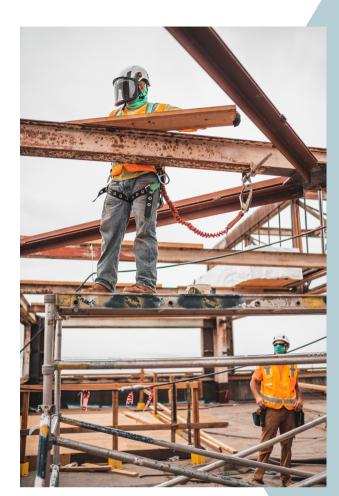
# Hello from Roomex.



## Who are we?

Supported by travel experts, Roomex is the leading travel and expense management platform for the mobile workforce who carry out project-based travel. Roomex helps you book, manage, pay and analyse all of your accommodation, rail and expenses in one place - saving both time and money.

## Roomex brings visibility and control into your travel and expense management, helping you create business efficiencies.



## We'll help you answer...

Do you need to be using multiple platforms to book your hotel stays? Are your negotiated rates still saving you money? How much was saved this quarter compared to last? What hotels are costing you the most? Is your travel policy really driving down costs? Is your team paying out of pocket for expenses? How are you keeping track of hotel payments? How much time is your team spending on avoidable admin tasks? Are you paying more than your peers for travel?

## Roomex is **the only** workforce Travel and Expense Management Platform.

No matter where your workforce needs to be, we make travel easier for you so you can search, book, manage and pay for all your travel bookings in one place, whether you're at your desk or on the road with our mobile app.



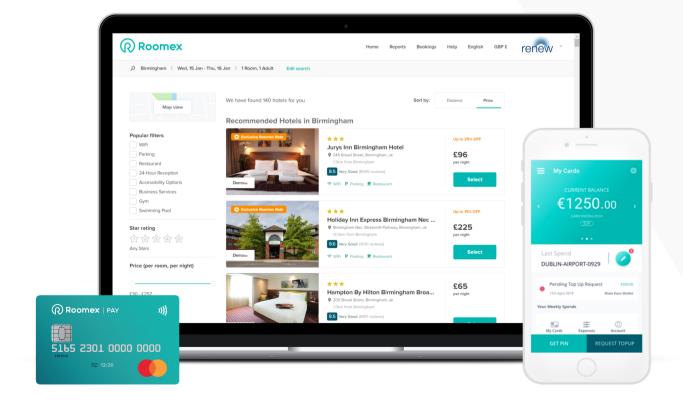
Largest breadth, depth and discounts on accommodation globally



