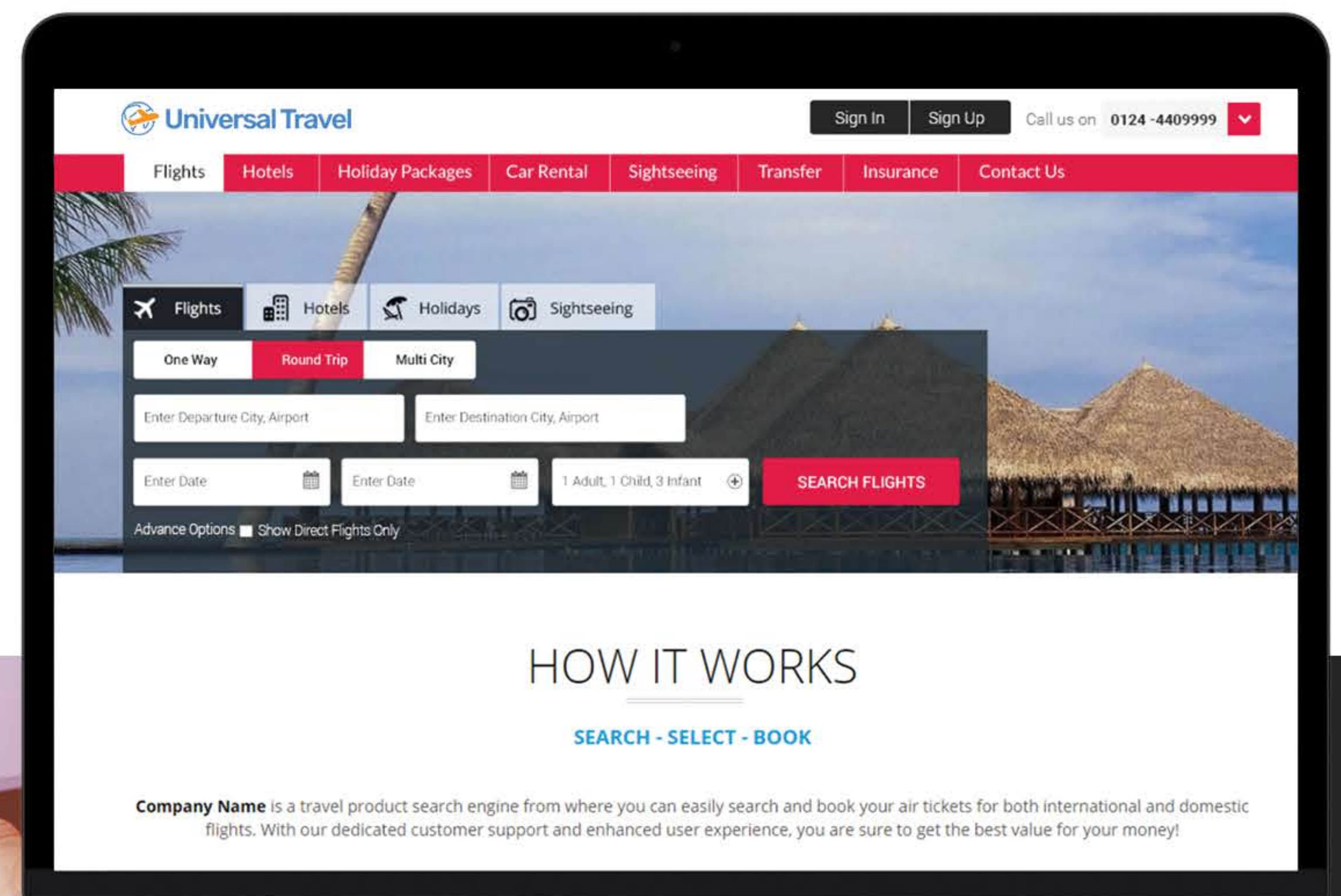
IBE Management Dashboard

IBE Management Dashboard is an administrative interface which is provided to manage various attributes and components. It provides a Revenue management layer to manage purchase and sales price for multiple products. The dashboard is strongly integrated with Internet Booking Engine.

✔ Manage the Administrative Settings

✔ Complex Sale and Revenue Management rules engine

✔ Manage Discount Coupons

✔ Multi Region, Multi PCC Capability

B2C Mobile App

The ultimate Mobile Distribution Platform that seamlessly distributes travel products through your mobile device. Our platform connects directly to the central booking engine, allowing us to fetch travel content and display it within a sleek and user-friendly interface. With B2C Mobile App, you can effortlessly search, book and pay for your travel itinerary all in one place.

