Malaysia Airlines Product Presentation

by Martyn Bell | Corporate Account Manager – UK



F LY MALAYSIAN







ABOUT US





Malaysia Airlines – 7* COVID-19 Rating

The rating is based on seven criteria:

- 1. COVID-19 guidance on the airline's website,
- 2. Social distancing during boarding
- 3. Flight attendants wearing Personal Protective Equipment (PPE)
- 4. Compulsory wearing of face masks onboard
- 5. Modified meal service
- 6. Passenger hygiene kits
- 7. Deep cleaning of the aircraft.









OUR CUSTOMERS' HEALTH AND SAFETY ARE OUR PRIORITY

At every step of their travel journey, our customers can be assured that we uphold high standards in safety and hygiene protocols that are in accordance with the guidelines provided by the international and local health authorities such as the World Health Organisation (WHO) and our Ministry of Health (MOH).

Malaysia Airlines also complies with directives guidelines provided by the international and local aviation authorities and industry players such as ICAO, CAAM and IATA.

So, when they are ready to fly, they have the assurance and peace of mind that we are ready to take care of them.



As your health and safety are our priority, we uphold high standards in aircraft safety and hygiene procedures to protect our passengers and employees.

1 On the ground

Temperature screenings All passengers and crew will be subjected to temperature checks





Customer and crew care



Mask on All passengers and crew are required to wear protective masks at the airport and during flight, except during meal times.

ER on board

Our crew are trained

with a modified CPR

technique using a Bag



Minimise contact Seats will be alternated to maintain a safe distance

Disease prevention

with medical communicable

disease kits to cater for ill

passengers.

Our aircraft are equipped



Boarding

by groups



Inflight meals

· Personal meal boxes and packaged drinks will be served.

· Single-use cutleries and towels will be provided.



3 Air quality and

cabin cleanliness

HEPA air filters

The air filtration system in our cabins are capable of filtering 99.97% of dust particles and airborne contaminants such as viruses and bacteria



Cabin cleaning



and disinfected with aircraft-manufacturer approved disinfectants



Resumption of Double Daily Flights

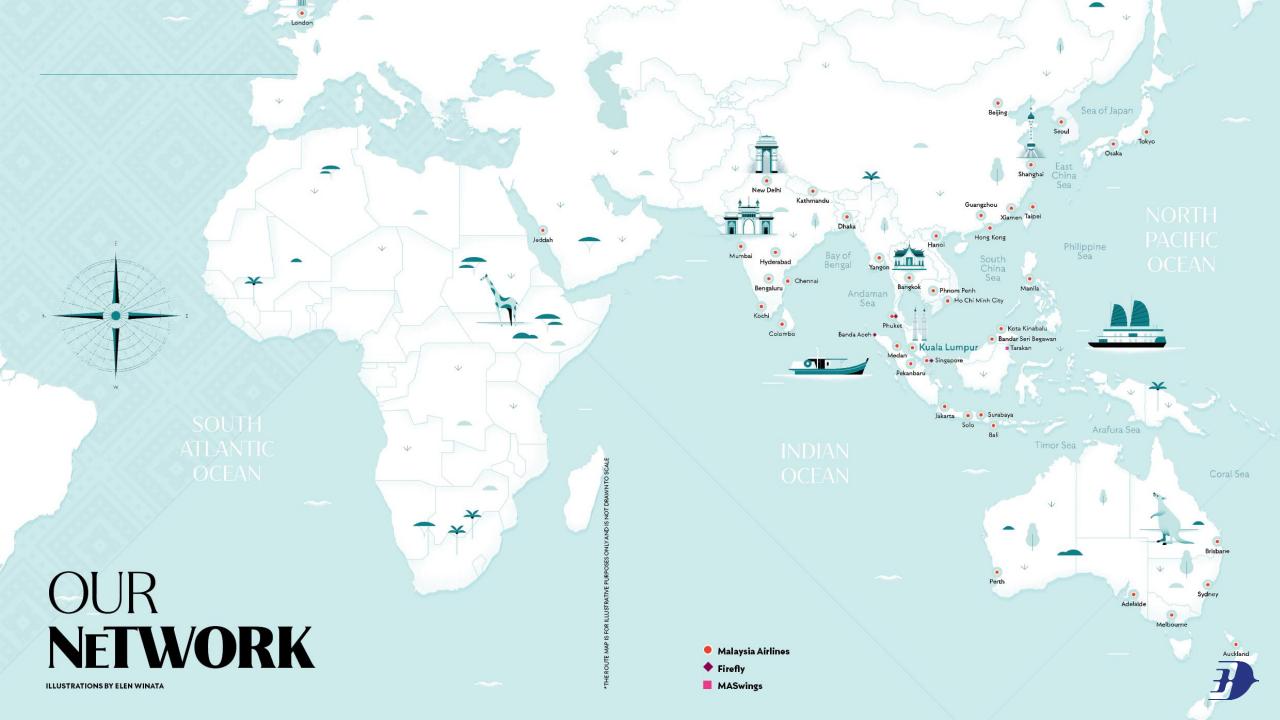
Frequency	27Mar - 29Jun 2022 11x Weekly		30 June2022 onwards 2x Daily
Routing	Flight No	Departure	Arrival
London Heathrow to Kuala Lumpur	MH003	11:00	07:15+1
	MH001	21:35	17:50+1
Kuala Lumpur to London Heathrow	MH004	09:50	16:35
	MH002	23:30	05:55+1

- Only carrier flying non-stop from UK to Malaysia
- Currently departing from LHR T2











14 global airlines. One bright alliance.



