Control & visibility of travel spend, backed by data

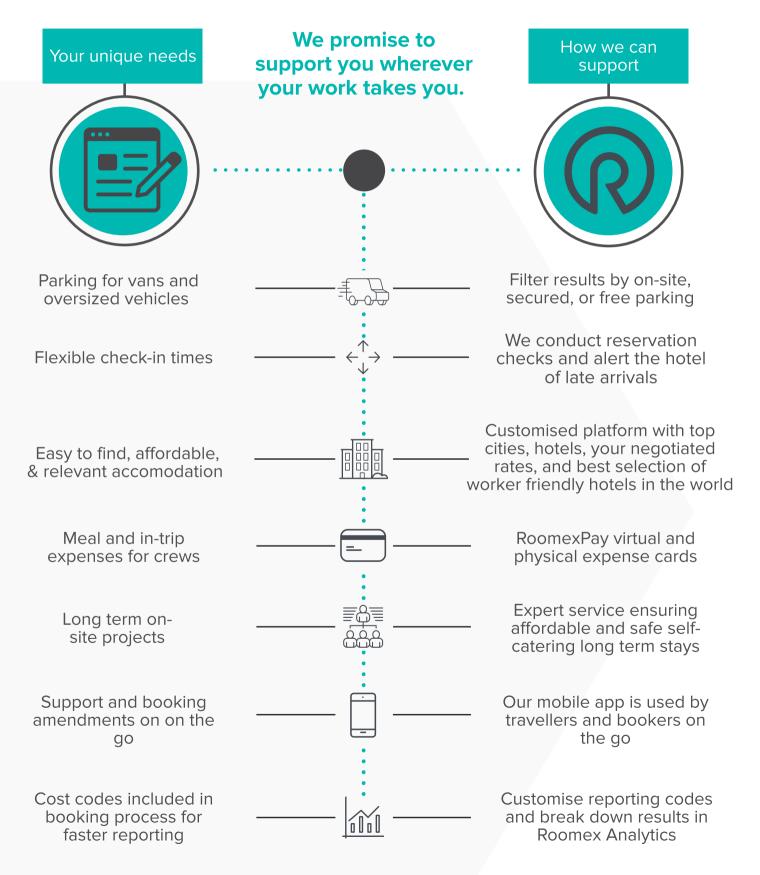


Smart end to end spend management solution



## We are the experts in Workforce Travel.

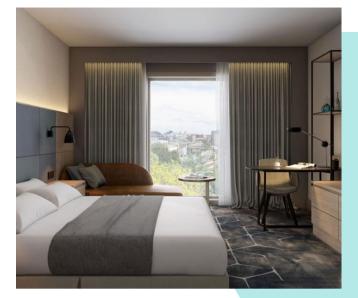
From sales to finance and engineering to support, our whole team understands that your success comes from being on the road rather than at the office. For your company, travel is necessary to get the job done.



## 

### Book relevant accomodation **quickly** and **easily** with RoomexStay.

Offering the largest selection of properties, with 1.2 million hotels in over 100 countries, while proactively sourcing and negotiating hundreds of Exclusive Roomex Rates.



### **Exclusive Rates**



Roomex delivers the best discounts in the industry through its Exclusive Roomex Rates and SaverPlus programmes. SaverPlus rates come from multiple trusted sources including Booking.com Genius, Expedia Member Only Discounts to name a few. We bring together all of the best providers in accommodation like Hilton, Best Western, Travelodge and Premier Inn, and your personal favourites into one search so you don't need to price check against multiple leisure websites.

### **Fully Customised**



Each Roomex platform is customised at creation to the specific requirements of our customer. We can include key items such as, Cost Centres, Preferred Hotels, Travel Policy, Negotiated Rates and traveller information to ensure the you get the benefits of Roomex from first usage.

### **Food and Beverage**



Roomex sources all room types including Room Only, Bed and Breakfast and Dinner Bed and Breakfast. RoomexPay virtual cards can also be added to bookings, providing trip-specific meal allowances which can be used at the hotel restaurant or anywhere for takeaway.

## 

### Use top rated Roomex Analytics to uncover **savings** and **trends**.

Gain control and visibility into your complete travel spend, from accommodation to trains booked on Trainline with Roomex Analytics. Featuring personalised dashboards, a Compliance Centre and Reservation hub allowing you to set and manage travel policies.



			Home	Analytics	Bookings	Help	English	GBP £	<u>•</u>
Dashboard						D	ate range		
Here is an overview of your workforce trave	l data.						🛱 01 Jul, 20	019 - 30 Jul,	2019 ~
			Top Poli	cy Offender	s (by overs)	pend)			
<b>£19,530</b> SPEND	21% savings		Booker Maria	Jensen				£3,6	78
			Hotel Hilton	Garden Inn B	irmingham			£8	45
1,658	94%		City Paris					£1,0	07
ROOM NIGHTS POL		LICY COMPLIANCE		View Report					
Top Hotels (by bookings)		😩 Top Bookers	(by bookings)		💼 Тор	Travel	ers (by bo	ookings)	
1. Riverside Park Hotel	32	1. Tyler Rose		56	1. Gordon	Murray			44
2. Clayton Hotel	23	2. Devin Martinez		45	2. Craig M	lills			42
3. Midleton Park Hotel	21	3. Harvey Graves		33	3. Georgia	Johnsto	in		38
4. Travelodge Hotel Airport	16	4. Sophie Hammond		31	4. Shawn I	Lane			32
5. Clayton Hotel & Leisure Club	11	5. Jeanette Cunningham	1	23	5. Olivia B	arnes			21
View all		View all			View all				