✔ Supporting both iOS & Android Platform

✔ Agency Branding capabilities

✔ Fast & Easy Booking Process

✔ Centralized Connectivity with the Booking Engines

✔ Manage Existing Bookings

✔ Rich and Interactive User Interface

✔ Integration with Payment Gateways
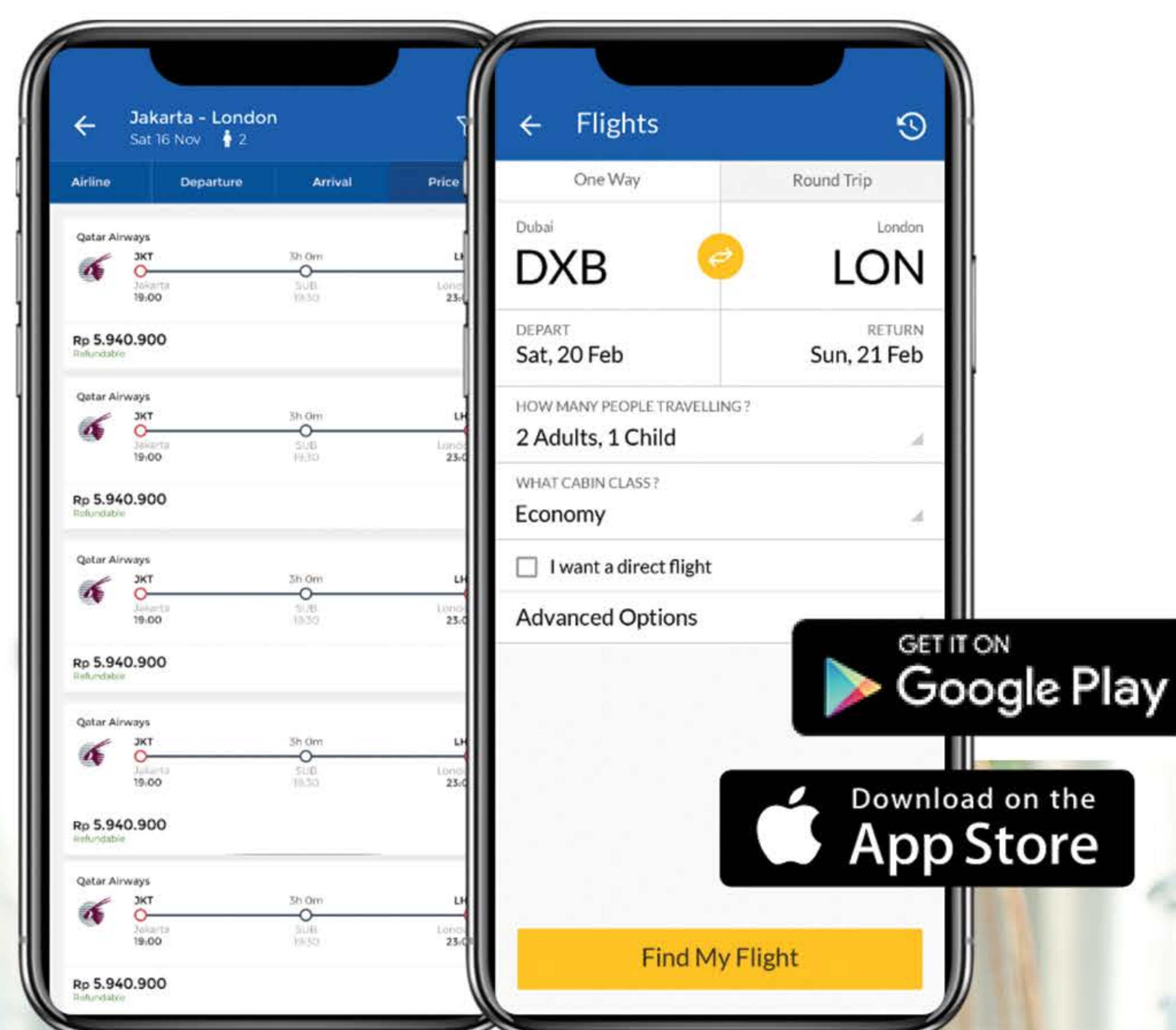
B2B Distribution

For a B2B sub-agent distribution, QuadLabs offers a solution through which the agency can consolidate, distribute and manage inventory. This enables the consolidator to expand their reach and offer their services to a wider audience. Through a single online platform a consolidator can set up different markups for different subagents along with credit management and payment reconcilliation.

