

Barceló Hotel Group

We are the hotel division of the Barceló Group, one of the most important integrated tourism companies in the world.

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Barceló Hotel Group

For more than 85 years, we have been giving the best we have to offer. As a family business, we have progressively evolved into what we are today: the third-largest hotel company in Spain. Most importantly, we have accomplished this without ever losing our essence.

Providing excellent service is our way of life and all that we know.

We create hotels with innovative concepts and a pioneering, original and unique business model.



Multinational family business

Hotel division: Barceló Hotel Group



Travel division: +700 agencies, tour operators and an airline company



Barceló Hotel Group

We focus on diversification because everyone is unique, so we reach out to our guests in order to offer what they really want.

To reach this goal, our portfolio is made up of four brands and four different ways of understanding and experiencing the Barceló Hotel Group.











LUXURY – DESTINATION HOTELS

Barceló

UPPER UPSCALE – HOTELS WITH AMAZING CONCEPTS

Occidental

UPSCALE – EASY-LIVING HOTELS

allegro

UPPER MIDSCALE – HAPPY SOUL HOTELS



Royal Hideaway Luxury Hotels & Resorts Destination hotels focused on experiential luxury.

Positioned in the luxury segment as guardians of ultimate exquisiteness with special locations, this brand features unique, select and exclusive establishments. We are linked to art and culture, and always strive for authenticity, an attention to detail and discretion.



Barceló

Barceló Hotels & Resorts Hotels that offer original experiences at state-of-the-art city and leisure hotels and resorts.

Establishments with exciting concepts aimed at providing guests with the exclusiveness of a unique experience. They focus on innovation and creativity in a friendly atmosphere to enjoy the local culture.

Barceló



Occidental Hotels & Resorts Easy-living hotels that highlight service, professionalism, diversity and simplicity.

Occidental aims to provide guests with an experience in which everything centres around relaxation and comfort. These hotels range from a waterfront location on an idyllic Caribbean beach to the bustling city centre of a European metropolis.



Allegro Hotels invite guests to enjoy active leisure at unique destinations where energy, freedom and fun are the main theme.

Leisure and urban hotels and resorts designed for enjoyment. A brand statement that is simple yet inspiring: Enjoy life.

Barceló

ROYAL HIDEAWAY

LUXURY HOTELS & RESORTS



We showcase the most extraordinary and inimitable aspects of each destination. We want our guests to enjoy luxurious, extraordinary and incomparable experiences.

This is the essence of **ROYAL HIDEAWAY**

LUXURY HOTELS & RESORTS

We are guardians of ultimate exquisiteness. Hotels that are the destination, at the most exceptional locations and featuring unique establishments.

Always linked to art and culture, with an iconic identity honoured by the most prestigious industry awards.

Our DNA

We are a destination and not just a hotel, a life event as opposed to an experience, a place in which to interpret time instead of watching it fade away.

Royal Hideaway around the world

Royal Hideaway around the world 4 countries – 9 hotels – 1,718 rooms



Royal Hideaway around the world:

4

Spain Dominican Republic Mexico Cape Verde Our hotels

ROYAL HIDEAWAY

Spain

Asia Gardens, a Royal Hideaway Hotel Formentor, a Royal Hideaway Hotel La Bobadilla, a Royal Hideaway Hotel Royal Hideaway Corales Resort Royal Hideaway Sancti Petri Santa Catalina, a Royal Hideaway Hotel

Mexico

Royal Hideaway Playacar

Dominican Republic

El Embajador, a Royal Hideaway Hotel

Cape Verde*

Royal Hideaway Jasmin* (2018)



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STATES.

Royal Hideaway Sancti Petri

7666





Our way of being

Our way of being

The Royal Hideaway vision:

We are guardians of ultimate exquisiteness. The spirit of Royal Hideaway combines classic and modern elements to reflect the most extraordinary, authentic and inimitable aspects of each destination.

The Royal Hideaway mission:

We awaken in our guests the joy of discovering, feeling and living through exquisite and unforgettable experiences.



We are authenticity

We preserve the essence, roots and soul of each destination in order to offer unique experiences, without illusions.

We are details

Every experience is care, finesse and personalisation to make each guest feel special.