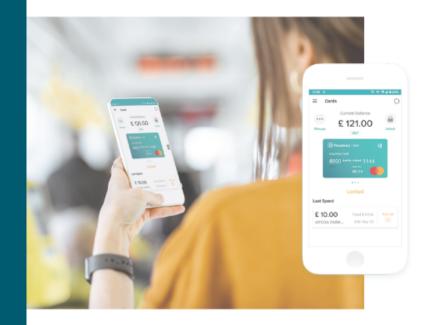
Discover total hotel spend, savings, total nights booked, and policy compliance on any specific date range Keep traveller safety as a top priority with the Workforce Tracker, displaying travel history, contact information, and trip details

Get the full picture into key cost drivers, travel policy adherence and overall spend distribution

## 

## Pay **your way** with RoomexPay.

The smart, end to end workforce spend management solution. Our prepaid card eliminates expense management and gives you full visibility and control of all in-trip spend.



#### The modern, flexible company card

Gain visibility and take control of all company spend when each card has customisable limits and can be monitored and reported on in realtime with our analytics.

#### Never leave employees out of pocket

With instant notifications to the main office, they have the ability to request top-ups while on the road or cancel or freeze a card should a problem arise.

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Manage and view all expenses in one place No paperwork, false claims, or manual errors when you control the entire expense process and reduce risk by eliminating the possibility of bogus claims and corporate card overspend.

#### Simplify payment and expenses for employees

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Securely and simply pay with the RoomexPay card or app and take a picture of the receipt to instantly claim the expense so they never have to sift through receipts at the end of a trip.



We've brought together a diverse set of **expert partners** to support our seamless workforce travel and expense management solutions.

Roomex developed the worlds best inventory of workforce accommodation through our unique network of local and global partners



We offer customers preferential credit terms and physical and virtual cards through partnerships with leading financial technology providers



Roomex works with travel and business software partners to give customers a complete view of their travel activities









## Our **commitment of support** continues when you have complicated projects.

### **Roomex Projects**

Need to book longer-term projects or crew stays and looking for assistance?

Our travel experts specialise in ensuring safe, comfortable, and affordable crew, project, and long stay bookings - let us take one more thing off your to-do list.







Our travel experts will source, negotiate, and book accommodation depending on your needs.

- We organise self-catering cottages, apartments, or hotels for your crews and projects
- We will do the heavy lifting and manage special requests like meals, oversized parking, or late check-ins

### Why use Roomex for Project bookings?

Organising project, crew or long-stay bookings for multiple travellers has always been time-consuming and difficult to manage. Let our experienced team take care of every detail of your project booking for on-site projects, crew accommodations, or group bookings for meetings and events.

### We offer **multiple ways** to fund your Roomex Account.

Your sales manager will guide you through the various ways we offer to fund your account.

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#### **Roomex Lodge Card**

A self-funded credit option that still avoids the need for a credit card at the hotel and comes with a single consolidated invoice to reclaim VAT



**On Account** 

More cashflow, less bills, fraud protection, and no need for any expense claims, fulfilled by travel payment leader, AirPlus

Learn more



**Credit Card** 

Pay using your own credit card

Learn more



### INTERNATIONAL

## Want **more details**? - Check out these resources, or get in touch with me

Solution	Description	Link Learn more	
Roomex and AirPlus on account payment option	More cashflow, less bills, fraud protection, and no need for any expense claims		
LodgeCard payment option	A self-funded option that still avoids the need for a credit card at the hotel and comes with a single consolidated invoice to reclaim VAT	Learn more	
RoomexPay physical expense cards	nysical expense end expense		
Trainline and Roomex			
Project bookings	roject bookings and book affordable long- term bookings for you		

## Don't be shy, **reach out** to us.





tryus@roomex.com

WWW

www.roomex.com

THANK YOU.