- ✔ B2B agent dashboard
- ✔ XML Out
- ✔ Credit and deposited policy
- ✔ Multiple products to sell
- ✔ Multilingual
- ✔ Markup and Commission
- ✔ Front desk sales channel for B2B
- ✔ Integrated Mid-back office system
- ✔ Rescheduling and cancellation
- ✔ E-wallet for pre-payments
- ✔ Automatic settlement and Reconciliation
- ✔ MIS reporting and dashboard
- ✔ Automatic Finacial document posting
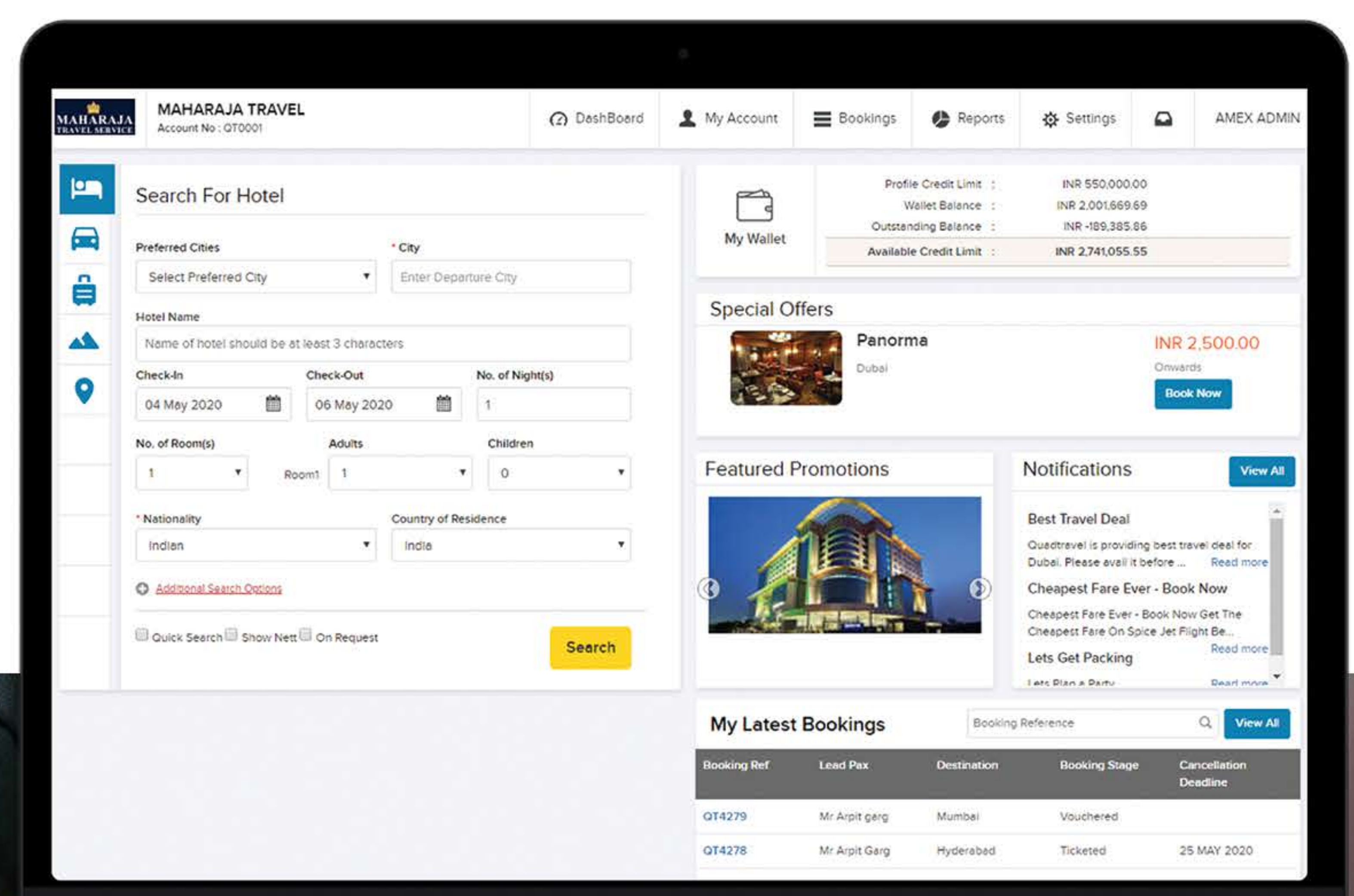
B2B Management Dashboard