OVER 1000 DESTINATIONS

Malaysia Airlines flies you to over 1000 destinations together with its oneworld partners

 Earn and redeem Avios points when flying on Malaysia Airlines





EXPERIENCE







Malaysian Hospitality Begins with Us

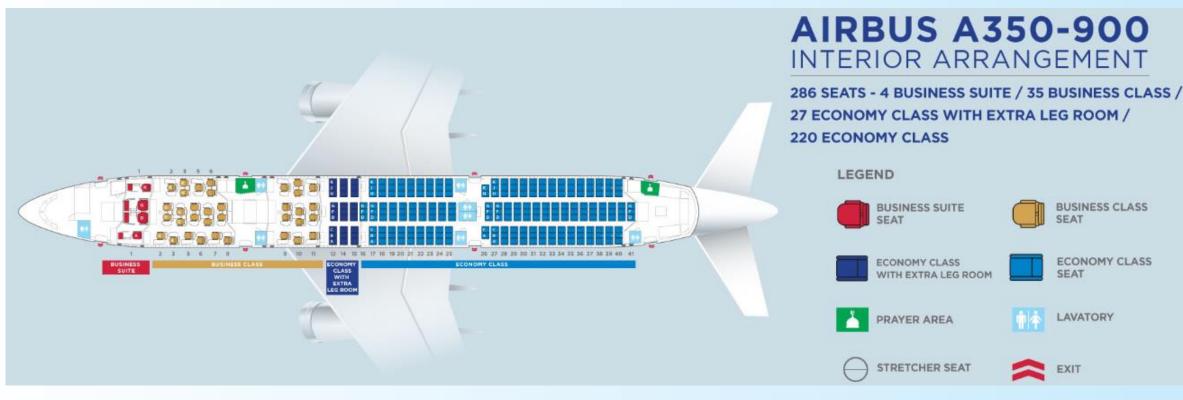
Treating everyone not as passengers but as guests in our home.

Malaysian Hospitality is about making connections not only between places, but between our hearts.

Warmth, sincerity, and generosity. It's what all guests can look forward to when they travel with us. After all, it's what defines us as a country and as an airline.



Our A350-900











GOLDEN LOUNGE



KUALA LUMPUR . KUCHING . KOTA KINABALU

As guests of Malaysia Airlines, enjoy Malaysian Hospitality and a premium travel experience right from the airport. Whether prior to departure or during a transfer, our Golden Lounge is the perfect place to unwind or catch up with work before your flight.





BUSINESS SUITE

Indulge in luxury on our flights

Meet and Greet. Get personalised assistance from the airport entrance to the check-in counter. **Skip The Queue.** Leave the long queues behind with our priority boarding counters for Business Suite passengers. **Unwind In Comfort.** Relax and stay connected at exclusive Golden Lounges worldwide before your flights. **Fine Dining In The Skies.** Delight your taste buds with our gourmet cuisine and our convenient Chef on Call.





BUSINESS CLASS

Experience true comfort when you travel

Skip The Queue. Avoid queues with priority boarding at our check-in lounge. **Fine Dining Onboard.** Order from our Chef on Call for the best gourmet cuisine. **Luxurious Waiting Areas.** Relax & stay connected at exclusive Golden Lounges Worldwide. **Spacious.** Spacious lie-flat seats offering you all the comfort you need*.