We are discretion

We are always available to guests and address their needs with the utmost respect and absolute privacy.

This leads to our heart:

The art of fine moments

The art of fine moments

Exceptional service in a fascinating setting linked to culture and authenticity. A passion for the extraordinary, striving for perfection in every detail.

The Royal Hideaway customer

The Royal Hideaway customer

We are Marco and Julia, a couple between the ages of 44 and 46 years, passionate about culture and small details.

Since our work leaves us very little free time for enjoyment, every minute counts when we travel. We like to make the most of the time we spend together.

We always look for exceptional hotels that are environmentally friendly and offer experiences that cannot be found elsewhere.

We appreciate quality, discretion and exquisite taste. We don't settle for anything. We want to experience the most extraordinary aspects of every destination.


Royal Hideaway experiences

The essence of Royal Hideaway is to offer extraordinary experiences that are only available at our hotels. Unique and unexpected sensations at every destination. From the instant our guests begin to feel excited about planning their trip, they begin to discover why a Royal Moment is much more than an experience.



More than just breakfast, it is an unforgettable memory for the taste buds.





Because classical music is not just listened to, it is experienced whilst immersed in a Mediterranean breeze.

Formentor Sunset Classics



Because every experience creates a special bond between the guest and the hotel.





Because entering the Royal Hideaway Corales Resort is like diving into the Atlantic Ocean.

Immersive Experiences

The belief that every trip has a soul and that special moments are an art. This is Royal Hideaway.

ROYAL HIDEAWAY

LUXURY HOTELS & RESORTS

Barceló HOTEL GROUP

Barceló

HOTELS & RESORTS



At Barceló, we don't want our guests to simply enjoy an experience

We want them to live it

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This is how the brand came to be Barceló HOTELS & RESORTS

We design original and creative experiences that always go the extra mile. Unique moments our guests will never forget.

Our DNA

We exist to create and innovate. The challenge is to always meet the expectations of our guests, anticipate their requests and create memorable moments.

Barceló Hotels & Resorts around the world

Barceló Hotels & Resorts 21 countries – 76 hotels –23,616 rooms



Barceló around the world:

Spain Italy Greece Germany Czech Republic Bulgaria Morocco Egypt Dominican Republic Mexico Cuba Guatemala Aruba Nicaragua Costa Rica El Salvador Ecuador Cape Verde Hungary United Arab Emirates

China



Barceló HOTELS & RESORTS

Our hotels

EMEA

Spain Italy Greece Germany Czech Republic Bulgaria Morocco Egypt

*New hotels: Hungary, Cape Verde, United Arab Emirates and China

LATAM

Mexico Dominican Republic Aruba Cuba Ecuador Nicaragua Costa Rica El Salvador Guatemala







Barceló Maya Tropical



BARCELÓ TORRE de Maril

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Our way of being

Our way of being

The Barceló vision:

We never settle for less. We always go the extra mile to create memorable moments.

The Barceló mission:

We use foresight to create unique experiences and concepts that meet all the expectations of our guests.



We are creativity

We build hotels with unique and inimitable concepts that range from a space station to a hotel co-created by guests.

We are approachability

Our Guest Experience Managers make the lives of our guests easy and pleasant. We take care of everything so guests can focus on simply having a good time.

We are the local culture

Every hotel is unique and integrated with the destination, the customs, the locals and their way of life, all without losing the essence of Barceló.



All of this defines our philosophy:

Live up to more

Live up to more

Barceló is the experiences that await. It is being amazed. It is exceeding the expectations of our guests. It is the art of innovation.

The Barceló customer

The Barceló customer

We are Samuel and Laura, a couple aged 38 and 40, who love to pursue the experiences that await.

We have spent our lives travelling the world, discovering and taking in the local cultures of the places we visit.

We search for that extra something that isn't always easy to find. We don't settle for the same as always; we want unique, exciting and unforgettable experiences.

This also applies to hotels: we don't settle for just any establishment. We want special locations and hotels where we can feel like a local. We want our stay to become an experience.



Barceló experiences

At Barceló, guests are always the main focus. We are experts in sweeping them off their feet and offering the unique experiences they have always wanted, even before they ask.
Staying at a Barceló establishment is much more than staying at a hotel.