B2B Management Dashboard is an administrative interface which is provided to manage various attributes and components. It provides a Revenue management layer to manage the comissions and markups for the subagents. The dashboard is strongly integrated with the B2B agent Dashboard.

- ✔ Manage the Administrative Settings
- ✔ Complex Sale and Revenue Management rules engine
- ✔ Manage Wallet
- ✔ Subagent Profile Management

B2B2B Distribution Model

B2B2B distriburtion model allows to create multiple level of subagents and scale up their business using this technology. The sub-agent can give access to multiple subagents in the market to sell their inventory of Air and Land Products. The subagents can mange their own markups, discount and increase customer loyality.

B2B2C white label

A sub-agent can go online to sell multiple products and facilitate their own white label website. Their direct customers can come online, select their itinearary and make the payment. It helps the ageny to semlessly connect to the end customers, automate manual tasks and increase their business.

Content Management

Hotel, Sightseeing, Car Rentals, Travel Insurance & Transfers

Contract Management (Land Product)

Contract management and distribution system manages private and negotiated inventory for hotels, sightseeing, car rentals, travel insurance and transfers. It helps aggregators and consolidators to manage relationships directly with the suppliers. User can upload the contracted inventory with fares, allocations, special deals and discounts and distribute on various sales channels along with own mark-up and commission structure.

✔ Managing contracts of hotels, sightseeing, car rentals, travel insurance, transfer & distribution

✔ Centralized maintenance of private and negotiated contracts

✔ Allocation management for hotels, sightseeing and transfers

✔ Multi geography rates and allocation management

✔ Policies for complex rules and conditions

✔ Flexible seasonal offers, discounts and special deals

✔ integrated booking engine for fast and accurate retrieval with quality and validity checks
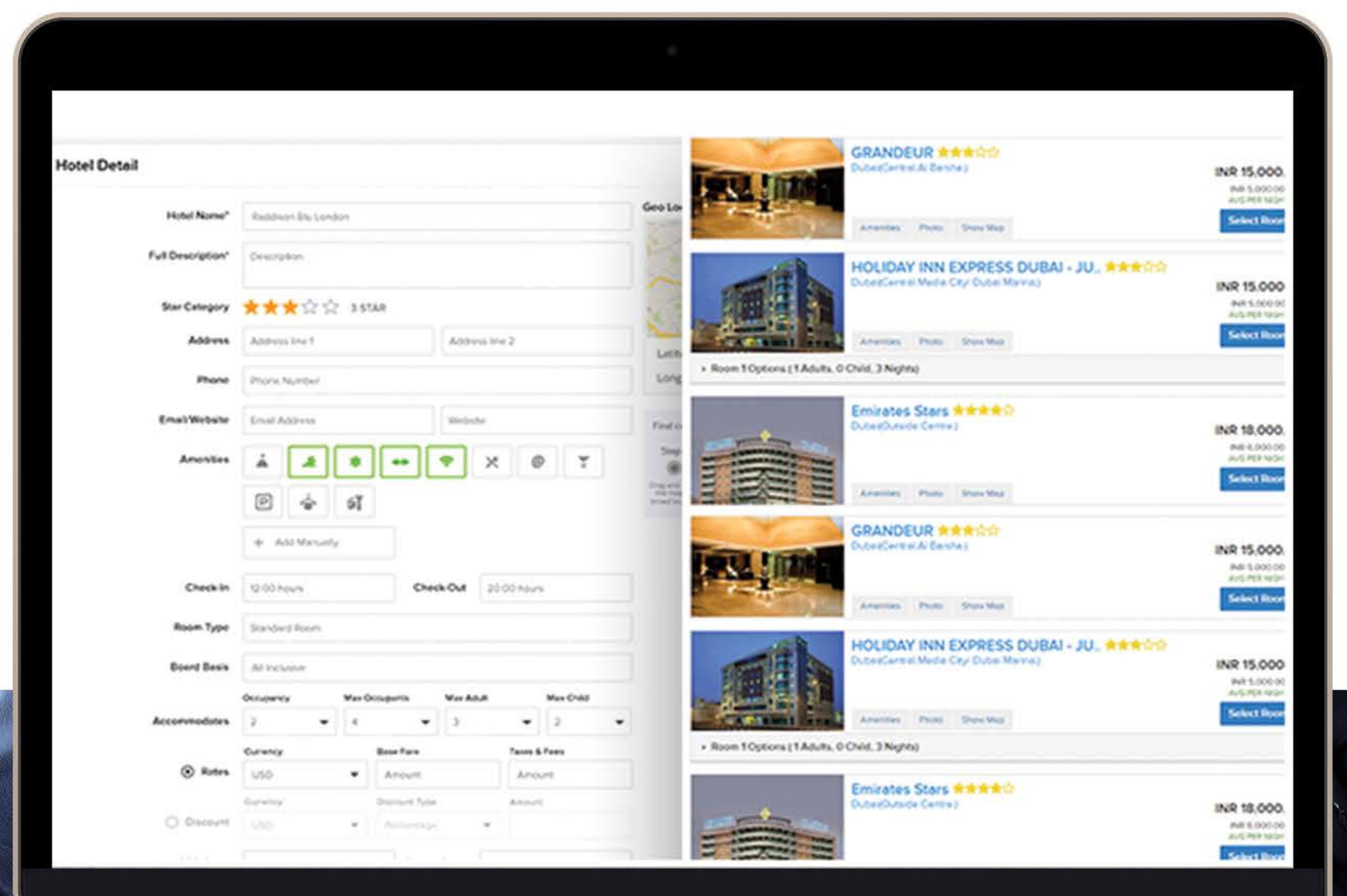
Flight Inventory Management System