*Flat-bed features are only available on selected aircraft and routes





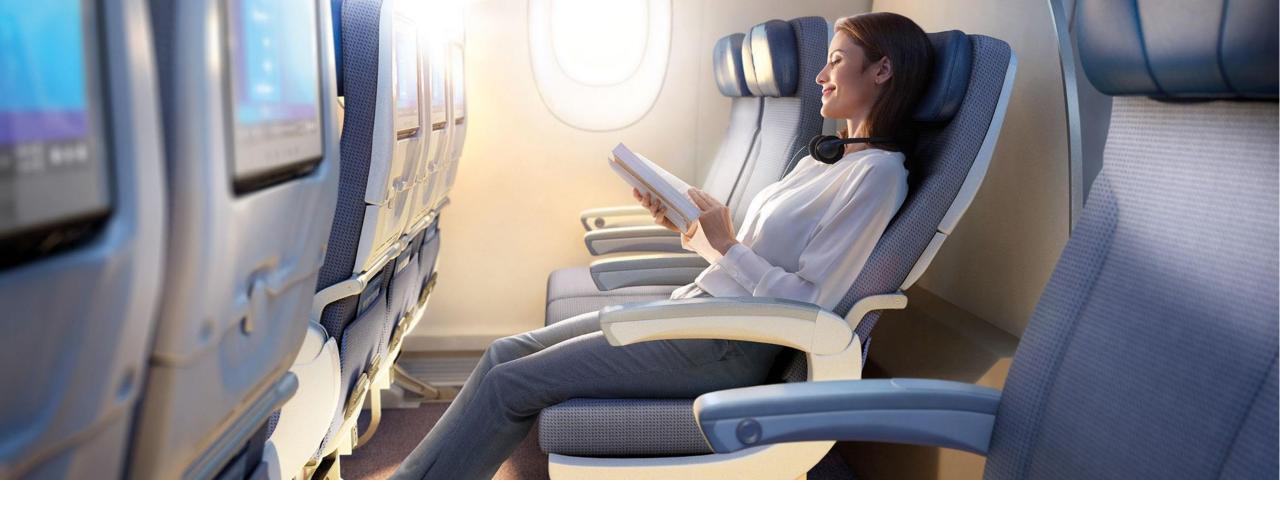
ECONOMY CLASS

Sit back and enjoy the journey in comfort

Customised Meals. Personalise your meal by sharing your dietary needs in advance. **Pack All You Need.** Carry more with our generous 35kg checked baggage allowance.* **Choose Your Seats.** Pick your ideal seat for a small fee to elevate your journey. **Fun Onboard.**

Be entertained by our vast movies and music galleries.





ECONOMY CLASS

Extra legroom

Sit back and relax comfortably in our Economy Seats. Choose to upgrade your seat to one with extra legroom and enjoy more space to stretch out.

Please note that extra legroom is only available on our A330 and A350 aircraft.





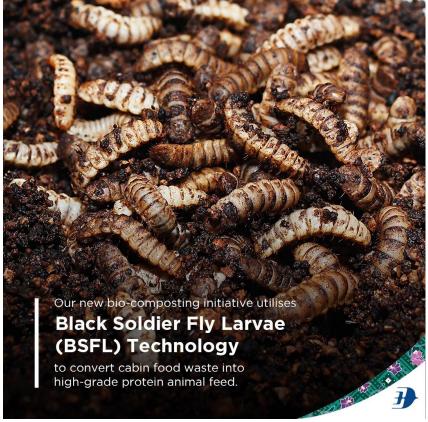






Across the Malaysia Aviation Group, we already have upto 66 different sustainability initiatives all at various phases of implementation, from the way our pilots operate the aircrafts whilst taxiing on the runway to digitising our inflight magazine to further reduce paper wastage.











Tailored exclusively for companies with a large volume of travel that prefer to have their corporate bookings managed by appointed Travel Management Companies.

ESSENTIAL

EXECUTIVE

PRESSIDENT

CUSTOMISED



PLUS Standard Offerings

ESSENTIAL

EXECUTIVE

PRESSIDENT



Free Sign-up



Upfront Savings on Ticket Price



Dedicated Corporate Relationship Manager to simplify communications



Standard commercial package based on Tier i.e. Essential, Executive & President.



Recognitions & Priorities



Opportunity for single Point of Origins



Low minimum spend. As low as RM150,000 (GBP27,000) per annum



FLUS GLOBAL DEAL Standard Offerings

EXECUTIVE

PRESSIDENT



Free Sign-up



Upfront Savings on Ticket Price



Dedicated Corporate Relationship Manager to simplify communications



Standard commercial package based on Tier i.e. Essential, Executive & President



Savings on reissuance fee*



Recognitions & Priorities



Minimum spend as low as RM500,000 (GBP90,000) per annum



Opportunity for multiple Point of Origins



*Terms and conditions apply.



CUSTOMISED DEALING BENEFITS

CUSTOMISED



Tailor-made commercial packages i.e. upfront discount, fee waivers, etc.



Dedicated Corporate Re lationship Manager(CR M) - global assistance and support



Streamlined airline contract administration – from multiple local contracts into one contract



Consolidation of multiple Point of Sales total spend to enjoy higher discount and benefits



Scheduled travel reviews & insights



Highest Recognitions & Priorities



Opportunity for single/multiple Point of Origins



Opportunity for alliance contracting



Our Support

Head of Corporate Sales: Anton Grossmann anton.grossmann@malaysiaairlines.com

Corporate Account Manager: Martyn Bell martyn.bell@malaysiaiarlines.com

UK based trade support to assist with your queries:

Monday – Friday 09:00 – 17:30

salessupport.uk@malaysiaairlines.com

Groups.uk@malaysiaairlines.com

Call Ralph on 0207 341 2078