It is turning a healthy breakfast into a delicious meal.

B-LikEat





It is enjoying rooms equipped with what you need before you request it.

B-Room





It is discovering a city's most authentic spots by the hand of excellent hosts.

B-Locals





It is watching kids have a great time as they develop their creativity.

Happy Minds





It is connecting with every destination through unique experiences.

Local Experiences



At Barceló, every bite, every moment and every experience is much more. It becomes an unforgettable memory.

Barceló

HOTELS & RESORTS

HOTEL GROUP

Barceló

Occidental HOTELS & RESORTS



Everyone likes to receive what they've been promised.

There is nothing like seeing that everything is just as we had imagined.

This is how we came to be Occidental HOTELS & RESORTS

We make difficult things easy. Fewer worries result in greater enjoyment. This is why we believe in the democratisation of good service and in a peaceful, quality holiday at the best price.

Our DNA

Occidental is comfort, practicality, functionality and intelligence. Above all, it is knowing that you are in good hands. We speak the same language as our guests and we understand what they are looking for when they stay with us.

Occidental around the world

Occidental around the world 9 countries – 44 hotels – 11,851 rooms



Occidental around the world:

4 %

Spain

Italy

Czech Republic

Turkey

Hungary

Dominican Republic

Mexico

Costa Rica

Panama

Cape Verde

United Arab Emirates



Mexico Dominican Republic Costa Rica Panama



Occidental Papagayo

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My Barceló



Our way of being

Our way of being

The Occidental vision:

We connect with our guests to offer what they are looking for: an intelligent, practical and easy experience.

The Occidental mission:

We make difficult things easy. We fulfil our promises and bend over backwards to please our guests.



You can trust us

If we promise something, we follow through. It couldn't be any other way.

We appreciate comfort and simplicity

We make every stay a comfortable experience with all the conveniences and zero concerns.

We have empathy

We put ourselves in the shoes of every guest and adapt to their needs for guaranteed enjoyment, 24 hours a day.

Our essence stems from all of this:



easy living hotels

We make the lives of our guests easier. This is how we view things, and we call it "easy living". We want our guests to enjoy every experience as much as possible and with minimal worries.

The Occidental customers

The Occidental customers

We are Eva and Daniel, a couple between the ages of 34 and 36 years with two beautiful daughters. We love technology, people and the world.

We enjoy travelling, discovering new places, meeting new people and exploring cities.

We want modern hotels in good locations near the places we will visit; they should be perfect for families and fulfil their promises.

We are always looking for new experiences, but without sacrificing comfort, simplicity, ease and peacefulness.



Occidental experiences

Occidental experiences are pure inspiration: from stepping onto the sand of an idyllic Caribbean beach to feeling the vibrant energy of a major European city.



It is experiencing luxury without leaving the hote.

Royal Level





It is watching kids have a great time as they develop their creativity. Happy Minds




It is enjoying delicious snacks at any time.

O! Market





It is having access to a technological experience, anytime and anywhere.

O! Tablet



It is enjoying a holiday without complications or concerns. This is easy living. This is Occidental.

Occidental **HOTELS & RESORTS**

Barceló

HOTEL GROUP



Everyone likes to live life and to make the most of every moment.

We want to capture what distinguishes us: that joy that can be felt in everything we do.

This is how we came to be



We use all our energy to bring life to a place where there is always something to celebrate, something to discover, something to learn; in essence, something to enjoy. A colourful place in constant movement.

Our DNA

Allegro is Energy, Freedom and Fun written here with capital letters. We are committed to making good times happen and to making them the very best.

Allegro around the world

Allegro around the world 9 countries – 5 hotels – 11,851 rooms





Our hotels



EMEA

Spain

LATAM

Mexico Cuba











We are joyful

This is our declaration of enthusiasm.

We want to capture that joy that is evident in everything we do.

We are dynamic

There's always something to celebrate, something to discover, something to learn.

We are efficient

Practical, agile solutions: time is for sharing and enjoying.

Because our philosophy is:



Barceló HOTEL GROUP









LUXURY HOTELS & RESORTS

HOTELS & RESORTS