Flight Inventory Management is state of art system to manage and distribute flight inventories through multiple sales channels. It provides functionalities to automate the distribution and price fluctuation depending upon the market demand. Air aggregators and charter resellers can manage the pre-purchased flight inventory centrally and then expose them for sale to the online portal, agent dashboard as well as through XML web services.

✔ Flight inventory management and distribution

✔ Yield management with price fluctuation based on demand in the market

✔ Consolidator can manage pre-purchased flight inventory

✔ Multi airline, multi sector flight inventory

✔ Manages multiple inventory sheets (fare sheets)

✔ Work with classes and cabins

✔ Can be integrated easily with any existing booking engines

✔ Manages taxes and fare conditions

✔ Real time inventory control

✔ Manage inventory release period
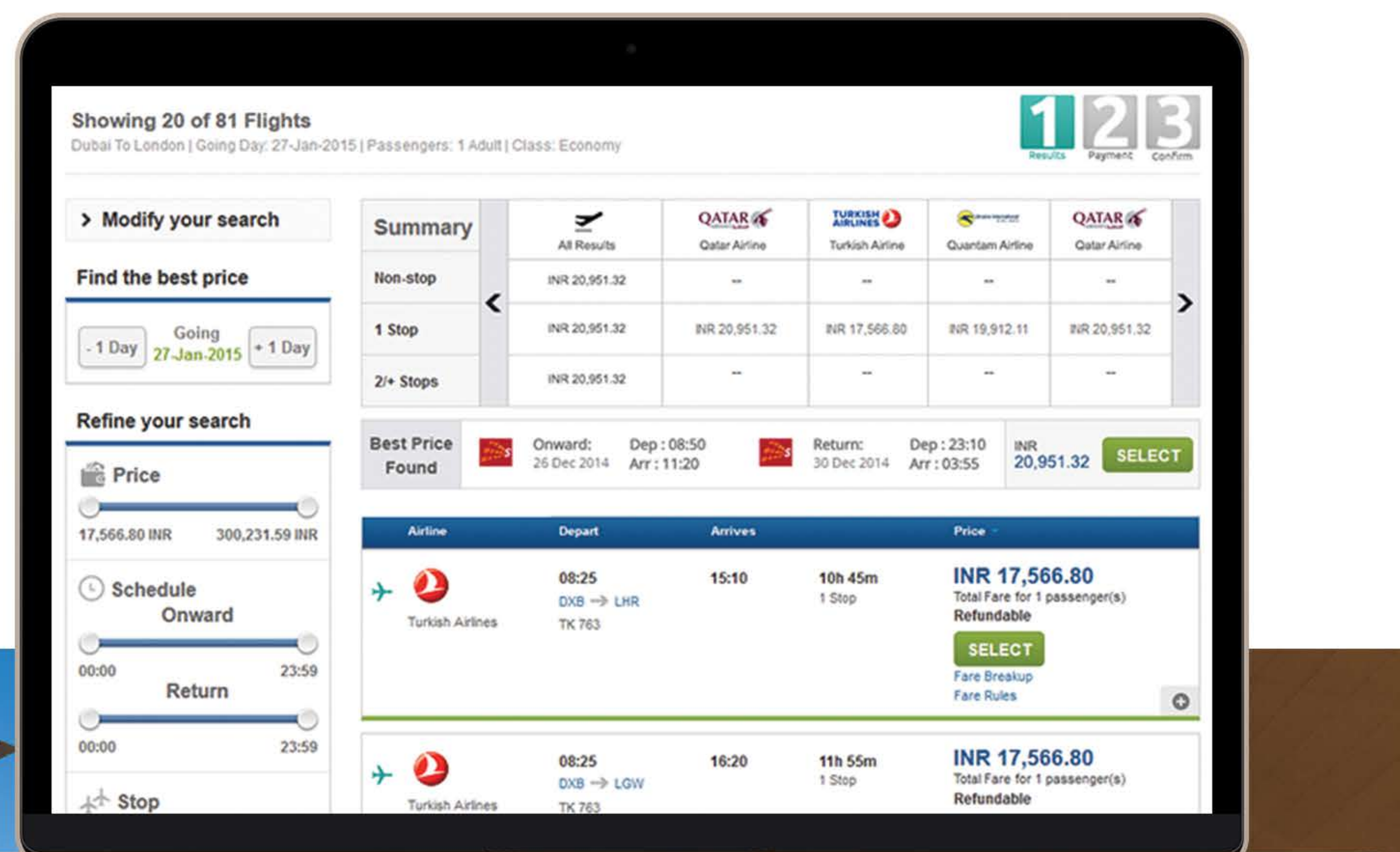
NDC Capability

QuadLabs is certified NDC developer. NDC is a standard described by IATA for the airlines to provide direct connects to the travel agents and technology companies around the world. These standards enhances the capability of communications between Airlines and Travel agents by providing full and rich airline content as well as providing transparent shopping experience. Travel Agents can access ancillary content along with last available seat with all possible fare types

We have enabled NDC content in a hybrid structure so that it is merged with all other suppliers content and display together on all the sales channel in a generic form.

Advantages to Travel Intermediaries through NDC:

Air ancillaries & Rich content

Through NDC TMC can access air ancillaries and rich content like wifi, baggage, meal and seat selection during and after the booking process.

Cost advantage & Greater transparency

Direct communication between travel agent and airline give the cost advantage on every booking. Traveller can access all the products provided by airline at the time of booking.

NDC Hybrid content engine

It empowers TMCs and Corporates to procure comprehensive fare from airline direct connect through GDSs, LCCs and aggregators in the same search.

Partners and Integrations

Flights & NDC

TRAVELPORT	Sabre Travel Network	amaDEUS	travelboutiqueonline	MYSTIFLY
travelfusion The World's Best Travel Planner	spiceJet flying for everyone	IndiGo	Go Air go	airasia
AIR-INDIA express	Jetstar	العربية للطيران airarabia.com	flydubai	flynas طيران ناس
SalamAir Simply Omani	TURKISH AIRLINES	FlySafair for the love of flying	PEGASUS	Akasa Air IT'S YOUR SKY
BAMBOO AIRWAYS	Duffel	Emirates	BRITISH AIRWAYS	Lufthansa

Hotels, Sight Seeing, Transfers, Travel Insurance & Car Rentals

TRAVELPORT	Sabre Travel Network	hotelbeds	Expedia	WebBeds
lots of hotels	Central de reservas hotelera restel	Booking.com	yatra	make my trip
travelboutiqueonline	DOTW WebBeds	STUBA .COM	hoppaGo	W2M WORLD2meet
Tune Protect	viator	Rentalcars.com	FIT RUUMS Always stronger together	AXA

Payment Gateways

MasterCard Worldwide MIGS	etisalat	K net	CyberSource	NBAD
PAYFORT	DOHA BANK بنك الدوحة	CONNEXPAY	CREDIMAX Tu Crédito de Confianza	QNB
RBS The Royal Bank of Scotland	CCAvenue	AMERICAN EXPRESS	LATITUDE PAY	PayPal
BillDesk	stripe	PayU	airpay	Braintree A PayPal Service
Paytm	TrustPay	BKT BANKA KOMBËTARE TREGTARE	sage Pay	TRUIST PAYMENTS

Complete solution at a glance
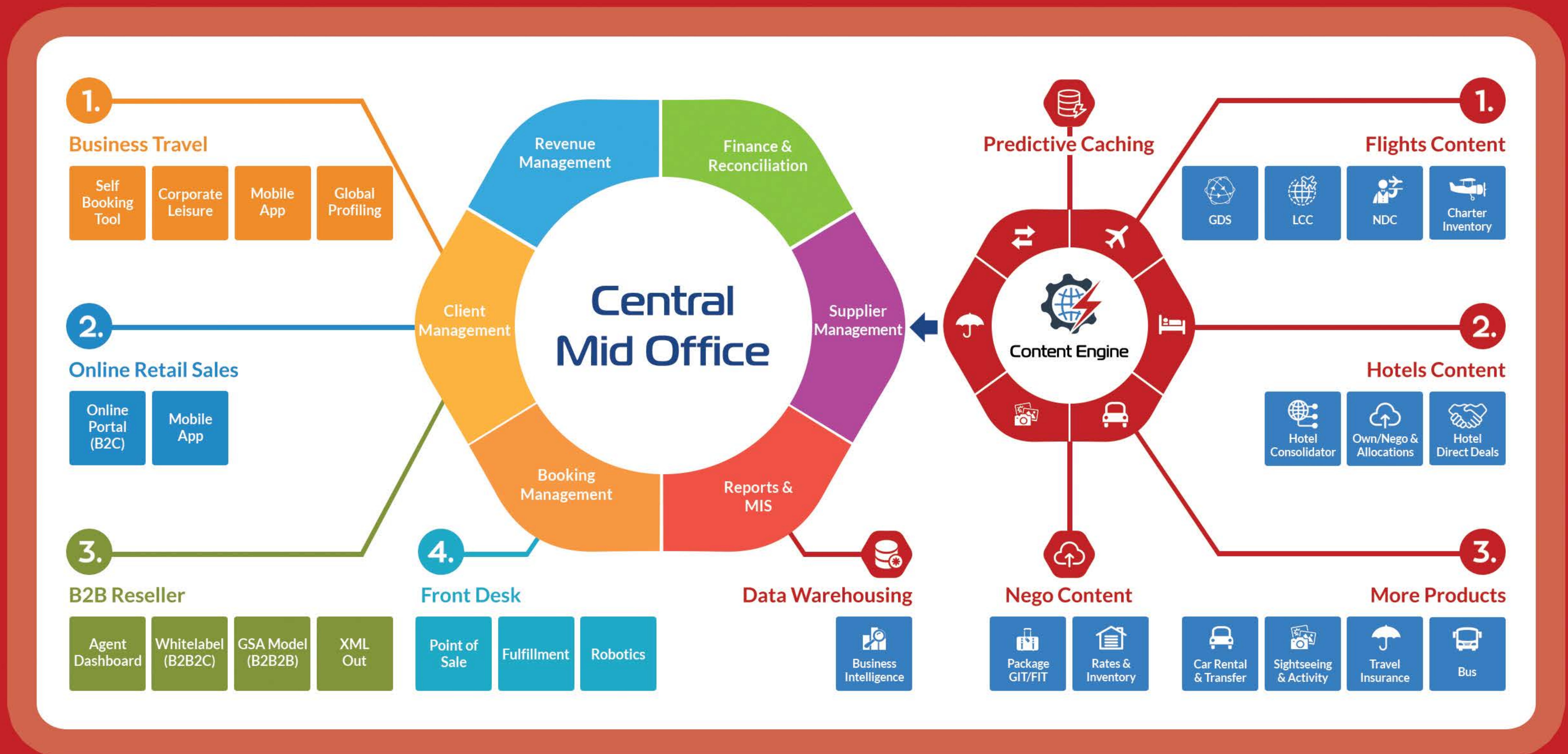
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